

**Profit & Loss [Multi-Period]**

April 2021 To June 2021

ABN: 61 412 912 811

	April	May	June	Total
Sales Revenue				
Bar Sales				
Beverage Sales	\$121,119.69	\$80,309.81	\$53,377.04	\$254,806.54
Total Bar Sales	\$121,119.69	\$80,309.81	\$53,377.04	\$254,806.54
Food Sales				
Food Sales	\$120,840.47	\$94,061.43	\$67,101.57	\$282,003.47
Food Sales - Subsidised	\$7,865.00	\$6,010.00	\$4,330.00	\$18,205.00
Total Food Sales	\$128,705.47	\$100,071.43	\$71,431.57	\$300,208.47
Gaming Machine Revenue				
Gaming Revenue	\$171,616.87	\$165,605.51	\$106,861.59	\$444,083.97
Total Gaming Machine Revenue	\$171,616.87	\$165,605.51	\$106,861.59	\$444,083.97
Keno Commission				
Keno Commission	\$593.52	\$729.37	\$651.14	\$1,974.03
Total Keno Commission	\$593.52	\$729.37	\$651.14	\$1,974.03
TAB Commission				
TAB Commission	\$1,629.93	\$1,218.89	\$955.85	\$3,804.67
Total TAB Commission	\$1,629.93	\$1,218.89	\$955.85	\$3,804.67
Membership Income				
Membership Income	\$1,927.29	\$1,263.62	\$827.32	\$4,018.23
Total Membership Income	\$1,927.29	\$1,263.62	\$827.32	\$4,018.23
Raffle Income				
Raffle Income	\$8,599.00	\$7,262.00	\$0.00	\$15,861.00
Total Raffle Income	\$8,599.00	\$7,262.00	\$0.00	\$15,861.00
Room Hire				
Room Hire & Catering - Subsidy	\$3,200.00	\$2,000.00	\$0.00	\$5,200.00
Total Room Hire	\$3,200.00	\$2,000.00	\$0.00	\$5,200.00
Other revenue				
ATM Rebate	\$1,958.18	\$1,643.63	\$1,010.93	\$4,612.74
Entertainment Subsidised	\$0.00	\$120.00	\$67.50	\$187.50
Sundry Income	-\$9.09	\$0.00	\$0.00	-\$9.09
Other Income Received	\$0.00	\$3,136.37	\$1,727.28	\$4,863.65
Total Other revenue	\$1,949.09	\$4,900.00	\$2,805.71	\$9,654.80
Womens Auxillary Income				
WAUX - Events	\$0.00	\$1,556.30	\$0.00	\$1,556.30
WAUX - Donations	\$858.00	\$350.00	\$0.00	\$1,208.00
WAUX - Interest Received	\$0.03	\$0.02	\$0.07	\$0.12
WAUX - Raffles	\$1,170.00	\$2,067.00	\$0.00	\$3,237.00
WAUX - Merchandise	\$530.91	\$460.91	\$105.45	\$1,097.27
Total Womens Auxillary Income	\$2,558.94	\$4,434.23	\$105.52	\$7,098.69
<b>Total Sales Revenue</b>	<b>\$441,899.80</b>	<b>\$367,794.86</b>	<b>\$237,015.74</b>	<b>\$1,046,710.40</b>
Cost Of Sales				
Cost of Sales - Beverage				
Beverage Cost of Sales	\$32,867.20	\$25,367.80	\$21,179.02	\$79,414.02
Total Cost of Sales - Beverage	\$32,867.20	\$25,367.80	\$21,179.02	\$79,414.02
Cost of Sales - Food				
Food Cost of Sales	\$50,398.88	\$37,433.01	\$25,465.22	\$113,297.11
Total Cost of Sales - Food	\$50,398.88	\$37,433.01	\$25,465.22	\$113,297.11
Cost of Sales - Gaming				

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GSP Contract Cost	\$38,463.60	\$52,297.00	\$14,845.60	\$105,606.20
Loyalty EGM Integration Connec	\$570.00	\$775.00	\$300.00	\$1,645.00
State Gaming Tax	\$25,908.49	\$22,722.80	\$0.00	\$48,631.29
Monitoring Costs	\$3,950.00	\$9,578.34	\$8,371.67	\$21,900.01
VCGLR Supervision Charge	\$600.00	\$600.00	\$2,738.53	\$3,938.53
<b>Total Cost of Sales - Gaming</b>	<b>\$69,492.09</b>	<b>\$85,973.14</b>	<b>\$26,255.80</b>	<b>\$181,721.03</b>
Keno Cost of Sales				
Keno Fees	\$195.09	\$271.41	\$0.00	\$466.50
<b>Total Keno Cost of Sales</b>	<b>\$195.09</b>	<b>\$271.41</b>	<b>\$0.00</b>	<b>\$466.50</b>
TAB Cost of Sales				
TAB Fees	\$400.00	\$400.00	\$400.00	\$1,200.00
<b>Total TAB Cost of Sales</b>	<b>\$400.00</b>	<b>\$400.00</b>	<b>\$400.00</b>	<b>\$1,200.00</b>
<b>Total Cost Of Sales</b>	<b>\$153,353.26</b>	<b>\$149,445.36</b>	<b>\$73,300.04</b>	<b>\$376,098.66</b>
<b>Gross Profit</b>	<b>\$288,546.54</b>	<b>\$218,349.50</b>	<b>\$163,715.70</b>	<b>\$670,611.74</b>
<b>Expenses</b>				
Administration Expenses				
Accounting/Bookkeeping Fees	\$4,000.00	\$5,000.00	\$4,000.00	\$13,000.00
ATM Expenses	\$357.09	\$391.64	\$328.73	\$1,077.46
Bank Charges	\$0.00	\$19.05	\$0.00	\$19.05
Merchant fees	\$1,313.69	\$1,020.79	\$698.77	\$3,033.25
Computer Software & Support	\$334.15	\$1,133.15	\$697.80	\$2,165.10
Computer Other Expenses	\$85.00	\$189.09	\$13.59	\$287.68
Fees & Licences	\$252.74	\$437.84	\$252.74	\$943.32
Freight & Cartage	\$231.39	\$221.24	\$155.22	\$607.85
Postage	\$12.73	\$41.95	\$20.45	\$75.13
Printing, Stationery	\$912.10	\$917.37	\$392.35	\$2,221.82
Professional fees	\$49.72	\$65.98	\$52.12	\$167.82
Subscriptions - TV etc	\$3,630.51	\$3,630.51	\$3,630.51	\$10,891.53
Subscriptions - Other	\$201.00	\$216.05	\$209.25	\$626.30
Telephone & Internet	\$499.76	\$460.43	\$460.26	\$1,420.45
Travel Expenses	\$201.05	\$54.39	\$102.23	\$357.67
<b>Total Administration Expenses</b>	<b>\$12,080.93</b>	<b>\$13,799.48</b>	<b>\$11,014.02</b>	<b>\$36,894.43</b>
Operational Expenses				
Bar Expenses	\$934.09	\$1,858.14	\$188.08	\$2,980.31
Beer Gas	\$105.93	\$227.10	\$88.29	\$421.32
Cash Discrepancies	\$2,982.52	-\$2,345.32	\$304.29	\$941.49
Cleaning Products	\$35.18	\$102.32	\$66.36	\$203.86
Cleaning Contracts	\$5,350.00	\$5,900.00	\$2,157.50	\$13,407.50
Cleaning Other	\$133.18	\$25.00	\$133.18	\$291.36
Consumables	\$539.61	\$904.85	\$162.96	\$1,607.42
Dining Room Supplies	\$250.83	\$1,216.84	\$439.60	\$1,907.27
Donations	\$0.00	\$500.00	\$0.00	\$500.00
Gaming Expenses	\$455.30	\$1,117.40	\$1,935.14	\$3,507.84
Kitchen Supplies/equipment	\$2,337.00	\$2,732.13	\$3,337.86	\$8,406.99
Laundry	\$0.00	\$148.50	\$0.00	\$148.50
Raffles	\$2,201.80	\$2,384.14	\$60.00	\$4,645.94
Sanitary Costs	\$0.00	\$0.00	\$150.00	\$150.00
Security Contracts	\$517.96	\$517.98	\$346.52	\$1,382.46
Sundry Expense	\$0.00	\$131.04	\$21.77	\$152.81
Wastage	\$0.00	\$3,847.81	\$3,047.81	\$6,895.62

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	April	May	June	Total
Total Operational Expenses	\$15,843.40	\$19,267.93	\$12,439.36	\$47,550.69
Advertising & Promotions				
Advertising & Marketing	\$4,701.82	\$2,376.09	\$1,585.40	\$8,663.31
Promotions - Members Prizes	\$909.09	\$0.00	\$0.00	\$909.09
Promotions - Members Discount	\$7,335.55	\$5,000.45	\$3,313.83	\$15,649.83
Promotions - Gaming	\$299.00	\$617.91	\$299.00	\$1,215.91
Promotions - Food	\$0.00	\$0.00	\$339.82	\$339.82
Promotions - Other	\$24.77	\$22.45	-\$62.27	-\$15.05
Promotions - Happy Hour	\$417.36	\$318.98	\$93.14	\$829.48
Promotions - Specials	\$83.89	\$69.55	\$441.75	\$595.19
Guest Entertainment	\$6,600.00	\$4,150.00	\$0.00	\$10,750.00
Giveaways	\$1,027.18	\$863.40	\$533.44	\$2,424.02
Total Advertising & Promotions	\$21,398.66	\$13,418.83	\$6,544.11	\$41,361.60
Occupancy Costs				
Rent - Patriotic Fund	\$44,811.80	\$18,962.37	\$19,222.56	\$82,996.73
Electricity	\$6,273.93	\$6,181.77	\$6,058.52	\$18,514.22
Gas	\$874.56	\$464.17	\$1,338.74	\$2,677.47
Water Rates	\$513.99	\$513.99	\$394.04	\$1,422.02
Waste Removal	\$1,257.00	\$1,684.91	\$812.00	\$3,753.91
Insurance	\$3,272.19	\$3,272.19	\$3,272.19	\$9,816.57
Rep & Maint - Buildings	\$111.45	\$86.36	\$141.61	\$339.42
Rep & Maint - Plant & equip	\$868.27	\$1,303.65	\$111.53	\$2,283.45
Total Occupancy Costs	\$57,983.19	\$32,469.41	\$31,351.19	\$121,803.79
Committee & Members Expenses				
Loyalty Points Redemption	\$3,212.98	\$3,020.99	\$2,729.17	\$8,963.14
Committee Members Expenses	\$38.18	\$0.00	\$68.20	\$106.38
Members Expenses	\$40.91	\$0.00	\$81.82	\$122.73
President Shout	\$0.00	\$14.72	\$0.00	\$14.72
Total Committee & Members Expenses	\$3,292.07	\$3,035.71	\$2,879.19	\$9,206.97
Welfare & Charitable Expenses				
Commemorative Day Expenses	\$1,602.10	\$0.00	\$0.00	\$1,602.10
Other W&C expenses	\$136.32	\$136.37	\$40.91	\$313.60
Scholarship Costs	\$227.27	\$0.00	\$227.27	\$454.54
Subsidised - Entertainment	\$0.00	\$120.00	\$67.50	\$187.50
Subsidised - Meals	\$7,865.00	\$6,010.00	\$4,330.00	\$18,205.00
Subsidised - Room Hire	\$3,200.00	\$2,000.00	\$0.00	\$5,200.00
Welfare Wages	\$3,390.18	\$3,614.22	\$3,240.47	\$10,244.87
Total Welfare & Charitable Expenses	\$16,420.87	\$11,880.59	\$7,906.15	\$36,207.61
Womens Auxillary Expenses				
WAUX - Commemorative Events	\$503.17	\$0.00	\$0.00	\$503.17
WAUX - Merchandise	\$934.20	\$301.10	\$0.00	\$1,235.30
WAUX - Printing & Stationery	\$4.50	\$0.00	\$0.00	\$4.50
WAUX - Raffle Expenses	\$122.45	\$419.49	\$0.00	\$541.94
WAUX - Events	\$27.18	\$2,372.64	\$0.00	\$2,399.82
Total Womens Auxillary Expenses	\$1,591.50	\$3,093.23	\$0.00	\$4,684.73
Employment Expenses				
FOH Wages	\$60,813.21	\$60,382.46	\$39,219.60	\$160,415.27
BOH Wages	\$31,527.48	\$39,605.21	\$26,932.96	\$98,065.65
Admin Wages	\$1,185.03	\$1,445.38	\$2,213.77	\$4,844.18
Management Wages	\$12,630.78	\$12,455.24	\$13,439.67	\$38,525.69

**Profit & Loss [Multi-Period]**

April 2021 To June 2021

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	April	May	June	Total
Superannuation	\$9,693.01	\$12,015.40	\$7,089.29	\$28,797.70
Provision - Annual Leave	-\$340.44	-\$365.72	\$1,268.97	\$562.81
Provision - Long Service Leave	\$903.04	\$1,050.11	\$2,086.17	\$4,039.32
Workcover	\$2,177.13	\$2,787.15	\$1,589.92	\$6,554.20
Payroll Tax	\$729.52	\$1,117.95	\$355.61	\$2,203.08
Staff Amenities	\$132.73	\$548.52	\$392.73	\$1,073.98
Staff Uniforms	\$50.00	\$1,372.33	\$0.00	\$1,422.33
Staff Discount	\$899.21	\$898.10	\$905.53	\$2,702.84
<b>Total Employment Expenses</b>	<b>\$120,400.70</b>	<b>\$133,312.13</b>	<b>\$95,494.22</b>	<b>\$349,207.05</b>
<b>Total Expenses</b>	<b>\$249,011.32</b>	<b>\$230,277.31</b>	<b>\$167,628.24</b>	<b>\$646,916.87</b>
<b>Operating Profit</b>	<b>\$39,535.22</b>	<b>-\$11,927.81</b>	<b>-\$3,912.54</b>	<b>\$23,694.87</b>
Other Income				
Interest Received	\$8.54	\$10.87	\$1.29	\$20.70
<b>Total Other Income</b>	<b>\$8.54</b>	<b>\$10.87</b>	<b>\$1.29</b>	<b>\$20.70</b>
Other Expenses				
Amortisation - Gaming Entitlem	\$9,727.12	\$10,051.37	\$9,727.12	\$29,505.61
Interest paid	\$165.71	\$165.71	\$221.39	\$552.81
<b>Total Other Expenses</b>	<b>\$9,892.83</b>	<b>\$10,217.08</b>	<b>\$9,948.51</b>	<b>\$30,058.42</b>
<b>Net Profit/(Loss)</b>	<b>\$29,650.93</b>	<b>-\$22,134.02</b>	<b>-\$13,859.76</b>	<b>-\$6,342.85</b>