

**Profit & Loss [Multi-Period]**

April 2022 To June 2022

ABN: 61 412 912 811

	April	May	June	Total
Sales Revenue				
Bar Sales				
Beverage Sales	\$118,353.28	\$90,351.37	\$85,707.23	\$294,411.88
Total Bar Sales	\$118,353.28	\$90,351.37	\$85,707.23	\$294,411.88
Food Sales				
Food Sales	\$115,606.84	\$117,669.96	\$104,997.70	\$338,274.50
Food Sales - Subsidised	\$8,440.00	\$6,710.00	\$6,315.00	\$21,465.00
Total Food Sales	\$124,046.84	\$124,379.96	\$111,312.70	\$359,739.50
Gaming Machine Revenue				
Gaming Revenue	\$218,604.51	\$204,712.55	\$185,196.88	\$608,513.94
Total Gaming Machine Revenue	\$218,604.51	\$204,712.55	\$185,196.88	\$608,513.94
Keno Commission				
Keno Commission	\$1,148.95	\$814.51	\$681.46	\$2,644.92
Total Keno Commission	\$1,148.95	\$814.51	\$681.46	\$2,644.92
TAB Commission				
TAB Commission	\$978.13	\$1,036.39	\$893.25	\$2,907.77
Total TAB Commission	\$978.13	\$1,036.39	\$893.25	\$2,907.77
Membership Income				
Membership Income	\$3,522.69	\$2,595.45	\$2,445.44	\$8,563.58
Total Membership Income	\$3,522.69	\$2,595.45	\$2,445.44	\$8,563.58
Raffle Income				
Raffle Income	\$5,832.00	\$5,572.00	\$6,365.00	\$17,769.00
Total Raffle Income	\$5,832.00	\$5,572.00	\$6,365.00	\$17,769.00
Room Hire				
Room Hire & Catering - Subsidy	\$1,250.00	\$5,500.00	\$1,250.00	\$8,000.00
Total Room Hire	\$1,250.00	\$5,500.00	\$1,250.00	\$8,000.00
Other revenue				
ATM Rebate	\$2,063.64	\$1,843.65	\$1,690.93	\$5,598.22
Entertainment Subsidised	\$257.50	\$267.50	\$255.00	\$780.00
Grant Income	\$0.00	\$0.00	\$10,000.00	\$10,000.00
Total Other revenue	\$2,321.14	\$2,111.15	\$11,945.93	\$16,378.22
Womens Auxillary Income				
WAUX - Events	\$0.00	\$6,840.00	\$0.00	\$6,840.00
WAUX - Commemorative Events	\$110.01	\$0.00	\$0.00	\$110.01
WAUX - Wakes	\$0.00	\$636.36	\$0.00	\$636.36
WAUX - Donations	\$735.00	\$695.00	\$0.00	\$1,430.00
WAUX - Interest Received	\$0.00	\$0.06	\$0.06	\$0.12
WAUX - Raffles	\$818.00	\$1,483.00	\$0.00	\$2,301.00
WAUX - Merchandise	\$269.08	\$310.91	\$227.27	\$807.26
Total Womens Auxillary Income	\$1,932.09	\$9,965.33	\$227.33	\$12,124.75
<b>Total Sales Revenue</b>	<b>\$477,989.63</b>	<b>\$447,038.71</b>	<b>\$406,025.22</b>	<b>\$1,331,053.56</b>
Cost Of Sales				
Cost of Sales - Beverage				
Beverage Cost of Sales	\$37,809.23	\$30,569.94	\$31,307.51	\$99,686.68
Total Cost of Sales - Beverage	\$37,809.23	\$30,569.94	\$31,307.51	\$99,686.68
Cost of Sales - Food				
Food Cost of Sales	\$47,591.24	\$51,626.22	\$45,093.89	\$144,311.35
Total Cost of Sales - Food	\$47,591.24	\$51,626.22	\$45,093.89	\$144,311.35

**Profit & Loss [Multi-Period]**

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	April	May	June	Total
Cost of Sales - Gaming				
GSP Contract Cost	\$43,860.00	\$45,153.25	\$43,860.00	\$132,873.25
Loyalty EGM Integration Connec	\$750.00	\$775.00	\$750.00	\$2,275.00
State Gaming Tax	\$50,468.01	\$42,909.76	\$32,884.58	\$126,262.35
Monitoring Costs	\$3,134.40	\$3,134.40	\$3,134.40	\$9,403.20
VCGLR Supervision Charge	\$600.00	\$600.00	\$1,323.46	\$2,523.46
<b>Total Cost of Sales - Gaming</b>	<b>\$98,812.41</b>	<b>\$92,572.41</b>	<b>\$81,952.44</b>	<b>\$273,337.26</b>
Keno Cost of Sales				
Keno Fees	\$1,063.55	\$316.64	\$316.67	\$1,696.86
<b>Total Keno Cost of Sales</b>	<b>\$1,063.55</b>	<b>\$316.64</b>	<b>\$316.67</b>	<b>\$1,696.86</b>
TAB Cost of Sales				
TAB Fees	\$1,336.05	\$500.00	\$400.00	\$2,236.05
<b>Total TAB Cost of Sales</b>	<b>\$1,336.05</b>	<b>\$500.00</b>	<b>\$400.00</b>	<b>\$2,236.05</b>
<b>Total Cost Of Sales</b>	<b>\$186,612.48</b>	<b>\$175,585.21</b>	<b>\$159,070.51</b>	<b>\$521,268.20</b>
<b>Gross Profit</b>	<b>\$291,377.15</b>	<b>\$271,453.50</b>	<b>\$246,954.71</b>	<b>\$809,785.36</b>
Expenses				
Administration Expenses				
Accounting/Bookkeeping Fees	\$4,160.00	\$5,200.00	\$4,160.00	\$13,520.00
Audit Fees	\$0.00	\$0.00	\$4,090.90	\$4,090.90
ATM Expenses	\$0.00	\$788.01	\$368.73	\$1,156.74
Bank Charges	\$0.00	\$0.20	\$0.00	\$0.20
Merchant fees	\$1,503.41	\$1,426.08	\$1,261.04	\$4,190.53
Computer Software & Support	\$458.53	\$311.39	\$563.81	\$1,333.73
Computer Other Expenses	\$1,139.57	\$0.00	\$0.00	\$1,139.57
Fees & Licences	\$80.92	\$971.99	\$443.35	\$1,496.26
Freight & Cartage	\$254.62	\$422.70	\$272.31	\$949.63
Postage	\$5.95	\$3.96	\$9.91	\$19.82
Printing, Stationery	\$571.82	\$969.10	\$2,134.16	\$3,675.08
Professional fees	\$3,157.12	\$77.76	\$62.67	\$3,297.55
Subscriptions - TV etc	\$3,461.51	\$3,461.51	\$3,461.51	\$10,384.53
Subscriptions - Other	\$886.25	\$569.00	\$626.70	\$2,081.95
Telephone & Internet	\$443.65	\$443.69	\$440.00	\$1,327.34
Travel Expenses	\$63.96	\$350.83	\$205.05	\$619.84
<b>Total Administration Expenses</b>	<b>\$16,187.31</b>	<b>\$14,996.22</b>	<b>\$18,100.14</b>	<b>\$49,283.67</b>
Operational Expenses				
Bar Expenses	\$161.17	\$325.35	\$173.25	\$659.77
Beer Gas	\$238.26	\$322.11	\$633.47	\$1,193.84
Cash Discrepancies	\$29.42	-\$21.36	\$20.55	\$28.61
Cleaning Products	\$193.33	\$1,224.52	\$297.93	\$1,715.78
Cleaning Contracts	\$4,800.00	\$6,000.00	\$5,840.00	\$16,640.00
Cleaning Other	\$111.80	\$232.84	\$350.00	\$694.64
Consumables	\$709.99	\$739.49	\$493.16	\$1,942.64
Dining Room Supplies	\$1,168.19	\$1,009.99	\$322.77	\$2,500.95
Donations	\$0.00	\$0.00	\$500.00	\$500.00
Gaming Expenses	\$254.97	\$6,306.60	\$4,421.02	\$10,982.59
Kitchen Supplies/equipment	\$1,948.70	\$1,294.36	\$2,358.07	\$5,601.13
Laundry	\$60.00	\$0.00	\$120.00	\$180.00
Raffles	\$1,612.91	\$1,827.17	\$3,174.24	\$6,614.32
Security Contracts	\$390.64	\$622.75	\$390.64	\$1,404.03
Sundry Expense	\$0.00	\$60.73	\$0.00	\$60.73

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	April	May	June	Total
Wastage	\$1,116.57	\$108.67	\$1,153.08	\$2,378.32
<b>Total Operational Expenses</b>	<b>\$12,795.95</b>	<b>\$20,053.22</b>	<b>\$20,248.18</b>	<b>\$53,097.35</b>
Advertising & Promotions				
Advertising & Marketing	\$7,268.33	\$4,075.09	\$3,481.79	\$14,825.21
Promotions - Members Prizes	\$3,090.91	\$0.00	\$0.00	\$3,090.91
Promotions - Members Discount	\$7,537.44	\$6,250.66	\$6,547.47	\$20,335.57
Promotions - Gaming	\$863.20	\$22.27	\$576.36	\$1,461.83
Promotions - Other	\$274.95	\$41.82	\$553.93	\$870.70
Promotions - Happy Hour	\$356.95	\$158.95	\$209.70	\$725.60
Promotions - Specials	\$109.22	\$75.70	\$133.92	\$318.84
Guest Entertainment	\$1,954.55	\$1,500.00	\$2,200.00	\$5,654.55
Giveaways	\$1,295.52	\$2,840.72	\$18.86	\$4,155.10
<b>Total Advertising &amp; Promotions</b>	<b>\$22,751.07</b>	<b>\$14,965.21</b>	<b>\$13,722.03</b>	<b>\$51,438.31</b>
Occupancy Costs				
Rent - Ovens Street	\$0.00	\$3,035.00	\$1,821.00	\$4,856.00
Rent - Patriotic Fund	\$40,000.00	\$40,000.00	\$50,000.00	\$130,000.00
Electricity	\$7,100.00	\$4,602.70	\$6,813.87	\$18,516.57
Gas	\$1,250.00	\$1,558.95	\$1,300.00	\$4,108.95
Water Rates	\$500.00	\$500.00	\$375.54	\$1,375.54
Waste Removal	\$2,298.00	\$1,348.00	\$1,186.00	\$4,832.00
Insurance	\$3,278.36	\$3,278.36	\$3,278.36	\$9,835.08
Rates & Taxes	\$251.22	\$251.22	\$251.28	\$753.72
Rep & Maint - Buildings	\$1,204.01	\$1,522.80	\$1,102.72	\$3,829.53
Rep & Maint - Plant & equip	\$1,463.63	\$1,174.96	\$304.73	\$2,943.32
<b>Total Occupancy Costs</b>	<b>\$57,345.22</b>	<b>\$57,271.99</b>	<b>\$66,433.50</b>	<b>\$181,050.71</b>
Committee & Members Expenses				
Loyalty Points Redemption	\$3,805.79	\$3,708.87	\$3,611.69	\$11,126.35
Membership Cards	\$0.00	\$300.00	\$0.00	\$300.00
Members Expenses	\$146.62	\$0.00	\$179.00	\$325.62
President Shout	\$18.99	\$10.25	\$20.42	\$49.66
<b>Total Committee &amp; Members Expenses</b>	<b>\$3,971.40</b>	<b>\$4,019.12</b>	<b>\$3,811.11</b>	<b>\$11,801.63</b>
Welfare & Charitable Expenses				
Commemorative Day Expenses	\$435.80	\$0.00	\$0.00	\$435.80
Committee Honorarium	\$0.00	\$0.00	\$1,090.91	\$1,090.91
Welfare Courtesy Bus	\$867.23	\$0.00	\$0.00	\$867.23
Other W&C expenses	\$218.20	\$422.75	\$395.92	\$1,036.87
Printing, Stationery	\$400.00	\$90.00	\$0.00	\$490.00
Subsidised - Entertainment	\$257.50	\$267.50	\$255.00	\$780.00
Subsidised - Meals	\$8,440.00	\$6,710.00	\$6,315.00	\$21,465.00
Subsidised - Room Hire	\$1,250.00	\$5,500.00	\$1,250.00	\$8,000.00
Welfare Wages	\$3,279.32	\$3,791.07	\$3,429.63	\$10,500.02
<b>Total Welfare &amp; Charitable Expenses</b>	<b>\$15,148.05</b>	<b>\$16,781.32</b>	<b>\$12,736.46</b>	<b>\$44,665.83</b>
Womens Auxillary Expenses				
WAUX - Commemorative Events	\$405.11	\$153.73	\$0.00	\$558.84
WAUX - Catering	\$0.00	\$450.37	\$0.00	\$450.37
WAUX - Merchandise	\$0.00	\$302.14	\$236.94	\$539.08
WAUX - Raffle Expenses	\$90.00	\$345.96	\$0.00	\$435.96
WAUX - Wakes	\$0.00	\$204.71	\$0.00	\$204.71
WAUX - Events	\$63.14	\$8,019.12	\$0.00	\$8,082.26
<b>Total Womens Auxillary Expenses</b>	<b>\$558.25</b>	<b>\$9,476.03</b>	<b>\$236.94</b>	<b>\$10,271.22</b>

**Profit & Loss [Multi-Period]**

April 2022 To June 2022

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	April	May	June	Total
Employment Expenses				
FOH Wages	\$66,264.96	\$59,270.63	\$62,741.06	\$188,276.65
BOH Wages	\$38,511.24	\$40,875.51	\$39,363.41	\$118,750.16
Admin Wages	\$2,140.94	\$3,532.67	\$3,848.71	\$9,522.32
Management Wages	\$12,711.13	\$13,808.21	\$14,017.30	\$40,536.64
Superannuation	\$10,666.51	\$13,916.35	\$11,030.02	\$35,612.88
Provision - Annual Leave	\$2,586.56	\$2,094.85	\$1,254.00	\$5,935.41
Provision - Long Service Leave	\$668.96	\$1,265.78	\$2,725.29	\$4,660.03
Workcover	\$2,394.80	\$3,075.07	\$2,472.82	\$7,942.69
Payroll Tax	\$753.47	\$1,168.42	\$801.06	\$2,722.95
Staff Amenities	\$255.42	\$197.69	\$165.42	\$618.53
Staff Uniforms	\$901.25	\$92.71	\$0.00	\$993.96
Staff Discount	\$1,187.01	\$1,685.50	\$1,460.66	\$4,333.17
Other Employment Expenses	\$0.00	\$0.00	\$292.00	\$292.00
<b>Total Employment Expenses</b>	<b>\$139,042.25</b>	<b>\$140,983.39</b>	<b>\$140,171.75</b>	<b>\$420,197.39</b>
<b>Total Expenses</b>	<b>\$267,799.50</b>	<b>\$278,546.50</b>	<b>\$275,460.11</b>	<b>\$821,806.11</b>
<b>Operating Profit</b>	<b>\$23,577.65</b>	<b>-\$7,093.00</b>	<b>-\$28,505.40</b>	<b>-\$12,020.75</b>
<b>Total Other Income</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>
Other Expenses				
Amortisation - Gaming Entitlem	\$9,727.13	\$10,051.37	\$9,727.12	\$29,505.62
Interest paid	\$144.79	\$157.49	\$141.34	\$443.62
<b>Total Other Expenses</b>	<b>\$9,871.92</b>	<b>\$10,208.86</b>	<b>\$9,868.46</b>	<b>\$29,949.24</b>
<b>Net Profit/(Loss)</b>	<b>\$13,705.73</b>	<b>-\$17,301.86</b>	<b>-\$38,373.86</b>	<b>-\$41,969.99</b>