
Wangaratta RSL

Monthly Management Report

October 2022

Prepared by:



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11/11/2022

Wangaratta RSL Sub-Branch
2-4 Templeton Street
Wangaratta
VIC, 3677

Dear Board Members,

RE: Wangaratta RSL Financial Results – October 2022

Please find below a summary of RSL's financial results for October 2022 as well as some commentary in relation to the financials.

Financial Results October 2022:

The financial reports for the period have been prepared on a calendar month basis from the 1st of October to the 31st of October 2022.

During October, the venue was open 7 days a week allowing for 31 days of trade. Total Revenue received for the month was \$493K with Gaming Contributing 42% of the revenue, Food at 30%, and Beverage at 25%. Total Revenue for the period has increased by \$43K when compared to the previous reporting period due to large increases in Beverage & Gaming Revenues by \$11K and \$32K respectively. In addition, Other income received for the month was \$2K due to a Coca-Cola rebate. Comparing it to the budget, all Major Revenue departments, in total, had exceeded budget expectations by \$61k.

Notable expenses include a \$7K increase in Administration Costs. This is primarily due to the Audit Fees increasing by \$2K concerning the Community Benefit Statement along with rising State Branch Contribution costs. Total Occupancy costs have decreased by \$5K when compared to September which is due to Rent being paid to the Patriotic Fund decreasing to \$29K. Total Employment costs have decreased by \$5K when compared to September which is due to the BOH Wages diminishing by \$10K. In addition, Welfare & Charitable Expenses (Veteran) have jumped up by \$3k due to higher Committee Honorarium costs along with the allocation of Superannuation, Payroll Tax and Workcover as part of the welfare wages. Advertising and Promotions remained consistent since last month. Overall, the Total Expenses for the month have decreased by \$7K when compared to the last reporting period.

The Balance Sheet of the RSL reflects the latest known financial position as of the end of October 2022. With the above considered, the RSL has resulted in a net profit of \$67K.

I can confirm that the RSL is also up to date with all other tax office and statutory payments and lodgements.

Kind Regards,



Freddie Deegan

Director – On Tap Hospitality

Profit & Loss [Multi-Period]

August 2022 To October 2022

ABN: 61 412 912 811

	August	September	October	Total
Sales Revenue				
Bar Sales				
Beverage Sales	\$100,297.61	\$112,329.37	\$123,197.08	\$335,824.06
Total Bar Sales	\$100,297.61	\$112,329.37	\$123,197.08	\$335,824.06
Food Sales				
Food Sales	\$115,743.93	\$138,913.06	\$138,060.28	\$392,717.27
Food Sales - Subsidised	\$6,390.00	\$8,015.00	\$7,620.00	\$22,025.00
Total Food Sales	\$122,133.93	\$146,928.06	\$145,680.28	\$414,742.27
Gaming Machine Revenue				
Gaming Revenue	\$204,008.65	\$173,892.40	\$206,021.23	\$583,922.28
Total Gaming Machine Revenue	\$204,008.65	\$173,892.40	\$206,021.23	\$583,922.28
Keno Commission				
Keno Commission	\$801.42	\$845.89	\$1,211.57	\$2,858.88
Total Keno Commission	\$801.42	\$845.89	\$1,211.57	\$2,858.88
TAB Commission				
TAB Commission	\$1,061.07	\$1,102.88	\$1,396.79	\$3,560.74
Total TAB Commission	\$1,061.07	\$1,102.88	\$1,396.79	\$3,560.74
Membership Income				
Membership Income	\$2,422.75	\$2,259.08	\$1,786.34	\$6,468.17
Total Membership Income	\$2,422.75	\$2,259.08	\$1,786.34	\$6,468.17
Raffle Income				
Raffle Income	\$5,819.00	\$8,943.00	\$7,470.00	\$22,232.00
Total Raffle Income	\$5,819.00	\$8,943.00	\$7,470.00	\$22,232.00
Room Hire				
Room Hire & Catering - Subsidy	\$1,250.00	\$750.00	\$1,250.00	\$3,250.00
Total Room Hire	\$1,250.00	\$750.00	\$1,250.00	\$3,250.00
Other revenue				
ATM Rebate	\$2,016.33	\$2,463.63	\$1,898.18	\$6,378.14
Entertainment Subsidised	\$277.50	\$255.00	\$180.00	\$712.50
Grant Income	\$0.00	\$0.00	\$720.00	\$720.00
Other Income Received	\$0.00	\$0.00	\$1,996.82	\$1,996.82
Total Other revenue	\$2,293.83	\$2,718.63	\$4,795.00	\$9,807.46
Womens Auxillary Income				
WAUX - Wakes	\$454.54	\$0.00	\$0.00	\$454.54
WAUX - Interest Received	\$0.09	\$0.08	\$0.06	\$0.23
WAUX - Raffles	\$90.00	\$318.00	\$55.00	\$463.00
WAUX - Merchandise	\$183.64	\$320.00	\$548.18	\$1,051.82
Total Womens Auxillary Income	\$728.27	\$638.08	\$603.24	\$1,969.59
Total Sales Revenue	\$440,816.53	\$450,407.39	\$493,411.53	\$1,384,635.45
Cost Of Sales				
Cost of Sales - Beverage				
Beverage Cost of Sales	\$36,258.74	\$31,855.78	\$37,855.85	\$105,970.37
Total Cost of Sales - Beverage	\$36,258.74	\$31,855.78	\$37,855.85	\$105,970.37
Cost of Sales - Food				
Food Cost of Sales	\$49,277.16	\$61,245.51	\$61,461.41	\$171,984.08
Total Cost of Sales - Food	\$49,277.16	\$61,245.51	\$61,461.41	\$171,984.08
Cost of Sales - Gaming				
GSP Contract Cost	\$21,930.00	\$1,376.00	\$2,580.00	\$25,886.00

Profit & Loss [Multi-Period]

August 2022 To October 2022

ABN: 61 412 912 811

	August	September	October	Total
Loyalty EGM Integration Connec	\$375.00	\$0.00	\$0.00	\$375.00
State Gaming Tax	\$42,625.25	\$27,114.78	\$43,582.16	\$113,322.19
Monitoring Costs	\$3,290.80	\$5,525.80	\$3,499.68	\$12,316.28
VCGLR Supervision Charge	\$650.00	\$650.00	\$650.00	\$1,950.00
EGM Hardware Maintenance Cost	\$929.00	\$890.00	\$871.00	\$2,690.00
IGT System Gaming costs	\$0.00	\$8,563.40	\$5,466.00	\$14,029.40
EGM Access/Subscription fee	\$0.00	\$0.00	\$1,551.00	\$1,551.00
EGM Software purchase	\$4,000.00	\$0.00	\$0.00	\$4,000.00
Total Cost of Sales - Gaming	\$73,800.05	\$44,119.98	\$58,199.84	\$176,119.87
Keno Cost of Sales				
Keno Fees	\$316.65	\$316.64	\$395.82	\$1,029.11
Total Keno Cost of Sales	\$316.65	\$316.64	\$395.82	\$1,029.11
TAB Cost of Sales				
TAB Fees	\$400.00	\$400.00	\$500.00	\$1,300.00
Total TAB Cost of Sales	\$400.00	\$400.00	\$500.00	\$1,300.00
Total Cost Of Sales	\$160,052.60	\$137,937.91	\$158,412.92	\$456,403.43
Gross Profit	\$280,763.93	\$312,469.48	\$334,998.61	\$928,232.02
Expenses				
Administration Expenses				
Accounting/Bookkeeping Fees	\$4,326.40	\$4,326.40	\$5,408.00	\$14,060.80
Audit Fees	\$300.00	\$300.00	\$2,572.73	\$3,172.73
ATM Expenses	\$413.82	\$403.28	\$470.19	\$1,287.29
Bank Charges	\$100.00	\$0.00	\$0.00	\$100.00
Merchant fees	\$1,435.76	\$1,580.18	\$1,660.45	\$4,676.39
Computer Software & Support	\$501.67	\$741.60	\$486.13	\$1,729.40
Fees & Licences	\$80.92	\$216.97	\$216.98	\$514.87
Freight & Cartage	\$299.41	\$289.48	\$569.54	\$1,158.43
Postage	\$9.66	\$5.95	\$15.84	\$31.45
Printing, Stationery	\$20.45	\$202.81	\$236.56	\$459.82
Professional fees	\$3,511.29	\$412.13	\$410.81	\$4,334.23
Subscriptions - TV etc	\$3,461.51	\$3,461.51	\$3,461.51	\$10,384.53
Subscriptions - Other	\$660.05	\$619.73	\$637.40	\$1,917.18
Telephone & Internet	\$409.56	\$443.31	\$443.32	\$1,296.19
Travel Expenses	\$286.94	\$116.82	\$644.99	\$1,048.75
State Branch Contribution	\$0.00	\$3,887.28	\$7,288.65	\$11,175.93
Total Administration Expenses	\$15,817.44	\$17,007.45	\$24,523.10	\$57,347.99
Operational Expenses				
Bar Expenses	\$144.34	\$94.47	\$321.91	\$560.72
Beer Gas	\$230.08	\$24.84	\$489.53	\$744.45
Cash Discrepancies	\$2.69	\$26.42	\$36.89	\$66.00
Cleaning Products	\$644.23	\$216.54	\$344.10	\$1,204.87
Cleaning Contracts	\$8,119.50	\$5,142.00	\$5,143.00	\$18,404.50
Cleaning Other	\$26.22	\$301.47	\$244.73	\$572.42
Consumables	\$1,336.71	\$714.93	\$357.18	\$2,408.82
Dining Room Supplies	\$486.35	\$740.90	\$1,281.30	\$2,508.55
Gaming Expenses	\$2,738.63	\$775.12	\$414.68	\$3,928.43
Kitchen Supplies/equipment	\$1,962.27	\$4,128.29	\$2,285.84	\$8,376.40
Laundry	\$90.91	\$60.00	\$161.00	\$311.91
Raffles	\$1,509.86	\$2,954.96	\$1,969.00	\$6,433.82
Security Contracts	\$404.32	\$404.32	\$481.69	\$1,290.33

Profit & Loss [Multi-Period]

August 2022 To October 2022

ABN: 61 412 912 811

	August	September	October	Total
Sundry Expense	\$225.42	\$230.95	\$0.00	\$456.37
Wastage	\$857.12	\$872.10	\$955.01	\$2,684.23
Total Operational Expenses	\$18,778.65	\$16,687.31	\$14,485.86	\$49,951.82
Advertising & Promotions				
Advertising & Marketing	\$5,645.59	\$1,971.88	\$263.32	\$7,880.79
Promotions - Members Discount	\$7,854.72	\$9,218.41	\$8,889.88	\$25,963.01
Promotions - Gaming	\$778.05	\$829.93	\$881.71	\$2,489.69
Promotions - Food	\$2,810.96	\$1,522.45	\$1,876.68	\$6,210.09
Promotions - Beverage	\$0.00	\$2,363.05	\$2,853.41	\$5,216.46
Promotions - Other	\$198.45	\$178.54	-\$154.55	\$222.44
Promotions - Happy Hour	\$283.82	\$450.64	\$349.91	\$1,084.37
Promotions - Specials	\$116.91	\$0.00	\$0.00	\$116.91
Guest Entertainment	\$2,600.00	\$2,387.27	\$1,525.00	\$6,512.27
Giveaways	\$32.22	\$27.87	\$17.50	\$77.59
Total Advertising & Promotions	\$20,320.72	\$18,950.04	\$16,502.86	\$55,773.62
Occupancy Costs				
Rent - Ovens Street	\$555.00	\$557.84	\$557.84	\$1,670.68
Rent - Patriotic Fund	\$29,090.92	\$36,363.65	\$29,090.92	\$94,545.49
Electricity	\$6,500.00	\$7,106.00	\$7,000.60	\$20,606.60
Gas	\$1,473.78	\$1,210.00	\$2,735.51	\$5,419.29
Water Rates	\$311.00	\$412.95	\$417.15	\$1,141.10
Hire of Plant & Equipment	\$0.00	\$127.27	\$0.00	\$127.27
Waste Removal	\$1,624.40	\$1,561.60	\$1,500.00	\$4,686.00
Insurance	\$4,147.10	\$4,147.10	\$4,147.10	\$12,441.30
Rates & Taxes	\$161.44	\$205.72	\$205.72	\$572.88
Rep & Maint - Buildings	\$1,183.64	\$86.36	\$773.77	\$2,043.77
Rep & Maint - Plant & equip	\$222.73	\$395.46	\$660.28	\$1,278.47
Total Occupancy Costs	\$45,270.01	\$52,173.95	\$47,088.89	\$144,532.85
Committee & Members Expenses				
Loyalty Points Redemption	\$3,678.72	\$3,552.29	\$1,267.71	\$8,498.72
Membership Cards	\$0.00	\$173.55	\$0.00	\$173.55
Members Expenses	\$0.00	\$129.60	\$64.80	\$194.40
President Shout	\$39.55	\$54.37	\$25.36	\$119.28
RSL Membership System contribution	\$0.00	\$1,464.05	\$934.50	\$2,398.55
Total Committee & Members Expenses	\$3,718.27	\$5,373.86	\$2,292.37	\$11,384.50
Welfare & Charitable Expenses (Community)				
Other W & C (Community Expenses)	\$0.00	\$0.00	\$163.65	\$163.65
Total Welfare & Charitable Expenses (Community)	\$0.00	\$0.00	\$163.65	\$163.65
Welfare & Charitable Expenses (Veteran)				
Commemorative Day Expenses	\$0.00	\$0.00	\$92.21	\$92.21
Committee Honorarium	\$0.00	\$0.00	\$727.27	\$727.27
Other W&C expenses (Veteran)	\$218.20	\$401.56	\$714.50	\$1,334.26
Subsidised - Entertainment	\$277.50	\$255.00	\$180.00	\$712.50
Subsidised - Meals	\$6,390.00	\$8,015.00	\$7,620.00	\$22,025.00
Subsidised - Room Hire	\$1,250.00	\$750.00	\$1,250.00	\$3,250.00
Welfare Wages	\$3,370.45	\$3,507.23	\$3,890.37	\$10,768.05
Payroll tax	\$0.00	\$0.00	\$32.52	\$32.52
Superannuation - Welfare	\$0.00	\$0.00	\$402.36	\$402.36
Workcover - Welfare	\$0.00	\$0.00	\$85.33	\$85.33
Welfare assistance	\$0.00	\$626.85	\$640.68	\$1,267.53

Profit & Loss [Multi-Period]

August 2022 To October 2022

ABN: 61 412 912 811

	August	September	October	Total
Memorabilia	\$0.00	\$0.00	\$791.33	\$791.33
Welfare bus expenses	\$0.00	\$0.00	\$564.39	\$564.39
Total Welfare & Charitable Expenses (Veteran)	\$11,506.15	\$13,555.64	\$16,990.96	\$42,052.75
Womens Auxillary Expenses				
WAUX - Catering	\$122.43	\$88.73	\$0.00	\$211.16
WAUX - Hoy Day	\$0.00	\$0.00	\$254.26	\$254.26
WAUX - Merchandise	\$0.00	\$234.48	\$459.93	\$694.41
WAUX - Raffle Expenses	\$0.00	\$159.09	\$18.18	\$177.27
WAUX - Wakes	\$164.91	\$0.00	\$0.00	\$164.91
WAUX - Womens Council	\$0.00	\$118.18	\$0.00	\$118.18
Total Womens Auxillary Expenses	\$287.34	\$600.48	\$732.37	\$1,620.19
Employment Expenses				
FOH Wages	\$62,555.29	\$61,554.80	\$60,640.67	\$184,750.76
BOH Wages	\$39,329.19	\$44,725.71	\$34,318.56	\$118,373.46
Gaming Wages	\$0.00	\$7,857.94	\$6,434.60	\$14,292.54
Admin Wages	\$3,507.44	\$3,647.03	\$2,680.34	\$9,834.81
Management Wages	\$14,463.08	\$12,444.17	\$14,049.06	\$40,956.31
Superannuation	\$11,468.51	\$12,509.11	\$14,172.53	\$38,150.15
Provision - Annual Leave	\$3,528.43	-\$834.38	-\$257.75	\$2,436.30
Provision - Long Service Leave	\$1,346.90	\$597.30	\$1,935.43	\$3,879.63
Workcover	\$2,423.81	\$2,670.26	\$3,005.64	\$8,099.71
Payroll Tax	\$771.16	\$921.49	\$1,145.59	\$2,838.24
Staff Amenities	\$144.53	\$156.91	\$175.83	\$477.27
Staff Training	\$0.00	\$0.00	\$1,251.67	\$1,251.67
Staff Uniforms	\$250.00	\$25.95	\$1,110.44	\$1,386.39
Staff Discount	\$1,260.61	\$2,025.73	\$1,846.21	\$5,132.55
Total Employment Expenses	\$141,048.95	\$148,302.02	\$142,508.82	\$431,859.79
Total Expenses	\$256,747.53	\$272,650.75	\$265,288.88	\$794,687.16
Operating Profit	\$24,016.40	\$39,818.73	\$69,709.73	\$133,544.86
Other Income				
Interest Received	\$0.00	\$76.07	\$0.00	\$76.07
Total Other Income	\$0.00	\$76.07	\$0.00	\$76.07
Other Expenses				
Amortisation - Gaming Entitlem	\$4,863.57	\$0.00	\$0.00	\$4,863.57
Interest paid	\$342.61	\$3,830.79	\$2,334.43	\$6,507.83
Total Other Expenses	\$5,206.18	\$3,830.79	\$2,334.43	\$11,371.40
Net Profit/(Loss)	\$18,810.22	\$36,064.01	\$67,375.30	\$122,249.53

Profit & Loss [Multi-Period]

January 2022 To October 2022

ABN: 61 412 912 811

	January	February	March	April	May	June	July	August	September	October	Total
Sales Revenue											
Bar Sales											
Beverage Sales	\$95,733.05	\$98,342.94	\$112,502.72	\$118,353.28	\$90,351.37	\$,707.23	\$85,995.88	\$100,297.61	\$112,329.37	\$123,197.08	\$1,022,810.53
Total Bar Sales	\$95,733.05	\$98,342.94	\$112,502.72	\$118,353.28	\$90,351.37	\$,707.23	\$85,995.88	\$100,297.61	\$112,329.37	\$123,197.08	\$1,022,810.53
Food Sales											
Food Sales	\$112,953.17	\$96,406.85	\$116,033.62	\$115,606.84	\$117,669.96	\$,997.70	\$114,100.63	\$115,743.93	\$138,913.06	\$138,060.28	\$1,170,486.04
Food Sales - Subsidised	\$5,450.00	\$5,765.00	\$7,358.00	\$8,440.00	\$6,710.00	\$,315.00	\$6,405.00	\$6,390.00	\$8,015.00	\$7,620.00	\$68,468.00
Total Food Sales	\$118,403.17	\$102,171.85	\$123,391.62	\$124,046.84	\$124,379.96	\$,312.70	\$120,505.63	\$122,133.93	\$146,928.06	\$145,680.28	\$1,238,954.04
Gaming Machine Revenue											
Gaming Revenue	\$163,415.65	\$150,075.24	\$184,259.61	\$218,604.51	\$204,712.55	\$,196.88	\$219,337.15	\$204,008.65	\$173,892.40	\$206,021.23	\$1,909,523.87
Total Gaming Machine Revenue	\$163,415.65	\$150,075.24	\$184,259.61	\$218,604.51	\$204,712.55	\$,196.88	\$219,337.15	\$204,008.65	\$173,892.40	\$206,021.23	\$1,909,523.87
Keno Commission											
Keno Commission	\$1,426.81	\$941.18	\$938.99	\$1,148.95	\$814.51	\$681.46	\$1,135.12	\$801.42	\$845.89	\$1,211.57	\$9,945.90
Total Keno Commission	\$1,426.81	\$941.18	\$938.99	\$1,148.95	\$814.51	\$681.46	\$1,135.12	\$801.42	\$845.89	\$1,211.57	\$9,945.90
TAB Commission											
TAB Commission	\$389.67	\$893.83	\$1,028.72	\$978.13	\$1,036.39	\$893.25	\$1,125.03	\$1,061.07	\$1,102.88	\$1,396.79	\$9,905.76
Total TAB Commission	\$389.67	\$893.83	\$1,028.72	\$978.13	\$1,036.39	\$893.25	\$1,125.03	\$1,061.07	\$1,102.88	\$1,396.79	\$9,905.76
Membership Income											
Membership Income	\$2,654.54	\$9,640.89	\$8,276.77	\$3,522.69	\$2,595.45	\$,445.44	\$2,618.17	\$2,422.75	\$2,259.08	\$1,786.34	\$38,222.12
Total Membership Income	\$2,654.54	\$9,640.89	\$8,276.77	\$3,522.69	\$2,595.45	\$,445.44	\$2,618.17	\$2,422.75	\$2,259.08	\$1,786.34	\$38,222.12
Raffle Income											
Raffle Income	\$4,130.00	\$5,083.00	\$7,026.00	\$5,832.00	\$5,572.00	\$,365.00	\$5,516.90	\$5,819.00	\$8,943.00	\$7,470.00	\$61,756.90
Total Raffle Income	\$4,130.00	\$5,083.00	\$7,026.00	\$5,832.00	\$5,572.00	\$,365.00	\$5,516.90	\$5,819.00	\$8,943.00	\$7,470.00	\$61,756.90
Room Hire											
Room Hire & Catering	\$0.00	\$181.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$181.82
Room Hire & Catering - Subsidy	\$0.00	\$1,000.00	\$1,000.00	\$1,250.00	\$5,500.00	\$,250.00	\$1,150.00	\$1,250.00	\$750.00	\$1,250.00	\$14,400.00
Total Room Hire	\$0.00	\$1,181.82	\$1,000.00	\$1,250.00	\$5,500.00	\$,250.00	\$1,150.00	\$1,250.00	\$750.00	\$1,250.00	\$14,581.82

Profit & Loss [Multi-Period]

January 2022 To October 2022

ABN: 61 412 912 811

	January	February	March	April	May	June	July	August	September	October	Total
Other revenue											
ATM Rebate	\$1,650.91	\$1,134.54	\$1,876.40	\$2,063.64	\$1,843.65	1,690.93	\$2,069.09	\$2,016.33	\$2,463.63	\$1,898.18	\$18,707.30
Entertainment Subsidised	\$202.50	\$240.00	\$262.50	\$257.50	\$267.50	\$255.00	\$270.00	\$277.50	\$255.00	\$180.00	\$2,467.50
Grant Income	\$0.00	\$0.00	\$0.00	\$0.00	\$50,000.00	3,000.00	\$0.00	\$0.00	\$0.00	\$720.00	\$60,720.00
Other Income Received	\$0.00	\$536.40	\$677.28	\$0.00	\$0.00	\$0.00	\$3,620.00	\$0.00	\$0.00	\$1,996.82	\$6,830.50
Total Other revenue	\$1,853.41	\$1,910.94	\$2,816.18	\$2,321.14	\$52,111.15	1,945.93	\$5,959.09	\$2,293.83	\$2,718.63	\$4,795.00	\$88,725.30
Loyalty Awards Revenue											
Loyalty Points Reimbursement	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,934.33	\$0.00	\$0.00	\$0.00	\$2,934.33
Total Loyalty Awards Revenue	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,934.33	\$0.00	\$0.00	\$0.00	\$2,934.33
Womens Auxiliary Income											
WAUX - Events	\$0.00	\$0.00	\$0.00	\$0.00	\$6,840.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,840.00
WAUX - Commemorative Events	\$0.00	\$0.00	\$0.00	\$110.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$110.01
WAUX - Wakes	\$0.00	\$0.00	\$0.00	\$0.00	\$636.36	\$0.00	\$0.00	\$454.54	\$0.00	\$0.00	\$1,090.90
WAUX - Donations	\$0.00	\$0.00	\$0.00	\$735.00	\$695.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,430.00
WAUX - Interest Received	\$0.00	\$0.11	\$0.00	\$0.00	\$0.06	\$0.06	\$0.08	\$0.09	\$0.08	\$0.06	\$0.54
WAUX - Raffles	\$0.00	\$0.00	\$0.00	\$818.00	\$1,483.00	\$0.00	\$80.00	\$90.00	\$318.00	\$55.00	\$2,844.00
WAUX - Merchandise	\$310.00	\$283.27	\$2,187.27	\$269.08	\$310.91	\$227.27	\$206.36	\$183.64	\$320.00	\$548.18	\$4,845.98
Total Womens Auxiliary Income	\$310.00	\$283.38	\$2,187.27	\$1,932.09	\$9,965.33	\$227.33	\$286.44	\$728.27	\$638.08	\$603.24	\$17,161.43
Total Sales Revenue	\$388,316.30	\$370,525.07	\$443,427.88	\$477,989.63	\$497,038.71	5,025.22	\$446,563.74	\$440,816.53	\$450,407.39	\$493,411.53	\$4,414,522.00
Cost Of Sales											
Cost of Sales - Beverage	\$36,352.50	\$30,766.91	\$39,016.80	\$37,809.23	\$30,569.94	1,307.51	\$29,287.49	\$36,258.74	\$31,855.78	\$37,855.85	\$341,080.75
Beverage Cost of Sales	\$36,352.50	\$30,766.91	\$39,016.80	\$37,809.23	\$30,569.94	1,307.51	\$29,287.49	\$36,258.74	\$31,855.78	\$37,855.85	\$341,080.75
Total Cost of Sales - Beverage	\$36,352.50	\$30,766.91	\$39,016.80	\$37,809.23	\$30,569.94	1,307.51	\$29,287.49	\$36,258.74	\$31,855.78	\$37,855.85	\$341,080.75
Cost of Sales - Food	\$45,845.64	\$37,559.96	\$50,643.62	\$47,591.24	\$51,626.22	5,093.89	\$50,435.88	\$49,277.16	\$61,245.51	\$61,461.41	\$500,780.53
Food Cost of Sales	\$45,845.64	\$37,559.96	\$50,643.62	\$47,591.24	\$51,626.22	5,093.89	\$50,435.88	\$49,277.16	\$61,245.51	\$61,461.41	\$500,780.53
Total Cost of Sales - Food	\$45,845.64	\$37,559.96	\$50,643.62	\$47,591.24	\$51,626.22	5,093.89	\$50,435.88	\$49,277.16	\$61,245.51	\$61,461.41	\$500,780.53
Cost of Sales - Gaming											
GSP Contract Cost	\$31,372.00	\$47,911.00	\$45,322.00	\$43,860.00	\$45,153.25	3,860.00	\$45,322.00	\$21,930.00	\$1,376.00	\$2,580.00	\$328,686.25

Profit & Loss [Multi-Period]

January 2022 To October 2022

ABN: 61 412 912 811

	January	February	March	April	May	June	July	August	September	October	Total
Loyalty EGM Integration Connec	\$775.00	\$700.00	\$775.00	\$750.00	\$775.00	\$750.00	\$775.00	\$375.00	\$0.00	\$0.00	\$5,675.00
State Gaming Tax	\$21,706.51	\$14,857.95	\$32,403.12	\$50,468.01	\$42,909.76	\$,884.58	\$50,422.45	\$42,625.25	\$27,114.78	\$43,582.16	\$358,974.57
Monitoring Costs	\$6,268.80	\$0.00	\$3,134.40	\$3,134.40	\$3,134.40	\$,134.40	\$3,134.40	\$3,290.80	\$5,525.80	\$3,499.68	\$34,257.08
VCGLR Supervision Charge	\$600.00	\$600.00	\$600.00	\$600.00	\$600.00	\$,323.46	\$650.00	\$650.00	\$650.00	\$650.00	\$6,923.46
EGM Hardware Maintenance Cost	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$929.00	\$890.00	\$871.00	\$2,690.00
IGT System Gaming costs	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,563.40	\$5,466.00	\$14,029.40
EGM Access/Subsription fee	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,551.00	\$1,551.00
EGM Software purchase	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,000.00	\$0.00	\$0.00	\$4,000.00
Total Cost of Sales - Gaming	\$60,722.31	\$64,068.95	\$82,234.52	\$98,812.41	\$92,572.41	1,952.44	\$100,303.85	\$73,800.05	\$44,119.98	\$58,199.84	\$756,786.76
Keno Cost of Sales	\$0.00	\$226.17	\$316.65	\$1,063.55	\$316.64	\$316.67	\$395.82	\$316.65	\$316.64	\$395.82	\$3,664.61
Total Keno Cost of Sales	\$0.00	\$226.17	\$316.65	\$1,063.55	\$316.64	\$316.67	\$395.82	\$316.65	\$316.64	\$395.82	\$3,664.61
TAB Cost of Sales	\$400.00	\$659.09	\$400.00	\$1,336.05	\$500.00	\$400.00	\$592.04	\$400.00	\$400.00	\$500.00	\$5,587.18
Total TAB Cost of Sales	\$400.00	\$659.09	\$400.00	\$1,336.05	\$500.00	\$400.00	\$592.04	\$400.00	\$400.00	\$500.00	\$5,587.18
Total Cost Of Sales	\$143,320.45	\$133,281.08	\$172,611.59	\$186,612.48	\$175,585.21	\$,070.51	\$181,015.08	\$160,052.60	\$137,937.91	\$158,412.92	\$1,607,899.83
Gross Profit	\$244,995.85	\$237,243.99	\$270,816.29	\$291,377.15	\$321,453.50	\$246.95	\$265,548.66	\$280,763.93	\$312,469.48	\$334,998.61	\$2,806,622.17
Expenses											
Administration Expenses											
Accounting/Bookkeeping Fees	\$5,200.00	\$4,160.00	\$4,160.00	\$4,160.00	\$5,200.00	\$1,160.00	\$5,408.00	\$4,326.40	\$4,326.40	\$5,408.00	\$46,508.80
Audit Fees	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$,090.90	\$300.00	\$300.00	\$300.00	\$2,572.73	\$7,563.63
ATM Expenses	\$0.00	\$652.74	\$226.91	\$0.00	\$788.01	\$368.73	\$338.19	\$413.82	\$403.28	\$470.19	\$3,661.87
Bank Charges	\$106.00	\$0.00	\$0.00	\$0.00	\$0.20	\$0.00	\$150.00	\$100.00	\$0.00	\$0.00	\$356.20
Merchant fees	\$1,262.41	\$1,197.54	\$1,513.99	\$1,503.41	\$1,426.08	\$,261.04	\$1,223.20	\$1,435.76	\$1,580.18	\$1,660.45	\$14,064.06
Computer Software & Support	\$413.32	\$711.08	\$611.11	\$458.53	\$311.39	\$563.81	\$472.51	\$501.67	\$741.60	\$486.13	\$5,271.15
Computer Other Expenses	\$65.32	\$436.67	\$893.17	\$1,139.57	\$0.00	\$0.00	\$406.37	\$0.00	\$0.00	\$0.00	\$2,941.10
Fees & Licences	\$80.93	\$300.62	\$197.22	\$80.92	\$971.99	\$443.35	\$202.66	\$80.92	\$216.97	\$216.98	\$2,792.56
Freight & Cartage	\$72.45	\$132.39	\$331.37	\$254.62	\$422.70	\$272.31	\$239.16	\$299.41	\$289.48	\$569.54	\$2,883.43

Profit & Loss [Multi-Period]

January 2022 To October 2022

ABN: 61 412 912 811

	January	February	March	April	May	June	July	August	September	October	Total
Postage	\$8.72	\$22.73	\$136.85	\$5.95	\$3.96	\$9.91	\$12.87	\$9.66	\$5.95	\$15.84	\$232.44
Printing, Stationery	\$333.54	\$199.59	\$293.68	\$571.82	\$969.10	\$1,134.16	\$157.03	\$20.45	\$202.81	\$236.56	\$5,118.74
Professional fees	\$81.64	\$64.52	\$58.64	\$3,157.12	\$77.76	\$62.67	\$359.48	\$3,511.29	\$412.13	\$410.81	\$8,196.06
Subscriptions - TV etc	\$2,255.85	\$3,461.51	\$3,461.51	\$3,461.51	\$3,461.51	\$3,461.51	\$3,461.51	\$3,461.51	\$3,461.51	\$3,461.51	\$33,409.44
Subscriptions - Other	\$181.70	\$345.51	\$557.90	\$886.25	\$569.00	\$626.70	\$730.50	\$660.05	\$619.73	\$637.40	\$5,814.74
Telephone & Internet	\$515.11	\$461.30	\$437.23	\$443.65	\$443.69	\$440.00	\$447.83	\$409.56	\$443.31	\$443.32	\$4,485.00
Travel Expenses	\$88.21	\$1,218.87	\$319.16	\$63.96	\$350.83	\$205.05	\$113.20	\$286.94	\$116.82	\$644.99	\$3,408.03
State Branch Contribution	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,887.28	\$7,288.65	\$11,175.93
Total Administration Expenses	\$16,665.20	\$13,365.07	\$13,198.74	\$16,187.31	\$14,996.22	\$100.14	\$14,022.51	\$15,817.44	\$17,007.45	\$24,523.10	\$157,883.18
Operational Expenses											
Bar Expenses	\$171.00	\$140.05	\$283.09	\$161.17	\$325.35	\$173.25	\$141.32	\$144.34	\$94.47	\$321.91	\$1,955.95
Beer Gas	\$459.14	\$551.68	\$345.68	\$238.26	\$322.11	\$633.47	\$17.66	\$230.08	\$24.84	\$489.53	\$3,312.45
Cash Discrepancies	\$107.91	\$28.10	\$95.40	\$29.42	-\$21.36	\$20.55	\$27.58	\$2.69	\$26.42	\$36.89	\$353.60
Cleaning Products	\$210.19	\$344.91	\$491.51	\$193.33	\$1,224.52	\$297.93	-\$5.59	\$644.23	\$216.54	\$344.10	\$3,961.67
Cleaning Contracts	\$7,219.79	\$5,340.00	\$4,800.00	\$4,800.00	\$6,000.00	\$,840.00	\$6,000.00	\$8,119.50	\$5,142.00	\$5,143.00	\$58,404.29
Cleaning Other	\$0.00	\$468.93	\$310.18	\$111.80	\$232.84	\$350.00	\$260.80	\$26.22	\$301.47	\$244.73	\$2,306.97
Consumables	\$238.87	\$564.88	\$1,048.34	\$709.99	\$739.49	\$493.16	\$465.32	\$1,336.71	\$714.93	\$357.18	\$6,668.87
Dining Room Supplies	\$541.34	\$736.25	\$715.33	\$1,168.19	\$1,009.99	\$322.77	\$898.34	\$486.35	\$740.90	\$1,281.30	\$7,900.76
Donations	\$0.00	\$0.00	\$25,275.00	\$0.00	\$0.00	\$500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,775.00
Gaming Expenses	\$569.18	\$4,486.05	\$2,400.41	\$254.97	\$6,306.60	\$421.02	\$2,504.10	\$2,738.63	\$775.12	\$414.68	\$24,870.76
Kitchen Supplies/equipment	\$2,795.68	\$2,678.47	\$2,071.48	\$1,948.70	\$1,294.36	\$,358.07	\$1,916.70	\$1,962.27	\$4,128.29	\$2,285.84	\$23,439.86
Laundry	\$230.00	\$21.50	\$0.00	\$60.00	\$0.00	\$120.00	\$0.00	\$90.91	\$60.00	\$161.00	\$743.41
Raffles	\$1,640.37	\$1,814.55	\$2,617.77	\$1,612.91	\$1,827.17	\$,174.24	\$1,408.90	\$1,509.86	\$2,954.96	\$1,969.00	\$20,529.73
Security Contracts	\$468.01	\$700.12	\$468.01	\$390.64	\$622.75	\$390.64	\$404.32	\$404.32	\$404.32	\$481.69	\$4,734.82
Sundry Expense	\$733.34	\$63.63	\$53.64	\$0.00	\$60.73	\$0.00	\$107.28	\$225.42	\$230.95	\$0.00	\$1,474.99
Wastage	\$1,007.20	\$1,022.04	\$225.87	\$1,116.57	\$108.67	\$,153.08	\$1,290.58	\$857.12	\$872.10	\$955.01	\$8,608.24
Total Operational Expenses	\$16,392.02	\$18,961.16	\$41,201.71	\$12,795.95	\$20,053.22	\$,248.18	\$15,437.31	\$18,778.65	\$16,687.31	\$14,485.86	\$195,041.37
Advertising & Promotions											
Advertising & Marketing	\$3,155.83	\$5,366.67	\$6,593.24	\$7,268.33	\$4,075.09	\$,481.79	\$4,709.57	\$5,645.59	\$1,971.88	\$263.32	\$42,531.31

Profit & Loss [Multi-Period]

January 2022 To October 2022

ABN: 61 412 912 811

	January	February	March	April	May	June	July	August	September	October	Total
Promotions - Members Prizes	\$2,400.00	\$0.00	\$0.00	\$3,090.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,490.91
Promotions - Members Discount	\$6,194.90	\$7,287.65	\$9,308.62	\$7,537.44	\$6,250.66	\$5,547.47	\$9,091.94	\$7,854.72	\$9,218.41	\$8,889.88	\$78,181.69
Promotions - Gaming	\$249.00	\$324.00	\$479.64	\$863.20	\$22.27	\$576.36	\$770.80	\$778.05	\$829.93	\$881.71	\$5,774.96
Promotions - Food	\$327.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,196.77	\$2,810.96	\$1,522.45	\$1,876.68	\$7,734.13
Promotions - Beverage	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,363.05	\$2,853.41	\$5,216.46
Promotions - Other	-\$24.14	-\$888.12	-\$432.17	\$274.95	\$41.82	\$553.93	\$1,254.10	\$198.45	\$178.54	-\$154.55	\$1,002.81
Promotions - Happy Hour	\$339.38	\$437.01	\$564.22	\$356.95	\$158.95	\$209.70	\$145.18	\$283.82	\$450.64	\$349.91	\$3,295.76
Promotions - Specials	\$47.02	\$48.51	\$119.30	\$109.22	\$75.70	\$133.92	\$126.45	\$116.91	\$0.00	\$0.00	\$777.03
Guest Entertainment	\$2,290.00	\$1,545.45	\$1,000.00	\$1,954.55	\$1,500.00	\$2,000.00	\$2,225.00	\$2,600.00	\$2,387.27	\$1,525.00	\$19,227.27
Giveaways	-\$410.77	-\$0.75	\$12.34	\$1,295.52	\$2,840.72	\$18.86	\$23.28	\$32.22	\$27.87	\$17.50	\$3,856.79
Total Advertising & Promotions	\$14,568.49	\$14,120.42	\$17,645.19	\$22,751.07	\$14,965.21	\$7,222.03	\$19,543.09	\$20,320.72	\$18,950.04	\$16,502.86	\$173,089.12
Occupancy Costs											
Rent - Ovens Street	\$0.00	\$1,838.39	\$0.00	\$0.00	\$3,035.00	1,821.00	\$609.84	\$555.00	\$557.84	\$557.84	\$8,974.91
Rent - Patriotic Fund	\$36,363.64	\$40,000.00	\$50,000.00	\$40,000.00	\$90,000.00	1,000.00	\$31,818.19	\$29,090.92	\$36,363.65	\$29,090.92	\$432,727.32
Electricity	\$8,607.03	\$7,683.51	\$5,723.59	\$7,100.00	\$4,602.70	\$,813.87	\$7,038.94	\$6,500.00	\$7,106.00	\$7,000.60	\$68,176.24
Gas	\$1,439.29	\$1,150.00	\$1,496.13	\$1,250.00	\$1,558.95	1,300.00	\$1,161.58	\$1,473.78	\$1,210.00	\$2,735.51	\$14,775.24
Water Rates	\$417.95	\$417.95	\$786.76	\$500.00	\$500.00	\$375.54	\$400.00	\$311.00	\$412.95	\$417.15	\$4,539.30
Hire of Plant & Equipment	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$127.27	\$0.00	\$127.27
Waste Removal	\$1,422.00	\$1,078.00	\$0.00	\$2,298.00	\$1,348.00	1,186.00	\$1,976.91	\$1,624.40	\$1,561.60	\$1,500.00	\$13,994.91
Insurance	\$3,278.36	\$3,278.36	\$3,278.36	\$3,278.36	\$3,278.36	\$,278.36	\$3,278.32	\$4,147.10	\$4,147.10	\$4,147.10	\$35,389.78
Rates & Taxes	\$251.22	\$251.22	\$251.22	\$251.22	\$251.22	\$251.28	\$250.00	\$161.44	\$205.72	\$205.72	\$2,330.26
Rep & Maint - Buildings	\$458.50	\$86.36	\$545.45	\$1,204.01	\$1,522.80	1,102.72	\$86.36	\$1,183.64	\$86.36	\$773.77	\$7,049.97
Rep & Maint - Plant & equip	\$13.63	\$362.21	\$1,884.12	\$1,463.63	\$1,174.96	\$304.73	\$783.49	\$222.73	\$395.46	\$660.28	\$7,265.24
Total Occupancy Costs	\$52,251.62	\$56,146.00	\$63,965.63	\$57,345.22	\$107,271.99	\$,433.50	\$47,403.63	\$45,270.01	\$52,173.95	\$47,088.89	\$595,350.44
Committee & Members Expenses											
Loyalty Points Redemption	\$1,738.91	\$7,048.56	\$863.69	\$3,805.79	\$3,708.87	\$,611.69	\$1,577.41	\$3,678.72	\$3,552.29	\$1,267.71	\$30,853.64
Membership Cards	\$0.00	\$0.00	\$0.00	\$0.00	\$300.00	\$0.00	\$0.00	\$0.00	\$173.55	\$0.00	\$473.55
Members Expenses	\$420.91	\$310.96	\$0.00	\$146.62	\$0.00	\$179.00	\$0.00	\$0.00	\$129.60	\$64.80	\$1,251.89
President Shout	\$6.55	\$33.70	\$21.74	\$18.99	\$10.25	\$20.42	\$37.00	\$39.55	\$54.37	\$25.36	\$267.93

Profit & Loss [Multi-Period]

January 2022 To October 2022

ABN: 61 412 912 811

	January	February	March	April	May	June	July	August	September	October	Total
RSL Membership System contribution	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,464.05	\$934.50	\$2,398.55
Total Committee & Members Expenses	\$2,166.37	\$7,393.22	\$885.43	\$3,971.40	\$4,019.12	\$3,811.11	\$1,614.41	\$3,718.27	\$5,373.86	\$2,292.37	\$35,245.56
Welfare & Charitable Expenses (Community)											
Other W & C (Community Expenses)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$163.65	\$163.65
Total Welfare & Charitable Expenses (Community)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$163.65	\$163.65
Welfare & Charitable Expenses (Veteran)											
Commemorative Day Expenses	\$0.00	\$0.00	\$0.00	\$435.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$92.21	\$528.01
Committee Honorarium	\$0.00	\$0.00	\$1,090.91	\$0.00	\$0.00	\$1,090.91	\$0.00	\$0.00	\$0.00	\$727.27	\$2,909.09
Donations/Community outreach	\$1,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,000.00	\$0.00	\$0.00	\$0.00	\$3,000.00
Welfare Courtesy Bus	\$0.00	\$0.00	\$0.00	\$867.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$867.23
Other W&C expenses (Veteran)	\$1,022.75	\$163.65	\$272.75	\$218.20	\$422.75	\$395.92	\$272.75	\$218.20	\$401.56	\$714.50	\$4,103.03
Printing, Stationery	\$0.00	\$0.00	\$0.00	\$400.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$490.00
Scholarship Costs	\$1,590.89	\$454.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,045.43
Subsidised - Entertainment	\$202.50	\$240.00	\$262.50	\$257.50	\$267.50	\$255.00	\$270.00	\$277.50	\$255.00	\$180.00	\$2,467.50
Subsidised - Meals	\$5,450.00	\$5,765.00	\$7,358.00	\$8,440.00	\$6,710.00	\$3,150.00	\$6,405.00	\$6,390.00	\$8,015.00	\$7,620.00	\$68,468.00
Subsidised - Room Hire	\$0.00	\$1,000.00	\$1,000.00	\$1,250.00	\$5,500.00	\$1,250.00	\$1,150.00	\$1,250.00	\$750.00	\$1,250.00	\$14,400.00
Welfare Wages	\$3,815.46	\$3,407.73	\$3,414.47	\$3,279.32	\$3,791.07	\$3,429.63	\$3,777.80	\$3,370.45	\$3,507.23	\$3,890.37	\$35,683.53
Payroll tax	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32.52	\$32.52
Superannuation - Welfare	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$402.36	\$402.36
Workcover - Welfare	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$85.33	\$85.33
Welfare assistance	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$626.85	\$640.68	\$1,267.53
Memorabilia	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$791.33	\$791.33
Welfare bus expenses	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$564.39	\$564.39
Total Welfare & Charitable Expenses (Veteran)	\$13,081.60	\$11,030.92	\$13,398.63	\$15,148.05	\$16,781.32	\$7,736.46	\$13,875.55	\$11,506.15	\$13,555.64	\$16,990.96	\$138,105.28
Womens Auxiliary Expenses											
WAUX - Commemorative Events	\$0.00	\$0.00	\$26.37	\$405.11	\$153.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$585.21
WAUX - Catering	\$0.00	\$0.00	\$0.00	\$0.00	\$450.37	\$0.00	\$0.00	\$122.43	\$88.73	\$0.00	\$661.53

Profit & Loss [Multi-Period]

January 2022 To October 2022

ABN: 61 412 912 811

	January	February	March	April	May	June	July	August	September	October	Total
WAUX - General Expenses	\$99.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$99.31
WAUX - Hoy Day	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$254.26	\$254.26
WAUX - Merchandise	\$0.00	\$129.16	\$126.76	\$0.00	\$302.14	\$236.94	\$120.68	\$0.00	\$234.48	\$459.93	\$1,610.09
WAUX - Printing & Stationery	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.36	\$0.00	\$0.00	\$0.00	\$36.36
WAUX - Raffle Expenses	\$0.00	\$0.00	\$0.00	\$90.00	\$345.96	\$0.00	\$0.00	\$0.00	\$159.09	\$18.18	\$613.23
WAUX - Wakes	\$0.00	\$0.00	\$0.00	\$0.00	\$204.71	\$0.00	\$0.00	\$164.91	\$0.00	\$0.00	\$369.62
WAUX - Womens Council	\$0.00	\$0.00	\$136.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$118.18	\$0.00	\$254.54
WAUX - Events	\$0.00	\$700.00	\$0.00	\$63.14	\$8,019.12	\$0.00	\$226.36	\$0.00	\$0.00	\$0.00	\$9,008.62
Total Womens Auxillary Expenses	\$99.31	\$829.16	\$289.49	\$58.25	\$9,476.03	\$236.94	\$383.40	\$287.34	\$600.48	\$732.37	\$13,492.77
Employment Expenses											
FOH Wages	\$60,587.04	\$52,488.92	\$55,731.98	\$66,264.96	\$59,270.63	\$741.06	\$63,133.73	\$62,555.29	\$61,554.80	\$60,640.67	\$604,969.08
BOH Wages	\$36,132.41	\$29,427.44	\$34,158.52	\$38,511.24	\$40,875.51	\$363.41	\$38,498.72	\$39,329.19	\$44,725.71	\$34,318.56	\$375,340.71
Gaming Wages	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,857.94	\$6,434.60	\$14,292.54
Admin Wages	\$4,232.09	\$3,243.32	\$3,882.44	\$2,140.94	\$3,532.67	\$848.71	\$2,558.71	\$3,507.44	\$3,647.03	\$2,680.34	\$33,273.69
Management Wages	\$14,294.49	\$12,396.92	\$14,669.23	\$12,711.13	\$13,808.21	\$1,017.30	\$12,394.26	\$14,463.08	\$12,444.17	\$14,049.06	\$135,247.85
Superannuation	\$12,200.45	\$9,663.11	\$9,928.43	\$10,666.51	\$13,916.35	\$1,030.02	\$14,488.00	\$11,468.51	\$12,509.11	\$14,172.53	\$120,043.02
Provision - Annual Leave	\$3,020.77	-\$2,257.59	\$5,038.99	\$2,586.56	\$2,094.85	\$1,254.00	\$4,474.95	\$3,528.43	-\$834.38	-\$257.75	\$18,648.83
Provision - Long Service Leave	\$98.03	\$2,126.34	-\$348.60	\$668.96	\$1,265.78	\$725.29	\$900.97	\$1,346.90	\$597.30	\$1,935.43	\$11,316.40
Workcover	\$2,813.22	\$2,201.11	\$2,198.28	\$2,394.80	\$3,075.07	\$472.82	\$2,294.54	\$2,423.81	\$2,670.26	\$3,005.64	\$25,549.55
Payroll Tax	\$1,008.70	\$635.33	\$633.60	\$753.47	\$1,168.42	\$801.06	-\$6,443.60	\$771.16	\$921.49	\$1,145.59	\$1,395.22
Staff Amenities	\$236.66	\$750.38	\$180.67	\$255.42	\$197.69	\$165.42	\$145.30	\$144.53	\$156.91	\$175.83	\$2,408.81
Staff Training	\$0.00	\$0.00	\$1,410.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,251.67	\$2,661.67
Staff Uniforms	\$133.61	\$612.61	\$133.61	\$901.25	\$92.71	\$0.00	\$228.40	\$250.00	\$25.95	\$1,110.44	\$3,488.58
Staff Discount	\$1,387.35	\$1,409.87	\$1,215.50	\$1,187.01	\$1,685.50	\$1,460.66	\$1,017.94	\$1,260.61	\$2,025.73	\$1,846.21	\$14,496.38
Other Employment Expenses	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$292.00	\$251.82	\$0.00	\$0.00	\$0.00	\$543.82
Total Employment Expenses	\$136,144.82	\$112,697.76	\$128,832.65	\$139,042.25	\$140,983.39	\$171.75	\$133,943.74	\$141,048.95	\$148,302.02	\$142,508.82	\$1,363,676.15
Total Expenses	\$245,369.43	\$234,543.71	\$279,417.47	\$267,799.50	\$328,546.50	\$460.11	\$246,223.64	\$256,747.53	\$272,650.75	\$265,288.88	\$2,672,047.52
Operating Profit	-\$373.58	\$2,700.28	-\$8,601.18	\$23,577.65	-\$7,093.00	\$28,505.00	\$19,325.02	\$24,016.40	\$39,818.73	\$69,709.73	\$134,574.65

Profit & Loss [Multi-Period]

January 2022 To October 2022

ABN: 61 412 912 811

	January	February	March	April	May	June	July	August	September	October	Total
Other Income											
Interest Received	\$4.61	\$1.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$76.07	\$0.00	\$81.74
Total Other Income	\$4.61	\$1.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$76.07	\$0.00	\$81.74
Other Expenses											
Amortisation - Gaming Entitlement	\$10,051.37	\$9,078.66	\$10,051.36	\$9,727.13	\$10,051.37	\$727.12	\$10,051.37	\$4,863.57	\$0.00	\$0.00	\$73,601.95
Interest paid	\$149.57	\$146.16	\$144.79	\$144.79	\$157.49	\$141.34	\$96.51	\$342.61	\$3,830.79	\$2,334.43	\$7,488.48
Total Other Expenses	\$10,200.94	\$9,224.82	\$10,196.15	\$9,871.92	\$10,208.86	\$868.46	\$10,147.88	\$5,206.18	\$3,830.79	\$2,334.43	\$81,090.43
Net Profit/(Loss)	-\$10,569.91	-\$6,523.48	-\$18,797.33	\$13,705.73	-\$17,301.86	-\$38,373.1	\$9,177.14	\$18,810.22	\$36,064.01	\$67,375.30	\$53,565.96

Profit & Loss [Budget Analysis]

October 2022

ABN: 61 412 912 811

	Selected Period	Budgeted	\$ Difference	% Difference
Sales Revenue				
Bar Sales				
Beverage Sales	\$123,197.08	\$100,000.00	\$23,197.08	23.2%
Total Bar Sales	\$123,197.08	\$100,000.00	\$23,197.08	23.2%
Food Sales				
Food Sales	\$138,060.28	\$110,000.00	\$28,060.28	25.5%
Food Sales - Subsidised	\$7,620.00	\$8,000.00	-\$380.00	(4.8)%
Total Food Sales	\$145,680.28	\$118,000.00	\$27,680.28	23.5%
Gaming Machine Revenue				
Gaming Revenue	\$206,021.23	\$179,800.00	\$26,221.23	14.6%
Total Gaming Machine Revenue	\$206,021.23	\$179,800.00	\$26,221.23	14.6%
Keno Commission				
Keno Commission	\$1,211.57	\$849.81	\$361.76	42.6%
Total Keno Commission	\$1,211.57	\$849.81	\$361.76	42.6%
TAB Commission				
TAB Commission	\$1,396.79	\$1,200.00	\$196.79	16.4%
Total TAB Commission	\$1,396.79	\$1,200.00	\$196.79	16.4%
Membership Income				
Membership Income	\$1,786.34	\$3,000.00	-\$1,213.66	(40.5)%
Total Membership Income	\$1,786.34	\$3,000.00	-\$1,213.66	(40.5)%
Raffle Income				
Raffle Income	\$7,470.00	\$6,500.00	\$970.00	14.9%
Total Raffle Income	\$7,470.00	\$6,500.00	\$970.00	14.9%
Room Hire				
Room Hire & Catering	\$0.00	\$0.91	-\$0.91	(100.0)%
Room Hire & Catering - Subsidy	\$1,250.00	\$750.00	\$500.00	66.7%
Total Room Hire	\$1,250.00	\$750.91	\$499.09	66.5%
Other revenue				
ATM Rebate	\$1,898.18	\$1,600.00	\$298.18	18.6%
Donations Received	\$0.00	\$5,000.00	-\$5,000.00	(100.0)%
Entertainment Subsidised	\$180.00	\$0.00	\$180.00	NA
Grant Income	\$720.00	\$0.00	\$720.00	NA
Other Income Received	\$1,996.82	\$0.00	\$1,996.82	NA
Total Other revenue	\$4,795.00	\$6,600.00	-\$1,805.00	(27.3)%
Womens Auxillary Income				
WAUX - Events	\$0.00	\$250.00	-\$250.00	(100.0)%
WAUX - Interest Received	\$0.06	\$0.00	\$0.06	NA
WAUX - Raffles	\$55.00	\$100.00	-\$45.00	(45.0)%
WAUX - Merchandise	\$548.18	\$200.00	\$348.18	174.1%
Total Womens Auxillary Income	\$603.24	\$550.00	\$53.24	9.7%
Total Sales Revenue	\$493,411.53	\$417,250.72	\$76,160.81	18.3%
Cost Of Sales				
Cost of Sales - Beverage				
Beverage Cost of Sales	\$37,855.85	\$32,000.00	\$5,855.85	18.3%
Total Cost of Sales - Beverage	\$37,855.85	\$32,000.00	\$5,855.85	18.3%
Cost of Sales - Food				
Food Cost of Sales	\$61,461.41	\$41,800.00	\$19,661.41	47.0%
Total Cost of Sales - Food	\$61,461.41	\$41,800.00	\$19,661.41	47.0%

Profit & Loss [Budget Analysis]

October 2022

ABN: 61 412 912 811

	Selected Period	Budgeted	\$ Difference	% Difference
Cost of Sales - Gaming				
GSP Contract Cost	\$2,580.00	\$20,553.00	-\$17,973.00	(87.4)%
Loyalty EGM Integration Connec	\$0.00	\$775.00	-\$775.00	(100.0)%
State Gaming Tax	\$43,582.16	\$43,666.35	-\$84.19	(0.2)%
Monitoring Costs	\$3,499.68	\$3,000.00	\$499.68	16.7%
VCGLR Supervision Charge	\$650.00	\$600.00	\$50.00	8.3%
EGM Hardware Maintenance Cost	\$871.00	\$0.00	\$871.00	NA
IGT System Gaming costs	\$5,466.00	\$0.00	\$5,466.00	NA
EGM Access/Subscription fee	\$1,551.00	\$0.00	\$1,551.00	NA
Total Cost of Sales - Gaming	\$58,199.84	\$68,594.35	-\$10,394.51	(15.2)%
Keno Cost of Sales				
Keno Fees	\$395.82	\$316.65	\$79.17	25.0%
Total Keno Cost of Sales	\$395.82	\$316.65	\$79.17	25.0%
TAB Cost of Sales				
TAB Fees	\$500.00	\$0.00	\$500.00	NA
Total TAB Cost of Sales	\$500.00	\$0.00	\$500.00	NA
Total Cost Of Sales	\$158,412.92	\$142,711.00	\$15,701.92	11.0%
Gross Profit	\$334,998.61	\$274,539.72	\$60,458.89	22.0%
Expenses				
Administration Expenses				
Accounting/Bookkeeping Fees	\$5,408.00	\$5,148.00	\$260.00	5.1%
Audit Fees	\$2,572.73	\$0.00	\$2,572.73	NA
ATM Expenses	\$470.19	\$350.00	\$120.19	34.3%
Bank Charges	\$0.00	\$200.00	-\$200.00	(100.0)%
Merchant fees	\$1,660.45	\$1,400.00	\$260.45	18.6%
Computer Software & Support	\$486.13	\$625.00	-\$138.87	(22.2)%
Fees & Licences	\$216.98	\$600.00	-\$383.02	(63.8)%
Freight & Cartage	\$569.54	\$500.00	\$69.54	13.9%
Legal Expenses	\$0.00	\$550.00	-\$550.00	(100.0)%
Postage	\$15.84	\$60.00	-\$44.16	(73.6)%
Printing, Stationery	\$236.56	\$1,000.00	-\$763.44	(76.3)%
Professional fees	\$410.81	\$453.59	-\$42.78	(9.4)%
Subscriptions - TV etc	\$3,461.51	\$3,500.00	-\$38.49	(1.1)%
Subscriptions - Other	\$637.40	\$300.00	\$337.40	112.5%
Telephone & Internet	\$443.32	\$550.00	-\$106.68	(19.4)%
Travel Expenses	\$644.99	\$279.84	\$365.15	130.5%
State Branch Contribution	\$7,288.65	\$0.00	\$7,288.65	NA
Total Administration Expenses	\$24,523.10	\$15,516.43	\$9,006.67	58.0%
Operational Expenses				
Bar Expenses	\$321.91	\$1,300.00	-\$978.09	(75.2)%
Beer Gas	\$489.53	\$300.00	\$189.53	63.2%
Cash Discrepancies	\$36.89	\$250.00	-\$213.11	(85.2)%
Cleaning Products	\$344.10	\$150.00	\$194.10	129.4%
Cleaning Contracts	\$5,143.00	\$5,000.00	\$143.00	2.9%
Cleaning Other	\$244.73	\$0.00	\$244.73	NA
Consumables	\$357.18	\$500.00	-\$142.82	(28.6)%
Dining Room Supplies	\$1,281.30	\$750.00	\$531.30	70.8%
Gaming Expenses	\$414.68	\$1,000.00	-\$585.32	(58.5)%
Kitchen Supplies/equipment	\$2,285.84	\$2,500.00	-\$214.16	(8.6)%
Laundry	\$161.00	\$0.00	\$161.00	NA

Profit & Loss [Budget Analysis]

October 2022

ABN: 61 412 912 811

	Selected Period	Budgeted	\$ Difference	% Difference
Raffles	\$1,969.00	\$2,630.00	-\$661.00	(25.1)%
Security Contracts	\$481.69	\$550.00	-\$68.31	(12.4)%
Sundry Expense	\$0.00	\$500.00	-\$500.00	(100.0)%
Wastage	\$955.01	\$500.00	\$455.01	91.0%
Total Operational Expenses	\$14,485.86	\$15,930.00	-\$1,444.14	(9.1)%
Advertising & Promotions				
Advertising & Marketing	\$263.32	\$3,000.00	-\$2,736.68	(91.2)%
Promotions - Members Prizes	\$0.00	\$750.00	-\$750.00	(100.0)%
Promotions - Members Discount	\$8,889.88	\$5,500.00	\$3,389.88	61.6%
Promotions - Gaming	\$881.71	\$550.00	\$331.71	60.3%
Promotions - Food	\$1,876.68	\$400.00	\$1,476.68	369.2%
Promotions - Beverage	\$2,853.41	\$0.00	\$2,853.41	NA
Promotions - Other	-\$154.55	\$500.00	-\$654.55	(130.9)%
Promotions - Happy Hour	\$349.91	\$500.00	-\$150.09	(30.0)%
Promotions - Specials	\$0.00	\$100.00	-\$100.00	(100.0)%
Guest Entertainment	\$1,525.00	\$2,100.00	-\$575.00	(27.4)%
Giveaways	\$17.50	\$0.00	\$17.50	NA
Total Advertising & Promotions	\$16,502.86	\$13,400.00	\$3,102.86	23.2%
Occupancy Costs				
Rent - Ovens Street	\$557.84	\$0.00	\$557.84	NA
Rent - Patriotic Fund	\$29,090.92	\$40,000.00	-\$10,909.08	(27.3)%
Electricity	\$7,000.60	\$7,000.00	\$0.60	0.0%
Gas	\$2,735.51	\$1,500.00	\$1,235.51	82.4%
Water Rates	\$417.15	\$464.00	-\$46.85	(10.1)%
Waste Removal	\$1,500.00	\$1,000.00	\$500.00	50.0%
Insurance	\$4,147.10	\$3,850.00	\$297.10	7.7%
Rates & Taxes	\$205.72	\$848.48	-\$642.76	(75.8)%
Rep & Maint - Buildings	\$773.77	\$1,500.00	-\$726.23	(48.4)%
Rep & Maint - Plant & equip	\$660.28	\$1,500.00	-\$839.72	(56.0)%
Total Occupancy Costs	\$47,088.89	\$57,662.48	-\$10,573.59	(18.3)%
Committee & Members Expenses				
Loyalty Points Redemption	\$1,267.71	\$4,700.00	-\$3,432.29	(73.0)%
Committee Members Expenses	\$0.00	\$550.00	-\$550.00	(100.0)%
Members Expenses	\$64.80	\$0.00	\$64.80	NA
President Shout	\$25.36	\$0.00	\$25.36	NA
RSL Membership System contribution	\$934.50	\$0.00	\$934.50	NA
Total Committee & Members Expenses	\$2,292.37	\$5,250.00	-\$2,957.63	(56.3)%
Welfare & Charitable Expenses (Community)				
Other W & C (Community Expenses)	\$163.65	\$0.00	\$163.65	NA
Subsidised - Room Hire	\$0.00	\$750.00	-\$750.00	(100.0)%
Total Welfare & Charitable Expenses (Community)	\$163.65	\$750.00	-\$586.35	(78.2)%
Welfare & Charitable Expenses (Veteran)				
Commemorative Day Expenses	\$92.21	\$0.00	\$92.21	NA
Committee Honorarium	\$727.27	\$0.00	\$727.27	NA
Other W&C expenses (Veteran)	\$714.50	\$0.00	\$714.50	NA
Subsidised - Entertainment	\$180.00	\$65.20	\$114.80	176.1%
Subsidised - Meals	\$7,620.00	\$8,000.00	-\$380.00	(4.8)%
Subsidised - Room Hire	\$1,250.00	\$0.00	\$1,250.00	NA
Welfare Wages	\$3,890.37	\$0.00	\$3,890.37	NA
Payroll tax	\$32.52	\$0.00	\$32.52	NA

Profit & Loss [Budget Analysis]

October 2022

ABN: 61 412 912 811

	Selected Period	Budgeted	\$ Difference	% Difference
Superannuation - Welfare	\$402.36	\$0.00	\$402.36	NA
Workcover - Welfare	\$85.33	\$0.00	\$85.33	NA
Welfare assistance	\$640.68	\$0.00	\$640.68	NA
Memorabilia	\$791.33	\$0.00	\$791.33	NA
Welfare bus expenses	\$564.39	\$0.00	\$564.39	NA
Total Welfare & Charitable Expenses (Veteran)	\$16,990.96	\$8,065.20	\$8,925.76	110.7%
Womens Auxillary Expenses				
WAUX - Hoy Day	\$254.26	\$0.00	\$254.26	NA
WAUX - Merchandise	\$459.93	\$0.00	\$459.93	NA
WAUX - Raffle Expenses	\$18.18	\$50.00	-\$31.82	(63.6)%
WAUX - Events	\$0.00	\$100.00	-\$100.00	(100.0)%
Total Womens Auxillary Expenses	\$732.37	\$150.00	\$582.37	388.2%
Employment Expenses				
FOH Wages	\$60,640.67	\$52,760.00	\$7,880.67	14.9%
BOH Wages	\$34,318.56	\$37,400.00	-\$3,081.44	(8.2)%
Gaming Wages	\$6,434.60	\$0.00	\$6,434.60	NA
Admin Wages	\$2,680.34	\$2,800.00	-\$119.66	(4.3)%
Management Wages	\$14,049.06	\$15,500.00	-\$1,450.94	(9.4)%
JobKeeper Top Up	\$0.00	\$3,200.00	-\$3,200.00	(100.0)%
Superannuation	\$14,172.53	\$10,846.00	\$3,326.53	30.7%
Provision - Annual Leave	-\$257.75	\$2,500.00	-\$2,757.75	(110.3)%
Provision - Long Service Leave	\$1,935.43	\$500.00	\$1,435.43	287.1%
Workcover	\$3,005.64	\$2,553.51	\$452.13	17.7%
Payroll Tax	\$1,145.59	\$791.44	\$354.15	44.7%
Staff Amenities	\$175.83	\$120.00	\$55.83	46.5%
Staff Training	\$1,251.67	\$1,000.00	\$251.67	25.2%
Staff Uniforms	\$1,110.44	\$0.00	\$1,110.44	NA
Staff Discount	\$1,846.21	\$830.00	\$1,016.21	122.4%
Total Employment Expenses	\$142,508.82	\$130,800.95	\$11,707.87	9.0%
Total Expenses	\$265,288.88	\$247,525.06	\$17,763.82	7.2%
Operating Profit	\$69,709.73	\$27,014.66	\$42,695.07	158.0%
Other Income				
Interest Received	\$0.00	\$5.74	-\$5.74	(100.0)%
Total Other Income	\$0.00	\$5.74	-\$5.74	(100.0)%
Other Expenses				
Amortisation - Gaming Entitlem	\$0.00	\$10,051.36	-\$10,051.36	(100.0)%
Interest paid	\$2,334.43	\$255.45	\$2,078.98	813.9%
Total Other Expenses	\$2,334.43	\$10,306.81	-\$7,972.38	(77.4)%
Net Profit/(Loss)	\$67,375.30	\$16,713.59	\$50,661.71	303.1%

Profit & Loss [Budget Analysis]

January 2022 To October 2022

ABN: 61 412 912 811

	Selected Period	Budgeted	\$ Difference	% Difference
Sales Revenue				
Bar Sales				
Beverage Sales	\$1,022,810.53	\$895,000.00	\$127,810.53	14.3%
Total Bar Sales	\$1,022,810.53	\$895,000.00	\$127,810.53	14.3%
Food Sales				
Food Sales	\$1,170,486.04	\$1,020,000.00	\$150,486.04	14.8%
Food Sales - Subsidised	\$68,468.00	\$80,000.00	-\$11,532.00	(14.4)%
Total Food Sales	\$1,238,954.04	\$1,100,000.00	\$138,954.04	12.6%
Gaming Machine Revenue				
Gaming Revenue	\$1,909,523.87	\$1,763,200.00	\$146,323.87	8.3%
Total Gaming Machine Revenue	\$1,909,523.87	\$1,763,200.00	\$146,323.87	8.3%
Keno Commission				
Keno Commission	\$9,945.90	\$6,726.60	\$3,219.30	47.9%
Total Keno Commission	\$9,945.90	\$6,726.60	\$3,219.30	47.9%
TAB Commission				
TAB Commission	\$9,905.76	\$12,000.00	-\$2,094.24	(17.5)%
Total TAB Commission	\$9,905.76	\$12,000.00	-\$2,094.24	(17.5)%
Membership Income				
Membership Income	\$38,222.12	\$23,000.00	\$15,222.12	66.2%
Total Membership Income	\$38,222.12	\$23,000.00	\$15,222.12	66.2%
Raffle Income				
Raffle Income	\$61,756.90	\$65,000.00	-\$3,243.10	(5.0)%
Total Raffle Income	\$61,756.90	\$65,000.00	-\$3,243.10	(5.0)%
Room Hire				
Room Hire & Catering	\$181.82	\$1,270.92	-\$1,089.10	(85.7)%
Room Hire & Catering - Subsidy	\$14,400.00	\$9,495.00	\$4,905.00	51.7%
Total Room Hire	\$14,581.82	\$10,765.92	\$3,815.90	35.4%
Other revenue				
ATM Rebate	\$18,707.30	\$16,000.00	\$2,707.30	16.9%
Donations Received	\$0.00	\$5,000.00	-\$5,000.00	(100.0)%
Entertainment Subsidised	\$2,467.50	\$0.00	\$2,467.50	NA
Grant Income	\$60,720.00	\$0.00	\$60,720.00	NA
Other Income Received	\$6,830.50	\$0.00	\$6,830.50	NA
Total Other revenue	\$88,725.30	\$21,000.00	\$67,725.30	322.5%
Loyalty Awards Revenue				
Loyalty Points Reimbursement	\$2,934.33	\$0.00	\$2,934.33	NA
Total Loyalty Awards Revenue	\$2,934.33	\$0.00	\$2,934.33	NA
Womens Auxillary Income				
WAUX - Events	\$6,840.00	\$10,450.00	-\$3,610.00	(34.5)%
WAUX - Commemorative Events	\$110.01	\$0.00	\$110.01	NA
WAUX - Wakes	\$1,090.90	\$0.00	\$1,090.90	NA
WAUX - Donations	\$1,430.00	\$100.00	\$1,330.00	1,330.0%
WAUX - Interest Received	\$0.54	\$0.00	\$0.54	NA
WAUX - Raffles	\$2,844.00	\$2,300.00	\$544.00	23.7%
WAUX - Merchandise	\$4,845.98	\$2,000.00	\$2,845.98	142.3%
Total Womens Auxillary Income	\$17,161.43	\$14,850.00	\$2,311.43	15.6%
Total Sales Revenue	\$4,414,522.00	\$3,911,542.52	\$502,979.48	12.9%
Cost Of Sales				

Profit & Loss [Budget Analysis]

January 2022 To October 2022

ABN: 61 412 912 811

	Selected Period	Budgeted	\$ Difference	% Difference
Cost of Sales - Beverage				
Beverage Cost of Sales	\$341,080.75	\$286,400.00	\$54,680.75	19.1%
Total Cost of Sales - Beverage	\$341,080.75	\$286,400.00	\$54,680.75	19.1%
Cost of Sales - Food				
Food Cost of Sales	\$500,780.53	\$387,600.00	\$113,180.53	29.2%
Total Cost of Sales - Food	\$500,780.53	\$387,600.00	\$113,180.53	29.2%
Cost of Sales - Gaming				
GSP Contract Cost	\$328,686.25	\$345,700.00	-\$17,013.75	(4.9)%
Loyalty EGM Integration Connec	\$5,675.00	\$7,625.00	-\$1,950.00	(25.6)%
State Gaming Tax	\$358,974.57	\$313,332.68	\$45,641.89	14.6%
Monitoring Costs	\$34,257.08	\$30,000.00	\$4,257.08	14.2%
VCGLR Supervision Charge	\$6,923.46	\$6,000.00	\$923.46	15.4%
EGM Hardware Maintenance Cost	\$2,690.00	\$0.00	\$2,690.00	NA
IGT System Gaming costs	\$14,029.40	\$0.00	\$14,029.40	NA
EGM Access/Subsription fee	\$1,551.00	\$0.00	\$1,551.00	NA
EGM Software purchase	\$4,000.00	\$0.00	\$4,000.00	NA
Total Cost of Sales - Gaming	\$756,786.76	\$702,657.68	\$54,129.08	7.7%
Keno Cost of Sales				
Keno Fees	\$3,664.61	\$3,392.72	\$271.89	8.0%
Total Keno Cost of Sales	\$3,664.61	\$3,392.72	\$271.89	8.0%
TAB Cost of Sales				
TAB Fees	\$5,587.18	\$4,500.00	\$1,087.18	24.2%
Total TAB Cost of Sales	\$5,587.18	\$4,500.00	\$1,087.18	24.2%
Total Cost Of Sales	\$1,607,899.83	\$1,384,550.40	\$223,349.43	16.1%
Gross Profit	\$2,806,622.17	\$2,526,992.12	\$279,630.05	11.1%
Expenses				
Administration Expenses				
Accounting/Bookkeeping Fees	\$46,508.80	\$45,302.40	\$1,206.40	2.7%
Audit Fees	\$7,563.63	\$8,000.00	-\$436.37	(5.5)%
ATM Expenses	\$3,661.87	\$3,500.00	\$161.87	4.6%
Bank Charges	\$356.20	\$2,000.00	-\$1,643.80	(82.2)%
Merchant fees	\$14,064.06	\$14,000.00	\$64.06	0.5%
Computer Software & Support	\$5,271.15	\$6,250.00	-\$978.85	(15.7)%
Computer Other Expenses	\$2,941.10	\$5,556.57	-\$2,615.47	(47.1)%
Fees & Licences	\$2,792.56	\$6,000.00	-\$3,207.44	(53.5)%
Freight & Cartage	\$2,883.43	\$5,000.00	-\$2,116.57	(42.3)%
Legal Expenses	\$0.00	\$5,500.00	-\$5,500.00	(100.0)%
Postage	\$232.44	\$600.00	-\$367.56	(61.3)%
Printing, Stationery	\$5,118.74	\$10,000.00	-\$4,881.26	(48.8)%
Professional fees	\$8,196.06	\$4,535.90	\$3,660.16	80.7%
Subscriptions - TV etc	\$33,409.44	\$35,000.00	-\$1,590.56	(4.5)%
Subscriptions - Other	\$5,814.74	\$3,000.00	\$2,814.74	93.8%
Telephone & Internet	\$4,485.00	\$5,500.00	-\$1,015.00	(18.5)%
Travel Expenses	\$3,408.03	\$4,687.23	-\$1,279.20	(27.3)%
State Branch Contribution	\$11,175.93	\$0.00	\$11,175.93	NA
Total Administration Expenses	\$157,883.18	\$164,432.10	-\$6,548.92	(4.0)%
Operational Expenses				
Bar Expenses	\$1,955.95	\$13,000.00	-\$11,044.05	(85.0)%
Beer Gas	\$3,312.45	\$3,000.00	\$312.45	10.4%

Profit & Loss [Budget Analysis]

January 2022 To October 2022

ABN: 61 412 912 811

	Selected Period	Budgeted	\$ Difference	% Difference
Cash Discrepancies	\$353.60	\$2,500.00	-\$2,146.40	(85.9)%
Cleaning Products	\$3,961.67	\$1,500.00	\$2,461.67	164.1%
Cleaning Contracts	\$58,404.29	\$53,750.00	\$4,654.29	8.7%
Cleaning Other	\$2,306.97	\$0.00	\$2,306.97	NA
Consumables	\$6,668.87	\$5,000.00	\$1,668.87	33.4%
Dining Room Supplies	\$7,900.76	\$7,500.00	\$400.76	5.3%
Donations	\$25,775.00	\$1,598.00	\$24,177.00	1,513.0%
Gaming Expenses	\$24,870.76	\$10,000.00	\$14,870.76	148.7%
Kitchen Supplies/equipment	\$23,439.86	\$25,000.00	-\$1,560.14	(6.2)%
Laundry	\$743.41	\$230.10	\$513.31	223.1%
Raffles	\$20,529.73	\$26,300.00	-\$5,770.27	(21.9)%
Sanitary Costs	\$0.00	\$1,062.37	-\$1,062.37	(100.0)%
Security Contracts	\$4,734.82	\$5,500.00	-\$765.18	(13.9)%
Sundry Expense	\$1,474.99	\$5,000.00	-\$3,525.01	(70.5)%
Wastage	\$8,608.24	\$5,000.00	\$3,608.24	72.2%
Total Operational Expenses	\$195,041.37	\$165,940.47	\$29,100.90	17.5%
Advertising & Promotions				
Advertising & Marketing	\$42,531.31	\$30,000.00	\$12,531.31	41.8%
Promotions - Members Prizes	\$5,490.91	\$7,500.00	-\$2,009.09	(26.8)%
Promotions - Members Discount	\$78,181.69	\$55,000.00	\$23,181.69	42.1%
Promotions - Gaming	\$5,774.96	\$5,500.00	\$274.96	5.0%
Promotions - Food	\$7,734.13	\$4,000.00	\$3,734.13	93.4%
Promotions - Beverage	\$5,216.46	\$0.00	\$5,216.46	NA
Promotions - Other	\$1,002.81	\$5,000.00	-\$3,997.19	(79.9)%
Promotions - Happy Hour	\$3,295.76	\$5,000.00	-\$1,704.24	(34.1)%
Promotions - Specials	\$777.03	\$1,000.00	-\$222.97	(22.3)%
Guest Entertainment	\$19,227.27	\$21,000.00	-\$1,772.73	(8.4)%
Giveaways	\$3,856.79	\$0.00	\$3,856.79	NA
Total Advertising & Promotions	\$173,089.12	\$134,000.00	\$39,089.12	29.2%
Occupancy Costs				
Rent - Ovens Street	\$8,974.91	\$0.00	\$8,974.91	NA
Rent - Patriotic Fund	\$432,727.32	\$352,000.00	\$80,727.32	22.9%
Electricity	\$68,176.24	\$70,000.00	-\$1,823.76	(2.6)%
Gas	\$14,775.24	\$15,000.00	-\$224.76	(1.5)%
Water Rates	\$4,539.30	\$6,566.97	-\$2,027.67	(30.9)%
Hire of Plant & Equipment	\$127.27	\$0.00	\$127.27	NA
Waste Removal	\$13,994.91	\$10,000.00	\$3,994.91	39.9%
Insurance	\$35,389.78	\$38,500.00	-\$3,110.22	(8.1)%
Rates & Taxes	\$2,330.26	\$6,526.08	-\$4,195.82	(64.3)%
Rep & Maint - Buildings	\$7,049.97	\$15,000.00	-\$7,950.03	(53.0)%
Rep & Maint - Plant & equip	\$7,265.24	\$15,000.00	-\$7,734.76	(51.6)%
Total Occupancy Costs	\$595,350.44	\$528,593.05	\$66,757.39	12.6%
Committee & Members Expenses				
Loyalty Points Redemption	\$30,853.64	\$47,000.00	-\$16,146.36	(34.4)%
Membership Affiliation Charge	\$0.00	\$1,000.00	-\$1,000.00	(100.0)%
Committee Members Expenses	\$0.00	\$5,500.00	-\$5,500.00	(100.0)%
Conference/Seminar costs	\$0.00	\$100.00	-\$100.00	(100.0)%
Membership Cards	\$473.55	\$437.46	\$36.09	8.2%
Members Expenses	\$1,251.89	\$0.00	\$1,251.89	NA
President Shout	\$267.93	\$0.00	\$267.93	NA
RSL Membership System contribution	\$2,398.55	\$0.00	\$2,398.55	NA

Profit & Loss [Budget Analysis]

January 2022 To October 2022

ABN: 61 412 912 811

	Selected Period	Budgeted	\$ Difference	% Difference
Total Committee & Members Expenses	\$35,245.56	\$54,037.46	-\$18,791.90	(34.8)%
Welfare & Charitable Expenses (Community)				
Other W & C (Community Expenses)	\$163.65	\$0.00	\$163.65	NA
Subsidised - Room Hire	\$0.00	\$9,750.00	-\$9,750.00	(100.0)%
Total Welfare & Charitable Expenses (Community)	\$163.65	\$9,750.00	-\$9,586.35	(98.3)%
Welfare & Charitable Expenses (Veteran)				
Commemorative Day Expenses	\$528.01	\$2,455.17	-\$1,927.16	(78.5)%
Committee Honorarium	\$2,909.09	\$3,600.00	-\$690.91	(19.2)%
Donations/Community outreach	\$3,000.00	\$30,500.00	-\$27,500.00	(90.2)%
Welfare Courtesy Bus	\$867.23	\$113.36	\$753.87	665.0%
Other W&C expenses (Veteran)	\$4,103.03	\$1,213.69	\$2,889.34	238.1%
Printing, Stationery	\$490.00	\$120.00	\$370.00	308.3%
Scholarship Costs	\$2,045.43	\$0.00	\$2,045.43	NA
Subsidised - Entertainment	\$2,467.50	\$198.40	\$2,269.10	1,143.7%
Subsidised - Meals	\$68,468.00	\$80,000.00	-\$11,532.00	(14.4)%
Subsidised - Room Hire	\$14,400.00	\$0.00	\$14,400.00	NA
Welfare Wages	\$35,683.53	\$0.00	\$35,683.53	NA
Payroll tax	\$32.52	\$0.00	\$32.52	NA
Superannuation - Welfare	\$402.36	\$0.00	\$402.36	NA
Workcover - Welfare	\$85.33	\$0.00	\$85.33	NA
Welfare assistance	\$1,267.53	\$0.00	\$1,267.53	NA
Memorabilia	\$791.33	\$0.00	\$791.33	NA
Welfare bus expenses	\$564.39	\$0.00	\$564.39	NA
Total Welfare & Charitable Expenses (Veteran)	\$138,105.28	\$118,200.62	\$19,904.66	16.8%
Womens Auxillary Expenses				
WAUX - Commemorative Events	\$585.21	\$0.00	\$585.21	NA
WAUX - Catering	\$661.53	\$0.00	\$661.53	NA
WAUX - General Expenses	\$99.31	\$0.00	\$99.31	NA
WAUX - Hoy Day	\$254.26	\$0.00	\$254.26	NA
WAUX - Merchandise	\$1,610.09	\$1,000.00	\$610.09	61.0%
WAUX - Printing & Stationery	\$36.36	\$0.00	\$36.36	NA
WAUX - Raffle Expenses	\$613.23	\$1,025.00	-\$411.77	(40.2)%
WAUX - Wakes	\$369.62	\$0.00	\$369.62	NA
WAUX - Womens Council	\$254.54	\$0.00	\$254.54	NA
WAUX - Events	\$9,008.62	\$9,400.00	-\$391.38	(4.2)%
Total Womens Auxillary Expenses	\$13,492.77	\$11,425.00	\$2,067.77	18.1%
Employment Expenses				
FOH Wages	\$604,969.08	\$499,640.00	\$105,329.08	21.1%
BOH Wages	\$375,340.71	\$346,800.00	\$28,540.71	8.2%
Gaming Wages	\$14,292.54	\$0.00	\$14,292.54	NA
Admin Wages	\$33,273.69	\$28,000.00	\$5,273.69	18.8%
Management Wages	\$135,247.85	\$155,000.00	-\$19,752.15	(12.7)%
JobKeeper Top Up	\$0.00	\$32,000.00	-\$32,000.00	(100.0)%
Superannuation	\$120,043.02	\$102,944.00	\$17,099.02	16.6%
Provision - Annual Leave	\$18,648.83	\$25,000.00	-\$6,351.17	(25.4)%
Provision - Long Service Leave	\$11,316.40	\$5,000.00	\$6,316.40	126.3%
Workcover	\$25,549.55	\$24,236.41	\$1,313.14	5.4%
Payroll Tax	\$1,395.22	\$7,177.18	-\$5,781.96	(80.6)%
Staff Amenities	\$2,408.81	\$1,200.00	\$1,208.81	100.7%
Staff Training	\$2,661.67	\$10,000.00	-\$7,338.33	(73.4)%
Staff Uniforms	\$3,488.58	\$4,414.87	-\$926.29	(21.0)%

Profit & Loss [Budget Analysis]

January 2022 To October 2022

ABN: 61 412 912 811

	Selected Period	Budgeted	\$ Difference	% Difference
Staff Discount	\$14,496.38	\$8,300.00	\$6,196.38	74.7%
Other Employment Expenses	\$543.82	\$0.00	\$543.82	NA
Total Employment Expenses	\$1,363,676.15	\$1,249,712.46	\$113,963.69	9.1%
Total Expenses	\$2,672,047.52	\$2,436,091.16	\$235,956.36	9.7%
Operating Profit	\$134,574.65	\$90,900.96	\$43,673.69	48.0%
Other Income				
Interest Received	\$81.74	\$87.87	-\$6.13	(7.0)%
Total Other Income	\$81.74	\$87.87	-\$6.13	(7.0)%
Other Expenses				
Amortisation - Gaming Entitlem	\$73,601.95	\$98,892.47	-\$25,290.52	(25.6)%
Sinking Fund EGM	\$0.00	\$48,000.00	-\$48,000.00	(100.0)%
Interest paid	\$7,488.48	\$4,656.50	\$2,831.98	60.8%
Total Other Expenses	\$81,090.43	\$151,548.97	-\$70,458.54	(46.5)%
Net Profit/(Loss)	\$53,565.96	-\$60,560.14	\$114,126.10	188.5%

Balance Sheet [Multi-Period]

August 2022 To October 2022

ABN: 61 412 912 811

	August	September	October
Assets			
Current Assets			
Bank Accounts			
ANZ Working Account x383	\$45,012.62	\$19,165.25	\$41,450.79
ANZ Gaming Account x775	\$54,723.11	\$83,556.25	\$110,865.75
ANZ Prize Account x612	\$60,000.00	\$63,405.37	\$82,515.84
ANZ Keno Account x321	\$5,415.11	\$6,774.45	\$9,334.97
ANZ Staff Entitlements x724	\$80,774.79	\$80,798.03	\$80,840.86
ANZ Community Chest x314	\$26,868.85	\$30,877.12	\$34,094.27
ANZ Gaming Entitlements x322	\$187,912.81	\$39,656.19	\$94,085.53
ANZ BAS Saver x603	\$80,512.00	\$42,951.49	\$38,908.89
ANZ WAUX x744	\$9,175.60	\$9,579.75	\$3,171.60
Total Bank Accounts	\$550,394.89	\$376,763.90	\$495,268.50
Clearing Accounts			
Cash Clearing	\$3,702.10	\$13,699.55	\$1,703.45
Pokie Clearing	\$2,073.80	-\$18.70	\$0.00
Keno Clearing	\$0.00	\$0.00	-\$680.16
TAB Clearing	\$0.46	-\$3.54	\$0.00
EFTPOS Clearing	\$5,433.27	\$7,984.89	\$6,055.40
ATM Clearing	\$8,968.00	\$12,436.00	\$12,754.00
Account Charge Clearing	\$35.60	\$137.45	\$230.55
Welfare Clearing	\$4,478.75	\$836.75	\$1,673.50
Web Order Clearing	\$4.56	\$0.00	\$0.00
Total Clearing Accounts	\$24,696.54	\$35,072.40	\$21,736.74
Floats			
Gaming Float	\$92,668.95	\$89,394.40	\$80,793.25
Hoppers Float	\$103.00	\$209.00	\$444.00
Keno Float	\$5,000.00	\$5,000.00	\$5,000.00
TAB Float	\$5,000.00	\$5,000.00	\$5,000.00
Till Floats	\$3,000.00	\$3,000.00	\$3,000.00
Petty Cash	\$500.00	\$500.00	\$500.00
Change Tin	\$2,000.00	\$2,000.00	\$2,000.00
Total Floats	\$108,271.95	\$105,103.40	\$96,737.25
Debtors			
RSL Loyalty Points	\$40,759.92	\$42,941.08	\$45,106.84
Total Debtors	\$40,759.92	\$42,941.08	\$45,106.84
Prepayments			
Prepayments General	\$4,584.64	\$4,319.37	\$3,622.61
Prepaid Interest	\$2,629.91	\$2,390.83	\$2,151.75
Prepaid Workcover	\$37,587.43	\$37,587.43	\$37,587.43
Prepaid Insurance	\$45,618.10	\$41,471.00	\$37,323.90
Total Prepayments	\$90,420.08	\$85,768.63	\$80,685.69
Deposits			
TAB Holding Bond	\$5,000.00	\$5,000.00	\$5,000.00
Total Deposits	\$5,000.00	\$5,000.00	\$5,000.00
Stock			
Inventory - Beverage	\$29,782.23	\$34,463.30	\$34,265.07
Inventory - Food	\$26,137.28	\$26,417.87	\$26,463.92
Total Stock	\$55,919.51	\$60,881.17	\$60,728.99
Total Current Assets	\$875,462.89	\$711,530.58	\$805,264.01

Balance Sheet [Multi-Period]

August 2022 To October 2022

ABN: 61 412 912 811

	August	September	October
Fixed Assets			
FF&F			
FF&F At Cost	\$16,484.10	\$17,388.65	\$18,205.02
Accum. Depr. FF&F	-\$2,956.06	-\$2,956.06	-\$2,956.06
Total FF&F	\$13,528.04	\$14,432.59	\$15,248.96
Plant & Equip			
Plant & Equip at Cost	\$92,453.59	\$94,938.59	\$94,938.59
Accum. Depr. Plant & Equip	-\$43,642.90	-\$43,642.90	-\$43,642.90
Total Plant & Equip	\$48,810.69	\$51,295.69	\$51,295.69
Gaming Machines			
Electronic Gaming Machines (EGM)	\$772,120.00	\$799,120.00	\$799,120.00
Total Gaming Machines	\$772,120.00	\$799,120.00	\$799,120.00
Intangible Assets			
Gaming Entitlements			
Gaming Entitlements	\$759,202.70	\$759,202.70	\$759,202.70
Less - Accumulated Amort.	-\$759,202.72	-\$759,202.72	-\$759,202.72
Gaming Entitlements Add 18	\$141,490.83	\$141,490.83	\$141,490.83
Less - Accumulated Amort.	-\$141,490.83	-\$141,490.83	-\$141,490.83
Gaming Entitlements 2022	\$59,921.18	\$1,198,423.50	\$1,198,423.50
Total Gaming Entitlements	\$59,921.16	\$1,198,423.48	\$1,198,423.48
Total Assets	\$1,769,842.78	\$2,774,802.34	\$2,869,352.14
Liabilities			
Current Liabilities			
Trade Creditors			
Trade Creditors	\$288,684.97	\$78,213.08	\$85,556.02
Total Trade Creditors	\$288,684.97	\$78,213.08	\$85,556.02
Accruals			
Jackpot Contributions	-\$48,840.49	-\$34,420.84	-\$18,393.04
Accrual - General	\$14,341.56	\$16,063.25	\$17,560.13
Accrual - Utilities	\$8,961.00	\$16,478.87	\$9,580.68
Accrual - Workcover	\$5,481.03	\$8,151.29	\$11,242.26
Accrual - Payroll Tax	\$1,928.68	\$2,850.17	\$4,028.28
Accrual - Gaming Tax	\$42,625.25	\$27,114.78	\$43,582.16
Accrual - Wages	\$12,759.53	\$24,673.32	\$5,764.65
Total Accruals	\$37,256.56	\$60,910.84	\$73,365.12
GST and Statutory Liabilities			
GST Collected	\$41,217.72	\$41,422.94	\$45,701.75
GST Paid	-\$34,673.19	-\$15,899.42	-\$14,881.24
PAYG Withholding Payable	\$19,548.00	\$23,059.00	\$25,550.00
Superannuation Payable	\$11,468.51	\$12,509.11	\$14,574.89
Unclaimed Money	\$1,082.75	\$1,177.59	\$1,485.91
Child Support Payable	\$0.00	\$0.00	\$167.75
Total GST and Statutory Liabilities	\$38,643.79	\$62,269.22	\$72,599.06
Other Income Received			
Gift Vouchers	\$6,358.43	\$6,488.33	\$6,587.03
Total Other Income Received	\$6,358.43	\$6,488.33	\$6,587.03
RSL Loyalty Points			
RSL Loyalty Points	\$40,759.92	\$42,941.08	\$45,106.84
Total RSL Loyalty Points	\$40,759.92	\$42,941.08	\$45,106.84

Balance Sheet [Multi-Period]

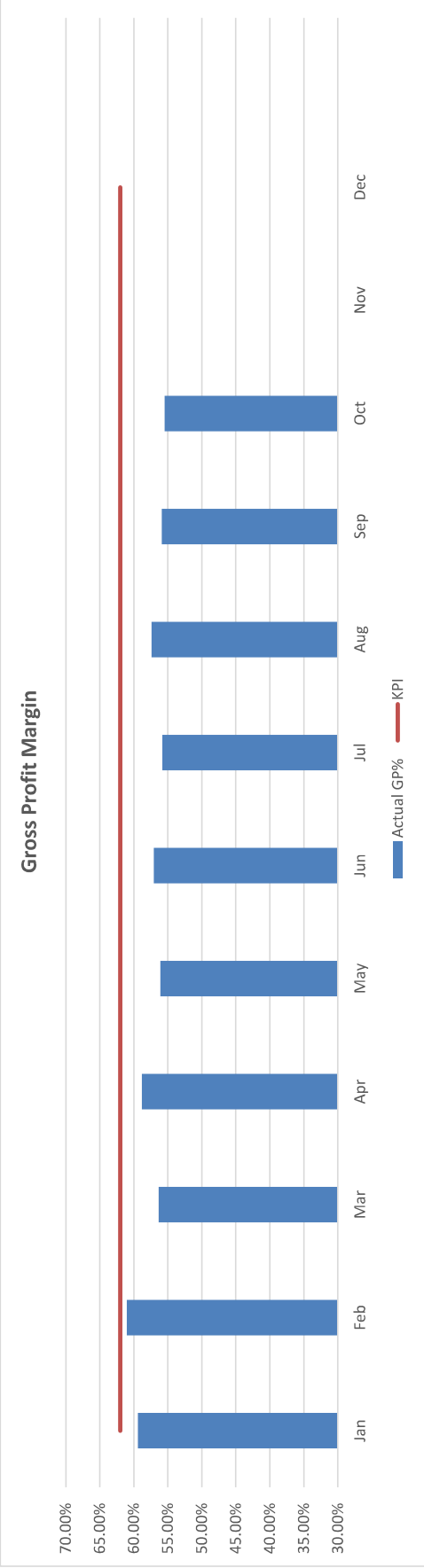
August 2022 To October 2022

ABN: 61 412 912 811

	August	September	October
Leave Liabilities			
Annual Leave Payable	\$72,142.60	\$71,552.28	\$70,814.70
Leave Loading Payable	\$7,910.29	\$7,666.23	\$8,146.06
LSL Payable - Non Current	\$30,034.81	\$30,632.11	\$32,567.54
Total Leave Liabilities	\$110,087.70	\$109,850.62	\$111,528.30
Credit Cards			
ANZ - Credit Card x7984	\$0.00	\$257.70	\$3,697.74
Total Credit Cards	\$0.00	\$257.70	\$3,697.74
Loans - Other			
Hunter Premium	\$52,064.21	\$47,331.10	\$42,597.99
Total Current Liabilities	\$573,855.58	\$408,261.97	\$441,038.10
Non-Current Liabilities			
Loans - Bank			
ANZ Loan - \$400k Gaming	\$392,560.88	\$388,547.72	\$382,946.09
Total Loans - Bank	\$392,560.88	\$388,547.72	\$382,946.09
Loans - Other			
State of Victoria - Gaming Entitlements	\$0.00	‡1,138,502.32	‡1,138,502.32
Total Loans - Other	\$0.00	‡1,138,502.32	‡1,138,502.32
Total Non-Current Liabilities	\$392,560.88	‡1,527,050.04	‡1,521,448.41
Total Liabilities	\$966,416.46	‡1,935,312.01	‡1,962,486.51
Net Assets	\$803,426.32	\$839,490.33	\$906,865.63
Equity			
Retained Earnings	\$853,299.67	\$853,299.67	\$853,299.67
Current Year Earnings	-\$49,873.35	-\$13,809.34	\$53,565.96
Total Equity	\$803,426.32	\$839,490.33	\$906,865.63

Sales & Cost of Sales Analysis - Food

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Food Sales	\$ 112,953	\$ 96,407	\$ 116,034	\$ 115,607	\$ 117,670	\$ 104,998	\$ 114,101	\$ 115,744	\$ 138,913	\$ 138,060	\$ -	\$ -	\$ 1,170,486
COGS	\$ 45,846	\$ 37,560	\$ 50,644	\$ 47,591	\$ 51,626	\$ 45,094	\$ 50,436	\$ 49,277	\$ 61,246	\$ 61,461	\$ -	\$ -	\$ 500,781
Gross Profit	\$ 67,108	\$ 58,847	\$ 65,390	\$ 68,016	\$ 66,044	\$ 59,904	\$ 63,665	\$ 66,467	\$ 77,668	\$ 76,599	\$ -	\$ -	\$ 669,706
GP%	59.41%	61.04%	56.35%	58.83%	56.13%	57.05%	55.80%	57.43%	55.91%	55.48%	-	-	62.00%
KPI	62.00%	62.00%	62.00%	62.00%	62.00%	62.00%	62.00%	62.00%	62.00%	62.00%	62.00%	62.00%	62.00%

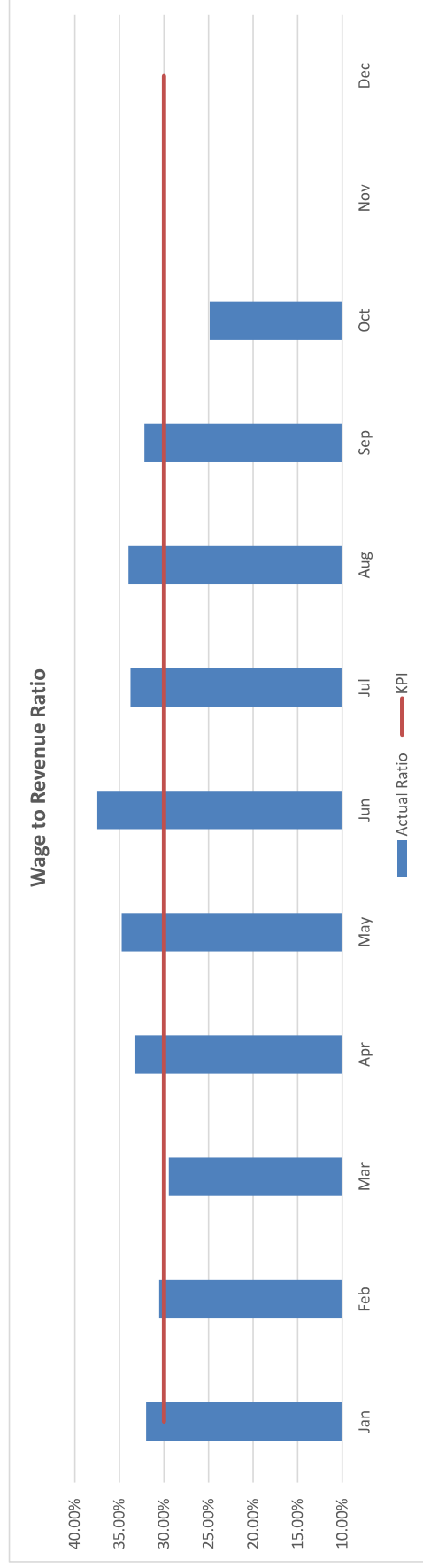


Wage Analysis - Food (BOH)

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Food Sales	\$ 112,953	\$ 96,407	\$ 116,034	\$ 115,607	\$ 117,670	\$ 104,998	\$ 114,101	\$ 115,744	\$ 138,913	\$ 138,060	\$ -	\$ -	\$ 1,170,486

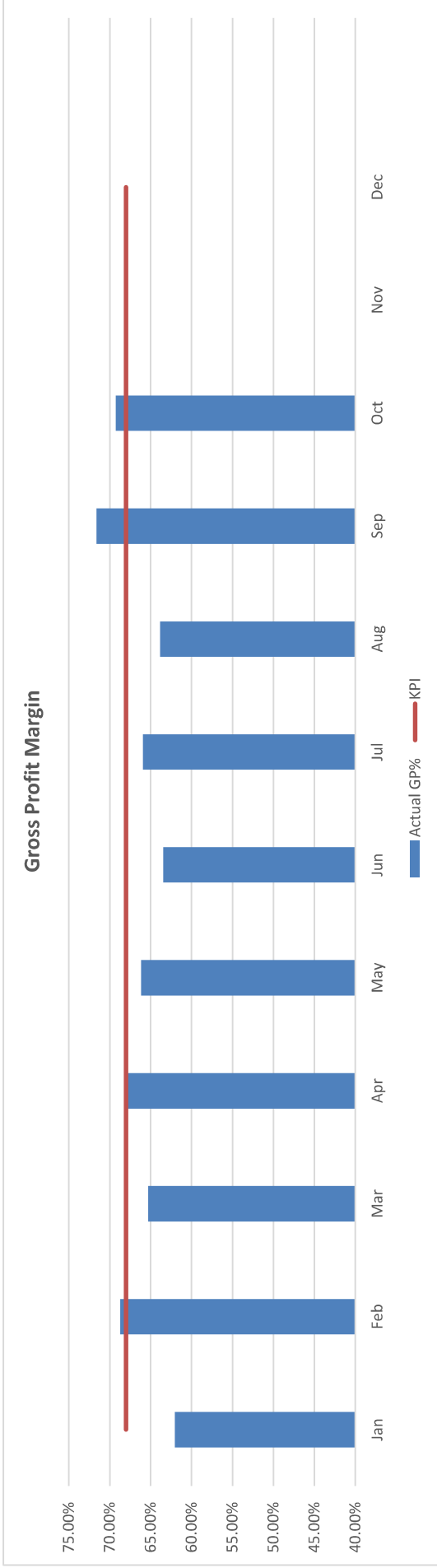
Wages (BOH)	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
	\$ 36,132	\$ 29,427	\$ 34,159	\$ 38,511	\$ 40,876	\$ 39,363	\$ 38,499	\$ 39,329	\$ 44,726	\$ 34,319	\$ -	\$ -	\$ 375,341

Wage to Revenue Ratio	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
	31.99%	30.52%	29.44%	33.31%	34.74%	37.49%	33.74%	33.98%	32.20%	24.86%	30.00%	30.00%	30.00%
KPI	30.00%	30.00%	30.00%	30.00%	30.00%	30.00%	30.00%	30.00%	30.00%	30.00%	30.00%	30.00%	30.00%



Sales & Cost of Sales Analysis - Beverage

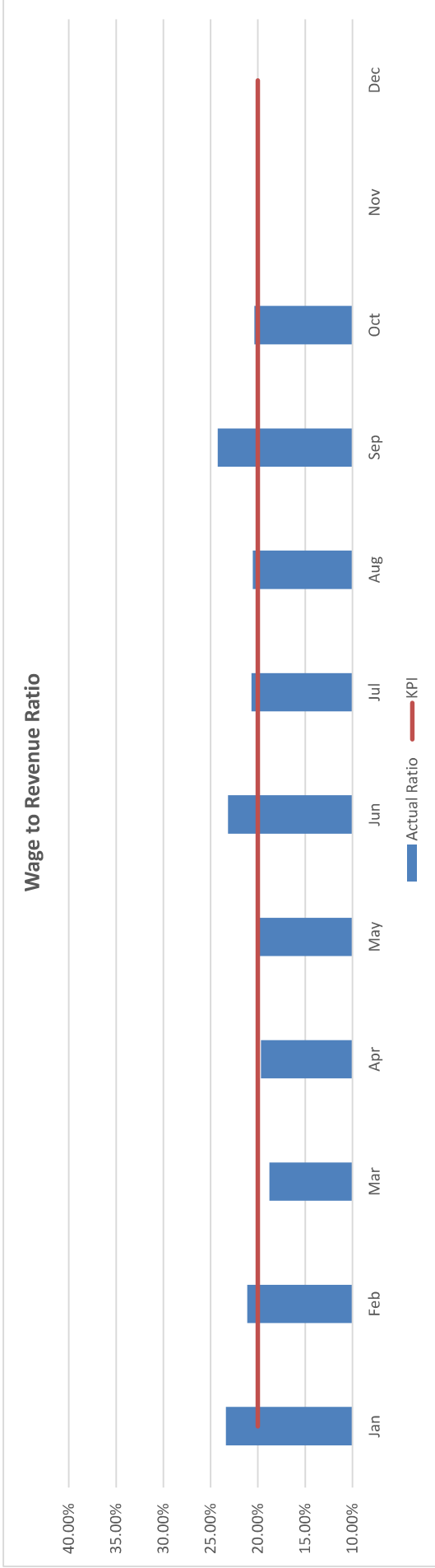
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Beverage Sales	\$ 95,733	\$ 98,343	\$ 112,503	\$ 118,353	\$ 90,351	\$ 85,707	\$ 85,996	\$ 100,298	\$ 112,329	\$ 123,197	\$ -	\$ -	\$ 1,022,811
COGS	\$ 36,353	\$ 30,767	\$ 39,017	\$ 37,809	\$ 30,570	\$ 31,308	\$ 29,287	\$ 36,259	\$ 31,856	\$ 37,856	\$ -	\$ -	\$ 341,081
Gross Profit	\$ 59,381	\$ 67,576	\$ 73,486	\$ 80,544	\$ 59,781	\$ 54,400	\$ 56,708	\$ 64,039	\$ 80,474	\$ 85,341	\$ -	\$ -	\$ 681,730
GP%	62.03%	68.71%	65.32%	68.05%	66.17%	63.47%	65.94%	63.85%	71.64%	69.27%	-	-	-
KPI	68.00%	68.00%	68.00%	68.00%	68.00%	68.00%	68.00%	68.00%	68.00%	68.00%	68.00%	68.00%	68.00%



Wage Analysis - Beverage/Gaming (FOH)

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Beverage Sale	\$ 95,733	\$ 98,343	\$ 112,503	\$ 118,353	\$ 90,351	\$ 85,707	\$ 85,996	\$ 100,298	\$ 112,329	\$ 123,197	\$ -	\$ -	\$ 1,022,811
Gaming Revenue	\$ 163,416	\$ 150,075	\$ 184,260	\$ 218,605	\$ 204,713	\$ 185,197	\$ 219,337	\$ 204,009	\$ 173,892	\$ 206,021	\$ -	\$ -	\$ 1,909,524
Total Revenue	\$ 259,149	\$ 248,418	\$ 296,762	\$ 336,958	\$ 295,064	\$ 270,904	\$ 305,333	\$ 304,306	\$ 286,222	\$ 329,218	\$ -	\$ -	\$ 2,932,334
Wages (FOH)	\$ 60,587	\$ 52,489	\$ 55,732	\$ 66,265	\$ 59,271	\$ 62,741	\$ 63,134	\$ 62,555	\$ 69,413	\$ 67,075	\$ -	\$ -	\$ 619,262

Wage to Revenue Ratio	23.38%	21.13%	18.78%	19.67%	20.09%	23.16%	20.68%	20.56%	24.25%	20.37%	-	-	-
KPI	20.00%	20.00%	20.00%	20.00%	20.00%	20.00%	20.00%	20.00%	20.00%	20.00%	20.00%	20.00%	20.00%
	x	x	✓	✓	x	x	x	x	x	x	✓	✓	✓



Gaming Sales Analysis

Days	30	31	28	31	30	31	30	31	30	31	30	31	30	31	30	31	30	31	Total
Gaming Sales	\$ 163,416	\$ 150,075	\$ 184,260	\$ 218,605	\$ 204,713	\$ 185,197	\$ 219,337	\$ 204,009	\$ 173,892	\$ 206,021	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,909,524
Gaming Tax	\$ 21,707	\$ 14,858	\$ 32,403	\$ 50,468	\$ 42,910	\$ 32,885	\$ 50,422	\$ 42,625	\$ 27,115	\$ 43,582	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 358,975
Gross Profit	\$ 141,709	\$ 135,217	\$ 151,856	\$ 168,137	\$ 161,803	\$ 152,312	\$ 168,915	\$ 161,383	\$ 146,778	\$ 162,439	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,550,549
GP%	86.72%	90.10%	82.41%	76.91%	79.04%	82.24%	77.01%	79.11%	84.41%	78.85%									
Days	30	31	28	31	30	31	30	31	30	31	30	31	30	31	30	31	30	31	
Daily NMR	\$ 108.94	\$ 107.20	\$ 118.88	\$ 145.74	\$ 132.07	\$ 123.46	\$ 141.51	\$ 131.62	\$ 115.93	\$ 132.92									
Gaming Turnover	\$ 1,783,490	\$ 1,777,196	\$ 2,276,235	\$ 2,543,326	\$ 2,142,721	\$ 2,063,523	\$ 2,473,720	\$ 2,499,888	\$ 2,615,979	\$ 2,495,512									\$ 22,671,590
KPI	\$ 2,357,143	\$ 2,200,000	\$ 2,435,714	\$ 2,357,143	\$ 2,435,714	\$ 2,357,143	\$ 2,435,714	\$ 2,435,714	\$ 2,357,143	\$ 2,435,714	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 23,807,143

