ABN: 61 412 912 811

Profit & Loss Statement

January 2022 To May 2022

Sales Revenue **Bar Sales Beverage Sales** \$511,127.51 **Total Bar Sales** \$511,127.51 **Food Sales** \$557,144.71 Food Sales Food Sales - Subsidised \$33,723.00 **Total Food Sales** \$590,867.71 Gaming Machine Revenue Gaming Revenue \$921,067.56 Total Gaming Machine Revenue \$921,067.56 Keno Commission Keno Commission \$5,270.44 \$5,270.44 **Total Keno Commission TAB Commission TAB Commission** \$4,326.74 **Total TAB Commission** \$4,326.74 Membership Income Membership Income \$26,690.34 \$26,690.34 Total Membership Income Raffle Income Raffle Income \$27,643.00 Total Raffle Income \$27,643.00 Room Hire \$181.82 Room Hire & Catering Room Hire & Catering - Subsidy \$8,750.00 Total Room Hire \$8,931.82 Other revenue ATM Rebate \$8,569.14 **Entertainment Subsidised** \$1,230.00 Other Income Received \$1,213.68 Total Other revenue \$11,012.82 Womens Auxillary Income \$6,840.00 WAUX - Events WAUX - Commemorative Events \$110.01 WAUX - Wakes \$636.36 WAUX - Donations \$1,430.00 WAUX - Interest Received \$0.17 WAUX - Raffles \$2,301.00 WAUX - Merchandise \$3,360.53 Total Womens Auxillary Income \$14,678.07 \$2,121,616.01 Total Sales Revenue Cost Of Sales Cost of Sales - Beverage \$174,515.38 Beverage Cost of Sales Total Cost of Sales - Beverage \$174,515.38 Cost of Sales - Food Food Cost of Sales \$233,266.68

This report includes Year-End Adjustments.

ABN: 61 412 912 811

Profit & Loss Statement

January 2022 To May 2022

Total Cost of Sales - Food \$233,266.68 Cost of Sales - Gaming **GSP Contract Cost** \$213,618.25 Loyalty EGM Integration Connec \$3,775.00 \$162,345.35 State Gaming Tax **Monitoring Costs** \$15,672.00 VCGLR Supervision Charge \$3,000.00 Total Cost of Sales - Gaming \$398,410.60 Keno Cost of Sales Keno Fees \$1,923.01 Total Keno Cost of Sales \$1,923.01 TAB Cost of Sales TAB Fees \$3,295.14 Total TAB Cost of Sales \$3,295.14 Total Cost Of Sales \$811,410.81 **Gross Profit** \$1,310,205.20 Expenses Administration Expenses Accounting/Bookkeeping Fees \$22,880.00 **ATM Expenses** \$1,667.66 **Bank Charges** \$106.20 Merchant fees \$6,903.43 Computer Software & Support \$2,505.43 **Computer Other Expenses** \$2,534.73 Fees & Licences \$1,631.68 Freight & Cartage \$1,213.53 Postage \$178.21 Printing, Stationery \$2,367.73 Professional fees \$3,439.68 Subscriptions - TV etc \$16,101.89 Subscriptions - Other \$2,540.36 Telephone & Internet \$2,300.98 \$2,041.03 **Travel Expenses** Total Administration Expenses \$68,412.54 Operational Expenses **Bar Expenses** \$1,080.66 Beer Gas \$1,916.87 Cash Discrepancies \$239.47 **Cleaning Products** \$2,464.46 **Cleaning Contracts** \$28,159.79 Cleaning Other \$1,123.75 Consumables \$3,301.57 **Dining Room Supplies** \$4,171.10 Donations \$275.00 **Gaming Expenses** \$14,017.21 Kitchen Supplies/equipment \$10,788.69 Laundry \$311.50 Raffles \$9,512.77 **Security Contracts** \$2,649.53

This report includes Year-End Adjustments.

ABN: 61 412 912 811

Profit & Loss Statement

January 2022 To May 2022

Sundry Expense \$911.34 Wastage \$3,480.35 \$84,404.06 **Total Operational Expenses** Advertising & Promotions Advertising & Marketing \$26,459.16 **Promotions - Members Prizes** \$5,490.91 Promotions - Members Discount \$30,897.69 Promotions - Gaming \$1,938.11 Promotions - Food \$327.27 Promotions - Other -\$1,027.66 Promotions - Happy Hour \$1,856.51 \$399.75 Promotions - Specials **Guest Entertainment** \$8,290.00 Giveaways \$3,737.06 Total Advertising & Promotions \$78,368.80 **Occupancy Costs** \$4,873.39 Rent - Ovens Street Rent - Patriotic Fund \$206,363.64 Electricity \$33,716.83 Gas \$6,894.37 Water Rates \$2,622.66 Waste Removal \$6,146.00 Insurance \$16,391.80 Rates & Taxes \$1,256.10 Rep & Maint - Buildings \$3,817.12 Rep & Maint - Plant & equip \$4,898.55 Total Occupancy Costs \$286,980.46 Committee & Members Expenses \$17,165.82 **Loyality Points Redemption** Membership Cards \$300.00 Members Expenses \$878.49 **President Shout** \$91.23 Total Committee & Members Expenses \$18,435.54 Welfare & Charitable Expenses Commemorative Day Expenses \$435.80 Committee Honorarium \$1,090.91 **VCGLR** Gaming Donations \$25,000.00 Donations/Community outreach \$1,000.00 Welfare Courtesy Bus \$867.23 Other W&C expenses \$2,100.10 Printing, Stationery \$490.00 Scholarship Costs \$2,045.43 Subsidised - Entertainment \$1,230.00

\$33,723.00

\$17,708.05

\$8,750.00

\$585.21

\$450.37

\$94,440.52

Subsidised - Meals

Welfare Wages

WAUX - Catering

Subsidised - Room Hire

Womens Auxillary Expenses
WAUX - Commemorative Events

Total Welfare & Charitable Expenses

This report includes Year-End Adjustments.

Profit & Loss Statement

January 2022 To May 2022 ABN: 61 412 912 811

WAUX - General Expenses	\$99.31		
WAUX - Merchandise	\$558.06		
WAUX - Raffle Expenses	\$435.96		
WAUX - Wakes	\$204.71		
WAUX - Womens Council	\$136.36		
WAUX - Events	\$8,782.26		
Total Womens Auxillary Expenses	\$11,25	\$11,252.24	
Employment Expenses			
FOH Wages	\$294,343.53		
BOH Wages	\$179,105.12		
Admin Wages	\$17,031.46		
Management Wages	\$67,879.98		
Superannuation	\$56,374.85		
Provision - Annual Leave	\$10,483.58		
Provision - Long Service Leave	\$3,810.51		
Workcover	\$12,682.48		
Payroll Tax	\$4,199.52		
Staff Amenities	\$1,620.82		
Staff Training	\$1,410.00		
Staff Uniforms	\$1,873.79		
Staff Discount	\$6,885.23		
Total Employment Expenses	\$657,70	0.87	
Total Expenses		\$1,299,995.03	
Operating Profit		\$10,210.17	
Other Income			
Interest Received	<u> </u>	5.67	
Total Other Income		\$5.67	
Other Expenses			
Amortisation - Gaming Entitlem	\$48,95		
Interest paid	\$74	2.80	
Total Other Expenses		\$49,702.69	
Net Profit/(Loss)		-\$39,486.85	