

**Profit & Loss [Multi-Period]**

July 2022 To September 2022

ABN: 61 412 912 811

	July	August	September	Total
Sales Revenue				
Bar Sales				
Beverage Sales	\$85,995.88	\$100,297.61	\$112,329.37	\$298,622.86
Total Bar Sales	\$85,995.88	\$100,297.61	\$112,329.37	\$298,622.86
Food Sales				
Food Sales	\$114,100.63	\$115,743.93	\$138,913.06	\$368,757.62
Food Sales - Subsidised	\$6,405.00	\$6,390.00	\$8,015.00	\$20,810.00
Total Food Sales	\$120,505.63	\$122,133.93	\$146,928.06	\$389,567.62
Gaming Machine Revenue				
Gaming Revenue	\$219,337.15	\$204,008.65	\$173,892.40	\$597,238.20
Total Gaming Machine Revenue	\$219,337.15	\$204,008.65	\$173,892.40	\$597,238.20
Keno Commission				
Keno Commission	\$1,135.12	\$801.42	\$845.89	\$2,782.43
Total Keno Commission	\$1,135.12	\$801.42	\$845.89	\$2,782.43
TAB Commission				
TAB Commission	\$1,125.03	\$1,061.07	\$1,102.88	\$3,288.98
Total TAB Commission	\$1,125.03	\$1,061.07	\$1,102.88	\$3,288.98
Membership Income				
Membership Income	\$2,618.17	\$2,422.75	\$2,259.08	\$7,300.00
Total Membership Income	\$2,618.17	\$2,422.75	\$2,259.08	\$7,300.00
Raffle Income				
Raffle Income	\$5,516.90	\$5,819.00	\$8,943.00	\$20,278.90
Total Raffle Income	\$5,516.90	\$5,819.00	\$8,943.00	\$20,278.90
Room Hire				
Room Hire & Catering - Subsidy	\$1,150.00	\$1,250.00	\$750.00	\$3,150.00
Total Room Hire	\$1,150.00	\$1,250.00	\$750.00	\$3,150.00
Other revenue				
ATM Rebate	\$2,069.09	\$2,016.33	\$2,463.63	\$6,549.05
Entertainment Subsidised	\$270.00	\$277.50	\$255.00	\$802.50
Other Income Received	\$3,620.00	\$0.00	\$0.00	\$3,620.00
Total Other revenue	\$5,959.09	\$2,293.83	\$2,718.63	\$10,971.55
Loyalty Awards Revenue				
Loyalty Points Reimbursement	\$2,934.33	\$0.00	\$0.00	\$2,934.33
Total Loyalty Awards Revenue	\$2,934.33	\$0.00	\$0.00	\$2,934.33
Womens Auxillary Income				
WAUX - Wakes	\$0.00	\$454.54	\$0.00	\$454.54
WAUX - Interest Received	\$0.08	\$0.09	\$0.08	\$0.25
WAUX - Raffles	\$80.00	\$90.00	\$318.00	\$488.00
WAUX - Merchandise	\$206.36	\$183.64	\$320.00	\$710.00
Total Womens Auxillary Income	\$286.44	\$728.27	\$638.08	\$1,652.79
Total Sales Revenue	\$446,563.74	\$440,816.53	\$450,407.39	\$1,337,787.66
Cost Of Sales				
Cost of Sales - Beverage				
Beverage Cost of Sales	\$29,287.49	\$36,258.74	\$31,855.78	\$97,402.01
Total Cost of Sales - Beverage	\$29,287.49	\$36,258.74	\$31,855.78	\$97,402.01
Cost of Sales - Food				
Food Cost of Sales	\$50,435.88	\$49,277.16	\$61,245.51	\$160,958.55
Total Cost of Sales - Food	\$50,435.88	\$49,277.16	\$61,245.51	\$160,958.55

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	July	August	September	Total
Cost of Sales - Gaming				
GSP Contract Cost	\$45,322.00	\$21,930.00	\$1,376.00	\$68,628.00
Loyalty EGM Integration Connec	\$775.00	\$375.00	\$0.00	\$1,150.00
State Gaming Tax	\$50,422.45	\$42,625.25	\$27,114.78	\$120,162.48
Monitoring Costs	\$3,134.40	\$3,290.80	\$5,525.80	\$11,951.00
VCGLR Supervision Charge	\$650.00	\$650.00	\$650.00	\$1,950.00
EGM Hardware Maintenance Cost	\$0.00	\$929.00	\$890.00	\$1,819.00
IGT System Gaming costs	\$0.00	\$0.00	\$8,563.40	\$8,563.40
EGM Software purchase	\$0.00	\$4,000.00	\$0.00	\$4,000.00
<b>Total Cost of Sales - Gaming</b>	<b>\$100,303.85</b>	<b>\$73,800.05</b>	<b>\$44,119.98</b>	<b>\$218,223.88</b>
Keno Cost of Sales				
Keno Fees	\$395.82	\$316.65	\$316.64	\$1,029.11
<b>Total Keno Cost of Sales</b>	<b>\$395.82</b>	<b>\$316.65</b>	<b>\$316.64</b>	<b>\$1,029.11</b>
TAB Cost of Sales				
TAB Fees	\$592.04	\$400.00	\$400.00	\$1,392.04
<b>Total TAB Cost of Sales</b>	<b>\$592.04</b>	<b>\$400.00</b>	<b>\$400.00</b>	<b>\$1,392.04</b>
<b>Total Cost Of Sales</b>	<b>\$181,015.08</b>	<b>\$160,052.60</b>	<b>\$137,937.91</b>	<b>\$479,005.59</b>
<b>Gross Profit</b>	<b>\$265,548.66</b>	<b>\$280,763.93</b>	<b>\$312,469.48</b>	<b>\$858,782.07</b>
Expenses				
Administration Expenses				
Accounting/Bookkeeping Fees	\$5,408.00	\$4,326.40	\$4,326.40	\$14,060.80
Audit Fees	\$300.00	\$300.00	\$300.00	\$900.00
ATM Expenses	\$338.19	\$413.82	\$403.28	\$1,155.29
Bank Charges	\$150.00	\$100.00	\$0.00	\$250.00
Merchant fees	\$1,223.20	\$1,435.76	\$1,580.18	\$4,239.14
Computer Software & Support	\$472.51	\$501.67	\$741.60	\$1,715.78
Computer Other Expenses	\$406.37	\$0.00	\$0.00	\$406.37
Fees & Licences	\$202.66	\$80.92	\$216.97	\$500.55
Freight & Cartage	\$239.16	\$299.41	\$289.48	\$828.05
Postage	\$12.87	\$9.66	\$5.95	\$28.48
Printing, Stationery	\$157.03	\$20.45	\$202.81	\$380.29
Professional fees	\$359.48	\$3,511.29	\$412.13	\$4,282.90
Subscriptions - TV etc	\$3,461.51	\$3,461.51	\$3,461.51	\$10,384.53
Subscriptions - Other	\$730.50	\$660.05	\$619.73	\$2,010.28
Telephone & Internet	\$447.83	\$409.56	\$443.31	\$1,300.70
Travel Expenses	\$113.20	\$286.94	\$116.82	\$516.96
<b>Total Administration Expenses</b>	<b>\$14,022.51</b>	<b>\$15,817.44</b>	<b>\$13,120.17</b>	<b>\$42,960.12</b>
Operational Expenses				
Bar Expenses	\$141.32	\$144.34	\$94.47	\$380.13
Beer Gas	\$17.66	\$230.08	\$24.84	\$272.58
Cash Discrepancies	\$27.58	\$2.69	\$26.42	\$56.69
Cleaning Products	-\$5.59	\$644.23	\$216.54	\$855.18
Cleaning Contracts	\$6,000.00	\$8,119.50	\$5,142.00	\$19,261.50
Cleaning Other	\$260.80	\$26.22	\$301.47	\$588.49
Consumables	\$465.32	\$1,336.71	\$714.93	\$2,516.96
Dining Room Supplies	\$898.34	\$486.35	\$740.90	\$2,125.59
Gaming Expenses	\$2,504.10	\$2,738.63	\$775.12	\$6,017.85
Kitchen Supplies/equipment	\$1,916.70	\$1,962.27	\$4,128.29	\$8,007.26
Laundry	\$0.00	\$90.91	\$60.00	\$150.91
Raffles	\$1,408.90	\$1,509.86	\$2,954.96	\$5,873.72

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	July	August	September	Total
Security Contracts	\$404.32	\$404.32	\$404.32	\$1,212.96
Sundry Expense	\$107.28	\$225.42	\$230.95	\$563.65
Wastage	\$1,290.58	\$857.12	\$872.10	\$3,019.80
<b>Total Operational Expenses</b>	<b>\$15,437.31</b>	<b>\$18,778.65</b>	<b>\$16,687.31</b>	<b>\$50,903.27</b>
Advertising & Promotions				
Advertising & Marketing	\$4,709.57	\$5,645.59	\$1,971.88	\$12,327.04
Promotions - Members Discount	\$9,091.94	\$7,854.72	\$9,218.41	\$26,165.07
Promotions - Gaming	\$770.80	\$778.05	\$829.02	\$2,377.87
Promotions - Food	\$1,196.77	\$2,810.96	\$3,091.13	\$7,098.86
Promotions - Other	\$1,254.10	\$198.45	\$2,840.91	\$4,293.46
Promotions - Happy Hour	\$145.18	\$283.82	\$450.64	\$879.64
Promotions - Specials	\$126.45	\$116.91	\$158.64	\$402.00
Guest Entertainment	\$2,225.00	\$2,600.00	\$2,387.27	\$7,212.27
Giveaways	\$23.28	\$32.22	\$27.87	\$83.37
<b>Total Advertising &amp; Promotions</b>	<b>\$19,543.09</b>	<b>\$20,320.72</b>	<b>\$20,975.77</b>	<b>\$60,839.58</b>
Occupancy Costs				
Rent - Ovens Street	\$609.84	\$555.00	\$557.84	\$1,722.68
Rent - Patriotic Fund	\$31,818.19	\$29,090.92	\$36,363.65	\$97,272.76
Electricity	\$7,038.94	\$6,500.00	\$7,106.00	\$20,644.94
Gas	\$1,161.58	\$1,473.78	\$1,210.00	\$3,845.36
Water Rates	\$400.00	\$311.00	\$412.95	\$1,123.95
Hire of Plant & Equipment	\$0.00	\$0.00	\$127.27	\$127.27
Waste Removal	\$1,976.91	\$1,624.40	\$1,561.60	\$5,162.91
Insurance	\$3,278.32	\$4,147.10	\$4,147.10	\$11,572.52
Rates & Taxes	\$250.00	\$161.44	\$205.72	\$617.16
Rep & Maint - Buildings	\$86.36	\$1,183.64	\$86.36	\$1,356.36
Rep & Maint - Plant & equip	\$783.49	\$222.73	\$395.46	\$1,401.68
State Branch Contribution	\$0.00	\$0.00	\$3,887.28	\$3,887.28
RSL Membership System contribution	\$0.00	\$0.00	\$1,464.05	\$1,464.05
<b>Total Occupancy Costs</b>	<b>\$47,403.63</b>	<b>\$45,270.01</b>	<b>\$57,525.28</b>	<b>\$150,198.92</b>
Committee & Members Expenses				
Loyalty Points Redemption	\$1,577.41	\$3,678.72	\$3,552.29	\$8,808.42
Membership Cards	\$0.00	\$0.00	\$173.55	\$173.55
Members Expenses	\$0.00	\$0.00	\$129.60	\$129.60
President Shout	\$37.00	\$39.55	\$54.37	\$130.92
<b>Total Committee &amp; Members Expenses</b>	<b>\$1,614.41</b>	<b>\$3,718.27</b>	<b>\$3,909.81</b>	<b>\$9,242.49</b>
Welfare & Charitable Expenses (Veteran)				
Donations/Community outreach	\$2,000.00	\$0.00	\$0.00	\$2,000.00
Other W&C expenses (Veteran)	\$272.75	\$218.20	\$401.56	\$892.51
Subsidised - Entertainment	\$270.00	\$277.50	\$255.00	\$802.50
Subsidised - Meals	\$6,405.00	\$6,390.00	\$8,015.00	\$20,810.00
Subsidised - Room Hire	\$1,150.00	\$1,250.00	\$750.00	\$3,150.00
Welfare Wages	\$3,777.80	\$3,370.45	\$3,507.23	\$10,655.48
Welfare assistance	\$0.00	\$0.00	\$626.85	\$626.85
<b>Total Welfare &amp; Charitable Expenses (Veteran)</b>	<b>\$13,875.55</b>	<b>\$11,506.15</b>	<b>\$13,555.64</b>	<b>\$38,937.34</b>
Womens Auxillary Expenses				
WAUX - Catering	\$0.00	\$122.43	\$88.73	\$211.16
WAUX - Merchandise	\$120.68	\$0.00	\$234.48	\$355.16
WAUX - Printing & Stationery	\$36.36	\$0.00	\$0.00	\$36.36
WAUX - Raffle Expenses	\$0.00	\$0.00	\$159.09	\$159.09

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	July	August	September	Total
WAUX - Wakes	\$0.00	\$164.91	\$0.00	\$164.91
WAUX - Womens Council	\$0.00	\$0.00	\$118.18	\$118.18
WAUX - Events	\$226.36	\$0.00	\$0.00	\$226.36
Total Womens Auxillary Expenses	\$383.40	\$287.34	\$600.48	\$1,271.22
Employment Expenses				
FOH Wages	\$63,133.73	\$62,555.29	\$61,554.80	\$187,243.82
BOH Wages	\$38,498.72	\$39,329.19	\$44,725.71	\$122,553.62
Gaming Wages	\$0.00	\$0.00	\$7,857.94	\$7,857.94
Admin Wages	\$2,558.71	\$3,507.44	\$3,647.03	\$9,713.18
Management Wages	\$12,394.26	\$14,463.08	\$12,444.17	\$39,301.51
Superannuation	\$14,488.00	\$11,468.51	\$12,509.11	\$38,465.62
Provision - Annual Leave	\$4,474.95	\$3,528.43	-\$834.38	\$7,169.00
Provision - Long Service Leave	\$900.97	\$1,346.90	\$597.30	\$2,845.17
Workcover	\$2,294.54	\$2,423.81	\$2,670.26	\$7,388.61
Payroll Tax	-\$6,443.60	\$771.16	\$921.49	-\$4,750.95
Staff Amenities	\$145.30	\$144.53	\$156.91	\$446.74
Staff Uniforms	\$228.40	\$250.00	\$25.95	\$504.35
Staff Discount	\$1,017.94	\$1,260.61	\$0.00	\$2,278.55
Other Employment Expenses	\$251.82	\$0.00	\$0.00	\$251.82
Total Employment Expenses	\$133,943.74	\$141,048.95	\$146,276.29	\$421,268.98
Total Expenses	\$246,223.64	\$256,747.53	\$272,650.75	\$775,621.92
Operating Profit	\$19,325.02	\$24,016.40	\$39,818.73	\$83,160.15
Other Income				
Interest Received	\$0.00	\$0.00	\$76.07	\$76.07
Total Other Income	\$0.00	\$0.00	\$76.07	\$76.07
Other Expenses				
Amortisation - Gaming Entitlem	\$10,051.37	\$4,863.57	\$0.00	\$14,914.94
Interest paid	\$96.51	\$342.61	\$3,830.79	\$4,269.91
Total Other Expenses	\$10,147.88	\$5,206.18	\$3,830.79	\$19,184.85
Net Profit/(Loss)	\$9,177.14	\$18,810.22	\$36,064.01	\$64,051.37