

Profit & Loss [Multi-Period]

August 2022 To October 2022

ABN: 61 412 912 811

	August	September	October	Total
Sales Revenue				
Bar Sales				
Beverage Sales	\$100,297.61	\$112,329.37	\$123,197.08	\$335,824.06
Total Bar Sales	\$100,297.61	\$112,329.37	\$123,197.08	\$335,824.06
Food Sales				
Food Sales	\$115,743.93	\$138,913.06	\$138,060.28	\$392,717.27
Food Sales - Subsidised	\$6,390.00	\$8,015.00	\$7,620.00	\$22,025.00
Total Food Sales	\$122,133.93	\$146,928.06	\$145,680.28	\$414,742.27
Gaming Machine Revenue				
Gaming Revenue	\$204,008.65	\$173,892.40	\$206,021.23	\$583,922.28
Total Gaming Machine Revenue	\$204,008.65	\$173,892.40	\$206,021.23	\$583,922.28
Keno Commission				
Keno Commission	\$801.42	\$845.89	\$1,211.57	\$2,858.88
Total Keno Commission	\$801.42	\$845.89	\$1,211.57	\$2,858.88
TAB Commission				
TAB Commission	\$1,061.07	\$1,102.88	\$1,396.79	\$3,560.74
Total TAB Commission	\$1,061.07	\$1,102.88	\$1,396.79	\$3,560.74
Membership Income				
Membership Income	\$2,422.75	\$2,259.08	\$1,786.34	\$6,468.17
Total Membership Income	\$2,422.75	\$2,259.08	\$1,786.34	\$6,468.17
Raffle Income				
Raffle Income	\$5,819.00	\$8,943.00	\$7,470.00	\$22,232.00
Total Raffle Income	\$5,819.00	\$8,943.00	\$7,470.00	\$22,232.00
Room Hire				
Room Hire & Catering - Subsidy	\$1,250.00	\$750.00	\$1,250.00	\$3,250.00
Total Room Hire	\$1,250.00	\$750.00	\$1,250.00	\$3,250.00
Other revenue				
ATM Rebate	\$2,016.33	\$2,463.63	\$1,898.18	\$6,378.14
Entertainment Subsidised	\$277.50	\$255.00	\$180.00	\$712.50
Grant Income	\$0.00	\$0.00	\$720.00	\$720.00
Other Income Received	\$0.00	\$0.00	\$1,996.82	\$1,996.82
Total Other revenue	\$2,293.83	\$2,718.63	\$4,795.00	\$9,807.46
Womens Auxillary Income				
WAUX - Wakes	\$454.54	\$0.00	\$0.00	\$454.54
WAUX - Interest Received	\$0.09	\$0.08	\$0.06	\$0.23
WAUX - Raffles	\$90.00	\$318.00	\$55.00	\$463.00
WAUX - Merchandise	\$183.64	\$320.00	\$548.18	\$1,051.82
Total Womens Auxillary Income	\$728.27	\$638.08	\$603.24	\$1,969.59
Total Sales Revenue	\$440,816.53	\$450,407.39	\$493,411.53	\$1,384,635.45
Cost Of Sales				
Cost of Sales - Beverage				
Beverage Cost of Sales	\$36,258.74	\$31,855.78	\$37,855.85	\$105,970.37
Total Cost of Sales - Beverage	\$36,258.74	\$31,855.78	\$37,855.85	\$105,970.37
Cost of Sales - Food				
Food Cost of Sales	\$49,277.16	\$61,245.51	\$61,461.41	\$171,984.08
Total Cost of Sales - Food	\$49,277.16	\$61,245.51	\$61,461.41	\$171,984.08
Cost of Sales - Gaming				
GSP Contract Cost	\$21,930.00	\$1,376.00	\$2,580.00	\$25,886.00

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Loyalty EGM Integration Connec	\$375.00	\$0.00	\$0.00	\$375.00
State Gaming Tax	\$42,625.25	\$27,114.78	\$43,582.16	\$113,322.19
Monitoring Costs	\$3,290.80	\$5,525.80	\$3,499.68	\$12,316.28
VCGLR Supervision Charge	\$650.00	\$650.00	\$650.00	\$1,950.00
EGM Hardware Maintenance Cost	\$929.00	\$890.00	\$871.00	\$2,690.00
IGT System Gaming costs	\$0.00	\$8,563.40	\$5,466.00	\$14,029.40
EGM Access/Subscription fee	\$0.00	\$0.00	\$1,551.00	\$1,551.00
EGM Software purchase	\$4,000.00	\$0.00	\$0.00	\$4,000.00
Total Cost of Sales - Gaming	\$73,800.05	\$44,119.98	\$58,199.84	\$176,119.87
Keno Cost of Sales				
Keno Fees	\$316.65	\$316.64	\$395.82	\$1,029.11
Total Keno Cost of Sales	\$316.65	\$316.64	\$395.82	\$1,029.11
TAB Cost of Sales				
TAB Fees	\$400.00	\$400.00	\$500.00	\$1,300.00
Total TAB Cost of Sales	\$400.00	\$400.00	\$500.00	\$1,300.00
Total Cost Of Sales	\$160,052.60	\$137,937.91	\$158,412.92	\$456,403.43
Gross Profit	\$280,763.93	\$312,469.48	\$334,998.61	\$928,232.02
Expenses				
Administration Expenses				
Accounting/Bookkeeping Fees	\$4,326.40	\$4,326.40	\$5,408.00	\$14,060.80
Audit Fees	\$300.00	\$300.00	\$2,572.73	\$3,172.73
ATM Expenses	\$413.82	\$403.28	\$470.19	\$1,287.29
Bank Charges	\$100.00	\$0.00	\$0.00	\$100.00
Merchant fees	\$1,435.76	\$1,580.18	\$1,660.45	\$4,676.39
Computer Software & Support	\$501.67	\$741.60	\$486.13	\$1,729.40
Fees & Licences	\$80.92	\$216.97	\$216.98	\$514.87
Freight & Cartage	\$299.41	\$289.48	\$569.54	\$1,158.43
Postage	\$9.66	\$5.95	\$15.84	\$31.45
Printing, Stationery	\$20.45	\$202.81	\$236.56	\$459.82
Professional fees	\$3,511.29	\$412.13	\$410.81	\$4,334.23
Subscriptions - TV etc	\$3,461.51	\$3,461.51	\$3,461.51	\$10,384.53
Subscriptions - Other	\$660.05	\$619.73	\$637.40	\$1,917.18
Telephone & Internet	\$409.56	\$443.31	\$443.32	\$1,296.19
Travel Expenses	\$286.94	\$116.82	\$644.99	\$1,048.75
State Branch Contribution	\$0.00	\$3,887.28	\$7,288.65	\$11,175.93
Total Administration Expenses	\$15,817.44	\$17,007.45	\$24,523.10	\$57,347.99
Operational Expenses				
Bar Expenses	\$144.34	\$94.47	\$321.91	\$560.72
Beer Gas	\$230.08	\$24.84	\$489.53	\$744.45
Cash Discrepancies	\$2.69	\$26.42	\$36.89	\$66.00
Cleaning Products	\$644.23	\$216.54	\$344.10	\$1,204.87
Cleaning Contracts	\$8,119.50	\$5,142.00	\$5,143.00	\$18,404.50
Cleaning Other	\$26.22	\$301.47	\$244.73	\$572.42
Consumables	\$1,336.71	\$714.93	\$357.18	\$2,408.82
Dining Room Supplies	\$486.35	\$740.90	\$1,281.30	\$2,508.55
Gaming Expenses	\$2,738.63	\$775.12	\$414.68	\$3,928.43
Kitchen Supplies/equipment	\$1,962.27	\$4,128.29	\$2,285.84	\$8,376.40
Laundry	\$90.91	\$60.00	\$161.00	\$311.91
Raffles	\$1,509.86	\$2,954.96	\$1,969.00	\$6,433.82
Security Contracts	\$404.32	\$404.32	\$481.69	\$1,290.33

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Sundry Expense	\$225.42	\$230.95	\$0.00	\$456.37
Wastage	\$857.12	\$872.10	\$955.01	\$2,684.23
Total Operational Expenses	\$18,778.65	\$16,687.31	\$14,485.86	\$49,951.82
Advertising & Promotions				
Advertising & Marketing	\$5,645.59	\$1,971.88	\$263.32	\$7,880.79
Promotions - Members Discount	\$7,854.72	\$9,218.41	\$8,889.88	\$25,963.01
Promotions - Gaming	\$778.05	\$829.93	\$881.71	\$2,489.69
Promotions - Food	\$2,810.96	\$1,522.45	\$1,876.68	\$6,210.09
Promotions - Beverage	\$0.00	\$2,363.05	\$2,853.41	\$5,216.46
Promotions - Other	\$198.45	\$178.54	-\$154.55	\$222.44
Promotions - Happy Hour	\$283.82	\$450.64	\$349.91	\$1,084.37
Promotions - Specials	\$116.91	\$0.00	\$0.00	\$116.91
Guest Entertainment	\$2,600.00	\$2,387.27	\$1,525.00	\$6,512.27
Giveaways	\$32.22	\$27.87	\$17.50	\$77.59
Total Advertising & Promotions	\$20,320.72	\$18,950.04	\$16,502.86	\$55,773.62
Occupancy Costs				
Rent - Ovens Street	\$555.00	\$557.84	\$557.84	\$1,670.68
Rent - Patriotic Fund	\$29,090.92	\$36,363.65	\$29,090.92	\$94,545.49
Electricity	\$6,500.00	\$7,106.00	\$7,000.60	\$20,606.60
Gas	\$1,473.78	\$1,210.00	\$2,735.51	\$5,419.29
Water Rates	\$311.00	\$412.95	\$417.15	\$1,141.10
Hire of Plant & Equipment	\$0.00	\$127.27	\$0.00	\$127.27
Waste Removal	\$1,624.40	\$1,561.60	\$1,500.00	\$4,686.00
Insurance	\$4,147.10	\$4,147.10	\$4,147.10	\$12,441.30
Rates & Taxes	\$161.44	\$205.72	\$205.72	\$572.88
Rep & Maint - Buildings	\$1,183.64	\$86.36	\$773.77	\$2,043.77
Rep & Maint - Plant & equip	\$222.73	\$395.46	\$660.28	\$1,278.47
Total Occupancy Costs	\$45,270.01	\$52,173.95	\$47,088.89	\$144,532.85
Committee & Members Expenses				
Loyalty Points Redemption	\$3,678.72	\$3,552.29	\$1,267.71	\$8,498.72
Membership Cards	\$0.00	\$173.55	\$0.00	\$173.55
Members Expenses	\$0.00	\$129.60	\$64.80	\$194.40
President Shout	\$39.55	\$54.37	\$25.36	\$119.28
RSL Membership System contribution	\$0.00	\$1,464.05	\$934.50	\$2,398.55
Total Committee & Members Expenses	\$3,718.27	\$5,373.86	\$2,292.37	\$11,384.50
Welfare & Charitable Expenses (Community)				
Other W & C (Community Expenses)	\$0.00	\$0.00	\$163.65	\$163.65
Total Welfare & Charitable Expenses (Community)	\$0.00	\$0.00	\$163.65	\$163.65
Welfare & Charitable Expenses (Veteran)				
Commemorative Day Expenses	\$0.00	\$0.00	\$92.21	\$92.21
Committee Honorarium	\$0.00	\$0.00	\$727.27	\$727.27
Other W&C expenses (Veteran)	\$218.20	\$401.56	\$714.50	\$1,334.26
Subsidised - Entertainment	\$277.50	\$255.00	\$180.00	\$712.50
Subsidised - Meals	\$6,390.00	\$8,015.00	\$7,620.00	\$22,025.00
Subsidised - Room Hire	\$1,250.00	\$750.00	\$1,250.00	\$3,250.00
Welfare Wages	\$3,370.45	\$3,507.23	\$3,890.37	\$10,768.05
Payroll tax	\$0.00	\$0.00	\$32.52	\$32.52
Superannuation - Welfare	\$0.00	\$0.00	\$402.36	\$402.36
Workcover - Welfare	\$0.00	\$0.00	\$85.33	\$85.33
Welfare assistance	\$0.00	\$626.85	\$640.68	\$1,267.53

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	August	September	October	Total
Memorabilia	\$0.00	\$0.00	\$791.33	\$791.33
Welfare bus expenses	\$0.00	\$0.00	\$564.39	\$564.39
Total Welfare & Charitable Expenses (Veteran)	\$11,506.15	\$13,555.64	\$16,990.96	\$42,052.75
Womens Auxillary Expenses				
WAUX - Catering	\$122.43	\$88.73	\$0.00	\$211.16
WAUX - Hoy Day	\$0.00	\$0.00	\$254.26	\$254.26
WAUX - Merchandise	\$0.00	\$234.48	\$459.93	\$694.41
WAUX - Raffle Expenses	\$0.00	\$159.09	\$18.18	\$177.27
WAUX - Wakes	\$164.91	\$0.00	\$0.00	\$164.91
WAUX - Womens Council	\$0.00	\$118.18	\$0.00	\$118.18
Total Womens Auxillary Expenses	\$287.34	\$600.48	\$732.37	\$1,620.19
Employment Expenses				
FOH Wages	\$62,555.29	\$61,554.80	\$60,640.67	\$184,750.76
BOH Wages	\$39,329.19	\$44,725.71	\$34,318.56	\$118,373.46
Gaming Wages	\$0.00	\$7,857.94	\$6,434.60	\$14,292.54
Admin Wages	\$3,507.44	\$3,647.03	\$2,680.34	\$9,834.81
Management Wages	\$14,463.08	\$12,444.17	\$14,049.06	\$40,956.31
Superannuation	\$11,468.51	\$12,509.11	\$14,172.53	\$38,150.15
Provision - Annual Leave	\$3,528.43	-\$834.38	-\$257.75	\$2,436.30
Provision - Long Service Leave	\$1,346.90	\$597.30	\$1,935.43	\$3,879.63
Workcover	\$2,423.81	\$2,670.26	\$3,005.64	\$8,099.71
Payroll Tax	\$771.16	\$921.49	\$1,145.59	\$2,838.24
Staff Amenities	\$144.53	\$156.91	\$175.83	\$477.27
Staff Training	\$0.00	\$0.00	\$1,251.67	\$1,251.67
Staff Uniforms	\$250.00	\$25.95	\$1,110.44	\$1,386.39
Staff Discount	\$1,260.61	\$2,025.73	\$1,846.21	\$5,132.55
Total Employment Expenses	\$141,048.95	\$148,302.02	\$142,508.82	\$431,859.79
Total Expenses	\$256,747.53	\$272,650.75	\$265,288.88	\$794,687.16
Operating Profit	\$24,016.40	\$39,818.73	\$69,709.73	\$133,544.86
Other Income				
Interest Received	\$0.00	\$76.07	\$0.00	\$76.07
Total Other Income	\$0.00	\$76.07	\$0.00	\$76.07
Other Expenses				
Amortisation - Gaming Entitlem	\$4,863.57	\$0.00	\$0.00	\$4,863.57
Interest paid	\$342.61	\$3,830.79	\$2,334.43	\$6,507.83
Total Other Expenses	\$5,206.18	\$3,830.79	\$2,334.43	\$11,371.40
Net Profit/(Loss)	\$18,810.22	\$36,064.01	\$67,375.30	\$122,249.53