

**Profit & Loss [Multi-Period]**

February 2021 To April 2021

ABN: 61 412 912 811

	February	March	April	Total
Sales Revenue				
Bar Sales				
Beverage Sales	\$72,467.22	\$99,604.16	\$121,119.69	\$293,191.07
Total Bar Sales	\$72,467.22	\$99,604.16	\$121,119.69	\$293,191.07
Food Sales				
Food Sales	\$70,404.94	\$111,334.46	\$120,840.47	\$302,579.87
Food Sales - Subsidised	\$4,470.00	\$7,500.00	\$7,865.00	\$19,835.00
Total Food Sales	\$74,874.94	\$118,834.46	\$128,705.47	\$322,414.87
Gaming Machine Revenue				
Gaming Revenue	\$140,177.50	\$181,222.58	\$171,616.87	\$493,016.95
Total Gaming Machine Revenue	\$140,177.50	\$181,222.58	\$171,616.87	\$493,016.95
Keno Commission				
Keno Commission	\$632.93	\$571.13	\$593.52	\$1,797.58
Total Keno Commission	\$632.93	\$571.13	\$593.52	\$1,797.58
TAB Commission				
TAB Commission	\$1,458.97	\$1,464.51	\$1,629.93	\$4,553.41
Total TAB Commission	\$1,458.97	\$1,464.51	\$1,629.93	\$4,553.41
Membership Income				
Membership Income	\$4,890.89	\$2,922.73	\$1,927.29	\$9,740.91
Total Membership Income	\$4,890.89	\$2,922.73	\$1,927.29	\$9,740.91
Raffle Income				
Raffle Income	\$5,902.00	\$6,841.00	\$8,599.00	\$21,342.00
Total Raffle Income	\$5,902.00	\$6,841.00	\$8,599.00	\$21,342.00
Room Hire				
Room Hire & Catering - Subsidy	\$0.00	\$750.00	\$3,200.00	\$3,950.00
Total Room Hire	\$0.00	\$750.00	\$3,200.00	\$3,950.00
Other revenue				
ATM Rebate	\$1,356.37	\$1,785.46	\$1,958.18	\$5,100.01
Donations Received	\$4,890.91	\$3,000.00	\$0.00	\$7,890.91
Circuit Breaker Action Payment Grant	\$0.00	\$3,000.00	\$0.00	\$3,000.00
Sundry Income	\$0.00	\$0.00	-\$9.09	-\$9.09
JobKeeper Wage Subsidy	\$21,000.00	\$20,000.00	\$0.00	\$41,000.00
Total Other revenue	\$27,247.28	\$27,785.46	\$1,949.09	\$56,981.83
Womens Auxillary Income				
WAUX - Wakes	\$240.00	\$750.00	\$0.00	\$990.00
WAUX - Donations	\$45.00	\$0.00	\$858.00	\$903.00
WAUX - Interest Received	\$0.00	\$0.04	\$0.03	\$0.07
WAUX - Raffles	\$0.00	\$0.00	\$1,170.00	\$1,170.00
WAUX - Memberships	\$5.00	\$0.00	\$0.00	\$5.00
WAUX - Merchandise	\$658.18	\$847.23	\$530.91	\$2,036.32
Total Womens Auxillary Income	\$948.18	\$1,597.27	\$2,558.94	\$5,104.39
<b>Total Sales Revenue</b>	<b>\$328,599.91</b>	<b>\$441,593.30</b>	<b>\$441,899.80</b>	<b>\$1,212,093.01</b>
Cost Of Sales				
Cost of Sales - Beverage				
Beverage Cost of Sales	\$24,369.56	\$38,377.37	\$32,867.20	\$95,614.13
Total Cost of Sales - Beverage	\$24,369.56	\$38,377.37	\$32,867.20	\$95,614.13
Cost of Sales - Food				
Food Cost of Sales	\$25,382.28	\$36,627.71	\$50,398.88	\$112,408.87

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Total Cost of Sales - Food	\$25,382.28	\$36,627.71	\$50,398.88	\$112,408.87
Cost of Sales - Gaming				
GSP Contract Cost	\$29,488.76	\$39,745.72	\$38,463.60	\$107,698.08
Loyalty EGM Integration Connec	\$437.00	\$589.00	\$570.00	\$1,596.00
State Gaming Tax	\$9,758.12	\$30,843.01	\$25,908.49	\$66,509.62
Monitoring Costs	\$2,409.42	\$2,617.97	\$3,950.00	\$8,977.39
VCGLR Supervision Charge	\$600.00	\$600.00	\$600.00	\$1,800.00
Total Cost of Sales - Gaming	\$42,693.30	\$74,395.70	\$69,492.09	\$186,581.09
Keno Cost of Sales				
Keno Fees	\$237.49	\$237.49	\$195.09	\$670.07
Total Keno Cost of Sales	\$237.49	\$237.49	\$195.09	\$670.07
TAB Cost of Sales				
TAB Fees	\$300.00	\$400.00	\$400.00	\$1,100.00
Total TAB Cost of Sales	\$300.00	\$400.00	\$400.00	\$1,100.00
<b>Total Cost Of Sales</b>	<b>\$92,982.63</b>	<b>\$150,038.27</b>	<b>\$153,353.26</b>	<b>\$396,374.16</b>
Gross Profit	\$235,617.28	\$291,555.03	\$288,546.54	\$815,718.85
Expenses				
Administration Expenses				
Accounting/Bookkeeping Fees	\$4,000.00	\$4,000.00	\$4,000.00	\$12,000.00
Audit Fees	\$0.00	\$2,200.00	\$0.00	\$2,200.00
ATM Expenses	\$333.09	\$271.28	\$357.09	\$961.46
Bank Charges	\$0.00	\$50.00	\$0.00	\$50.00
Merchant fees	\$960.33	\$1,439.65	\$1,313.69	\$3,713.67
Computer Software & Support	\$454.47	\$654.65	\$334.15	\$1,443.27
Computer Other Expenses	\$44.41	\$46.09	\$85.00	\$175.50
Fees & Licences	\$367.34	\$880.89	\$252.74	\$1,500.97
Freight & Cartage	\$211.94	\$396.66	\$231.39	\$839.99
Postage	\$0.96	\$147.95	\$12.73	\$161.64
Printing, Stationery	\$459.83	\$692.82	\$912.10	\$2,064.75
Professional fees	\$77.09	\$454.31	\$49.72	\$581.12
Subscriptions - TV etc	\$2,232.84	\$3,044.15	\$3,630.51	\$8,907.50
Subscriptions - Other	\$160.10	\$199.40	\$201.00	\$560.50
Telephone & Internet	\$530.43	\$530.37	\$499.76	\$1,560.56
Travel Expenses	\$128.42	\$113.00	\$201.05	\$442.47
Total Administration Expenses	\$9,961.25	\$15,121.22	\$12,080.93	\$37,163.40
Operational Expenses				
Bar Expenses	\$1,055.67	\$1,502.08	\$934.09	\$3,491.84
Beer Gas	\$105.95	\$198.49	\$105.93	\$410.37
Cash Discrepancies	\$439.59	\$232.45	\$2,982.52	\$3,654.56
Cleaning Products	\$100.75	\$60.50	\$35.18	\$196.43
Cleaning Contracts	\$3,220.00	\$3,622.50	\$5,350.00	\$12,192.50
Cleaning Other	\$0.00	\$0.00	\$133.18	\$133.18
Consumables	\$215.41	\$619.51	\$539.61	\$1,374.53
Dining Room Supplies	\$347.49	\$1,440.93	\$250.83	\$2,039.25
Donations	\$0.00	\$500.00	\$0.00	\$500.00
Gaming Expenses	\$40.00	\$252.27	\$455.30	\$747.57
Kitchen Supplies/equipment	\$1,952.59	\$2,901.46	\$2,337.00	\$7,191.05
Raffles	\$1,545.73	\$1,722.30	\$2,201.80	\$5,469.83
Security Contracts	\$346.47	\$517.96	\$517.96	\$1,382.39

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Sundry Expense	\$158.00	\$57.67	\$0.00	\$215.67
Wastage	\$0.00	\$1.91	\$0.00	\$1.91
<b>Total Operational Expenses</b>	<b>\$9,527.65</b>	<b>\$13,630.03</b>	<b>\$15,843.40</b>	<b>\$39,001.08</b>
<b>Advertising &amp; Promotions</b>				
Advertising & Marketing	\$632.91	\$535.45	\$4,701.82	\$5,870.18
Promotions - Members Prizes	\$470.45	\$0.00	\$909.09	\$1,379.54
Promotions - Members Discount	\$4,320.43	\$6,082.38	\$7,335.55	\$17,738.36
Promotions - Gaming	\$149.00	\$412.64	\$299.00	\$860.64
Promotions - Food	\$0.00	\$446.00	\$0.00	\$446.00
Promotions - Other	\$61.64	-\$63.14	\$24.77	\$23.27
Promotions - Happy Hour	\$151.41	\$324.18	\$417.36	\$892.95
Promotions - Specials	\$35.23	\$75.27	\$83.89	\$194.39
Guest Entertainment	\$2,413.64	\$1,963.64	\$6,600.00	\$10,977.28
Giveaways	\$421.01	\$1,169.81	\$1,027.18	\$2,618.00
<b>Total Advertising &amp; Promotions</b>	<b>\$8,655.72</b>	<b>\$10,946.23</b>	<b>\$21,398.66</b>	<b>\$41,000.61</b>
<b>Occupancy Costs</b>				
Rent - Patriotic Fund	\$18,181.80	\$18,181.80	\$44,811.80	\$81,175.40
Electricity	\$5,910.65	\$6,616.35	\$6,273.93	\$18,800.93
Gas	\$752.77	\$996.36	\$874.56	\$2,623.69
Water Rates	\$349.76	\$1,006.70	\$513.99	\$1,870.45
Waste Removal	\$839.00	\$1,161.00	\$1,257.00	\$3,257.00
Insurance	\$3,272.19	\$3,272.19	\$3,272.19	\$9,816.57
Rep & Maint - Buildings	\$1,125.52	\$1,704.10	\$111.45	\$2,941.07
Rep & Maint - Plant & equip	\$1,663.41	\$1,555.57	\$868.27	\$4,087.25
<b>Total Occupancy Costs</b>	<b>\$32,095.10</b>	<b>\$34,494.07</b>	<b>\$57,983.19</b>	<b>\$124,572.36</b>
<b>Committee &amp; Members Expenses</b>				
Loyalty Points Redemption	\$5,786.95	\$1,325.96	\$3,212.98	\$10,325.89
Committee Members Expenses	\$0.00	\$0.00	\$38.18	\$38.18
Conference/Seminar costs	\$161.24	\$0.00	\$0.00	\$161.24
Membership Cards	\$0.00	\$225.00	\$0.00	\$225.00
Members Expenses	\$0.00	\$0.00	\$40.91	\$40.91
President Shout	\$0.00	\$69.55	\$0.00	\$69.55
<b>Total Committee &amp; Members Expenses</b>	<b>\$5,948.19</b>	<b>\$1,620.51</b>	<b>\$3,292.07</b>	<b>\$10,860.77</b>
<b>Welfare &amp; Charitable Expenses</b>				
Commemorative Day Expenses	\$0.00	\$275.72	\$1,602.10	\$1,877.82
VCGLR Gaming Donations	\$0.00	\$7,000.00	\$0.00	\$7,000.00
Donations/Community outreach	\$40.91	\$50.73	\$0.00	\$91.64
Other W&C expenses	\$0.00	\$0.00	\$136.32	\$136.32
Scholarship Costs	\$454.54	\$0.00	\$227.27	\$681.81
Subsidised - Meals	\$4,470.00	\$7,500.00	\$7,865.00	\$19,835.00
Subsidised - Room Hire	\$0.00	\$750.00	\$3,200.00	\$3,950.00
Welfare Wages	\$3,194.92	\$3,189.66	\$3,390.18	\$9,774.76
<b>Total Welfare &amp; Charitable Expenses</b>	<b>\$8,160.37</b>	<b>\$18,766.11</b>	<b>\$16,420.87</b>	<b>\$43,347.35</b>
<b>Womens Auxillary Expenses</b>				
WAUX - Commemorative Events	\$0.00	\$68.94	\$503.17	\$572.11
WAUX - Donation	\$0.00	\$3,000.00	\$0.00	\$3,000.00
WAUX - Catering	\$0.00	\$87.94	\$0.00	\$87.94
WAUX - Merchandise	\$272.27	\$269.78	\$934.20	\$1,476.25
WAUX - Printing & Stationery	\$0.00	\$0.00	\$4.50	\$4.50
WAUX - Raffle Expenses	\$0.00	\$0.00	\$122.45	\$122.45

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	February	March	April	Total
WAUX - Wakes	\$37.50	\$213.69	\$0.00	\$251.19
WAUX - Womens Council	\$0.00	\$150.00	\$0.00	\$150.00
WAUX - Events	\$0.00	\$243.07	\$27.18	\$270.25
<b>Total Womens Auxillary Expenses</b>	<b>\$309.77</b>	<b>\$4,033.42</b>	<b>\$1,591.50</b>	<b>\$5,934.69</b>
<b>Employment Expenses</b>				
FOH Wages	\$43,563.28	\$53,627.96	\$60,813.21	\$158,004.45
BOH Wages	\$25,511.01	\$33,575.97	\$31,527.48	\$90,614.46
Admin Wages	\$1,090.66	\$1,353.11	\$1,185.03	\$3,628.80
Management Wages	\$11,748.54	\$15,687.47	\$12,630.78	\$40,066.79
JobKeeper Top Up	\$401.61	\$349.25	\$0.00	\$750.86
Superannuation	\$7,396.91	\$8,605.08	\$9,693.01	\$25,695.00
Provision - Annual Leave	\$1,637.11	\$3,347.71	-\$340.44	\$4,644.38
Provision - Long Service Leave	\$358.39	\$632.96	\$903.04	\$1,894.39
Workcover	\$1,761.49	\$1,927.55	\$2,177.13	\$5,866.17
Payroll Tax	\$464.86	\$570.60	\$729.52	\$1,764.98
Staff Amenities	\$45.97	\$216.82	\$132.73	\$395.52
Staff Training	\$0.00	\$90.91	\$0.00	\$90.91
Staff Uniforms	\$656.17	\$363.55	\$50.00	\$1,069.72
Staff Discount	\$510.36	\$1,262.30	\$899.21	\$2,671.87
Other Employment Expenses	\$93.05	\$0.00	\$0.00	\$93.05
<b>Total Employment Expenses</b>	<b>\$95,239.41</b>	<b>\$121,611.24</b>	<b>\$120,400.70</b>	<b>\$337,251.35</b>
<b>Total Expenses</b>	<b>\$169,897.46</b>	<b>\$220,222.83</b>	<b>\$249,011.32</b>	<b>\$639,131.61</b>
<b>Operating Profit</b>	<b>\$65,719.82</b>	<b>\$71,332.20</b>	<b>\$39,535.22</b>	<b>\$176,587.24</b>
<b>Other Income</b>				
Interest Received	\$4.70	\$5.20	\$8.54	\$18.44
<b>Total Other Income</b>	<b>\$4.70</b>	<b>\$5.20</b>	<b>\$8.54</b>	<b>\$18.44</b>
<b>Other Expenses</b>				
Amortisation - Gaming Entitlement	\$9,078.66	\$10,051.37	\$9,727.12	\$28,857.15
Interest paid	\$245.13	\$165.71	\$165.71	\$576.55
<b>Total Other Expenses</b>	<b>\$9,323.79</b>	<b>\$10,217.08</b>	<b>\$9,892.83</b>	<b>\$29,433.70</b>
<b>Net Profit/(Loss)</b>	<b>\$56,400.73</b>	<b>\$61,120.32</b>	<b>\$29,650.93</b>	<b>\$147,171.98</b>