ABN: 61 412 912 811

Profit & Loss [Multi-Period]

June 2021 To August 2021

June July **August** Total Sales Revenue **Bar Sales Beverage Sales** \$53,377.04 \$58,122.83 \$40,187.60 \$151,687.47 **Total Bar Sales** \$53,377.04 \$58,122.83 \$40,187.60 \$151,687.47 Food Sales \$67,101.57 \$69,000.44 \$44,014.54 \$180,116.55 Food Sales Food Sales - Subsidised \$4,330.00 \$3,680.00 \$2,760.00 \$10,770.00 **Total Food Sales** \$71,431.57 \$72,680.44 \$46,774.54 \$190,886.55 Gaming Machine Revenue Gaming Revenue \$106,861.59 \$127,672.81 \$109,561.30 \$344,095.70 Total Gaming Machine Revenue \$127,672.81 \$109,561.30 \$344,095.70 \$106,861.59 Keno Commission Keno Commission \$651.14 \$743.71 \$522.45 \$1,917.30 Total Keno Commission \$651.14 \$743.71 \$1,917.30 \$522.45 **TAB Commission** TAB Commission \$955.85 \$263.79 \$866.18 \$2,085.82 Total TAB Commission \$955.85 \$263.79 \$866.18 \$2,085.82 Membership Income \$827.32 \$1,925.46 \$581.79 Membership Income \$3,334.57 Total Membership Income \$1,925.46 \$827.32 \$581.79 \$3,334.57 Raffle Income Raffle Income \$0.00 \$2,837.00 \$896.00 \$3,733.00 Total Raffle Income \$0.00 \$2,837.00 \$896.00 \$3,733.00 Room Hire Room Hire & Catering - Subsidy \$0.00 \$0.00 \$1,000.00 \$1,000.00 Total Room Hire \$0.00 \$0.00 \$1,000.00 \$1,000.00 Other revenue ATM Rebate \$1,010.93 \$1,327.26 \$1,247.25 \$3,585.44 **Entertainment Subsidised** \$67.50 \$167.50 \$117.50 \$352.50 Wage Subsidy \$0.00 \$2,500.00 \$0.00 \$2,500.00 Licensed Hospitality Venue Fund Grant \$0.00 \$10,700.00 \$80,000.00 \$90,700.00 Other Income Received \$1,727.28 \$1,870.91 \$309.09 \$3,907.28 \$2,805.71 \$16,565.67 \$101,045.22 Total Other revenue \$81,673.84 Womens Auxillary Income WAUX - Events \$0.00 \$873.70 \$873.70 \$0.00 \$0.07 \$0.07 WAUX - Interest Received \$0.07 \$0.21 WAUX - Raffles \$0.00 \$0.00 \$90.00 \$90.00 WAUX - Memberships \$0.00 \$0.00 \$1.00 \$1.00 WAUX - Merchandise \$105.45 \$86.36 \$69.09 \$260.90 Total Womens Auxillary Income \$105.52 \$86.43 \$1,225.81 \$1,033.86 Total Sales Revenue \$237,015.74 \$280,898.14 \$283,097.56 \$801,011.44 Cost Of Sales Cost of Sales - Beverage Beverage Cost of Sales \$21,179.02 \$15,570.01 \$13,878.18 \$50,627.21 Total Cost of Sales - Beverage \$21,179.02 \$15,570.01 \$13,878.18 \$50,627.21 Cost of Sales - Food Food Cost of Sales \$25,465.22 \$27,448.62 \$20,234.34 \$73,148.18

\$25,465.22

\$27,448.62

\$20,234.34

\$73,148.18

Total Cost of Sales - Food

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Profit & Loss [Multi-Period]

June 2021 To August 2021

June July **August** Total Cost of Sales - Gaming **GSP Contract Cost** \$14,845.60 \$28,679.00 \$14,339.50 \$57,864.10 Loyalty EGM Integration Connec \$300.00 \$775.00 \$775.00 \$1,850.00 \$0.00 \$3,334.47 State Gaming Tax \$3,334.47 \$0.00 Monitoring Costs \$8,371.67 \$1,436.51 \$2,118.17 \$11,926.35 \$2,738.53 \$600.00 \$600.00 \$3,938.53 VCGLR Supervision Charge Total Cost of Sales - Gaming \$26,255.80 \$34,824.98 \$17,832.67 \$78,913.45 Keno Cost of Sales \$0.00 \$169.64 \$214.69 \$384.33 Keno Fees \$0.00 \$169.64 \$214.69 Total Keno Cost of Sales \$384.33 TAB Cost of Sales \$400.00 \$200.00 \$300.00 \$900.00 TAB Fees Total TAB Cost of Sales \$400.00 \$200.00 \$300.00 \$900.00 Total Cost Of Sales \$73,300.04 \$78,213.25 \$52,459.88 \$203,973.17 \$163,715.70 \$202,684.89 **Gross Profit** \$230,637.68 \$597,038.27 Expenses Administration Expenses Accounting/Bookkeeping Fees \$4,000.00 \$4,160.00 \$5,200.00 \$13,360.00 ATM Expenses \$328.73 \$202.18 \$265.46 \$796.37 **Bank Charges** \$0.00 \$150.00 \$132.00 \$282.00 \$698.77 \$686.05 \$2,033.66 Merchant fees \$648.84 Computer Software & Support \$697.80 \$179.95 \$211.08 \$1,088.83 **Computer Other Expenses** \$13.59 \$0.00 \$313.09 \$326.68 Fees & Licences \$252.74 \$18.75 \$18.75 \$290.24 Freight & Cartage \$155.22 \$131.60 \$241.50 \$528.32 Postage \$20.45 \$0.00 \$23.33 \$2.88 Printing, Stationery \$392.35 \$173.22 \$272.82 \$838.39 Professional fees \$52.12 \$54.68 \$61.67 \$168.47 Subscriptions - TV etc \$2,329.20 \$2,198.20 \$8,157.91 \$3,630.51 Subscriptions - Other \$209.25 \$459.65 \$197.90 \$866.80 Telephone & Internet \$460.26 \$460.15 \$460.92 \$1,381.33 **Travel Expenses** \$102.23 \$4.00 \$0.00 \$106.23 **Total Administration Expenses** \$11,014.02 \$9,012.31 \$10,222.23 \$30,248.56 **Operational Expenses Bar Expenses** \$188.08 \$195.53 \$186.24 \$569.85 Beer Gas \$88.29 \$180.83 \$134.56 \$403.68 \$304.29 -\$39.85 \$287.90 Cash Discrepancies \$23.46 **Cleaning Products** \$66.36 \$85.41 \$183.05 \$334.82 Cleaning Contracts \$2,157.50 \$4,642.00 \$3,405.00 \$10,204.50 Cleaning Other \$218.66 \$0.00 \$351.84 \$133.18 \$362.53 \$873.25 Consumables \$162.96 \$347.76 **Dining Room Supplies** \$439.60 \$219.80 \$356.16 \$1,015.56 **Donations** \$0.00 \$300.00 \$0.00 \$300.00 \$760.00 Gaming Expenses \$1,935.14 \$5,675.02 \$8,370.16 Kitchen Supplies/equipment \$3,337.86 \$1,139.87 \$1,190.65 \$5,668.38 \$60.00 \$362.12 \$48.28 \$470.40 Sanitary Costs \$150.00 \$0.00 \$0.00 \$150.00 **Security Contracts** \$346.52 \$294.58 \$294.58 \$935.68 \$21.77 \$17.94 \$27.41 \$67.12 Sundry Expense Wastage \$3,047.81 \$1,889.96 \$1,839.28 \$6,777.05

Profit & Loss [Multi-Period]

June 2021 To August 2021

ABN: 61 412 912 811

	June	July	August	Total
Total Operational Expenses	\$12,439.36	\$10,614.61	\$13,726.22	\$36,780.19
Advertising & Promotions				
Advertising & Marketing	\$1,585.40	\$1,453.72	\$166.11	\$3,205.23
Promotions - Members Discount	\$3,313.83	\$3,753.89	\$2,380.67	\$9,448.39
Promotions - Gaming	\$299.00	\$511.00	\$199.00	\$1,009.00
Promotions - Food	\$339.82	\$248.73	\$1,257.58	\$1,846.13
Promotions - Other	- \$62.27	\$62.27	\$0.00	\$0.00
Promotions - Happy Hour	\$93.14	\$186.09	\$157.13	\$436.36
Promotions - Specials	\$441.75	\$42.95	\$42.14	\$526.84
Guest Entertainment	\$0.00	\$500.00	\$0.00	\$500.00
Giveaways	\$533.44	\$830.69	\$387.08	\$1,751.21
Total Advertising & Promotions	\$6,544.11	\$7,589.34	\$4,589.71	\$18,723.16
Occupancy Costs				
Rent - Patriotic Fund	\$19,222.56	\$24,028.20	\$19,222.56	\$62,473.32
Electricity	\$6,058.52	\$6,141.01	\$6,141.01	\$18,340.54
Gas	\$1,338.74	\$2,073.27	\$1,036.63	\$4,448.64
Water Rates	\$394.04	\$484.00	\$484.00	\$1,362.04
Waste Removal	\$812.00	\$984.00	\$822.00	\$2,618.00
Insurance	\$3,272.19	\$3,272.23	\$3,278.36	\$9,822.78
Rates & Taxes	\$0.00	\$234.00	\$268.44	\$502.44
Rep & Maint - Buildings	\$141.61	\$219.85	\$1,251.17	\$1,612.63
Rep & Maint - Plant & equip	\$111.53	\$440.00	\$350.17	\$901.70
Total Occupancy Costs	\$31,351.19	\$37,876.56	\$32,854.34	\$102,082.09
Committee & Members Expenses				
Loyality Points Redemption	\$2,729.17	\$1,316.86	\$2,846.43	\$6,892.46
Committee Members Expenses	\$68.20	\$66.66	\$0.00	\$134.86
Members Expenses	\$81.82	\$97.73	\$0.00	\$179.55
President Shout	\$0.00	\$10.50	\$0.00	\$10.50
Total Committee & Members Expenses	\$2,879.19	\$1,491.75	\$2,846.43	\$7,217.37
Welfare & Charitable Expenses				
Other W&C expenses	\$40.91	\$136.37	\$200.00	\$377.28
Scholarship Costs	\$227.27	\$0.00	\$0.00	\$227.27
Subsidised - Entertainment	\$67.50	\$167.50	\$117.50	\$352.50
Subsidised - Meals	\$4,330.00	\$3,680.00	\$2,760.00	\$10,770.00
Subsidised - Room Hire	\$0.00	\$0.00	\$1,000.00	\$1,000.00
Welfare Wages	\$3,240.47	\$3,223.22	\$3,615.18	\$10,078.87
Total Welfare & Charitable Expenses	\$7,906.15	\$7,207.09	\$7,692.68	\$22,805.92
Womens Auxillary Expenses				
WAUX - Commemorative Events	\$0.00	\$0.00	\$26.75	\$26.75
WAUX - General Expenses	\$0.00	\$32.00	\$32.00	\$64.00
WAUX - Raffle Expenses	\$0.00	\$0.00	\$100.00	\$100.00
WAUX - Events	\$0.00	\$0.00	\$83.54	\$83.54
Total Womens Auxillary Expenses	\$0.00	\$32.00	\$242.29	\$274.29
Employment Expenses				
FOH Wages	\$39,219.60	\$35,937.97	\$32,124.16	\$107,281.73
BOH Wages	\$26,932.96	\$28,004.99	\$26,484.27	\$81,422.22
Admin Wages	\$2,213.77	\$1,590.44	\$1,563.12	\$5,367.33
Management Wages	\$13,439.67	\$13,422.39	\$13,002.34	\$39,864.40
Superannuation	\$7,089.29	\$7,491.94	\$8,945.41	\$23,526.64
Provision - Annual Leave	\$1,268.97	\$2,852.22	-\$983.37	\$3,137.82

Profit & Loss [Multi-Period]

June 2021 To August 2021 ABN: 61 412 912 811

	June	July	August	Total
Provision - Long Service Leave	\$2,086.17	\$579.58	\$604.44	\$3,270.19
Workcover	\$1,589.92	\$227.99	\$1,981.45	\$3,799.36
Payroll Tax	\$355.61	-\$252.46	\$501.34	\$604.49
Staff Amenities	\$392.73	\$570.25	\$48.90	\$1,011.88
Staff Discount	\$905.53	\$811.27	\$628.05	\$2,344.85
Total Employment Expenses	\$95,494.22	\$91,236.58	\$84,900.11	\$271,630.91
Total Expenses	\$167,628.24	\$165,060.24	\$157,074.01	\$489,762.49
Operating Profit	-\$3,912.54	\$37,624.65	\$73,563.67	\$107,275.78
Other Income				
Interest Received	\$1.29	\$9.82	\$11.91	\$23.02
Total Other Income	\$1.29	\$9.82	\$11.91	\$23.02
Other Expenses				
Amortisation - Gaming Entitlem	\$9,727.12	\$10,051.37	\$10,051.37	\$29,829.86
Interest paid	\$221.39	\$172.12	\$150.10	\$543.61
Total Other Expenses	\$9,948.51	\$10,223.49	\$10,201.47	\$30,373.47
Net Profit/(Loss)	-\$13,859.76	\$27,410.98	\$63,374.11	\$76,925.33