ABN: 61 412 912 811

Profit & Loss [Multi-Period]

June 2022 To August 2022

	June	July	August	Total
Sales Revenue				
Bar Sales				
Beverage Sales	\$85,707.23	\$85,995.88	\$100,297.61	\$272,000.72
Total Bar Sales	\$85,707.23	\$85,995.88	\$100,297.61	\$272,000.72
Food Sales				
Food Sales	\$104,997.70	\$114,100.63	\$115,743.93	\$334,842.26
Food Sales - Subsidised	\$6,315.00	\$6,405.00	\$6,390.00	\$19,110.00
Total Food Sales	\$111,312.70	\$120,505.63	\$122,133.93	\$353,952.26
Gaming Machine Revenue				
Gaming Revenue	\$185,196.88	\$219,337.15	\$204,008.65	\$608,542.68
Total Gaming Machine Revenue	\$185,196.88	\$219,337.15	\$204,008.65	\$608,542.68
Keno Commission				
Keno Commission	\$681.46	\$1,135.12	\$801.42	\$2,618.00
Total Keno Commission	\$681.46	\$1,135.12	\$801.42	\$2,618.00
TAB Commission				
TAB Commission	\$893.25	\$1,125.03	\$1,061.07	\$3,079.35
Total TAB Commission	\$893.25	\$1,125.03	\$1,061.07	\$3,079.35
Membership Income				
Membership Income	\$2,445.44	\$2,618.17	\$2,422.75	\$7,486.36
Total Membership Income	\$2,445.44	\$2,618.17	\$2,422.75	\$7,486.36
Raffle Income				
Raffle Income	\$6,365.00	\$5,516.90	\$5,819.00	\$17,700.90
Total Raffle Income	\$6,365.00	\$5,516.90	\$5,819.00	\$17,700.90
Room Hire				
Room Hire & Catering - Subsidy	\$1,250.00	\$1,150.00	\$1,250.00	\$3,650.00
Total Room Hire	\$1,250.00	\$1,150.00	\$1,250.00	\$3,650.00
Other revenue				
ATM Rebate	\$1,690.93	\$2,069.09	\$2,016.33	\$5,776.35
Entertainment Subsidised	\$255.00	\$270.00	\$277.50	\$802.50
Grant Income	\$10,000.00 \$0.00	\$0.00	\$0.00 \$0.00	\$10,000.00
Other Income Received		\$3,620.00		\$3,620.00
Total Other revenue	\$11,945.93	\$5,959.09	\$2,293.83	\$20,198.85
Loyalty Awards Revenue Loyalty Points Reimbursement	\$0.00	\$2,934.33	\$0.00	\$2,934.33
· · ·	\$0.00	\$2,934.33	\$0.00	\$2,934.33
Total Loyalty Awards Revenue Womens Auxillary Income	\$0.00	\$2,954.55	\$0.00	\$2,934.33
WAUX - Wakes	\$0.00	\$0.00	\$454.54	\$454.54
WAUX - Interest Received	\$0.06	\$0.08	\$0.09	\$0.23
WAUX - Raffles	\$0.00	\$80.00	\$90.00	\$170.00
WAUX - Merchandise	\$227.27	\$206.36	\$183.64	\$617.27
Total Womens Auxillary Income	\$227.33	\$286.44	\$728.27	\$1,242.04
Total Sales Revenue	\$406,025.22	\$446,563.74	\$440,816.53	\$1,293,405.49
Cost Of Sales				
Cost of Sales - Beverage				
Beverage Cost of Sales	\$31,307.51	\$29,287.49	\$36,258.74	\$96,853.74
Total Cost of Sales - Beverage	\$31,307.51	\$29,287.49	\$36,258.74	\$96,853.74
Cost of Sales - Food				
Food Cost of Sa l es	\$45,093.89	\$50,435.88	\$49,277.16	\$144,806.93

ABN: 61 412 912 811

Profit & Loss [Multi-Period]

June 2022 To August 2022

June July **August** Total \$50,435.88 \$144,806.93 Total Cost of Sales - Food \$45,093.89 \$49,277.16 Cost of Sales - Gaming **GSP Contract Cost** \$43,860.00 \$45,322.00 \$21,930.00 \$111,112.00 Loyalty EGM Integration Connec \$750.00 \$775.00 \$375.00 \$1,900.00 State Gaming Tax \$32,884.58 \$50,422.45 \$42,625.25 \$125,932.28 \$3,134.40 \$9,559.60 **Monitoring Costs** \$3,134.40 \$3,290.80 VCGLR Supervision Charge \$650.00 \$650.00 \$2,623.46 \$1,323.46 EGM Hardware Maintenance Cost \$0.00 \$0.00 \$929.00 \$929.00 EGM Software purchase \$0.00 \$0.00 \$4,000.00 \$4,000.00 \$81,952.44 Total Cost of Sales - Gaming \$100,303.85 \$73,800.05 \$256,056.34 Keno Cost of Sales Keno Fees \$316.67 \$395.82 \$316.65 \$1,029.14 Total Keno Cost of Sales \$316.67 \$395.82 \$316.65 \$1,029.14 TAB Cost of Sales \$400.00 \$592.04 \$400.00 TAB Fees \$1,392.04 Total TAB Cost of Sales \$400.00 \$592.04 \$400.00 \$1,392.04 **Total Cost Of Sales** \$159,070.51 \$181,015.08 \$160,052.60 \$500,138.19 **Gross Profit** \$246,954.71 \$265,548.66 \$280,763.93 \$793,267.30 Expenses Administration Expenses \$5,408.00 Accounting/Bookkeeping Fees \$4,160.00 \$4,326.40 \$13,894.40 **Audit Fees** \$4,090.90 \$300.00 \$300.00 \$4,690.90 **ATM Expenses** \$368.73 \$338.19 \$413.82 \$1,120.74 **Bank Charges** \$0.00 \$150.00 \$100.00 \$250.00 \$1,261.04 \$1,223.20 Merchant fees \$1,435.76 \$3,920.00 Computer Software & Support \$563.81 \$472.51 \$501.67 \$1,537.99 Computer Other Expenses \$0.00 \$406.37 \$0.00 \$406.37 Fees & Licences \$443.35 \$202.66 \$80.92 \$726.93 Freight & Cartage \$272.31 \$239.16 \$299.41 \$810.88 Postage \$9.91 \$12.87 \$9.66 \$32.44 \$157.03 Printing, Stationery \$2,134.16 \$20.45 \$2,311.64 Professional fees \$62.67 \$359.48 \$3,511.29 \$3,933.44 Subscriptions - TV etc \$3,461.51 \$3,461.51 \$3,461.51 \$10,384.53 Subscriptions - Other \$730.50 \$2,017.25 \$626.70 \$660.05 Telephone & Internet \$440.00 \$447.83 \$409.56 \$1,297.39 **Travel Expenses** \$205.05 \$113.20 \$286.94 \$605.19 **Total Administration Expenses** \$18,100.14 \$14,022.51 \$15,817.44 \$47,940.09 **Operational Expenses Bar Expenses** \$173.25 \$141.32 \$144.34 \$458.91 Beer Gas \$633.47 \$17.66 \$230.08 \$881.21 Cash Discrepancies \$20.55 \$27.58 \$2.69 \$50.82 **Cleaning Products** \$297.93 -\$5.59 \$644.23 \$936.57 \$6,000.00 \$19,959.50 Cleaning Contracts \$5,840.00 \$8,119.50 Cleaning Other \$350.00 \$260.80 \$26.22 \$637.02 Consumables \$493.16 \$465.32 \$1,336.71 \$2,295.19 Dining Room Supplies \$486.35 \$322.77 \$898.34 \$1,707.46 \$500.00 **Donations** \$0.00 \$0.00 \$500.00 **Gaming Expenses** \$4,421.02 \$2,504.10 \$2,738.63 \$9,663.75 Kitchen Supplies/equipment \$2,358.07 \$1,916.70 \$1,962.27 \$6,237.04

ABN: 61 412 912 811

Profit & Loss [Multi-Period]

June 2022 To August 2022

	June	July	August	Total
Laundry	\$120.00	\$0.00	\$90.91	\$210.91
Raffles	\$3,174.24	\$1,408.90	\$1,509.86	\$6,093.00
Security Contracts	\$390.64	\$404.32	\$404.32	\$1,199.28
Sundry Expense	\$0.00	\$107.28	\$225.42	\$332.70
Wastage	\$1,153.08	\$1,290.58	\$857.12	\$3,300.78
Total Operational Expenses	\$20,248.18	\$15,437.31	\$18,778.65	\$54,464.14
Advertising & Promotions				
Advertising & Marketing	\$3,481.79	\$4,709.57	\$5,645.59	\$13,836.95
Promotions - Members Discount	\$6,547.47	\$9,091.94	\$7,854.72	\$23,494.13
Promotions - Gaming	\$576.36	\$770.80	\$778.05	\$2,125.21
Promotions - Food	\$0.00	\$1,196.77	\$2,810.96	\$4,007.73
Promotions - Other	\$553.93	\$1,254.10	\$198.45	\$2,006.48
Promotions - Happy Hour	\$209.70	\$145.18	\$283.82	\$638.70
Promotions - Specials	\$133.92	\$126.45	\$116.91	\$377.28
Guest Entertainment	\$2,200.00	\$2,225.00	\$2,600.00	\$7,025.00
Giveaways	\$18.86	\$23.28	\$32.22	\$74.36
Total Advertising & Promotions	\$13,722.03	\$19,543.09	\$20,320.72	\$53,585.84
Occupancy Costs				
Rent - Ovens Street	\$1,821.00	\$609.84	\$555.00	\$2,985.84
Rent - Patriotic Fund	\$50,000.00	\$31,818.19	\$29,090.92	\$110,909.11
Electricity	\$6,813.87	\$7,038.94	\$6,500.00	\$20,352.81
Gas	\$1,300.00	\$1,161.58	\$1,473.78	\$3,935.36
Water Rates	\$375.54	\$400.00	\$311.00	\$1,086.54
Waste Removal	\$1,186.00	\$1,976.91	\$1,624.40	\$4,787.31
Insurance	\$3,278.36	\$3,278.32	\$4,147.10	\$10,703.78
Rates & Taxes	\$251.28	\$250.00	\$161.44	\$662.72
Rep & Maint - Buildings	\$1,102.72	\$86.36	\$1,183.64	\$2,372.72
Rep & Maint - Plant & equip	\$304.73	\$783.49	\$222.73	\$1,310.95
Total Occupancy Costs	\$66,433.50	\$47,403.63	\$45,270.01	\$159,107.14
Committee & Members Expenses	¢2.644.60	#4 F77 44	¢2.670.72	¢0.067.00
Loyality Points Redemption	\$3,611.69	\$1,577.41	\$3,678.72	\$8,867.82
Members Expenses	\$179.00	\$0.00	\$0.00	\$179.00
President Shout	\$20.42	\$37.00	\$39.55	\$96.97
Total Committee & Members Expenses	\$3,811.11	\$1,614.41	\$3,718.27	\$9,143.79
Welfare & Charitable Expenses Committee Honorarium	\$1,090.91	\$0.00	\$0.00	\$1,090.91
Donations/Community outreach	\$0.00	\$2,000.00	\$0.00	\$1,090.91
Other W&C expenses	\$395.92	\$2,000.00	\$218.20	\$886.87
Subsidised - Entertainment	\$393.92 \$255.00	\$272.73	\$277.50	\$802.50
Subsidised - Meals	\$6,315.00	\$6,405.00	\$6,390.00	\$19,110.00
Subsidised - Room Hire	\$1,250.00	\$1,150.00	\$1,250.00	\$3,650.00
Welfare Wages	\$3,429.63	\$1,130.00	\$3,370.45	\$10,577.88
Total Welfare & Charitable Expenses	\$12,736.46	\$13,875.55	\$11,506.15	\$38,118.16
Womens Auxillary Expenses	\$12,730.40	\$15,075.55	\$11,500.15	\$50,110.10
WAUX - Catering	\$0.00	\$0.00	\$122.43	\$122.43
WAUX - Merchandise	\$0.00 \$236.94	\$120.68	\$0.00	\$357.62
WAUX - Merchandise WAUX - Printing & Stationery	\$0.00	\$36.36	\$0.00	\$337.02
WAUX - Wakes	\$0.00	\$0.00	\$0.00 \$164.91	\$30.30 \$164.91
WAUX - Events	\$0.00	\$226.36	\$0.00	\$226.36
Total Womens Auxillary Expenses	\$236.94	\$383.40	\$287.34	\$907.68
Total Womens Auxiliary Expenses	\$230.9 4	\$303.4U	₽Z01.34	₽ <i>3</i> 01.00

Profit & Loss [Multi-Period]

June 2022 To August 2022 ABN: 61 412 912 811

	June	July	August	Total
Employment Expenses				
FOH Wages	\$62,741.06	\$63,133.73	\$62,555.29	\$188,430.08
BOH Wages	\$39,363.41	\$38,498.72	\$39,329.19	\$117,191.32
Admin Wages	\$3,848.71	\$2,558.71	\$3,507.44	\$9,914.86
Management Wages	\$14,017.30	\$12,394.26	\$14,463.08	\$40,874.64
Superannuation	\$11,030.02	\$14,488.00	\$11,468.51	\$36,986.53
Provision - Annual Leave	\$1,254.00	\$4,474.95	\$3,528.43	\$9,257.38
Provision - Long Service Leave	\$2,725.29	\$900.97	\$1,346.90	\$4,973.16
Workcover	\$2,472.82	\$2,294.54	\$2,423.81	\$7,191.17
Payroll Tax	\$801.06	-\$6,443.60	\$771.16	-\$4,871.38
Staff Amenities	\$165.42	\$145.30	\$144.53	\$455.25
Staff Uniforms	\$0.00	\$228.40	\$250.00	\$478.40
Staff Discount	\$1,460.66	\$1,017.94	\$1,260.61	\$3,739.21
Other Employment Expenses	\$292.00	\$251.82	\$0.00	\$543.82
Total Employment Expenses	\$140,171.75	\$133,943.74	\$141,048.95	\$415,164.44
Total Expenses	\$275,460.11	\$246,223.64	\$256,747.53	\$778,431.28
Operating Profit	-\$28,505.40	\$19,325.02	\$24,016.40	\$14,836.02
Total Other Income	\$0.00	\$0.00	\$0.00	\$0.00
Other Expenses				_
Amortisation - Gaming Entitlem	\$9,727.12	\$10,051.37	\$4,863.57	\$24,642.06
Interest paid	\$141.34	\$96.51	\$342.61	\$580.46
Total Other Expenses	\$9,868.46	\$10,147.88	\$5,206.18	\$25,222.52
Net Profit/(Loss)	-\$38,373.86	\$9,177.14	\$18,810.22	-\$10,386.50