

Profit & Loss [Multi-Period]

January 2021 To March 2021

ABN: 61 412 912 811

	January	February	March	Total
Sales Revenue				
Bar Sales				
Beverage Sales	\$91,341.81	\$72,467.22	\$99,604.16	\$263,413.19
Total Bar Sales	\$91,341.81	\$72,467.22	\$99,604.16	\$263,413.19
Food Sales				
Food Sales	\$98,694.02	\$70,404.94	\$111,334.46	\$280,433.42
Food Sales - Subsidised	\$4,845.00	\$4,470.00	\$7,500.00	\$16,815.00
Total Food Sales	\$103,539.02	\$74,874.94	\$118,834.46	\$297,248.42
Gaming Machine Revenue				
Gaming Revenue	\$159,744.92	\$140,177.50	\$181,222.58	\$481,145.00
Total Gaming Machine Revenue	\$159,744.92	\$140,177.50	\$181,222.58	\$481,145.00
Keno Commission				
Keno Commission	\$1,263.90	\$632.93	\$571.13	\$2,467.96
Total Keno Commission	\$1,263.90	\$632.93	\$571.13	\$2,467.96
TAB Commission				
TAB Commission	\$1,306.77	\$1,458.97	\$1,464.51	\$4,230.25
Total TAB Commission	\$1,306.77	\$1,458.97	\$1,464.51	\$4,230.25
Membership Income				
Membership Income	\$3,609.09	\$4,890.89	\$2,922.73	\$11,422.71
Total Membership Income	\$3,609.09	\$4,890.89	\$2,922.73	\$11,422.71
Raffle Income				
Raffle Income	\$4,599.00	\$5,902.00	\$6,841.00	\$17,342.00
Total Raffle Income	\$4,599.00	\$5,902.00	\$6,841.00	\$17,342.00
Room Hire				
Room Hire & Catering - Subsidy	\$0.00	\$0.00	\$750.00	\$750.00
Total Room Hire	\$0.00	\$0.00	\$750.00	\$750.00
Other revenue				
ATM Rebate	\$1,665.44	\$1,356.37	\$1,785.46	\$4,807.27
Donations Received	\$0.00	\$4,890.91	\$3,000.00	\$7,890.91
Circuit Breaker Action Payment Grant	\$0.00	\$0.00	\$3,000.00	\$3,000.00
JobKeeper Wage Subsidy	\$22,000.00	\$21,000.00	\$20,000.00	\$63,000.00
Total Other revenue	\$23,665.44	\$27,247.28	\$27,785.46	\$78,698.18
Womens Auxillary Income				
WAUX - Wakes	\$363.64	\$240.00	\$750.00	\$1,353.64
WAUX - Donations	\$0.00	\$45.00	\$0.00	\$45.00
WAUX - Interest Received	\$0.00	\$0.00	\$0.04	\$0.04
WAUX - Memberships	\$1.00	\$5.00	\$0.00	\$6.00
WAUX - Merchandise	\$218.18	\$658.18	\$847.23	\$1,723.59
Total Womens Auxillary Income	\$582.82	\$948.18	\$1,597.27	\$3,128.27
Total Sales Revenue	\$389,652.77	\$328,599.91	\$441,593.30	\$1,159,845.98
Cost Of Sales				
Cost of Sales - Beverage				
Beverage Cost of Sales	\$31,357.58	\$24,369.56	\$38,377.37	\$94,104.51
Total Cost of Sales - Beverage	\$31,357.58	\$24,369.56	\$38,377.37	\$94,104.51
Cost of Sales - Food				
Food Cost of Sales	\$30,005.69	\$25,382.28	\$36,627.71	\$92,015.68
Total Cost of Sales - Food	\$30,005.69	\$25,382.28	\$36,627.71	\$92,015.68
Cost of Sales - Gaming				

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GSP Contract Cost	\$39,745.72	\$29,488.76	\$39,745.72	\$108,980.20
Loyalty EGM Integration Connec	\$589.00	\$437.00	\$589.00	\$1,615.00
State Gaming Tax	\$19,809.94	\$9,758.12	\$30,843.01	\$60,411.07
Monitoring Costs	\$2,315.16	\$2,409.42	\$2,617.97	\$7,342.55
VCGLR Supervision Charge	\$600.00	\$600.00	\$600.00	\$1,800.00
Total Cost of Sales - Gaming	\$63,059.82	\$42,693.30	\$74,395.70	\$180,148.82
Keno Cost of Sales				
Keno Fees	\$110.26	\$237.49	\$237.49	\$585.24
Total Keno Cost of Sales	\$110.26	\$237.49	\$237.49	\$585.24
TAB Cost of Sales				
TAB Fees	\$450.00	\$300.00	\$400.00	\$1,150.00
Total TAB Cost of Sales	\$450.00	\$300.00	\$400.00	\$1,150.00
Total Cost Of Sales	\$124,983.35	\$92,982.63	\$150,038.27	\$368,004.25
Gross Profit	\$264,669.42	\$235,617.28	\$291,555.03	\$791,841.73
Expenses				
Administration Expenses				
Accounting/Bookkeeping Fees	\$5,000.00	\$4,000.00	\$4,000.00	\$13,000.00
Audit Fees	\$0.00	\$0.00	\$2,200.00	\$2,200.00
ATM Expenses	\$385.46	\$333.09	\$271.28	\$989.83
Bank Charges	\$0.00	\$0.00	\$50.00	\$50.00
Merchant fees	\$1,097.50	\$960.33	\$1,439.65	\$3,497.48
Computer Software & Support	\$277.92	\$454.47	\$654.65	\$1,387.04
Computer Other Expenses	\$0.00	\$44.41	\$46.09	\$90.50
Fees & Licences	\$252.73	\$367.34	\$880.89	\$1,500.96
Freight & Cartage	\$470.27	\$211.94	\$396.66	\$1,078.87
Legal Expenses	\$3,865.55	\$0.00	\$0.00	\$3,865.55
Postage	\$7.68	\$0.96	\$147.95	\$156.59
Printing, Stationery	\$515.68	\$459.83	\$692.82	\$1,668.33
Professional fees	\$321.89	\$77.09	\$454.31	\$853.29
Subscriptions - TV etc	\$1,220.84	\$2,232.84	\$3,044.15	\$6,497.83
Subscriptions - Other	\$154.85	\$160.10	\$199.40	\$514.35
Telephone & Internet	\$530.21	\$530.43	\$530.37	\$1,591.01
Travel Expenses	\$4.00	\$128.42	\$113.00	\$245.42
Total Administration Expenses	\$14,104.58	\$9,961.25	\$15,121.22	\$39,187.05
Operational Expenses				
Bar Expenses	\$1,463.70	\$1,055.67	\$1,502.08	\$4,021.45
Beer Gas	\$105.95	\$105.95	\$198.49	\$410.39
Cash Discrepancies	-\$18.92	\$439.59	\$232.45	\$653.12
Cleaning Products	\$511.04	\$100.75	\$60.50	\$672.29
Cleaning Contracts	\$1,400.00	\$3,220.00	\$3,622.50	\$8,242.50
Consumables	\$371.50	\$215.41	\$619.51	\$1,206.42
Dining Room Supplies	\$788.96	\$347.49	\$1,440.93	\$2,577.38
Donations	\$0.00	\$0.00	\$500.00	\$500.00
Gaming Expenses	\$40.00	\$40.00	\$252.27	\$332.27
Kitchen Supplies/equipment	\$1,870.77	\$1,952.59	\$2,901.46	\$6,724.82
Raffles	\$1,113.95	\$1,545.73	\$1,722.30	\$4,381.98
Security Contracts	\$346.47	\$346.47	\$517.96	\$1,210.90
Sundry Expense	\$89.04	\$158.00	\$57.67	\$304.71
Wastage	\$8.04	\$0.00	\$1.91	\$9.95

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	January	February	March	Total
Total Operational Expenses	\$8,090.50	\$9,527.65	\$13,630.03	\$31,248.18
Advertising & Promotions				
Advertising & Marketing	\$1,127.65	\$632.91	\$535.45	\$2,296.01
Promotions - Members Prizes	\$0.00	\$470.45	\$0.00	\$470.45
Promotions - Members Discount	\$5,299.12	\$4,320.43	\$6,082.38	\$15,701.93
Promotions - Gaming	\$0.00	\$149.00	\$412.64	\$561.64
Promotions - Food	\$0.00	\$0.00	\$446.00	\$446.00
Promotions - Other	\$86.36	\$61.64	-\$63.14	\$84.86
Promotions - Happy Hour	\$0.00	\$151.41	\$324.18	\$475.59
Promotions - Specials	\$51.09	\$35.23	\$75.27	\$161.59
Guest Entertainment	\$3,650.00	\$2,413.64	\$1,963.64	\$8,027.28
Giveaways	\$648.65	\$421.01	\$1,169.81	\$2,239.47
Total Advertising & Promotions	\$10,862.87	\$8,655.72	\$10,946.23	\$30,464.82
Occupancy Costs				
Rent - Patriotic Fund	\$19,081.74	\$18,181.80	\$18,181.80	\$55,445.34
Electricity	\$6,699.13	\$5,910.65	\$6,616.35	\$19,226.13
Gas	\$865.64	\$752.77	\$996.36	\$2,614.77
Water Rates	\$349.76	\$349.76	\$1,006.70	\$1,706.22
Waste Removal	\$1,796.46	\$839.00	\$1,161.00	\$3,796.46
Insurance	\$3,272.19	\$3,272.19	\$3,272.19	\$9,816.57
Rep & Maint - Buildings	\$172.36	\$1,125.52	\$1,704.10	\$3,001.98
Rep & Maint - Plant & equip	\$764.66	\$1,663.41	\$1,555.57	\$3,983.64
Total Occupancy Costs	\$33,001.94	\$32,095.10	\$34,494.07	\$99,591.11
Committee & Members Expenses				
Loyalty Points Redemption	\$1,839.91	\$5,786.95	\$1,325.96	\$8,952.82
Conference/Seminar costs	\$0.00	\$161.24	\$0.00	\$161.24
Membership Cards	\$0.00	\$0.00	\$225.00	\$225.00
Members Expenses	\$40.91	\$0.00	\$0.00	\$40.91
President Shout	\$0.00	\$0.00	\$69.55	\$69.55
Total Committee & Members Expenses	\$1,880.82	\$5,948.19	\$1,620.51	\$9,449.52
Welfare & Charitable Expenses				
Commemorative Day Expenses	\$0.00	\$0.00	\$275.72	\$275.72
VCGLR Gaming Donations	\$18,000.00	\$0.00	\$7,000.00	\$25,000.00
Donations/Community outreach	\$0.00	\$40.91	\$50.73	\$91.64
Scholarship Costs	\$0.00	\$454.54	\$0.00	\$454.54
Subsidised - Meals	\$4,845.00	\$4,470.00	\$7,500.00	\$16,815.00
Subsidised - Room Hire	\$0.00	\$0.00	\$750.00	\$750.00
Welfare Wages	\$3,571.23	\$3,194.92	\$3,189.66	\$9,955.81
Total Welfare & Charitable Expenses	\$26,416.23	\$8,160.37	\$18,766.11	\$53,342.71
Womens Auxillary Expenses				
WAUX - Commemorative Events	\$0.00	\$0.00	\$68.94	\$68.94
WAUX - Donation	\$0.00	\$0.00	\$3,000.00	\$3,000.00
WAUX - Catering	\$0.00	\$0.00	\$87.94	\$87.94
WAUX - Donation (Main)	\$207.20	\$0.00	\$0.00	\$207.20
WAUX - Merchandise	\$0.00	\$272.27	\$269.78	\$542.05
WAUX - Wakes	\$138.06	\$37.50	\$213.69	\$389.25
WAUX - Womens Council	\$0.00	\$0.00	\$150.00	\$150.00
WAUX - Events	\$0.00	\$0.00	\$243.07	\$243.07
Total Womens Auxillary Expenses	\$345.26	\$309.77	\$4,033.42	\$4,688.45
Employment Expenses				

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	January	February	March	Total
FOH Wages	\$42,571.69	\$43,563.28	\$53,627.96	\$139,762.93
BOH Wages	\$40,854.96	\$25,511.01	\$33,575.97	\$99,941.94
Admin Wages	\$804.30	\$1,090.66	\$1,353.11	\$3,248.07
Management Wages	\$11,768.34	\$11,748.54	\$15,687.47	\$39,204.35
JobKeeper Top Up	\$5.70	\$401.61	\$349.25	\$756.56
Superannuation	\$9,629.70	\$7,396.91	\$8,605.08	\$25,631.69
Provision - Annual Leave	\$3,719.68	\$1,637.11	\$3,347.71	\$8,704.50
Provision - Long Service Leave	\$628.98	\$358.39	\$632.96	\$1,620.33
Workcover	\$2,312.82	\$1,761.49	\$1,927.55	\$6,001.86
Payroll Tax	\$815.92	\$464.86	\$570.60	\$1,851.38
Staff Amenities	\$97.98	\$45.97	\$216.82	\$360.77
Staff Training	\$0.00	\$0.00	\$90.91	\$90.91
Staff Uniforms	\$68.18	\$656.17	\$363.55	\$1,087.90
Staff Discount	\$570.79	\$510.36	\$1,262.30	\$2,343.45
Other Employment Expenses	\$159.54	\$93.05	\$0.00	\$252.59
Total Employment Expenses	\$114,008.58	\$95,239.41	\$121,611.24	\$330,859.23
Total Expenses	\$208,710.78	\$169,897.46	\$220,222.83	\$598,831.07
Operating Profit	\$55,958.64	\$65,719.82	\$71,332.20	\$193,010.66
Other Income				
Interest Received	\$4.62	\$4.70	\$5.20	\$14.52
Total Other Income	\$4.62	\$4.70	\$5.20	\$14.52
Other Expenses				
Amortisation - Gaming Entitlem	\$10,051.37	\$9,078.66	\$10,051.37	\$29,181.40
Interest paid	\$176.16	\$245.13	\$165.71	\$587.00
Total Other Expenses	\$10,227.53	\$9,323.79	\$10,217.08	\$29,768.40
Net Profit/(Loss)	\$45,735.73	\$56,400.73	\$61,120.32	\$163,256.78