

Profit & Loss [Multi-Period]

February 2022 To April 2022

ABN: 61 412 912 811

| | February | March | April | Total |
|--------------------------------|---------------------|---------------------|---------------------|-----------------------|
| Sales Revenue | | | | |
| Bar Sales | | | | |
| Beverage Sales | \$98,342.94 | \$112,502.72 | \$118,284.73 | \$329,130.39 |
| Total Bar Sales | \$98,342.94 | \$112,502.72 | \$118,284.73 | \$329,130.39 |
| Food Sales | | | | |
| Food Sales | \$96,406.85 | \$116,033.62 | \$115,225.02 | \$327,665.49 |
| Food Sales - Subsidised | \$5,765.00 | \$7,358.00 | \$8,440.00 | \$21,563.00 |
| Total Food Sales | \$102,171.85 | \$123,391.62 | \$123,665.02 | \$349,228.49 |
| Gaming Machine Revenue | | | | |
| Gaming Revenue | \$150,075.24 | \$184,259.61 | \$218,604.51 | \$552,939.36 |
| Total Gaming Machine Revenue | \$150,075.24 | \$184,259.61 | \$218,604.51 | \$552,939.36 |
| Keno Commission | | | | |
| Keno Commission | \$941.18 | \$938.99 | \$1,148.95 | \$3,029.12 |
| Total Keno Commission | \$941.18 | \$938.99 | \$1,148.95 | \$3,029.12 |
| TAB Commission | | | | |
| TAB Commission | \$893.83 | \$1,028.72 | \$978.13 | \$2,900.68 |
| Total TAB Commission | \$893.83 | \$1,028.72 | \$978.13 | \$2,900.68 |
| Membership Income | | | | |
| Membership Income | \$9,640.89 | \$8,276.77 | \$3,522.69 | \$21,440.35 |
| Total Membership Income | \$9,640.89 | \$8,276.77 | \$3,522.69 | \$21,440.35 |
| Raffle Income | | | | |
| Raffle Income | \$5,083.00 | \$7,026.00 | \$5,832.00 | \$17,941.00 |
| Total Raffle Income | \$5,083.00 | \$7,026.00 | \$5,832.00 | \$17,941.00 |
| Room Hire | | | | |
| Room Hire & Catering | \$181.82 | \$0.00 | \$0.00 | \$181.82 |
| Room Hire & Catering - Subsidy | \$1,000.00 | \$1,000.00 | \$1,250.00 | \$3,250.00 |
| Total Room Hire | \$1,181.82 | \$1,000.00 | \$1,250.00 | \$3,431.82 |
| Other revenue | | | | |
| ATM Rebate | \$1,134.54 | \$1,876.40 | \$2,063.64 | \$5,074.58 |
| Entertainment Subsidised | \$240.00 | \$262.50 | \$257.50 | \$760.00 |
| Other Income Received | \$536.40 | \$677.28 | \$0.00 | \$1,213.68 |
| Total Other revenue | \$1,910.94 | \$2,816.18 | \$2,321.14 | \$7,048.26 |
| Womens Auxillary Income | | | | |
| WAUX - Commemorative Events | \$0.00 | \$0.00 | \$110.01 | \$110.01 |
| WAUX - Donations | \$0.00 | \$0.00 | \$735.00 | \$735.00 |
| WAUX - Interest Received | \$0.11 | \$0.00 | \$0.00 | \$0.11 |
| WAUX - Raffles | \$0.00 | \$0.00 | \$818.00 | \$818.00 |
| WAUX - Merchandise | \$283.27 | \$2,187.27 | \$269.08 | \$2,739.62 |
| Total Womens Auxillary Income | \$283.38 | \$2,187.27 | \$1,932.09 | \$4,402.74 |
| Total Sales Revenue | \$370,525.07 | \$443,427.88 | \$477,539.26 | \$1,291,492.21 |
| Cost Of Sales | | | | |
| Cost of Sales - Beverage | | | | |
| Beverage Cost of Sales | \$30,766.91 | \$39,016.80 | \$37,809.23 | \$107,592.94 |
| Total Cost of Sales - Beverage | \$30,766.91 | \$39,016.80 | \$37,809.23 | \$107,592.94 |
| Cost of Sales - Food | | | | |
| Food Cost of Sales | \$37,559.96 | \$50,643.62 | \$47,591.24 | \$135,794.82 |
| Total Cost of Sales - Food | \$37,559.96 | \$50,643.62 | \$47,591.24 | \$135,794.82 |
| Cost of Sales - Gaming | | | | |

Profit & Loss [Multi-Period]

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| | February | March | April | Total |
|--------------------------------------|---------------------|---------------------|---------------------|---------------------|
| GSP Contract Cost | \$47,911.00 | \$45,322.00 | \$43,860.00 | \$137,093.00 |
| Loyalty EGM Integration Connec | \$700.00 | \$775.00 | \$750.00 | \$2,225.00 |
| State Gaming Tax | \$14,857.95 | \$32,403.12 | \$50,468.01 | \$97,729.08 |
| Monitoring Costs | \$0.00 | \$3,134.40 | \$3,134.40 | \$6,268.80 |
| VCGLR Supervision Charge | \$600.00 | \$600.00 | \$600.00 | \$1,800.00 |
| Total Cost of Sales - Gaming | \$64,068.95 | \$82,234.52 | \$98,812.41 | \$245,115.88 |
| Keno Cost of Sales | | | | |
| Keno Fees | \$226.17 | \$316.65 | \$1,063.55 | \$1,606.37 |
| Total Keno Cost of Sales | \$226.17 | \$316.65 | \$1,063.55 | \$1,606.37 |
| TAB Cost of Sales | | | | |
| TAB Fees | \$659.09 | \$400.00 | \$1,336.05 | \$2,395.14 |
| Total TAB Cost of Sales | \$659.09 | \$400.00 | \$1,336.05 | \$2,395.14 |
| Total Cost Of Sales | \$133,281.08 | \$172,611.59 | \$186,612.48 | \$492,505.15 |
| Gross Profit | \$237,243.99 | \$270,816.29 | \$290,926.78 | \$798,987.06 |
| Expenses | | | | |
| Administration Expenses | | | | |
| Accounting/Bookkeeping Fees | \$4,160.00 | \$4,160.00 | \$4,160.00 | \$12,480.00 |
| ATM Expenses | \$652.74 | \$226.91 | \$0.00 | \$879.65 |
| Merchant fees | \$1,197.54 | \$1,513.99 | \$1,503.41 | \$4,214.94 |
| Computer Software & Support | \$711.08 | \$611.11 | \$458.53 | \$1,780.72 |
| Computer Other Expenses | \$436.67 | \$893.17 | \$1,139.57 | \$2,469.41 |
| Fees & Licences | \$300.62 | \$197.22 | \$80.92 | \$578.76 |
| Freight & Cartage | \$132.39 | \$331.37 | \$254.62 | \$718.38 |
| Postage | \$22.73 | \$136.85 | \$5.95 | \$165.53 |
| Printing, Stationery | \$199.59 | \$293.68 | \$571.82 | \$1,065.09 |
| Professional fees | \$64.52 | \$58.64 | \$3,157.12 | \$3,280.28 |
| Subscriptions - TV etc | \$3,461.51 | \$3,461.51 | \$3,461.51 | \$10,384.53 |
| Subscriptions - Other | \$345.51 | \$557.90 | \$886.25 | \$1,789.66 |
| Telephone & Internet | \$461.30 | \$437.23 | \$443.65 | \$1,342.18 |
| Travel Expenses | \$1,218.87 | \$319.16 | \$63.96 | \$1,601.99 |
| Total Administration Expenses | \$13,365.07 | \$13,198.74 | \$16,187.31 | \$42,751.12 |
| Operational Expenses | | | | |
| Bar Expenses | \$140.05 | \$283.09 | \$161.17 | \$584.31 |
| Beer Gas | \$551.68 | \$345.68 | \$238.26 | \$1,135.62 |
| Cash Discrepancies | \$28.10 | \$95.40 | \$29.42 | \$152.92 |
| Cleaning Products | \$344.91 | \$491.51 | \$193.33 | \$1,029.75 |
| Cleaning Contracts | \$5,340.00 | \$4,800.00 | \$4,800.00 | \$14,940.00 |
| Cleaning Other | \$468.93 | \$310.18 | \$111.80 | \$890.91 |
| Consumables | \$564.88 | \$1,048.34 | \$709.99 | \$2,323.21 |
| Dining Room Supplies | \$736.25 | \$715.33 | \$1,168.19 | \$2,619.77 |
| Donations | \$0.00 | \$275.00 | \$0.00 | \$275.00 |
| Gaming Expenses | \$4,486.05 | \$2,400.41 | \$254.97 | \$7,141.43 |
| Kitchen Supplies/equipment | \$2,678.47 | \$2,071.48 | \$1,948.70 | \$6,698.65 |
| Laundry | \$21.50 | \$0.00 | \$60.00 | \$81.50 |
| Raffles | \$1,814.55 | \$2,617.77 | \$1,612.91 | \$6,045.23 |
| Security Contracts | \$700.12 | \$468.01 | \$390.64 | \$1,558.77 |
| Sundry Expense | \$63.63 | \$53.64 | \$0.00 | \$117.27 |
| Wastage | \$1,022.04 | \$225.87 | \$1,116.57 | \$2,364.48 |
| Total Operational Expenses | \$18,961.16 | \$16,201.71 | \$12,795.95 | \$47,958.82 |

Profit & Loss [Multi-Period]

February 2022 To April 2022

ABN: 61 412 912 811

| | February | March | April | Total |
|--|--------------------|--------------------|--------------------|---------------------|
| Advertising & Promotions | | | | |
| Advertising & Marketing | \$5,366.67 | \$6,593.24 | \$7,268.33 | \$19,228.24 |
| Promotions - Members Prizes | \$0.00 | \$0.00 | \$3,090.91 | \$3,090.91 |
| Promotions - Members Discount | \$7,287.65 | \$9,308.62 | \$7,537.44 | \$24,133.71 |
| Promotions - Gaming | \$324.00 | \$479.64 | \$863.20 | \$1,666.84 |
| Promotions - Other | -\$888.12 | -\$432.17 | \$274.95 | -\$1,045.34 |
| Promotions - Happy Hour | \$437.01 | \$564.22 | \$356.95 | \$1,358.18 |
| Promotions - Specials | \$48.51 | \$119.30 | \$109.22 | \$277.03 |
| Guest Entertainment | \$1,545.45 | \$1,000.00 | \$1,954.55 | \$4,500.00 |
| Giveaways | -\$0.75 | \$12.34 | \$1,295.52 | \$1,307.11 |
| Total Advertising & Promotions | \$14,120.42 | \$17,645.19 | \$22,751.07 | \$54,516.68 |
| Occupancy Costs | | | | |
| Rent - Ovens Street | \$1,838.39 | \$0.00 | \$0.00 | \$1,838.39 |
| Rent - Patriotic Fund | \$40,000.00 | \$50,000.00 | \$40,000.00 | \$130,000.00 |
| Electricity | \$7,683.51 | \$5,723.59 | \$7,100.00 | \$20,507.10 |
| Gas | \$1,150.00 | \$1,496.13 | \$1,250.00 | \$3,896.13 |
| Water Rates | \$417.95 | \$786.76 | \$500.00 | \$1,704.71 |
| Waste Removal | \$1,078.00 | \$0.00 | \$2,298.00 | \$3,376.00 |
| Insurance | \$3,278.36 | \$3,278.36 | \$3,278.36 | \$9,835.08 |
| Rates & Taxes | \$251.22 | \$251.22 | \$251.22 | \$753.66 |
| Rep & Maint - Buildings | \$86.36 | \$545.45 | \$1,204.01 | \$1,835.82 |
| Rep & Maint - Plant & equip | \$362.21 | \$1,884.12 | \$1,463.63 | \$3,709.96 |
| Total Occupancy Costs | \$56,146.00 | \$63,965.63 | \$57,345.22 | \$177,456.85 |
| Committee & Members Expenses | | | | |
| Loyalty Points Redemption | \$7,048.56 | \$863.69 | \$3,805.79 | \$11,718.04 |
| Members Expenses | \$310.96 | \$0.00 | \$146.62 | \$457.58 |
| President Shout | \$33.70 | \$21.74 | \$18.99 | \$74.43 |
| Total Committee & Members Expenses | \$7,393.22 | \$885.43 | \$3,971.40 | \$12,250.05 |
| Welfare & Charitable Expenses | | | | |
| Commemorative Day Expenses | \$0.00 | \$0.00 | \$435.80 | \$435.80 |
| Committee Honorarium | \$0.00 | \$1,090.91 | \$0.00 | \$1,090.91 |
| VCGLR Gaming Donations | \$0.00 | \$25,000.00 | \$0.00 | \$25,000.00 |
| Welfare Courtesy Bus | \$0.00 | \$0.00 | \$867.23 | \$867.23 |
| Other W&C expenses | \$163.65 | \$272.75 | \$218.20 | \$654.60 |
| Printing, Stationery | \$0.00 | \$0.00 | \$400.00 | \$400.00 |
| Scholarship Costs | \$454.54 | \$0.00 | \$0.00 | \$454.54 |
| Subsidised - Entertainment | \$240.00 | \$262.50 | \$257.50 | \$760.00 |
| Subsidised - Meals | \$5,765.00 | \$7,358.00 | \$8,440.00 | \$21,563.00 |
| Subsidised - Room Hire | \$1,000.00 | \$1,000.00 | \$1,250.00 | \$3,250.00 |
| Welfare Wages | \$3,407.73 | \$3,414.47 | \$3,279.32 | \$10,101.52 |
| Total Welfare & Charitable Expenses | \$11,030.92 | \$38,398.63 | \$15,148.05 | \$64,577.60 |
| Womens Auxillary Expenses | | | | |
| WAUX - Commemorative Events | \$0.00 | \$26.37 | \$23.29 | \$49.66 |
| WAUX - Merchandise | \$129.16 | \$126.76 | \$0.00 | \$255.92 |
| WAUX - Raffle Expenses | \$0.00 | \$0.00 | \$21.45 | \$21.45 |
| WAUX - Womens Council | \$0.00 | \$136.36 | \$0.00 | \$136.36 |
| WAUX - Events | \$700.00 | \$0.00 | \$63.14 | \$763.14 |
| Total Womens Auxillary Expenses | \$829.16 | \$289.49 | \$107.88 | \$1,226.53 |
| Employment Expenses | | | | |
| FOH Wages | \$52,488.92 | \$55,731.98 | \$66,264.96 | \$174,485.86 |

Profit & Loss [Multi-Period]

February 2022 To April 2022

ABN: 61 412 912 811

| | February | March | April | Total |
|----------------------------------|---------------------|---------------------|---------------------|---------------------|
| BOH Wages | \$29,427.44 | \$34,158.52 | \$38,511.24 | \$102,097.20 |
| Admin Wages | \$3,243.32 | \$3,882.44 | \$2,140.94 | \$9,266.70 |
| Management Wages | \$12,396.92 | \$14,669.23 | \$12,711.13 | \$39,777.28 |
| Superannuation | \$9,663.11 | \$9,928.43 | \$10,666.51 | \$30,258.05 |
| Provision - Annual Leave | -\$2,257.59 | \$5,038.99 | \$2,586.56 | \$5,367.96 |
| Provision - Long Service Leave | \$2,126.34 | -\$348.60 | \$668.96 | \$2,446.70 |
| Workcover | \$2,201.11 | \$2,198.28 | \$2,394.80 | \$6,794.19 |
| Payroll Tax | \$635.33 | \$633.60 | \$753.47 | \$2,022.40 |
| Staff Amenities | \$750.38 | \$180.67 | \$255.42 | \$1,186.47 |
| Staff Training | \$0.00 | \$1,410.00 | \$0.00 | \$1,410.00 |
| Staff Uniforms | \$612.61 | \$133.61 | \$901.25 | \$1,647.47 |
| Staff Discount | \$1,409.87 | \$1,215.50 | \$1,187.01 | \$3,812.38 |
| Total Employment Expenses | \$112,697.76 | \$128,832.65 | \$139,042.25 | \$380,572.66 |
| Total Expenses | \$234,543.71 | \$279,417.47 | \$267,349.13 | \$781,310.31 |
| Operating Profit | \$2,700.28 | -\$8,601.18 | \$23,577.65 | \$17,676.75 |
| Other Income | | | | |
| Interest Received | \$1.06 | \$0.00 | \$0.00 | \$1.06 |
| Total Other Income | \$1.06 | \$0.00 | \$0.00 | \$1.06 |
| Other Expenses | | | | |
| Amortisation - Gaming Entitlem | \$9,078.66 | \$10,051.36 | \$9,727.13 | \$28,857.15 |
| Interest paid | \$146.16 | \$144.79 | \$144.79 | \$435.74 |
| Total Other Expenses | \$9,224.82 | \$10,196.15 | \$9,871.92 | \$29,292.89 |
| Net Profit/(Loss) | -\$6,523.48 | -\$18,797.33 | \$13,705.73 | -\$11,615.08 |