

**Profit & Loss Statement**

January 2021 To February 2021

ABN: 61 412 912 811

Sales Revenue		
Bar Sales		
Beverage Sales	\$163,809.03	
Total Bar Sales		\$163,809.03
Food Sales		
Food Sales	\$169,098.96	
Food Sales - Subsidised	\$9,315.00	
Total Food Sales		\$178,413.96
Gaming Machine Revenue		
Gaming Revenue	\$299,922.42	
Total Gaming Machine Revenue		\$299,922.42
Keno Commission		
Keno Commission	\$1,896.83	
Total Keno Commission		\$1,896.83
TAB Commission		
TAB Commission	\$2,765.74	
Total TAB Commission		\$2,765.74
Membership Income		
Membership Income	\$8,499.98	
Total Membership Income		\$8,499.98
Raffle Income		
Raffle Income	\$10,501.00	
Total Raffle Income		\$10,501.00
Other revenue		
ATM Rebate	\$3,021.81	
Donations Received	\$4,890.91	
JobKeeper Wage Subsidy	\$43,000.00	
Total Other revenue		\$50,912.72
Womens Auxillary Income		
WAUX - Wakes	\$603.64	
WAUX - Donations	\$45.00	
WAUX - Memberships	\$6.00	
WAUX - Merchandise	\$876.36	
Total Womens Auxillary Income		\$1,531.00
Total Sales Revenue		\$718,252.68
Cost Of Sales		
Cost of Sales - Beverage		
Beverage Cost of Sales	\$55,727.14	
Total Cost of Sales - Beverage		\$55,727.14
Cost of Sales - Food		
Food Cost of Sales	\$55,387.97	
Total Cost of Sales - Food		\$55,387.97
Cost of Sales - Gaming		
GSP Contract Cost	\$69,234.48	
Loyalty EGM Integration Connec	\$1,026.00	
State Gaming Tax	\$29,568.06	
Monitoring Costs	\$4,724.58	
VCLRL Supervision Charge	\$1,200.00	

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Total Cost of Sales - Gaming		\$105,753.12
Keno Cost of Sales		
Keno Fees	\$347.75	
Total Keno Cost of Sales		\$347.75
TAB Cost of Sales		
TAB Fees	\$750.00	
Total TAB Cost of Sales		\$750.00
<b>Total Cost Of Sales</b>		<b>\$217,965.98</b>
<b>Gross Profit</b>		<b>\$500,286.70</b>
Expenses		
Administration Expenses		
Accounting/Bookkeeping Fees	\$9,000.00	
ATM Expenses	\$718.55	
Merchant fees	\$2,057.83	
Computer Software & Support	\$732.39	
Computer Other Expenses	\$44.41	
Fees & Licences	\$620.07	
Freight & Cartage	\$682.21	
Legal Expenses	\$3,865.55	
Postage	\$8.64	
Printing, Stationery	\$975.51	
Professional fees	\$398.98	
Subscriptions - TV etc	\$3,453.68	
Subscriptions - Other	\$314.95	
Telephone & Internet	\$1,060.64	
Travel Expenses	\$132.42	
Total Administration Expenses		\$24,065.83
Operational Expenses		
Bar Expenses	\$2,519.37	
Beer Gas	\$211.90	
Cash Discrepancies	\$420.67	
Cleaning Products	\$611.79	
Cleaning Contracts	\$4,620.00	
Consumables	\$586.91	
Dining Room Supplies	\$1,136.45	
Gaming Expenses	\$80.00	
Kitchen Supplies/equipment	\$3,823.36	
Raffles	\$2,659.68	
Security Contracts	\$692.94	
Sundry Expense	\$247.04	
Wastage	\$8.04	
Total Operational Expenses		\$17,618.15
Advertising & Promotions		
Advertising & Marketing	\$1,760.56	
Promotions - Members Prizes	\$470.45	
Promotions - Members Discount	\$9,619.55	
Promotions - Gaming	\$149.00	
Promotions - Other	\$148.00	
Promotions - Happy Hour	\$151.41	

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Promotions - Specials	\$86.32	
Guest Entertainment	\$6,063.64	
Giveaways	\$1,069.66	
<b>Total Advertising &amp; Promotions</b>		<b>\$19,518.59</b>
Occupancy Costs		
Rent - Patriotic Fund	\$37,263.54	
Electricity	\$12,609.78	
Gas	\$1,618.41	
Water Rates	\$699.52	
Waste Removal	\$2,635.46	
Insurance	\$6,544.38	
Rep & Maint - Buildings	\$1,297.88	
Rep & Maint - Plant & equip	\$2,428.07	
<b>Total Occupancy Costs</b>		<b>\$65,097.04</b>
Committee & Members Expenses		
Loyalty Points Redemption	\$7,626.86	
Conference/Seminar costs	\$161.24	
Members Expenses	\$40.91	
<b>Total Committee &amp; Members Expenses</b>		<b>\$7,829.01</b>
Welfare & Charitable Expenses		
VCGLR Gaming Donations	\$18,000.00	
Donations/Community outreach	\$40.91	
Scholarship Costs	\$454.54	
Subsidised - Meals	\$9,315.00	
<b>Total Welfare &amp; Charitable Expenses</b>		<b>\$27,810.45</b>
Womens Auxillary Expenses		
WAUX - Donation (Main)	\$207.20	
WAUX - Merchandise	\$272.27	
WAUX - Wakes	\$175.56	
<b>Total Womens Auxillary Expenses</b>		<b>\$655.03</b>
Employment Expenses		
FOH Wages	\$89,462.97	
BOH Wages	\$66,365.97	
Admin Wages	\$1,894.96	
Management Wages	\$23,516.88	
Welfare Wages	\$3,438.15	
JobKeeper Top Up	\$407.31	
Superannuation	\$17,026.61	
Provision - Annual Leave	\$5,356.79	
Provision - Long Service Leave	\$987.37	
Workcover	\$4,074.31	
Payroll Tax	\$1,280.78	
Staff Amenities	\$143.95	
Staff Uniforms	\$724.35	
Staff Discount	\$1,081.15	
Other Employment Expenses	\$252.59	
<b>Total Employment Expenses</b>		<b>\$216,014.14</b>
<b>Total Expenses</b>		<b>\$378,608.24</b>
<b>Operating Profit</b>		<b>\$121,678.46</b>

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Other Income	
Interest Received	\$9.32
<b>Total Other Income</b>	<b>\$9.32</b>
Other Expenses	
Amortisation - Gaming Entitlem	\$19,130.03
Interest paid	\$421.29
<b>Total Other Expenses</b>	<b>\$19,551.32</b>
<b>Net Profit/(Loss)</b>	<b>\$102,136.46</b>

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