

Profit & Loss [Multi-Period]

January 2021 To February 2021

ABN: 61 412 912 811

	January	February	Total
Sales Revenue			
Bar Sales			
Beverage Sales	\$91,341.81	\$72,467.22	\$163,809.03
Total Bar Sales	\$91,341.81	\$72,467.22	\$163,809.03
Food Sales			
Food Sales	\$98,694.02	\$70,404.94	\$169,098.96
Food Sales - Subsidised	\$4,845.00	\$4,470.00	\$9,315.00
Total Food Sales	\$103,539.02	\$74,874.94	\$178,413.96
Gaming Machine Revenue			
Gaming Revenue	\$159,744.92	\$140,177.50	\$299,922.42
Total Gaming Machine Revenue	\$159,744.92	\$140,177.50	\$299,922.42
Keno Commission			
Keno Commission	\$1,263.90	\$632.93	\$1,896.83
Total Keno Commission	\$1,263.90	\$632.93	\$1,896.83
TAB Commission			
TAB Commission	\$1,306.77	\$1,458.97	\$2,765.74
Total TAB Commission	\$1,306.77	\$1,458.97	\$2,765.74
Membership Income			
Membership Income	\$3,609.09	\$4,890.89	\$8,499.98
Total Membership Income	\$3,609.09	\$4,890.89	\$8,499.98
Raffle Income			
Raffle Income	\$4,599.00	\$5,902.00	\$10,501.00
Total Raffle Income	\$4,599.00	\$5,902.00	\$10,501.00
Other revenue			
ATM Rebate	\$1,665.44	\$1,356.37	\$3,021.81
Donations Received	\$0.00	\$4,890.91	\$4,890.91
JobKeeper Wage Subsidy	\$22,000.00	\$21,000.00	\$43,000.00
Total Other revenue	\$23,665.44	\$27,247.28	\$50,912.72
Womens Auxillary Income			
WAUX - Wakes	\$363.64	\$240.00	\$603.64
WAUX - Donations	\$0.00	\$45.00	\$45.00
WAUX - Memberships	\$1.00	\$5.00	\$6.00
WAUX - Merchandise	\$218.18	\$658.18	\$876.36
Total Womens Auxillary Income	\$582.82	\$948.18	\$1,531.00
Total Sales Revenue	\$389,652.77	\$328,599.91	\$718,252.68
Cost Of Sales			
Cost of Sales - Beverage			
Beverage Cost of Sales	\$31,357.58	\$24,369.56	\$55,727.14
Total Cost of Sales - Beverage	\$31,357.58	\$24,369.56	\$55,727.14
Cost of Sales - Food			
Food Cost of Sales	\$30,005.69	\$25,382.28	\$55,387.97
Total Cost of Sales - Food	\$30,005.69	\$25,382.28	\$55,387.97
Cost of Sales - Gaming			
GSP Contract Cost	\$39,745.72	\$29,488.76	\$69,234.48
Loyalty EGM Integration Connec	\$589.00	\$437.00	\$1,026.00
State Gaming Tax	\$19,809.94	\$9,758.12	\$29,568.06
Monitoring Costs	\$2,315.16	\$2,409.42	\$4,724.58
VCGLR Supervision Charge	\$600.00	\$600.00	\$1,200.00

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Total Cost of Sales - Gaming	\$63,059.82	\$42,693.30	\$105,753.12
Keno Cost of Sales			
Keno Fees	\$110.26	\$237.49	\$347.75
Total Keno Cost of Sales	\$110.26	\$237.49	\$347.75
TAB Cost of Sales			
TAB Fees	\$450.00	\$300.00	\$750.00
Total TAB Cost of Sales	\$450.00	\$300.00	\$750.00
Total Cost Of Sales	\$124,983.35	\$92,982.63	\$217,965.98
Gross Profit	\$264,669.42	\$235,617.28	\$500,286.70
Expenses			
Administration Expenses			
Accounting/Bookkeeping Fees	\$5,000.00	\$4,000.00	\$9,000.00
ATM Expenses	\$385.46	\$333.09	\$718.55
Merchant fees	\$1,097.50	\$960.33	\$2,057.83
Computer Software & Support	\$277.92	\$454.47	\$732.39
Computer Other Expenses	\$0.00	\$44.41	\$44.41
Fees & Licences	\$252.73	\$367.34	\$620.07
Freight & Cartage	\$470.27	\$211.94	\$682.21
Legal Expenses	\$3,865.55	\$0.00	\$3,865.55
Postage	\$7.68	\$0.96	\$8.64
Printing, Stationery	\$515.68	\$459.83	\$975.51
Professional fees	\$321.89	\$77.09	\$398.98
Subscriptions - TV etc	\$1,220.84	\$2,232.84	\$3,453.68
Subscriptions - Other	\$154.85	\$160.10	\$314.95
Telephone & Internet	\$530.21	\$530.43	\$1,060.64
Travel Expenses	\$4.00	\$128.42	\$132.42
Total Administration Expenses	\$14,104.58	\$9,961.25	\$24,065.83
Operational Expenses			
Bar Expenses	\$1,463.70	\$1,055.67	\$2,519.37
Beer Gas	\$105.95	\$105.95	\$211.90
Cash Discrepancies	-\$18.92	\$439.59	\$420.67
Cleaning Products	\$511.04	\$100.75	\$611.79
Cleaning Contracts	\$1,400.00	\$3,220.00	\$4,620.00
Consumables	\$371.50	\$215.41	\$586.91
Dining Room Supplies	\$788.96	\$347.49	\$1,136.45
Gaming Expenses	\$40.00	\$40.00	\$80.00
Kitchen Supplies/equipment	\$1,870.77	\$1,952.59	\$3,823.36
Raffles	\$1,113.95	\$1,545.73	\$2,659.68
Security Contracts	\$346.47	\$346.47	\$692.94
Sundry Expense	\$89.04	\$158.00	\$247.04
Wastage	\$8.04	\$0.00	\$8.04
Total Operational Expenses	\$8,090.50	\$9,527.65	\$17,618.15
Advertising & Promotions			
Advertising & Marketing	\$1,127.65	\$632.91	\$1,760.56
Promotions - Members Prizes	\$0.00	\$470.45	\$470.45
Promotions - Members Discount	\$5,299.12	\$4,320.43	\$9,619.55
Promotions - Gaming	\$0.00	\$149.00	\$149.00
Promotions - Other	\$86.36	\$61.64	\$148.00
Promotions - Happy Hour	\$0.00	\$151.41	\$151.41

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Promotions - Specials	\$51.09	\$35.23	\$86.32
Guest Entertainment	\$3,650.00	\$2,413.64	\$6,063.64
Giveaways	\$648.65	\$421.01	\$1,069.66
Total Advertising & Promotions	\$10,862.87	\$8,655.72	\$19,518.59
Occupancy Costs			
Rent - Patriotic Fund	\$19,081.74	\$18,181.80	\$37,263.54
Electricity	\$6,699.13	\$5,910.65	\$12,609.78
Gas	\$865.64	\$752.77	\$1,618.41
Water Rates	\$349.76	\$349.76	\$699.52
Waste Removal	\$1,796.46	\$839.00	\$2,635.46
Insurance	\$3,272.19	\$3,272.19	\$6,544.38
Rep & Maint - Buildings	\$172.36	\$1,125.52	\$1,297.88
Rep & Maint - Plant & equip	\$764.66	\$1,663.41	\$2,428.07
Total Occupancy Costs	\$33,001.94	\$32,095.10	\$65,097.04
Committee & Members Expenses			
Loyalty Points Redemption	\$1,839.91	\$5,786.95	\$7,626.86
Conference/Seminar costs	\$0.00	\$161.24	\$161.24
Members Expenses	\$40.91	\$0.00	\$40.91
Total Committee & Members Expenses	\$1,880.82	\$5,948.19	\$7,829.01
Welfare & Charitable Expenses			
VCGLR Gaming Donations	\$18,000.00	\$0.00	\$18,000.00
Donations/Community outreach	\$0.00	\$40.91	\$40.91
Scholarship Costs	\$0.00	\$454.54	\$454.54
Subsidised - Meals	\$4,845.00	\$4,470.00	\$9,315.00
Total Welfare & Charitable Expenses	\$22,845.00	\$4,965.45	\$27,810.45
Womens Auxillary Expenses			
WAUX - Donation (Main)	\$207.20	\$0.00	\$207.20
WAUX - Merchandise	\$0.00	\$272.27	\$272.27
WAUX - Wakes	\$138.06	\$37.50	\$175.56
Total Womens Auxillary Expenses	\$345.26	\$309.77	\$655.03
Employment Expenses			
FOH Wages	\$44,235.69	\$45,227.28	\$89,462.97
BOH Wages	\$40,854.96	\$25,511.01	\$66,365.97
Admin Wages	\$804.30	\$1,090.66	\$1,894.96
Management Wages	\$11,768.34	\$11,748.54	\$23,516.88
Welfare Wages	\$1,907.23	\$1,530.92	\$3,438.15
JobKeeper Top Up	\$5.70	\$401.61	\$407.31
Superannuation	\$9,629.70	\$7,396.91	\$17,026.61
Provision - Annual Leave	\$3,719.68	\$1,637.11	\$5,356.79
Provision - Long Service Leave	\$628.98	\$358.39	\$987.37
Workcover	\$2,312.82	\$1,761.49	\$4,074.31
Payroll Tax	\$815.92	\$464.86	\$1,280.78
Staff Amenities	\$97.98	\$45.97	\$143.95
Staff Uniforms	\$68.18	\$656.17	\$724.35
Staff Discount	\$570.79	\$510.36	\$1,081.15
Other Employment Expenses	\$159.54	\$93.05	\$252.59
Total Employment Expenses	\$117,579.81	\$98,434.33	\$216,014.14
Total Expenses	\$208,710.78	\$169,897.46	\$378,608.24
Operating Profit	\$55,958.64	\$65,719.82	\$121,678.46

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	January	February	Total
Other Income			
Interest Received	\$4.62	\$4.70	\$9.32
Total Other Income	\$4.62	\$4.70	\$9.32
Other Expenses			
Amortisation - Gaming Entitlem	\$10,051.37	\$9,078.66	\$19,130.03
Interest paid	\$176.16	\$245.13	\$421.29
Total Other Expenses	\$10,227.53	\$9,323.79	\$19,551.32
Net Profit/(Loss)	\$45,735.73	\$56,400.73	\$102,136.46