

Profit & Loss [Multi-Period]

January 2022 To March 2022

ABN: 61 412 912 811

	January	February	March	Total
Sales Revenue				
Bar Sales				
Beverage Sales	\$95,733.05	\$98,342.94	\$112,502.72	\$306,578.71
Total Bar Sales	\$95,733.05	\$98,342.94	\$112,502.72	\$306,578.71
Food Sales				
Food Sales	\$112,953.17	\$96,406.85	\$116,033.62	\$325,393.64
Food Sales - Subsidised	\$5,450.00	\$5,765.00	\$7,358.00	\$18,573.00
Total Food Sales	\$118,403.17	\$102,171.85	\$123,391.62	\$343,966.64
Gaming Machine Revenue				
Gaming Revenue	\$163,415.65	\$150,075.24	\$184,259.61	\$497,750.50
Total Gaming Machine Revenue	\$163,415.65	\$150,075.24	\$184,259.61	\$497,750.50
Keno Commission				
Keno Commission	\$1,426.81	\$941.18	\$938.99	\$3,306.98
Total Keno Commission	\$1,426.81	\$941.18	\$938.99	\$3,306.98
TAB Commission				
TAB Commission	\$389.67	\$893.83	\$1,028.72	\$2,312.22
Total TAB Commission	\$389.67	\$893.83	\$1,028.72	\$2,312.22
Membership Income				
Membership Income	\$2,654.54	\$9,640.89	\$8,276.77	\$20,572.20
Total Membership Income	\$2,654.54	\$9,640.89	\$8,276.77	\$20,572.20
Raffle Income				
Raffle Income	\$4,130.00	\$5,083.00	\$7,026.00	\$16,239.00
Total Raffle Income	\$4,130.00	\$5,083.00	\$7,026.00	\$16,239.00
Room Hire				
Room Hire & Catering	\$0.00	\$181.82	\$0.00	\$181.82
Room Hire & Catering - Subsidy	\$0.00	\$1,000.00	\$1,000.00	\$2,000.00
Total Room Hire	\$0.00	\$1,181.82	\$1,000.00	\$2,181.82
Other revenue				
ATM Rebate	\$1,650.91	\$1,134.54	\$1,876.40	\$4,661.85
Entertainment Subsidised	\$202.50	\$240.00	\$262.50	\$705.00
Other Income Received	\$0.00	\$536.40	\$677.28	\$1,213.68
Total Other revenue	\$1,853.41	\$1,910.94	\$2,816.18	\$6,580.53
Womens Auxillary Income				
WAUX - Interest Received	\$0.00	\$0.11	\$0.00	\$0.11
WAUX - Merchandise	\$310.00	\$283.27	\$2,187.27	\$2,780.54
Total Womens Auxillary Income	\$310.00	\$283.38	\$2,187.27	\$2,780.65
Total Sales Revenue	\$388,316.30	\$370,525.07	\$443,427.88	\$1,202,269.25
Cost Of Sales				
Cost of Sales - Beverage				
Beverage Cost of Sales	\$36,352.50	\$30,766.91	\$39,016.80	\$106,136.21
Total Cost of Sales - Beverage	\$36,352.50	\$30,766.91	\$39,016.80	\$106,136.21
Cost of Sales - Food				
Food Cost of Sales	\$45,845.64	\$37,559.96	\$50,643.62	\$134,049.22
Total Cost of Sales - Food	\$45,845.64	\$37,559.96	\$50,643.62	\$134,049.22
Cost of Sales - Gaming				
GSP Contract Cost	\$31,372.00	\$47,911.00	\$45,322.00	\$124,605.00
Loyalty EGM Integration Connec	\$775.00	\$700.00	\$775.00	\$2,250.00
State Gaming Tax	\$21,706.51	\$14,857.95	\$32,403.12	\$68,967.58

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Monitoring Costs	\$6,268.80	\$0.00	\$3,134.40	\$9,403.20
VCGLR Supervision Charge	\$600.00	\$600.00	\$600.00	\$1,800.00
Total Cost of Sales - Gaming	\$60,722.31	\$64,068.95	\$82,234.52	\$207,025.78
Keno Cost of Sales				
Keno Fees	\$0.00	\$226.17	\$316.65	\$542.82
Total Keno Cost of Sales	\$0.00	\$226.17	\$316.65	\$542.82
TAB Cost of Sales				
TAB Fees	\$400.00	\$659.09	\$400.00	\$1,459.09
Total TAB Cost of Sales	\$400.00	\$659.09	\$400.00	\$1,459.09
Total Cost Of Sales	\$143,320.45	\$133,281.08	\$172,611.59	\$449,213.12
Gross Profit	\$244,995.85	\$237,243.99	\$270,816.29	\$753,056.13
Expenses				
Administration Expenses				
Accounting/Bookkeeping Fees	\$5,200.00	\$4,160.00	\$4,160.00	\$13,520.00
ATM Expenses	\$0.00	\$652.74	\$226.91	\$879.65
Bank Charges	\$106.00	\$0.00	\$0.00	\$106.00
Merchant fees	\$1,262.41	\$1,197.54	\$1,513.99	\$3,973.94
Computer Software & Support	\$413.32	\$711.08	\$611.11	\$1,735.51
Computer Other Expenses	\$65.32	\$436.67	\$893.17	\$1,395.16
Fees & Licences	\$80.93	\$300.62	\$197.22	\$578.77
Freight & Cartage	\$72.45	\$132.39	\$331.37	\$536.21
Postage	\$8.72	\$22.73	\$136.85	\$168.30
Printing, Stationery	\$333.54	\$199.59	\$293.68	\$826.81
Professional fees	\$81.64	\$64.52	\$58.64	\$204.80
Subscriptions - TV etc	\$2,255.85	\$3,461.51	\$3,461.51	\$9,178.87
Subscriptions - Other	\$181.70	\$345.51	\$557.90	\$1,085.11
Telephone & Internet	\$515.11	\$461.30	\$437.23	\$1,413.64
Travel Expenses	\$88.21	\$1,218.87	\$319.16	\$1,626.24
Total Administration Expenses	\$10,665.20	\$13,365.07	\$13,198.74	\$37,229.01
Operational Expenses				
Bar Expenses	\$171.00	\$140.05	\$283.09	\$594.14
Beer Gas	\$459.14	\$551.68	\$345.68	\$1,356.50
Cash Discrepancies	\$107.91	\$28.10	\$95.40	\$231.41
Cleaning Products	\$210.19	\$344.91	\$491.51	\$1,046.61
Cleaning Contracts	\$7,219.79	\$5,340.00	\$4,800.00	\$17,359.79
Cleaning Other	\$0.00	\$468.93	\$310.18	\$779.11
Consumables	\$238.87	\$564.88	\$1,048.34	\$1,852.09
Dining Room Supplies	\$541.34	\$736.25	\$715.33	\$1,992.92
Donations	\$0.00	\$0.00	\$275.00	\$275.00
Gaming Expenses	\$569.18	\$4,486.05	\$2,400.41	\$7,455.64
Kitchen Supplies/equipment	\$2,795.68	\$2,678.47	\$2,071.48	\$7,545.63
Laundry	\$230.00	\$21.50	\$0.00	\$251.50
Raffles	\$1,640.37	\$1,814.55	\$2,617.77	\$6,072.69
Security Contracts	\$468.01	\$700.12	\$468.01	\$1,636.14
Sundry Expense	\$733.34	\$63.63	\$53.64	\$850.61
Wastage	\$1,007.20	\$1,022.04	\$225.87	\$2,255.11
Total Operational Expenses	\$16,392.02	\$18,961.16	\$16,201.71	\$51,554.89
Advertising & Promotions				
Advertising & Marketing	\$3,155.83	\$5,366.67	\$6,593.24	\$15,115.74

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Promotions - Members Prizes	\$2,400.00	\$0.00	\$0.00	\$2,400.00
Promotions - Members Discount	\$6,194.90	\$7,287.65	\$9,308.62	\$22,791.17
Promotions - Gaming	\$249.00	\$324.00	\$479.64	\$1,052.64
Promotions - Food	\$327.27	\$0.00	\$0.00	\$327.27
Promotions - Other	-\$24.14	-\$888.12	-\$432.17	-\$1,344.43
Promotions - Happy Hour	\$339.38	\$437.01	\$564.22	\$1,340.61
Promotions - Specials	\$47.02	\$48.51	\$119.30	\$214.83
Guest Entertainment	\$2,290.00	\$1,545.45	\$1,000.00	\$4,835.45
Giveaways	-\$410.77	-\$0.75	\$12.34	-\$399.18
Total Advertising & Promotions	\$14,568.49	\$14,120.42	\$17,645.19	\$46,334.10
Occupancy Costs				
Rent - Ovens Street	\$0.00	\$1,838.39	\$0.00	\$1,838.39
Rent - Patriotic Fund	\$36,363.64	\$40,000.00	\$50,000.00	\$126,363.64
Electricity	\$8,607.03	\$7,683.51	\$5,723.59	\$22,014.13
Gas	\$1,439.29	\$1,150.00	\$1,496.13	\$4,085.42
Water Rates	\$417.95	\$417.95	\$786.76	\$1,622.66
Waste Removal	\$1,422.00	\$1,078.00	\$0.00	\$2,500.00
Insurance	\$3,278.36	\$3,278.36	\$3,278.36	\$9,835.08
Rates & Taxes	\$251.22	\$251.22	\$251.22	\$753.66
Rep & Maint - Buildings	\$458.50	\$86.36	\$545.45	\$1,090.31
Rep & Maint - Plant & equip	\$13.63	\$362.21	\$1,884.12	\$2,259.96
Total Occupancy Costs	\$52,251.62	\$56,146.00	\$63,965.63	\$172,363.25
Committee & Members Expenses				
Loyalty Points Redemption	\$1,738.91	\$7,048.56	\$863.69	\$9,651.16
Members Expenses	\$420.91	\$310.96	\$0.00	\$731.87
President Shout	\$6.55	\$33.70	\$21.74	\$61.99
Total Committee & Members Expenses	\$2,166.37	\$7,393.22	\$885.43	\$10,445.02
Welfare & Charitable Expenses				
Committee Honorarium	\$0.00	\$0.00	\$1,090.91	\$1,090.91
VCGLR Gaming Donations	\$0.00	\$0.00	\$25,000.00	\$25,000.00
Donations/Community outreach	\$1,000.00	\$0.00	\$0.00	\$1,000.00
Other W&C expenses	\$1,022.75	\$163.65	\$272.75	\$1,459.15
Scholarship Costs	\$1,590.89	\$454.54	\$0.00	\$2,045.43
Subsidised - Entertainment	\$202.50	\$240.00	\$262.50	\$705.00
Subsidised - Meals	\$5,450.00	\$5,765.00	\$7,358.00	\$18,573.00
Subsidised - Room Hire	\$0.00	\$1,000.00	\$1,000.00	\$2,000.00
Welfare Wages	\$3,815.46	\$3,407.73	\$3,414.47	\$10,637.66
Total Welfare & Charitable Expenses	\$13,081.60	\$11,030.92	\$38,398.63	\$62,511.15
Womens Auxillary Expenses				
WAUX - Commemorative Events	\$0.00	\$0.00	\$26.37	\$26.37
WAUX - General Expenses	\$99.31	\$0.00	\$0.00	\$99.31
WAUX - Merchandise	\$0.00	\$129.16	\$126.76	\$255.92
WAUX - Womens Council	\$0.00	\$0.00	\$136.36	\$136.36
WAUX - Events	\$0.00	\$700.00	\$0.00	\$700.00
Total Womens Auxillary Expenses	\$99.31	\$829.16	\$289.49	\$1,217.96
Employment Expenses				
FOH Wages	\$60,587.04	\$52,488.92	\$55,731.98	\$168,807.94
BOH Wages	\$36,132.41	\$29,427.44	\$34,158.52	\$99,718.37
Admin Wages	\$4,232.09	\$3,243.32	\$3,882.44	\$11,357.85
Management Wages	\$14,294.49	\$12,396.92	\$14,669.23	\$41,360.64

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	January	February	March	Total
Superannuation	\$12,200.45	\$9,663.11	\$9,928.43	\$31,791.99
Provision - Annual Leave	\$3,020.77	-\$2,257.59	\$5,038.99	\$5,802.17
Provision - Long Service Leave	\$98.03	\$2,126.34	-\$348.60	\$1,875.77
Workcover	\$2,813.22	\$2,201.11	\$2,198.28	\$7,212.61
Payroll Tax	\$1,008.70	\$635.33	\$633.60	\$2,277.63
Staff Amenities	\$236.66	\$750.38	\$180.67	\$1,167.71
Staff Training	\$0.00	\$0.00	\$1,410.00	\$1,410.00
Staff Uniforms	\$133.61	\$612.61	\$133.61	\$879.83
Staff Discount	\$1,387.35	\$1,409.87	\$1,215.50	\$4,012.72
Total Employment Expenses	\$136,144.82	\$112,697.76	\$128,832.65	\$377,675.23
Total Expenses	\$245,369.43	\$234,543.71	\$279,417.47	\$759,330.61
Operating Profit	-\$373.58	\$2,700.28	-\$8,601.18	-\$6,274.48
Other Income				
Interest Received	\$4.61	\$1.06	\$0.00	\$5.67
Total Other Income	\$4.61	\$1.06	\$0.00	\$5.67
Other Expenses				
Amortisation - Gaming Entitlem	\$10,051.37	\$9,078.66	\$10,051.36	\$29,181.39
Interest paid	\$149.57	\$146.16	\$144.79	\$440.52
Total Other Expenses	\$10,200.94	\$9,224.82	\$10,196.15	\$29,621.91
Net Profit/(Loss)	-\$10,569.91	-\$6,523.48	-\$18,797.33	-\$35,890.72