

**Profit & Loss Statement**

January 2022 To April 2022

ABN: 61 412 912 811

Sales Revenue		
Bar Sales		
Beverage Sales	\$424,863.44	
Total Bar Sales		\$424,863.44
Food Sales		
Food Sales	\$440,618.66	
Food Sales - Subsidised	\$27,013.00	
Total Food Sales		\$467,631.66
Gaming Machine Revenue		
Gaming Revenue	\$716,355.01	
Total Gaming Machine Revenue		\$716,355.01
Keno Commission		
Keno Commission	\$4,455.93	
Total Keno Commission		\$4,455.93
TAB Commission		
TAB Commission	\$3,290.35	
Total TAB Commission		\$3,290.35
Membership Income		
Membership Income	\$24,094.89	
Total Membership Income		\$24,094.89
Raffle Income		
Raffle Income	\$22,071.00	
Total Raffle Income		\$22,071.00
Room Hire		
Room Hire & Catering	\$181.82	
Room Hire & Catering - Subsidy	\$3,250.00	
Total Room Hire		\$3,431.82
Other revenue		
ATM Rebate	\$6,725.49	
Entertainment Subsidised	\$962.50	
Other Income Received	\$1,213.68	
Total Other revenue		\$8,901.67
Womens Auxillary Income		
WAUX - Commemorative Events	\$110.01	
WAUX - Donations	\$735.00	
WAUX - Interest Received	\$0.11	
WAUX - Raffles	\$818.00	
WAUX - Merchandise	\$3,049.62	
Total Womens Auxillary Income		\$4,712.74
<b>Total Sales Revenue</b>		<b>\$1,679,808.51</b>
Cost Of Sales		
Cost of Sales - Beverage		
Beverage Cost of Sales	\$143,945.44	
Total Cost of Sales - Beverage		\$143,945.44
Cost of Sales - Food		
Food Cost of Sales	\$181,640.46	
Total Cost of Sales - Food		\$181,640.46
Cost of Sales - Gaming		

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GSP Contract Cost	\$168,465.00	
Loyalty EGM Integration Connec	\$3,000.00	
State Gaming Tax	\$119,435.59	
Monitoring Costs	\$12,537.60	
VCGLR Supervision Charge	\$2,400.00	
<b>Total Cost of Sales - Gaming</b>		<b>\$305,838.19</b>
Keno Cost of Sales		
Keno Fees	\$1,606.37	
<b>Total Keno Cost of Sales</b>		<b>\$1,606.37</b>
TAB Cost of Sales		
TAB Fees	\$2,795.14	
<b>Total TAB Cost of Sales</b>		<b>\$2,795.14</b>
<b>Total Cost Of Sales</b>		<b>\$635,825.60</b>
<b>Gross Profit</b>		<b>\$1,043,982.91</b>
<b>Expenses</b>		
<b>Administration Expenses</b>		
Accounting/Bookkeeping Fees	\$17,680.00	
ATM Expenses	\$879.65	
Bank Charges	\$106.00	
Merchant fees	\$5,477.35	
Computer Software & Support	\$2,194.04	
Computer Other Expenses	\$2,534.73	
Fees & Licences	\$659.69	
Freight & Cartage	\$790.83	
Postage	\$174.25	
Printing, Stationery	\$1,398.63	
Professional fees	\$3,361.92	
Subscriptions - TV etc	\$12,640.38	
Subscriptions - Other	\$1,971.36	
Telephone & Internet	\$1,857.29	
Travel Expenses	\$1,690.20	
<b>Total Administration Expenses</b>		<b>\$53,416.32</b>
<b>Operational Expenses</b>		
Bar Expenses	\$755.31	
Beer Gas	\$1,594.76	
Cash Discrepancies	\$260.83	
Cleaning Products	\$1,239.94	
Cleaning Contracts	\$22,159.79	
Cleaning Other	\$890.91	
Consumables	\$2,562.08	
Dining Room Supplies	\$3,161.11	
Donations	\$275.00	
Gaming Expenses	\$7,710.61	
Kitchen Supplies/equipment	\$9,494.33	
Laundry	\$311.50	
Raffles	\$7,685.60	
Security Contracts	\$2,026.78	
Sundry Expense	\$850.61	
Wastage	\$3,371.68	

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<b>Total Operational Expenses</b>		<b>\$64,350.84</b>
<b>Advertising &amp; Promotions</b>		
Advertising & Marketing	\$22,384.07	
Promotions - Members Prizes	\$5,490.91	
Promotions - Members Discount	\$30,328.61	
Promotions - Gaming	\$1,915.84	
Promotions - Food	\$327.27	
Promotions - Other	-\$1,069.48	
Promotions - Happy Hour	\$1,697.56	
Promotions - Specials	\$324.05	
Guest Entertainment	\$6,790.00	
Giveaways	\$896.34	
<b>Total Advertising &amp; Promotions</b>		<b>\$69,085.17</b>
<b>Occupancy Costs</b>		
Rent - Ovens Street	\$1,838.39	
Rent - Patriotic Fund	\$166,363.64	
Electricity	\$29,114.13	
Gas	\$5,335.42	
Water Rates	\$2,122.66	
Waste Removal	\$4,798.00	
Insurance	\$13,113.44	
Rates & Taxes	\$1,004.88	
Rep & Maint - Buildings	\$2,294.32	
Rep & Maint - Plant & equip	\$3,723.59	
<b>Total Occupancy Costs</b>		<b>\$229,708.47</b>
<b>Committee &amp; Members Expenses</b>		
Loyalty Points Redemption	\$13,456.95	
Members Expenses	\$878.49	
President Shout	\$80.98	
<b>Total Committee &amp; Members Expenses</b>		<b>\$14,416.42</b>
<b>Welfare &amp; Charitable Expenses</b>		
Commemorative Day Expenses	\$435.80	
Committee Honorarium	\$1,090.91	
VCGLR Gaming Donations	\$25,000.00	
Donations/Community outreach	\$1,000.00	
Welfare Courtesy Bus	\$867.23	
Other W&C expenses	\$1,677.35	
Printing, Stationery	\$400.00	
Scholarship Costs	\$2,045.43	
Subsidised - Entertainment	\$962.50	
Subsidised - Meals	\$27,013.00	
Subsidised - Room Hire	\$3,250.00	
Welfare Wages	\$13,916.98	
<b>Total Welfare &amp; Charitable Expenses</b>		<b>\$77,659.20</b>
<b>Womens Auxillary Expenses</b>		
WAUX - Commemorative Events	\$49.66	
WAUX - General Expenses	\$99.31	
WAUX - Merchandise	\$255.92	
WAUX - Raffle Expenses	\$21.45	
WAUX - Womens Council	\$136.36	

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WAUX - Events	\$763.14	
Total Womens Auxillary Expenses		\$1,325.84
Employment Expenses		
FOH Wages	\$235,072.90	
BOH Wages	\$138,229.61	
Admin Wages	\$13,498.79	
Management Wages	\$54,071.77	
Superannuation	\$42,458.50	
Provision - Annual Leave	\$8,388.73	
Provision - Long Service Leave	\$2,544.73	
Workcover	\$9,607.41	
Payroll Tax	\$3,031.10	
Staff Amenities	\$1,423.13	
Staff Training	\$1,410.00	
Staff Uniforms	\$1,781.08	
Staff Discount	\$5,199.73	
Total Employment Expenses		\$516,717.48
Total Expenses		\$1,026,679.74
Operating Profit		\$17,303.17
Other Income		
Interest Received		\$5.67
Total Other Income		\$5.67
Other Expenses		
Amortisation - Gaming Entitlem	\$38,908.52	
Interest paid	\$585.31	
Total Other Expenses		\$39,493.83
Net Profit/(Loss)		-\$22,184.99

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