

Profit & Loss [Multi-Period]

January 2022

ABN: 61 412 912 811

	January
Sales Revenue	
Bar Sales	
Beverage Sales	\$95,733.05
Total Bar Sales	\$95,733.05
Food Sales	
Food Sales	\$112,953.17
Food Sales - Subsidised	\$5,450.00
Total Food Sales	\$118,403.17
Gaming Machine Revenue	
Gaming Revenue	\$163,415.65
Total Gaming Machine Revenue	\$163,415.65
Keno Commission	
Keno Commission	\$1,426.81
Total Keno Commission	\$1,426.81
TAB Commission	
TAB Commission	\$389.67
Total TAB Commission	\$389.67
Membership Income	
Membership Income	\$2,654.54
Total Membership Income	\$2,654.54
Raffle Income	
Raffle Income	\$4,130.00
Total Raffle Income	\$4,130.00
Other revenue	
ATM Rebate	\$1,650.91
Entertainment Subsidised	\$202.50
Total Other revenue	\$1,853.41
Womens Auxillary Income	
WAUX - Merchandise	\$310.00
Total Womens Auxillary Income	\$310.00
Total Sales Revenue	\$388,316.30
Cost Of Sales	
Cost of Sales - Beverage	
Beverage Cost of Sales	\$36,352.50
Total Cost of Sales - Beverage	\$36,352.50
Cost of Sales - Food	
Food Cost of Sales	\$45,845.64
Total Cost of Sales - Food	\$45,845.64
Cost of Sales - Gaming	
GSP Contract Cost	\$31,372.00
Loyalty EGM Integration Connec	\$775.00
State Gaming Tax	\$21,706.51
Monitoring Costs	\$6,268.80
VCGLR Supervision Charge	\$600.00
Total Cost of Sales - Gaming	\$60,722.31
TAB Cost of Sales	
TAB Fees	\$400.00
Total TAB Cost of Sales	\$400.00

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Total Cost Of Sales	\$143,320.45
Gross Profit	\$244,995.85
Expenses	
Administration Expenses	
Accounting/Bookkeeping Fees	\$5,200.00
Bank Charges	\$106.00
Merchant fees	\$1,262.41
Computer Software & Support	\$413.32
Computer Other Expenses	\$65.32
Fees & Licences	\$80.93
Freight & Cartage	\$72.45
Postage	\$8.72
Printing, Stationery	\$333.54
Professional fees	\$81.64
Subscriptions - TV etc	\$2,255.85
Subscriptions - Other	\$181.70
Telephone & Internet	\$515.11
Travel Expenses	\$88.21
Total Administration Expenses	\$10,665.20
Operational Expenses	
Bar Expenses	\$171.00
Beer Gas	\$459.14
Cash Discrepancies	\$107.91
Cleaning Products	\$210.19
Cleaning Contracts	\$7,219.79
Consumables	\$238.87
Dining Room Supplies	\$541.34
Gaming Expenses	\$569.18
Kitchen Supplies/equipment	\$2,795.68
Laundry	\$230.00
Raffles	\$1,640.37
Security Contracts	\$468.01
Sundry Expense	\$733.34
Wastage	\$1,007.20
Total Operational Expenses	\$16,392.02
Advertising & Promotions	
Advertising & Marketing	\$3,155.83
Promotions - Members Prizes	\$2,400.00
Promotions - Members Discount	\$6,194.90
Promotions - Gaming	\$249.00
Promotions - Food	\$327.27
Promotions - Other	-\$24.14
Promotions - Happy Hour	\$339.38
Promotions - Specials	\$47.02
Guest Entertainment	\$2,290.00
Giveaways	-\$410.77
Total Advertising & Promotions	\$14,568.49
Occupancy Costs	
Rent - Patriotic Fund	\$36,363.64
Electricity	\$8,607.03

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Gas	\$1,439.29
Water Rates	\$417.95
Waste Removal	\$1,422.00
Insurance	\$3,278.36
Rates & Taxes	\$251.22
Rep & Maint - Buildings	\$458.50
Rep & Maint - Plant & equip	\$13.63
Total Occupancy Costs	\$52,251.62
Committee & Members Expenses	
Loyalty Points Redemption	\$1,738.91
Members Expenses	\$420.91
President Shout	\$6.55
Total Committee & Members Expenses	\$2,166.37
Welfare & Charitable Expenses	
Donations/Community outreach	\$1,000.00
Other W&C expenses	\$1,022.75
Scholarship Costs	\$1,590.89
Subsidised - Entertainment	\$202.50
Subsidised - Meals	\$5,450.00
Welfare Wages	\$3,815.46
Total Welfare & Charitable Expenses	\$13,081.60
Womens Auxillary Expenses	
WAUX - General Expenses	\$99.31
Total Womens Auxillary Expenses	\$99.31
Employment Expenses	
FOH Wages	\$60,587.04
BOH Wages	\$36,132.41
Admin Wages	\$4,232.09
Management Wages	\$14,294.49
Superannuation	\$12,200.45
Provision - Annual Leave	\$3,020.77
Provision - Long Service Leave	\$98.03
Workcover	\$2,813.22
Payroll Tax	\$1,008.70
Staff Amenities	\$236.66
Staff Uniforms	\$133.61
Staff Discount	\$1,387.35
Total Employment Expenses	\$136,144.82
Total Expenses	\$245,369.43
Operating Profit	-\$373.58
Other Income	
Interest Received	\$4.61
Total Other Income	\$4.61
Other Expenses	
Amortisation - Gaming Entitlem	\$10,051.37
Interest paid	\$149.57
Total Other Expenses	\$10,200.94
Net Profit/(Loss)	-\$10,569.91

Profit & Loss [With Last Year]

January 2022

ABN: 61 412 912 811

	This Year	% of Sales	Last Year	LY % of Sales
Sales Revenue				
Bar Sales				
Beverage Sales	\$95,733.05	24.7%	\$91,341.81	23.4%
Total Bar Sales	\$95,733.05	24.7%	\$91,341.81	23.4%
Food Sales				
Food Sales	\$112,953.17	29.1%	\$98,694.02	25.3%
Food Sales - Subsidised	\$5,450.00	1.4%	\$4,845.00	1.2%
Total Food Sales	\$118,403.17	30.5%	\$103,539.02	26.6%
Gaming Machine Revenue				
Gaming Revenue	\$163,415.65	42.1%	\$159,744.92	41.0%
Total Gaming Machine Revenue	\$163,415.65	42.1%	\$159,744.92	41.0%
Keno Commission				
Keno Commission	\$1,426.81	0.4%	\$1,263.90	0.3%
Total Keno Commission	\$1,426.81	0.4%	\$1,263.90	0.3%
TAB Commission				
TAB Commission	\$389.67	0.1%	\$1,306.77	0.3%
Total TAB Commission	\$389.67	0.1%	\$1,306.77	0.3%
Membership Income				
Membership Income	\$2,654.54	0.7%	\$3,609.09	0.9%
Total Membership Income	\$2,654.54	0.7%	\$3,609.09	0.9%
Raffle Income				
Raffle Income	\$4,130.00	1.1%	\$4,599.00	1.2%
Total Raffle Income	\$4,130.00	1.1%	\$4,599.00	1.2%
Other revenue				
ATM Rebate	\$1,650.91	0.4%	\$1,665.44	0.4%
Entertainment Subsidised	\$202.50	0.1%	\$0.00	0.0%
JobKeeper Wage Subsidy	\$0.00	0.0%	\$22,000.00	5.6%
Total Other revenue	\$1,853.41	0.5%	\$23,665.44	6.1%
Womens Auxillary Income				
WAUX - Wakes	\$0.00	0.0%	\$363.64	0.1%
WAUX - Memberships	\$0.00	0.0%	\$1.00	0.0%
WAUX - Merchandise	\$310.00	0.1%	\$218.18	0.1%
Total Womens Auxillary Income	\$310.00	0.1%	\$582.82	0.1%
Total Sales Revenue	\$388,316.30	100.0%	\$389,652.77	100.0%
Cost Of Sales				
Cost of Sales - Beverage				
Beverage Cost of Sales	\$36,352.50	9.4%	\$31,357.58	8.0%
Total Cost of Sales - Beverage	\$36,352.50	9.4%	\$31,357.58	8.0%
Cost of Sales - Food				
Food Cost of Sales	\$45,845.64	11.8%	\$30,005.69	7.7%
Total Cost of Sales - Food	\$45,845.64	11.8%	\$30,005.69	7.7%
Cost of Sales - Gaming				
GSP Contract Cost	\$31,372.00	8.1%	\$39,745.72	10.2%
Loyalty EGM Integration Connec	\$775.00	0.2%	\$589.00	0.2%
State Gaming Tax	\$21,706.51	5.6%	\$19,809.94	5.1%
Monitoring Costs	\$6,268.80	1.6%	\$2,315.16	0.6%
VCGLR Supervision Charge	\$600.00	0.2%	\$600.00	0.2%
Total Cost of Sales - Gaming	\$60,722.31	15.6%	\$63,059.82	16.2%
Keno Cost of Sales				

This report includes Year-End Adjustments.