
Wangaratta RSL

Monthly Management Report

May 2021

Prepared by:



Table of Content

- 1. On-Tap Hospitality - Commentary**
- 2. Profit & Loss May**
- 3. Profit & Loss Month by Month YTD**
- 4. Profit & Loss May Actual vs Budget**
- 5. Profit & Loss YTD Actual vs Budget**
- 6. Balance Sheet**
- 7. Sales & COGS Analysis - Food**
- 8. Wage Analysis - Food**
- 9. Sales & COGS Analysis - Beverage**
- 10. Wage Analysis - Beverage**
- 11. Gaming Sales Analysis**

10/06/2021

Wangaratta RSL Sub-Branch
2-4 Templeton Street
Wangaratta
VIC, 3677

Dear Board Members,

RE: Wangaratta RSL Financial Results – May 2021

Please find below a summary of the RSL's financial results for May 2021 as well as some commentary in relation to the financials.

Financial Results May 2021:

The financial reports for the period have been prepared on a calendar month basis from the 1st May to 31st May 2021.

The venue was trading 7 days a week for Beverage, Gaming and Food. On May 27th the state government announced a state-wide lockdown. The venue was forced to close from May 28th and was therefore only open for 27 days during May which has been reflected in the KPI section of the report.

During May the venue recorded a \$22k net loss. While the loss can be attributed to a variety of factors, the key indicator is a reduction of sales revenue of \$74k from April. The reduction of sales revenue can be tied back to the decrease in gaming, beverage and food revenue compared with April, due to the closure of the venue on the 27th.

The Beverage Gross Profit Margin for May is 68.4%, this figure exceeds the venue's KPI of 68%. The Food Gross Profit Margin for May is 60%, this figure falls below the venue's KPI of 66%.

During May the venue has implemented a thorough wastage reporting process for Food & Beverage. Please note this is the first month of kitchen wastage being reported. The majority of the wastage reported during May is due to the lockdown. Please note, the May Gross Profit Margins have factored in the wastage reported during May.

Notable during May was \$3.1k of other income being received by the venue. Following confirmation with venue management, the other income relates to brick spaces being sold on the memorial wall behind the venue. Venue management has communicated that they are in the process of selling the last memorial wall spaces for veterans.

Total employment expenses during May were \$13k higher than April. This can be explained through the 5 payroll weeks recorded during May. For the payroll WE 30.05. venue management chose to pay \$6.8k to casual employees for the hours they lost due to the lockdown. The payment was calculated as the average amount earned weekly during May divided by 2.

Following venue managements request, OTH have manually entered the budget prepared by the venue into our accounts system. The end of month reports has been adjusted to incorporate a month by month budget vs actual comparison, along with a YTD budget vs actual report per managements request.

Lastly, May was the first month the venue was charged 100% TGS fees. The venue was previously being charged only 75% of their full fees. The increase in charges explains the \$25k increase in Gaming cost of sales for May compared to April.

The Balance Sheet of the RSL reflects the latest known financial position as at the end of May 2021. I can confirm that the RSL is also up to date with the tax office and all statutory payments and lodgements.

Kind Regards,



Freddie Deegan

Director – On Tap Hospitality

Profit & Loss [Multi-Period]

March 2021 To May 2021

ABN: 61 412 912 811

	March	April	May	Total
Sales Revenue				
Bar Sales				
Beverage Sales	\$99,604.16	\$121,119.69	\$80,309.81	\$301,033.66
Total Bar Sales	\$99,604.16	\$121,119.69	\$80,309.81	\$301,033.66
Food Sales				
Food Sales	\$111,334.46	\$120,840.47	\$94,061.43	\$326,236.36
Food Sales - Subsidised	\$7,500.00	\$7,865.00	\$6,010.00	\$21,375.00
Total Food Sales	\$118,834.46	\$128,705.47	\$100,071.43	\$347,611.36
Gaming Machine Revenue				
Gaming Revenue	\$181,222.58	\$171,616.87	\$165,605.51	\$518,444.96
Total Gaming Machine Revenue	\$181,222.58	\$171,616.87	\$165,605.51	\$518,444.96
Keno Commission				
Keno Commission	\$571.13	\$593.52	\$729.37	\$1,894.02
Total Keno Commission	\$571.13	\$593.52	\$729.37	\$1,894.02
TAB Commission				
TAB Commission	\$1,464.51	\$1,629.93	\$1,218.89	\$4,313.33
Total TAB Commission	\$1,464.51	\$1,629.93	\$1,218.89	\$4,313.33
Membership Income				
Membership Income	\$2,922.73	\$1,927.29	\$1,263.62	\$6,113.64
Total Membership Income	\$2,922.73	\$1,927.29	\$1,263.62	\$6,113.64
Raffle Income				
Raffle Income	\$6,841.00	\$8,599.00	\$7,262.00	\$22,702.00
Total Raffle Income	\$6,841.00	\$8,599.00	\$7,262.00	\$22,702.00
Room Hire				
Room Hire & Catering - Subsidy	\$750.00	\$3,200.00	\$2,000.00	\$5,950.00
Total Room Hire	\$750.00	\$3,200.00	\$2,000.00	\$5,950.00
Other revenue				
ATM Rebate	\$1,785.46	\$1,958.18	\$1,643.63	\$5,387.27
Donations Received	\$3,000.00	\$0.00	\$0.00	\$3,000.00
Entertainment Subsidised	\$0.00	\$0.00	\$120.00	\$120.00
Circuit Breaker Action Payment Grant	\$3,000.00	\$0.00	\$0.00	\$3,000.00
Sundry Income	\$0.00	-\$9.09	\$0.00	-\$9.09
Other Income Received	\$0.00	\$0.00	\$3,136.37	\$3,136.37
JobKeeper Wage Subsidy	\$20,000.00	\$0.00	\$0.00	\$20,000.00
Total Other revenue	\$27,785.46	\$1,949.09	\$4,900.00	\$34,634.55
Womens Auxillary Income				
WAUX - Events	\$0.00	\$0.00	\$1,556.30	\$1,556.30
WAUX - Wakes	\$750.00	\$0.00	\$0.00	\$750.00
WAUX - Donations	\$0.00	\$858.00	\$350.00	\$1,208.00
WAUX - Interest Received	\$0.04	\$0.03	\$0.02	\$0.09
WAUX - Raffles	\$0.00	\$1,170.00	\$2,067.00	\$3,237.00
WAUX - Merchandise	\$847.23	\$530.91	\$460.91	\$1,839.05
Total Womens Auxillary Income	\$1,597.27	\$2,558.94	\$4,434.23	\$8,590.44
Total Sales Revenue	\$441,593.30	\$441,899.80	\$367,794.86	\$1,251,287.96
Cost Of Sales				
Cost of Sales - Beverage				
Beverage Cost of Sales	\$38,377.37	\$32,867.20	\$25,367.80	\$96,612.37
Total Cost of Sales - Beverage	\$38,377.37	\$32,867.20	\$25,367.80	\$96,612.37

Profit & Loss [Multi-Period]

March 2021 To May 2021

ABN: 61 412 912 811

	March	April	May	Total
Cost of Sales - Food				
Food Cost of Sales	\$36,627.71	\$50,398.88	\$37,433.01	\$124,459.60
Total Cost of Sales - Food	\$36,627.71	\$50,398.88	\$37,433.01	\$124,459.60
Cost of Sales - Gaming				
GSP Contract Cost	\$39,745.72	\$38,463.60	\$52,297.00	\$130,506.32
Loyalty EGM Integration Connec	\$589.00	\$570.00	\$775.00	\$1,934.00
State Gaming Tax	\$30,843.01	\$25,908.49	\$22,722.80	\$79,474.30
Monitoring Costs	\$2,617.97	\$3,950.00	\$9,578.34	\$16,146.31
VCGLR Supervision Charge	\$600.00	\$600.00	\$600.00	\$1,800.00
Total Cost of Sales - Gaming	\$74,395.70	\$69,492.09	\$85,973.14	\$229,860.93
Keno Cost of Sales				
Keno Fees	\$237.49	\$195.09	\$271.41	\$703.99
Total Keno Cost of Sales	\$237.49	\$195.09	\$271.41	\$703.99
TAB Cost of Sales				
TAB Fees	\$400.00	\$400.00	\$400.00	\$1,200.00
Total TAB Cost of Sales	\$400.00	\$400.00	\$400.00	\$1,200.00
Total Cost Of Sales	\$150,038.27	\$153,353.26	\$149,445.36	\$452,836.89
Gross Profit	\$291,555.03	\$288,546.54	\$218,349.50	\$798,451.07
Expenses				
Administration Expenses				
Accounting/Bookkeeping Fees	\$4,000.00	\$4,000.00	\$5,000.00	\$13,000.00
Audit Fees	\$2,200.00	\$0.00	\$0.00	\$2,200.00
ATM Expenses	\$271.28	\$357.09	\$391.64	\$1,020.01
Bank Charges	\$50.00	\$0.00	\$19.05	\$69.05
Merchant fees	\$1,439.65	\$1,313.69	\$1,020.79	\$3,774.13
Computer Software & Support	\$654.65	\$334.15	\$1,133.15	\$2,121.95
Computer Other Expenses	\$46.09	\$85.00	\$189.09	\$320.18
Fees & Licences	\$880.89	\$252.74	\$437.84	\$1,571.47
Freight & Cartage	\$396.66	\$231.39	\$221.24	\$849.29
Postage	\$147.95	\$12.73	\$41.95	\$202.63
Printing, Stationery	\$692.82	\$912.10	\$917.37	\$2,522.29
Professional fees	\$454.31	\$49.72	\$65.98	\$570.01
Subscriptions - TV etc	\$3,044.15	\$3,630.51	\$3,630.51	\$10,305.17
Subscriptions - Other	\$199.40	\$201.00	\$216.05	\$616.45
Telephone & Internet	\$530.37	\$499.76	\$460.43	\$1,490.56
Travel Expenses	\$113.00	\$201.05	\$54.39	\$368.44
Total Administration Expenses	\$15,121.22	\$12,080.93	\$13,799.48	\$41,001.63
Operational Expenses				
Bar Expenses	\$1,502.08	\$934.09	\$1,858.14	\$4,294.31
Beer Gas	\$198.49	\$105.93	\$227.10	\$531.52
Cash Discrepancies	\$232.45	\$2,982.52	-\$2,345.32	\$869.65
Cleaning Products	\$60.50	\$35.18	\$102.32	\$198.00
Cleaning Contracts	\$3,622.50	\$5,350.00	\$5,900.00	\$14,872.50
Cleaning Other	\$0.00	\$133.18	\$25.00	\$158.18
Consumables	\$619.51	\$539.61	\$904.85	\$2,063.97
Dining Room Supplies	\$1,440.93	\$250.83	\$1,216.84	\$2,908.60
Donations	\$500.00	\$0.00	\$500.00	\$1,000.00
Gaming Expenses	\$252.27	\$455.30	\$1,117.40	\$1,824.97
Kitchen Supplies/equipment	\$2,901.46	\$2,337.00	\$2,732.13	\$7,970.59

Profit & Loss [Multi-Period]

March 2021 To May 2021

ABN: 61 412 912 811

	March	April	May	Total
Laundry	\$0.00	\$0.00	\$148.50	\$148.50
Raffles	\$1,722.30	\$2,201.80	\$2,384.14	\$6,308.24
Security Contracts	\$517.96	\$517.96	\$517.98	\$1,553.90
Sundry Expense	\$57.67	\$0.00	\$131.04	\$188.71
Wastage	\$1.91	\$0.00	\$3,847.81	\$3,849.72
Total Operational Expenses	\$13,630.03	\$15,843.40	\$19,267.93	\$48,741.36
Advertising & Promotions				
Advertising & Marketing	\$535.45	\$4,701.82	\$2,376.09	\$7,613.36
Promotions - Members Prizes	\$0.00	\$909.09	\$0.00	\$909.09
Promotions - Members Discount	\$6,082.38	\$7,335.55	\$5,000.45	\$18,418.38
Promotions - Gaming	\$412.64	\$299.00	\$617.91	\$1,329.55
Promotions - Food	\$446.00	\$0.00	\$0.00	\$446.00
Promotions - Other	-\$63.14	\$24.77	\$22.45	-\$15.92
Promotions - Happy Hour	\$324.18	\$417.36	\$318.98	\$1,060.52
Promotions - Specials	\$75.27	\$83.89	\$69.55	\$228.71
Guest Entertainment	\$1,963.64	\$6,600.00	\$4,150.00	\$12,713.64
Giveaways	\$1,169.81	\$1,027.18	\$863.40	\$3,060.39
Total Advertising & Promotions	\$10,946.23	\$21,398.66	\$13,418.83	\$45,763.72
Occupancy Costs				
Rent - Patriotic Fund	\$18,181.80	\$44,811.80	\$18,962.37	\$81,955.97
Electricity	\$6,616.35	\$6,273.93	\$6,181.77	\$19,072.05
Gas	\$996.36	\$874.56	\$464.17	\$2,335.09
Water Rates	\$1,006.70	\$513.99	\$513.99	\$2,034.68
Waste Removal	\$1,161.00	\$1,257.00	\$1,684.91	\$4,102.91
Insurance	\$3,272.19	\$3,272.19	\$3,272.19	\$9,816.57
Rep & Maint - Buildings	\$1,704.10	\$111.45	\$86.36	\$1,901.91
Rep & Maint - Plant & equip	\$1,555.57	\$868.27	\$1,303.65	\$3,727.49
Total Occupancy Costs	\$34,494.07	\$57,983.19	\$32,469.41	\$124,946.67
Committee & Members Expenses				
Loyalty Points Redemption	\$1,325.96	\$3,212.98	\$3,020.99	\$7,559.93
Committee Members Expenses	\$0.00	\$38.18	\$0.00	\$38.18
Membership Cards	\$225.00	\$0.00	\$0.00	\$225.00
Members Expenses	\$0.00	\$40.91	\$0.00	\$40.91
President Shout	\$69.55	\$0.00	\$14.72	\$84.27
Total Committee & Members Expenses	\$1,620.51	\$3,292.07	\$3,035.71	\$7,948.29
Welfare & Charitable Expenses				
Commemorative Day Expenses	\$275.72	\$1,602.10	\$0.00	\$1,877.82
VCGLR Gaming Donations	\$7,000.00	\$0.00	\$0.00	\$7,000.00
Donations/Community outreach	\$50.73	\$0.00	\$0.00	\$50.73
Other W&C expenses	\$0.00	\$136.32	\$136.37	\$272.69
Scholarship Costs	\$0.00	\$227.27	\$0.00	\$227.27
Subsidised - Entertainment	\$0.00	\$0.00	\$120.00	\$120.00
Subsidised - Meals	\$7,500.00	\$7,865.00	\$6,010.00	\$21,375.00
Subsidised - Room Hire	\$750.00	\$3,200.00	\$2,000.00	\$5,950.00
Welfare Wages	\$3,189.66	\$3,390.18	\$3,614.22	\$10,194.06
Total Welfare & Charitable Expenses	\$18,766.11	\$16,420.87	\$11,880.59	\$47,067.57
Womens Auxillary Expenses				
WAUX - Commemorative Events	\$68.94	\$503.17	\$0.00	\$572.11
WAUX - Donation	\$3,000.00	\$0.00	\$0.00	\$3,000.00
WAUX - Catering	\$87.94	\$0.00	\$0.00	\$87.94

Profit & Loss [Multi-Period]

March 2021 To May 2021

ABN: 61 412 912 811

	March	April	May	Total
WAUX - Merchandise	\$269.78	\$934.20	\$301.10	\$1,505.08
WAUX - Printing & Stationery	\$0.00	\$4.50	\$0.00	\$4.50
WAUX - Raffle Expenses	\$0.00	\$122.45	\$419.49	\$541.94
WAUX - Wakes	\$213.69	\$0.00	\$0.00	\$213.69
WAUX - Womens Council	\$150.00	\$0.00	\$0.00	\$150.00
WAUX - Events	\$243.07	\$27.18	\$2,372.64	\$2,642.89
Total Womens Auxillary Expenses	\$4,033.42	\$1,591.50	\$3,093.23	\$8,718.15
Employment Expenses				
FOH Wages	\$53,627.96	\$60,813.21	\$60,382.46	\$174,823.63
BOH Wages	\$33,575.97	\$31,527.48	\$39,605.21	\$104,708.66
Admin Wages	\$1,353.11	\$1,185.03	\$1,445.38	\$3,983.52
Management Wages	\$15,687.47	\$12,630.78	\$12,455.24	\$40,773.49
JobKeeper Top Up	\$349.25	\$0.00	\$0.00	\$349.25
Superannuation	\$8,605.08	\$9,693.01	\$12,015.40	\$30,313.49
Provision - Annual Leave	\$3,347.71	-\$340.44	-\$365.72	\$2,641.55
Provision - Long Service Leave	\$632.96	\$903.04	\$1,050.11	\$2,586.11
Workcover	\$1,927.55	\$2,177.13	\$2,787.15	\$6,891.83
Payroll Tax	\$570.60	\$729.52	\$1,117.95	\$2,418.07
Staff Amenities	\$216.82	\$132.73	\$548.52	\$898.07
Staff Training	\$90.91	\$0.00	\$0.00	\$90.91
Staff Uniforms	\$363.55	\$50.00	\$1,372.33	\$1,785.88
Staff Discount	\$1,262.30	\$899.21	\$898.10	\$3,059.61
Total Employment Expenses	\$121,611.24	\$120,400.70	\$133,312.13	\$375,324.07
Total Expenses	\$220,222.83	\$249,011.32	\$230,277.31	\$699,511.46
Operating Profit	\$71,332.20	\$39,535.22	-\$11,927.81	\$98,939.61
Other Income				
Interest Received	\$5.20	\$8.54	\$10.87	\$24.61
Total Other Income	\$5.20	\$8.54	\$10.87	\$24.61
Other Expenses				
Amortisation - Gaming Entitlem	\$10,051.37	\$9,727.12	\$10,051.37	\$29,829.86
Interest paid	\$165.71	\$165.71	\$165.71	\$497.13
Total Other Expenses	\$10,217.08	\$9,892.83	\$10,217.08	\$30,326.99
Net Profit/(Loss)	\$61,120.32	\$29,650.93	-\$22,134.02	\$68,637.23

Profit & Loss [Multi-Period]

January 2021 To May 2021

ABN: 61 412 912 811

	January	February	March	April	May	Total
Sales Revenue						
Bar Sales						
Beverage Sales	\$91,341.81	\$72,467.22	\$99,604.16	\$121,119.69	\$80,309.81	\$464,842.69
Total Bar Sales	\$91,341.81	\$72,467.22	\$99,604.16	\$121,119.69	\$80,309.81	\$464,842.69
Food Sales						
Food Sales	\$98,694.02	\$70,404.94	\$111,334.46	\$120,840.47	\$94,061.43	\$495,335.32
Food Sales - Subsidised	\$4,845.00	\$4,470.00	\$7,500.00	\$7,865.00	\$6,010.00	\$30,690.00
Total Food Sales	\$103,539.02	\$74,874.94	\$118,834.46	\$128,705.47	\$100,071.43	\$526,025.32
Gaming Machine Revenue						
Gaming Revenue	\$159,744.92	\$140,177.50	\$181,222.58	\$171,616.87	\$165,605.51	\$818,367.38
Total Gaming Machine Revenue	\$159,744.92	\$140,177.50	\$181,222.58	\$171,616.87	\$165,605.51	\$818,367.38
Keno Commission						
Keno Commission	\$1,263.90	\$632.93	\$571.13	\$593.52	\$729.37	\$3,790.85
Total Keno Commission	\$1,263.90	\$632.93	\$571.13	\$593.52	\$729.37	\$3,790.85
TAB Commission						
TAB Commission	\$1,306.77	\$1,458.97	\$1,464.51	\$1,629.93	\$1,218.89	\$7,079.07
Total TAB Commission	\$1,306.77	\$1,458.97	\$1,464.51	\$1,629.93	\$1,218.89	\$7,079.07
Membership Income						
Membership Income	\$3,609.09	\$4,890.89	\$2,922.73	\$1,927.29	\$1,263.62	\$14,613.62
Total Membership Income	\$3,609.09	\$4,890.89	\$2,922.73	\$1,927.29	\$1,263.62	\$14,613.62
Raffle Income						
Raffle Income	\$4,599.00	\$5,902.00	\$6,841.00	\$8,599.00	\$7,262.00	\$33,203.00
Total Raffle Income	\$4,599.00	\$5,902.00	\$6,841.00	\$8,599.00	\$7,262.00	\$33,203.00
Room Hire						
Room Hire & Catering - Subsidy	\$0.00	\$0.00	\$750.00	\$3,200.00	\$2,000.00	\$5,950.00
Total Room Hire	\$0.00	\$0.00	\$750.00	\$3,200.00	\$2,000.00	\$5,950.00
Other revenue						
ATM Rebate	\$1,665.44	\$1,356.37	\$1,785.46	\$1,958.18	\$1,643.63	\$8,409.08
Donations Received	\$0.00	\$4,890.91	\$3,000.00	\$0.00	\$0.00	\$7,890.91

Profit & Loss [Multi-Period]

January 2021 To May 2021

ABN: 61 412 912 811

	January	February	March	April	May	Total
Entertainment Subsidised	\$0.00	\$0.00	\$0.00	\$0.00	\$120.00	\$120.00
Circuit Breaker Action Payment Grant	\$0.00	\$0.00	\$3,000.00	\$0.00	\$0.00	\$3,000.00
Sundry Income	\$0.00	\$0.00	\$0.00	-\$9.09	\$0.00	-\$9.09
Other Income Received	\$0.00	\$0.00	\$0.00	\$0.00	\$3,136.37	\$3,136.37
JobKeeper Wage Subsidy	\$22,000.00	\$21,000.00	\$20,000.00	\$0.00	\$0.00	\$63,000.00
Total Other revenue	\$23,665.44	\$27,247.28	\$27,785.46	\$1,949.09	\$4,900.00	\$85,547.27
Womens Auxillary Income						
WAUX - Events	\$0.00	\$0.00	\$0.00	\$0.00	\$1,556.30	\$1,556.30
WAUX - Wakes	\$363.64	\$240.00	\$750.00	\$0.00	\$0.00	\$1,353.64
WAUX - Donations	\$0.00	\$45.00	\$0.00	\$858.00	\$350.00	\$1,253.00
WAUX - Interest Received	\$0.00	\$0.00	\$0.04	\$0.03	\$0.02	\$0.09
WAUX - Raffles	\$0.00	\$0.00	\$0.00	\$1,170.00	\$2,067.00	\$3,237.00
WAUX - Memberships	\$1.00	\$5.00	\$0.00	\$0.00	\$0.00	\$6.00
WAUX - Merchandise	\$218.18	\$658.18	\$847.23	\$530.91	\$460.91	\$2,715.41
Total Womens Auxillary Income	\$582.82	\$948.18	\$1,597.27	\$2,558.94	\$4,434.23	\$10,121.44
Total Sales Revenue	\$389,652.77	\$328,599.91	\$441,593.30	\$441,899.80	\$367,794.86	\$1,969,540.64
Cost Of Sales						
Cost of Sales - Beverage						
Beverage Cost of Sales	\$31,357.58	\$24,369.56	\$38,377.37	\$32,867.20	\$25,367.80	\$152,339.51
Total Cost of Sales - Beverage	\$31,357.58	\$24,369.56	\$38,377.37	\$32,867.20	\$25,367.80	\$152,339.51
Cost of Sales - Food						
Food Cost of Sales	\$30,005.69	\$25,382.28	\$36,627.71	\$50,398.88	\$37,433.01	\$179,847.57
Total Cost of Sales - Food	\$30,005.69	\$25,382.28	\$36,627.71	\$50,398.88	\$37,433.01	\$179,847.57
Cost of Sales - Gaming						
GSP Contract Cost	\$39,745.72	\$29,488.76	\$39,745.72	\$38,463.60	\$52,297.00	\$199,740.80
Loyalty EGM Integration Connec	\$589.00	\$437.00	\$589.00	\$570.00	\$775.00	\$2,960.00
State Gaming Tax	\$19,809.94	\$9,758.12	\$30,843.01	\$25,908.49	\$22,722.80	\$109,042.36
Monitoring Costs	\$2,315.16	\$2,409.42	\$2,617.97	\$3,950.00	\$9,578.34	\$20,870.89
VCGLR Supervision Charge	\$600.00	\$600.00	\$600.00	\$600.00	\$600.00	\$3,000.00

Profit & Loss [Multi-Period]

January 2021 To May 2021

ABN: 61 412 912 811

	January	February	March	April	May	Total
Total Cost of Sales - Gaming	\$63,059.82	\$42,693.30	\$74,395.70	\$69,492.09	\$85,973.14	\$335,614.05
Keno Cost of Sales						
Keno Fees	\$110.26	\$237.49	\$237.49	\$195.09	\$271.41	\$1,051.74
Total Keno Cost of Sales	\$110.26	\$237.49	\$237.49	\$195.09	\$271.41	\$1,051.74
TAB Cost of Sales						
TAB Fees	\$450.00	\$300.00	\$400.00	\$400.00	\$400.00	\$1,950.00
Total TAB Cost of Sales	\$450.00	\$300.00	\$400.00	\$400.00	\$400.00	\$1,950.00
Total Cost Of Sales	\$124,983.35	\$92,982.63	\$150,038.27	\$153,353.26	\$149,445.36	\$670,802.87
Gross Profit	\$264,669.42	\$235,617.28	\$291,555.03	\$288,546.54	\$218,349.50	\$1,298,737.77
Expenses						
Administration Expenses						
Accounting/Bookkeeping Fees	\$5,000.00	\$4,000.00	\$4,000.00	\$4,000.00	\$5,000.00	\$22,000.00
Audit Fees	\$0.00	\$0.00	\$2,200.00	\$0.00	\$0.00	\$2,200.00
ATM Expenses	\$385.46	\$333.09	\$271.28	\$357.09	\$391.64	\$1,738.56
Bank Charges	\$0.00	\$0.00	\$50.00	\$0.00	\$19.05	\$69.05
Merchant fees	\$1,097.50	\$960.33	\$1,439.65	\$1,313.69	\$1,020.79	\$5,831.96
Computer Software & Support	\$277.92	\$454.47	\$654.65	\$334.15	\$1,133.15	\$2,854.34
Computer Other Expenses	\$0.00	\$44.41	\$46.09	\$85.00	\$189.09	\$364.59
Fees & Licences	\$252.73	\$367.34	\$880.89	\$252.74	\$437.84	\$2,191.54
Freight & Cartage	\$470.27	\$211.94	\$396.66	\$231.39	\$221.24	\$1,531.50
Legal Expenses	\$3,865.55	\$0.00	\$0.00	\$0.00	\$0.00	\$3,865.55
Postage	\$7.68	\$0.96	\$147.95	\$12.73	\$41.95	\$211.27
Printing, Stationery	\$515.68	\$459.83	\$692.82	\$912.10	\$917.37	\$3,497.80
Professional fees	\$321.89	\$77.09	\$454.31	\$49.72	\$65.98	\$968.99
Subscriptions - TV etc	\$1,220.84	\$2,232.84	\$3,044.15	\$3,630.51	\$3,630.51	\$13,758.85
Subscriptions - Other	\$154.85	\$160.10	\$199.40	\$201.00	\$216.05	\$931.40
Telephone & Internet	\$530.21	\$530.43	\$530.37	\$499.76	\$460.43	\$2,551.20
Travel Expenses	\$4.00	\$128.42	\$113.00	\$201.05	\$54.39	\$500.86
Total Administration Expenses	\$14,104.58	\$9,961.25	\$15,121.22	\$12,080.93	\$13,799.48	\$65,067.46

Profit & Loss [Multi-Period]

January 2021 To May 2021

ABN: 61 412 912 811

	January	February	March	April	May	Total
Operational Expenses						
Bar Expenses	\$1,463.70	\$1,055.67	\$1,502.08	\$934.09	\$1,858.14	\$6,813.68
Beer Gas	\$105.95	\$105.95	\$198.49	\$105.93	\$227.10	\$743.42
Cash Discrepancies	-\$18.92	\$439.59	\$232.45	\$2,982.52	-\$2,345.32	\$1,290.32
Cleaning Products	\$511.04	\$100.75	\$60.50	\$35.18	\$102.32	\$809.79
Cleaning Contracts	\$1,400.00	\$3,220.00	\$3,622.50	\$5,350.00	\$5,900.00	\$19,492.50
Cleaning Other	\$0.00	\$0.00	\$0.00	\$133.18	\$25.00	\$158.18
Consumables	\$371.50	\$215.41	\$619.51	\$539.61	\$904.85	\$2,650.88
Dining Room Supplies	\$788.96	\$347.49	\$1,440.93	\$250.83	\$1,216.84	\$4,045.05
Donations	\$0.00	\$0.00	\$500.00	\$0.00	\$500.00	\$1,000.00
Gaming Expenses	\$40.00	\$40.00	\$252.27	\$455.30	\$1,117.40	\$1,904.97
Kitchen Supplies/equipment	\$1,870.77	\$1,952.59	\$2,901.46	\$2,337.00	\$2,732.13	\$11,793.95
Laundry	\$0.00	\$0.00	\$0.00	\$0.00	\$148.50	\$148.50
Raffles	\$1,113.95	\$1,545.73	\$1,722.30	\$2,201.80	\$2,384.14	\$8,967.92
Security Contracts	\$346.47	\$346.47	\$517.96	\$517.96	\$517.98	\$2,246.84
Sundry Expense	\$89.04	\$158.00	\$57.67	\$0.00	\$131.04	\$435.75
Wastage	\$8.04	\$0.00	\$1.91	\$0.00	\$3,847.81	\$3,857.76
Total Operational Expenses	\$8,090.50	\$9,527.65	\$13,630.03	\$15,843.40	\$19,267.93	\$66,359.51
Advertising & Promotions						
Advertising & Marketing	\$1,127.65	\$632.91	\$535.45	\$4,701.82	\$2,376.09	\$9,373.92
Promotions - Members Prizes	\$0.00	\$470.45	\$0.00	\$909.09	\$0.00	\$1,379.54
Promotions - Members Discount	\$5,299.12	\$4,320.43	\$6,082.38	\$7,335.55	\$5,000.45	\$28,037.93
Promotions - Gaming	\$0.00	\$149.00	\$412.64	\$299.00	\$617.91	\$1,478.55
Promotions - Food	\$0.00	\$0.00	\$446.00	\$0.00	\$0.00	\$446.00
Promotions - Other	\$86.36	\$61.64	-\$63.14	\$24.77	\$22.45	\$132.08
Promotions - Happy Hour	\$0.00	\$151.41	\$324.18	\$417.36	\$318.98	\$1,211.93
Promotions - Specials	\$51.09	\$35.23	\$75.27	\$83.89	\$69.55	\$315.03
Guest Entertainment	\$3,650.00	\$2,413.64	\$1,963.64	\$6,600.00	\$4,150.00	\$18,777.28
Giveaways	\$648.65	\$421.01	\$1,169.81	\$1,027.18	\$863.40	\$4,130.05
Total Advertising & Promotions	\$10,862.87	\$8,655.72	\$10,946.23	\$21,398.66	\$13,418.83	\$65,282.31
Occupancy Costs						

Profit & Loss [Multi-Period]

January 2021 To May 2021

ABN: 61 412 912 811

	January	February	March	April	May	Total
Rent - Patriotic Fund	\$19,081.74	\$18,181.80	\$18,181.80	\$44,811.80	\$18,962.37	\$119,219.51
Electricity	\$6,699.13	\$5,910.65	\$6,616.35	\$6,273.93	\$6,181.77	\$31,681.83
Gas	\$865.64	\$752.77	\$996.36	\$874.56	\$464.17	\$3,953.50
Water Rates	\$349.76	\$349.76	\$1,006.70	\$513.99	\$513.99	\$2,734.20
Waste Removal	\$1,796.46	\$839.00	\$1,161.00	\$1,257.00	\$1,684.91	\$6,738.37
Insurance	\$3,272.19	\$3,272.19	\$3,272.19	\$3,272.19	\$3,272.19	\$16,360.95
Rep & Maint - Buildings	\$172.36	\$1,125.52	\$1,704.10	\$111.45	\$86.36	\$3,199.79
Rep & Maint - Plant & equip	\$764.66	\$1,663.41	\$1,555.57	\$868.27	\$1,303.65	\$6,155.56
Total Occupancy Costs	\$33,001.94	\$32,095.10	\$34,494.07	\$57,983.19	\$32,469.41	\$190,043.71
Committee & Members Expenses						
Loyalty Points Redemption	\$1,839.91	\$5,786.95	\$1,325.96	\$3,212.98	\$3,020.99	\$15,186.79
Committee Members Expenses	\$0.00	\$0.00	\$0.00	\$38.18	\$0.00	\$38.18
Conference/Seminar costs	\$0.00	\$161.24	\$0.00	\$0.00	\$0.00	\$161.24
Membership Cards	\$0.00	\$0.00	\$225.00	\$0.00	\$0.00	\$225.00
Members Expenses	\$40.91	\$0.00	\$0.00	\$40.91	\$0.00	\$81.82
President Shout	\$0.00	\$0.00	\$69.55	\$0.00	\$14.72	\$84.27
Total Committee & Members Expenses	\$1,880.82	\$5,948.19	\$1,620.51	\$3,292.07	\$3,035.71	\$15,777.30
Welfare & Charitable Expenses						
Commemorative Day Expenses	\$0.00	\$0.00	\$275.72	\$1,602.10	\$0.00	\$1,877.82
VCGLR Gaming Donations	\$18,000.00	\$0.00	\$7,000.00	\$0.00	\$0.00	\$25,000.00
Donations/Community outreach	\$0.00	\$40.91	\$50.73	\$0.00	\$0.00	\$91.64
Other W&C expenses	\$0.00	\$0.00	\$0.00	\$136.32	\$136.37	\$272.69
Scholarship Costs	\$0.00	\$454.54	\$0.00	\$227.27	\$0.00	\$681.81
Subsidised - Entertainment	\$0.00	\$0.00	\$0.00	\$0.00	\$120.00	\$120.00
Subsidised - Meals	\$4,845.00	\$4,470.00	\$7,500.00	\$7,865.00	\$6,010.00	\$30,690.00
Subsidised - Room Hire	\$0.00	\$0.00	\$750.00	\$3,200.00	\$2,000.00	\$5,950.00
Welfare Wages	\$3,571.23	\$3,194.92	\$3,189.66	\$3,390.18	\$3,614.22	\$16,960.21
Total Welfare & Charitable Expenses	\$26,416.23	\$8,160.37	\$18,766.11	\$16,420.87	\$11,880.59	\$81,644.17
Womens Auxillary Expenses						
WAUX - Commemorative Events	\$0.00	\$0.00	\$68.94	\$503.17	\$0.00	\$572.11

Profit & Loss [Multi-Period]

January 2021 To May 2021

ABN: 61 412 912 811

	January	February	March	April	May	Total
WAUX - Donation	\$0.00	\$0.00	\$3,000.00	\$0.00	\$0.00	\$3,000.00
WAUX - Catering	\$0.00	\$0.00	\$87.94	\$0.00	\$0.00	\$87.94
WAUX - Donation (Main)	\$207.20	\$0.00	\$0.00	\$0.00	\$0.00	\$207.20
WAUX - Merchandise	\$0.00	\$272.27	\$269.78	\$934.20	\$301.10	\$1,777.35
WAUX - Printing & Stationery	\$0.00	\$0.00	\$0.00	\$4.50	\$0.00	\$4.50
WAUX - Raffle Expenses	\$0.00	\$0.00	\$0.00	\$122.45	\$419.49	\$541.94
WAUX - Wakes	\$138.06	\$37.50	\$213.69	\$0.00	\$0.00	\$389.25
WAUX - Womens Council	\$0.00	\$0.00	\$150.00	\$0.00	\$0.00	\$150.00
WAUX - Events	\$0.00	\$0.00	\$243.07	\$27.18	\$2,372.64	\$2,642.89
Total Womens Auxillary Expenses	\$345.26	\$309.77	\$4,033.42	\$1,591.50	\$3,093.23	\$9,373.18
Employment Expenses						
FOH Wages	\$42,571.69	\$43,563.28	\$53,627.96	\$60,813.21	\$60,382.46	\$260,958.60
BOH Wages	\$40,854.96	\$25,511.01	\$33,575.97	\$31,527.48	\$39,605.21	\$171,074.63
Admin Wages	\$804.30	\$1,090.66	\$1,353.11	\$1,185.03	\$1,445.38	\$5,878.48
Management Wages	\$11,768.34	\$11,748.54	\$15,687.47	\$12,630.78	\$12,455.24	\$64,290.37
JobKeeper Top Up	\$5.70	\$401.61	\$349.25	\$0.00	\$0.00	\$756.56
Superannuation	\$9,629.70	\$7,396.91	\$8,605.08	\$9,693.01	\$12,015.40	\$47,340.10
Provision - Annual Leave	\$3,719.68	\$1,637.11	\$3,347.71	-\$340.44	-\$365.72	\$7,998.34
Provision - Long Service Leave	\$628.98	\$358.39	\$632.96	\$903.04	\$1,050.11	\$3,573.48
Workcover	\$2,312.82	\$1,761.49	\$1,927.55	\$2,177.13	\$2,787.15	\$10,966.14
Payroll Tax	\$815.92	\$464.86	\$570.60	\$729.52	\$1,117.95	\$3,698.85
Staff Amenities	\$97.98	\$45.97	\$216.82	\$132.73	\$548.52	\$1,042.02
Staff Training	\$0.00	\$0.00	\$90.91	\$0.00	\$0.00	\$90.91
Staff Uniforms	\$68.18	\$656.17	\$363.55	\$50.00	\$1,372.33	\$2,510.23
Staff Discount	\$570.79	\$510.36	\$1,262.30	\$899.21	\$898.10	\$4,140.76
Other Employment Expenses	\$159.54	\$93.05	\$0.00	\$0.00	\$0.00	\$252.59
Total Employment Expenses	\$114,008.58	\$95,239.41	\$121,611.24	\$120,400.70	\$133,312.13	\$584,572.06
Total Expenses	\$208,710.78	\$169,897.46	\$220,222.83	\$249,011.32	\$230,277.31	\$1,078,119.70
Operating Profit	\$55,958.64	\$65,719.82	\$71,332.20	\$39,535.22	-\$11,927.81	\$220,618.07
Other Income						

Profit & Loss [Multi-Period]

January 2021 To May 2021

ABN: 61 412 912 811

	January	February	March	April	May	Total
Interest Received	\$4.62	\$4.70	\$5.20	\$8.54	\$10.87	\$33.93
Total Other Income	\$4.62	\$4.70	\$5.20	\$8.54	\$10.87	\$33.93
Other Expenses						
Amortisation - Gaming Entitlem	\$10,051.37	\$9,078.66	\$10,051.37	\$9,727.12	\$10,051.37	\$48,959.89
Interest paid	\$176.16	\$245.13	\$165.71	\$165.71	\$165.71	\$918.42
Total Other Expenses	\$10,227.53	\$9,323.79	\$10,217.08	\$9,892.83	\$10,217.08	\$49,878.31
Net Profit/(Loss)	\$45,735.73	\$56,400.73	\$61,120.32	\$29,650.93	-\$22,134.02	\$170,773.69

Profit & Loss [Budget Analysis]

May 2021

ABN: 61 412 912 811

	Selected Period	Budgeted	\$ Difference	% Difference
Sales Revenue				
Bar Sales				
Beverage Sales	\$80,309.81	\$70,000.00	\$10,309.81	14.7%
Total Bar Sales	\$80,309.81	\$70,000.00	\$10,309.81	14.7%
Food Sales				
Food Sales	\$94,061.43	\$115,000.00	-\$20,938.57	(18.2)%
Food Sales - Subsidised	\$6,010.00	\$8,000.00	-\$1,990.00	(24.9)%
Total Food Sales	\$100,071.43	\$123,000.00	-\$22,928.57	(18.6)%
Gaming Machine Revenue				
Gaming Revenue	\$165,605.51	\$179,800.00	-\$14,194.49	(7.9)%
Total Gaming Machine Revenue	\$165,605.51	\$179,800.00	-\$14,194.49	(7.9)%
Keno Commission				
Keno Commission	\$729.37	\$641.27	\$88.10	13.7%
Total Keno Commission	\$729.37	\$641.27	\$88.10	13.7%
TAB Commission				
TAB Commission	\$1,218.89	\$1,200.00	\$18.89	1.6%
Total TAB Commission	\$1,218.89	\$1,200.00	\$18.89	1.6%
Membership Income				
Membership Income	\$1,263.62	\$2,286.34	-\$1,022.72	(44.7)%
Total Membership Income	\$1,263.62	\$2,286.34	-\$1,022.72	(44.7)%
Raffle Income				
Raffle Income	\$7,262.00	\$5,800.00	\$1,462.00	25.2%
Total Raffle Income	\$7,262.00	\$5,800.00	\$1,462.00	25.2%
Room Hire				
Room Hire & Catering	\$0.00	\$454.55	-\$454.55	(100.0)%
Room Hire & Catering - Subsidy	\$2,000.00	\$0.00	\$2,000.00	NA
Total Room Hire	\$2,000.00	\$454.55	\$1,545.45	340.0%
Other revenue				
ATM Rebate	\$1,643.63	\$1,600.00	\$43.63	2.7%
Entertainment Subsidised	\$120.00	\$68.00	\$52.00	76.5%
Other Income Received	\$3,136.37	\$0.00	\$3,136.37	NA
Total Other revenue	\$4,900.00	\$1,668.00	\$3,232.00	193.8%
Womens Auxillary Income				
WAUX - Events	\$1,556.30	\$0.00	\$1,556.30	NA
WAUX - Donations	\$350.00	\$0.00	\$350.00	NA
WAUX - Interest Received	\$0.02	\$0.00	\$0.02	NA
WAUX - Raffles	\$2,067.00	\$0.00	\$2,067.00	NA
WAUX - Merchandise	\$460.91	\$200.00	\$260.91	130.5%
Total Womens Auxillary Income	\$4,434.23	\$200.00	\$4,234.23	2,117.1%
Total Sales Revenue	\$367,794.86	\$385,050.16	-\$17,255.30	(4.5)%
Cost Of Sales				
Cost of Sales - Beverage				
Beverage Cost of Sales	\$25,367.80	\$22,400.00	\$2,967.80	13.2%
Total Cost of Sales - Beverage	\$25,367.80	\$22,400.00	\$2,967.80	13.2%
Cost of Sales - Food				
Food Cost of Sales	\$37,433.01	\$39,100.00	-\$1,666.99	(4.3)%
Total Cost of Sales - Food	\$37,433.01	\$39,100.00	-\$1,666.99	(4.3)%
Cost of Sales - Gaming				
GSP Contract Cost	\$52,297.00	\$52,297.00	\$0.00	0.0%
Loyalty EGM Integration Connec	\$775.00	\$775.00	\$0.00	0.0%

Profit & Loss [Budget Analysis]

May 2021

ABN: 61 412 912 811

	Selected Period	Budgeted	\$ Difference	% Difference
State Gaming Tax	\$22,722.80	\$30,112.16	-\$7,389.36	(24.5)%
Monitoring Costs	\$9,578.34	\$3,000.00	\$6,578.34	219.3%
VCGLR Supervision Charge	\$600.00	\$600.00	\$0.00	0.0%
Total Cost of Sales - Gaming	\$85,973.14	\$86,784.16	-\$811.02	(0.9)%
Keno Cost of Sales				
Keno Fees	\$271.41	\$316.68	-\$45.27	(14.3)%
Total Keno Cost of Sales	\$271.41	\$316.68	-\$45.27	(14.3)%
TAB Cost of Sales				
TAB Fees	\$400.00	\$500.00	-\$100.00	(20.0)%
Total TAB Cost of Sales	\$400.00	\$500.00	-\$100.00	(20.0)%
Total Cost Of Sales	\$149,445.36	\$149,100.84	\$344.52	0.2%
Gross Profit	\$218,349.50	\$235,949.32	-\$17,599.82	(7.5)%
Expenses				
Administration Expenses				
Accounting/Bookkeeping Fees	\$5,000.00	\$5,000.00	\$0.00	0.0%
ATM Expenses	\$391.64	\$350.00	\$41.64	11.9%
Bank Charges	\$19.05	\$200.00	-\$180.95	(90.5)%
Merchant fees	\$1,020.79	\$1,100.00	-\$79.21	(7.2)%
Computer Software & Support	\$1,133.15	\$300.00	\$833.15	277.7%
Computer Other Expenses	\$189.09	\$0.00	\$189.09	NA
Fees & Licences	\$437.84	\$600.00	-\$162.16	(27.0)%
Freight & Cartage	\$221.24	\$538.85	-\$317.61	(58.9)%
Legal Expenses	\$0.00	\$550.00	-\$550.00	(100.0)%
Postage	\$41.95	\$60.00	-\$18.05	(30.1)%
Printing, Stationery	\$917.37	\$1,000.00	-\$82.63	(8.3)%
Professional fees	\$65.98	\$453.59	-\$387.61	(85.5)%
Subscriptions - TV etc	\$3,630.51	\$3,500.00	\$130.51	3.7%
Subscriptions - Other	\$216.05	\$300.00	-\$83.95	(28.0)%
Telephone & Internet	\$460.43	\$550.00	-\$89.57	(16.3)%
Travel Expenses	\$54.39	\$526.01	-\$471.62	(89.7)%
Total Administration Expenses	\$13,799.48	\$15,028.45	-\$1,228.97	(8.2)%
Operational Expenses				
Bar Expenses	\$1,858.14	\$1,300.00	\$558.14	42.9%
Beer Gas	\$227.10	\$350.00	-\$122.90	(35.1)%
Cash Discrepancies	-\$2,345.32	\$250.00	-\$2,595.32	(1,038.1)%
Cleaning Products	\$102.32	\$100.00	\$2.32	2.3%
Cleaning Contracts	\$5,900.00	\$5,000.00	\$900.00	18.0%
Cleaning Other	\$25.00	\$0.00	\$25.00	NA
Consumables	\$904.85	\$500.00	\$404.85	81.0%
Dining Room Supplies	\$1,216.84	\$200.00	\$1,016.84	508.4%
Donations	\$500.00	\$0.00	\$500.00	NA
Gaming Expenses	\$1,117.40	\$500.00	\$617.40	123.5%
Kitchen Supplies/equipment	\$2,732.13	\$1,500.00	\$1,232.13	82.1%
Laundry	\$148.50	\$0.00	\$148.50	NA
Raffles	\$2,384.14	\$2,300.00	\$84.14	3.7%
Security Contracts	\$517.98	\$480.00	\$37.98	7.9%
Sundry Expense	\$131.04	\$900.00	-\$768.96	(85.4)%
Wastage	\$3,847.81	\$200.00	\$3,647.81	1,823.9%
Total Operational Expenses	\$19,267.93	\$13,580.00	\$5,687.93	41.9%
Advertising & Promotions				
Advertising & Marketing	\$2,376.09	\$2,500.00	-\$123.91	(5.0)%

Profit & Loss [Budget Analysis]

May 2021

ABN: 61 412 912 811

	Selected Period	Budgeted	\$ Difference	% Difference
Promotions - Members Prizes	\$0.00	\$1,200.00	-\$1,200.00	(100.0)%
Promotions - Members Discount	\$5,000.45	\$5,500.00	-\$499.55	(9.1)%
Promotions - Gaming	\$617.91	\$550.00	\$67.91	12.3%
Promotions - Food	\$0.00	\$400.00	-\$400.00	(100.0)%
Promotions - Other	\$22.45	\$5,000.00	-\$4,977.55	(99.6)%
Promotions - Happy Hour	\$318.98	\$2,500.00	-\$2,181.02	(87.2)%
Promotions - Specials	\$69.55	\$0.00	\$69.55	NA
Guest Entertainment	\$4,150.00	\$0.00	\$4,150.00	NA
Giveaways	\$863.40	\$0.00	\$863.40	NA
Total Advertising & Promotions	\$13,418.83	\$17,650.00	-\$4,231.17	(24.0)%
Occupancy Costs				
Rent - Patriotic Fund	\$18,962.37	\$31,600.00	-\$12,637.63	(40.0)%
Electricity	\$6,181.77	\$7,000.00	-\$818.23	(11.7)%
Gas	\$464.17	\$1,500.00	-\$1,035.83	(69.1)%
Water Rates	\$513.99	\$328.52	\$185.47	56.5%
Waste Removal	\$1,684.91	\$900.00	\$784.91	87.2%
Insurance	\$3,272.19	\$4,500.00	-\$1,227.81	(27.3)%
Rep & Maint - Buildings	\$86.36	\$1,500.00	-\$1,413.64	(94.2)%
Rep & Maint - Plant & equip	\$1,303.65	\$1,500.00	-\$196.35	(13.1)%
Total Occupancy Costs	\$32,469.41	\$48,828.52	-\$16,359.11	(33.5)%
Committee & Members Expenses				
Loyalty Points Redemption	\$3,020.99	\$4,700.00	-\$1,679.01	(35.7)%
Committee Members Expenses	\$0.00	\$550.00	-\$550.00	(100.0)%
Membership Cards	\$0.00	\$109.00	-\$109.00	(100.0)%
President Shout	\$14.72	\$0.00	\$14.72	NA
Total Committee & Members Expenses	\$3,035.71	\$5,359.00	-\$2,323.29	(43.4)%
Welfare & Charitable Expenses				
Commemorative Day Expenses	\$0.00	\$1,455.17	-\$1,455.17	(100.0)%
Other W&C expenses	\$136.37	\$68.00	\$68.37	100.5%
Subsidised - Entertainment	\$120.00	\$0.00	\$120.00	NA
Subsidised - Meals	\$6,010.00	\$8,000.00	-\$1,990.00	(24.9)%
Subsidised - Room Hire	\$2,000.00	\$0.00	\$2,000.00	NA
Welfare Wages	\$3,614.22	\$3,200.00	\$414.22	12.9%
Total Welfare & Charitable Expenses	\$11,880.59	\$12,723.17	-\$842.58	(6.6)%
Womens Auxillary Expenses				
WAUX - Merchandise	\$301.10	\$0.00	\$301.10	NA
WAUX - Raffle Expenses	\$419.49	\$175.00	\$244.49	139.7%
WAUX - Events	\$2,372.64	\$0.00	\$2,372.64	NA
Total Womens Auxillary Expenses	\$3,093.23	\$175.00	\$2,918.23	1,667.6%
Employment Expenses				
FOH Wages	\$60,382.46	\$46,760.00	\$13,622.46	29.1%
BOH Wages	\$39,605.21	\$34,500.00	\$5,105.21	14.8%
Admin Wages	\$1,445.38	\$2,800.00	-\$1,354.62	(48.4)%
Management Wages	\$12,455.24	\$14,000.00	-\$1,544.76	(11.0)%
Superannuation	\$12,015.40	\$9,315.70	\$2,699.70	29.0%
Provision - Annual Leave	-\$365.72	\$2,500.00	-\$2,865.72	(114.6)%
Provision - Long Service Leave	\$1,050.11	\$500.00	\$550.11	110.0%
Workcover	\$2,787.15	\$2,298.16	\$488.99	21.3%
Payroll Tax	\$1,117.95	\$646.49	\$471.46	72.9%
Staff Amenities	\$548.52	\$120.00	\$428.52	357.1%
Staff Training	\$0.00	\$1,210.23	-\$1,210.23	(100.0)%
Staff Uniforms	\$1,372.33	\$1,185.61	\$186.72	15.7%

Profit & Loss [Budget Analysis]

May 2021

ABN: 61 412 912 811

	Selected Period	Budgeted	\$ Difference	% Difference
Staff Discount	\$898.10	\$497.72	\$400.38	80.4%
Total Employment Expenses	\$133,312.13	\$116,333.91	\$16,978.22	14.6%
Total Expenses	\$230,277.31	\$229,678.05	\$599.26	0.3%
Operating Profit	-\$11,927.81	\$6,271.27	-\$18,199.08	(290.2)%
Other Income				
Interest Received	\$10.87	\$7.50	\$3.37	44.9%
Total Other Income	\$10.87	\$7.50	\$3.37	44.9%
Other Expenses				
Amortisation - Gaming Entitlem	\$10,051.37	\$10,051.37	\$0.00	0.0%
Interest paid	\$165.71	\$378.14	-\$212.43	(56.2)%
Total Other Expenses	\$10,217.08	\$10,429.51	-\$212.43	(2.0)%
Net Profit/(Loss)	-\$22,134.02	-\$4,150.74	-\$17,983.28	(433.3)%

Profit & Loss [Budget Analysis]

January 2021 To May 2021

ABN: 61 412 912 811

	Selected Period	Budgeted	\$ Difference	% Difference
Sales Revenue				
Bar Sales				
Beverage Sales	\$464,842.69	\$465,000.00	-\$157.31	0.0%
Total Bar Sales	\$464,842.69	\$465,000.00	-\$157.31	0.0%
Food Sales				
Food Sales	\$495,335.32	\$620,000.00	-\$124,664.68	(20.1)%
Food Sales - Subsidised	\$30,690.00	\$40,000.00	-\$9,310.00	(23.3)%
Total Food Sales	\$526,025.32	\$660,000.00	-\$133,974.68	(20.3)%
Gaming Machine Revenue				
Gaming Revenue	\$818,367.38	\$875,800.00	-\$57,432.62	(6.6)%
Total Gaming Machine Revenue	\$818,367.38	\$875,800.00	-\$57,432.62	(6.6)%
Keno Commission				
Keno Commission	\$3,790.85	\$3,200.69	\$590.16	18.4%
Total Keno Commission	\$3,790.85	\$3,200.69	\$590.16	18.4%
TAB Commission				
TAB Commission	\$7,079.07	\$6,000.00	\$1,079.07	18.0%
Total TAB Commission	\$7,079.07	\$6,000.00	\$1,079.07	18.0%
Membership Income				
Membership Income	\$14,613.62	\$22,017.00	-\$7,403.38	(33.6)%
Total Membership Income	\$14,613.62	\$22,017.00	-\$7,403.38	(33.6)%
Raffle Income				
Raffle Income	\$33,203.00	\$29,000.00	\$4,203.00	14.5%
Total Raffle Income	\$33,203.00	\$29,000.00	\$4,203.00	14.5%
Room Hire				
Room Hire & Catering	\$0.00	\$1,127.28	-\$1,127.28	(100.0)%
Room Hire & Catering - Subsidy	\$5,950.00	\$2,035.00	\$3,915.00	192.4%
Total Room Hire	\$5,950.00	\$3,162.28	\$2,787.72	88.2%
Other revenue				
ATM Rebate	\$8,409.08	\$8,000.00	\$409.08	5.1%
Donations Received	\$7,890.91	\$0.00	\$7,890.91	NA
Entertainment Subsidised	\$120.00	\$136.00	-\$16.00	(11.8)%
Circuit Breaker Action Payment Grant	\$3,000.00	\$0.00	\$3,000.00	NA
Sundry Income	-\$9.09	\$0.00	-\$9.09	NA
Other Income Received	\$3,136.37	\$0.00	\$3,136.37	NA
JobKeeper Wage Subsidy	\$63,000.00	\$0.00	\$63,000.00	NA
Total Other revenue	\$85,547.27	\$8,136.00	\$77,411.27	951.5%
Womens Auxillary Income				
WAUX - Events	\$1,556.30	\$0.00	\$1,556.30	NA
WAUX - Wakes	\$1,353.64	\$0.00	\$1,353.64	NA
WAUX - Donations	\$1,253.00	\$0.00	\$1,253.00	NA
WAUX - Interest Received	\$0.09	\$0.00	\$0.09	NA
WAUX - Raffles	\$3,237.00	\$0.00	\$3,237.00	NA
WAUX - Memberships	\$6.00	\$0.00	\$6.00	NA
WAUX - Merchandise	\$2,715.41	\$1,000.00	\$1,715.41	171.5%
Total Womens Auxillary Income	\$10,121.44	\$1,000.00	\$9,121.44	912.1%
Total Sales Revenue	\$1,969,540.64	\$2,073,315.97	-\$103,775.33	(5.0)%
Cost Of Sales				
Cost of Sales - Beverage				
Beverage Cost of Sales	\$152,339.51	\$148,800.00	\$3,539.51	2.4%
Total Cost of Sales - Beverage	\$152,339.51	\$148,800.00	\$3,539.51	2.4%

Profit & Loss [Budget Analysis]

January 2021 To May 2021

ABN: 61 412 912 811

	Selected Period	Budgeted	\$ Difference	% Difference
Cost of Sales - Food				
Food Cost of Sales	\$179,847.57	\$210,800.00	-\$30,952.43	(14.7)%
Total Cost of Sales - Food	\$179,847.57	\$210,800.00	-\$30,952.43	(14.7)%
Cost of Sales - Gaming				
GSP Contract Cost	\$199,740.80	\$256,424.00	-\$56,683.20	(22.1)%
Loyalty EGM Integration Connec	\$2,960.00	\$3,800.00	-\$840.00	(22.1)%
State Gaming Tax	\$109,042.36	\$133,496.62	-\$24,454.26	(18.3)%
Monitoring Costs	\$20,870.89	\$15,000.00	\$5,870.89	39.1%
VCGLR Supervision Charge	\$3,000.00	\$3,000.00	\$0.00	0.0%
Total Cost of Sales - Gaming	\$335,614.05	\$411,720.62	-\$76,106.57	(18.5)%
Keno Cost of Sales				
Keno Fees	\$1,051.74	\$1,651.14	-\$599.40	(36.3)%
Total Keno Cost of Sales	\$1,051.74	\$1,651.14	-\$599.40	(36.3)%
TAB Cost of Sales				
TAB Fees	\$1,950.00	\$2,500.00	-\$550.00	(22.0)%
Total TAB Cost of Sales	\$1,950.00	\$2,500.00	-\$550.00	(22.0)%
Total Cost Of Sales	\$670,802.87	\$775,471.76	-\$104,668.89	(13.5)%
Gross Profit	\$1,298,737.77	\$1,297,844.21	\$893.56	0.1%
Expenses				
Administration Expenses				
Accounting/Bookkeeping Fees	\$22,000.00	\$22,000.00	\$0.00	0.0%
Audit Fees	\$2,200.00	\$2,400.00	-\$200.00	(8.3)%
ATM Expenses	\$1,738.56	\$1,750.00	-\$11.44	(0.7)%
Bank Charges	\$69.05	\$1,000.00	-\$930.95	(93.1)%
Merchant fees	\$5,831.96	\$5,500.00	\$331.96	6.0%
Computer Software & Support	\$2,854.34	\$1,500.00	\$1,354.34	90.3%
Computer Other Expenses	\$364.59	\$462.15	-\$97.56	(21.1)%
Fees & Licences	\$2,191.54	\$3,000.00	-\$808.46	(26.9)%
Freight & Cartage	\$1,531.50	\$3,512.52	-\$1,981.02	(56.4)%
Legal Expenses	\$3,865.55	\$2,750.00	\$1,115.55	40.6%
Postage	\$211.27	\$300.00	-\$88.73	(29.6)%
Printing, Stationery	\$3,497.80	\$5,000.00	-\$1,502.20	(30.0)%
Professional fees	\$968.99	\$2,267.95	-\$1,298.96	(57.3)%
Subscriptions - TV etc	\$13,758.85	\$17,500.00	-\$3,741.15	(21.4)%
Subscriptions - Other	\$931.40	\$1,500.00	-\$568.60	(37.9)%
Telephone & Internet	\$2,551.20	\$2,750.00	-\$198.80	(7.2)%
Travel Expenses	\$500.86	\$950.89	-\$450.03	(47.3)%
Total Administration Expenses	\$65,067.46	\$74,143.51	-\$9,076.05	(12.2)%
Operational Expenses				
Bar Expenses	\$6,813.68	\$6,500.00	\$313.68	4.8%
Beer Gas	\$743.42	\$1,750.00	-\$1,006.58	(57.5)%
Cash Discrepancies	\$1,290.32	\$1,250.00	\$40.32	3.2%
Cleaning Products	\$809.79	\$500.00	\$309.79	62.0%
Cleaning Contracts	\$19,492.50	\$26,250.00	-\$6,757.50	(25.7)%
Cleaning Other	\$158.18	\$0.00	\$158.18	NA
Consumables	\$2,650.88	\$2,500.00	\$150.88	6.0%
Dining Room Supplies	\$4,045.05	\$1,000.00	\$3,045.05	304.5%
Donations	\$1,000.00	\$0.00	\$1,000.00	NA
Gaming Expenses	\$1,904.97	\$2,500.00	-\$595.03	(23.8)%
Kitchen Supplies/equipment	\$11,793.95	\$7,500.00	\$4,293.95	57.3%
Laundry	\$148.50	\$230.10	-\$81.60	(35.5)%

Profit & Loss [Budget Analysis]

January 2021 To May 2021

ABN: 61 412 912 811

	Selected Period	Budgeted	\$ Difference	% Difference
Raffles	\$8,967.92	\$11,500.00	-\$2,532.08	(22.0)%
Sanitary Costs	\$0.00	\$350.34	-\$350.34	(100.0)%
Security Contracts	\$2,246.84	\$2,400.00	-\$153.16	(6.4)%
Sundry Expense	\$435.75	\$4,500.00	-\$4,064.25	(90.3)%
Wastage	\$3,857.76	\$1,000.00	\$2,857.76	285.8%
Total Operational Expenses	\$66,359.51	\$69,730.44	-\$3,370.93	(4.8)%
Advertising & Promotions				
Advertising & Marketing	\$9,373.92	\$12,500.00	-\$3,126.08	(25.0)%
Promotions - Members Prizes	\$1,379.54	\$6,000.00	-\$4,620.46	(77.0)%
Promotions - Members Discount	\$28,037.93	\$27,500.00	\$537.93	2.0%
Promotions - Gaming	\$1,478.55	\$2,750.00	-\$1,271.45	(46.2)%
Promotions - Food	\$446.00	\$2,000.00	-\$1,554.00	(77.7)%
Promotions - Other	\$132.08	\$25,000.00	-\$24,867.92	(99.5)%
Promotions - Happy Hour	\$1,211.93	\$12,500.00	-\$11,288.07	(90.3)%
Promotions - Specials	\$315.03	\$0.00	\$315.03	NA
Guest Entertainment	\$18,777.28	\$8,350.00	\$10,427.28	124.9%
Giveaways	\$4,130.05	\$0.00	\$4,130.05	NA
Total Advertising & Promotions	\$65,282.31	\$96,600.00	-\$31,317.69	(32.4)%
Occupancy Costs				
Rent - Patriotic Fund	\$119,219.51	\$158,000.00	-\$38,780.49	(24.5)%
Electricity	\$31,681.83	\$35,000.00	-\$3,318.17	(9.5)%
Gas	\$3,953.50	\$7,500.00	-\$3,546.50	(47.3)%
Water Rates	\$2,734.20	\$3,028.52	-\$294.32	(9.7)%
Waste Removal	\$6,738.37	\$4,500.00	\$2,238.37	49.7%
Insurance	\$16,360.95	\$22,500.00	-\$6,139.05	(27.3)%
Rates & Taxes	\$0.00	\$4,046.50	-\$4,046.50	(100.0)%
Rep & Maint - Buildings	\$3,199.79	\$7,500.00	-\$4,300.21	(57.3)%
Rep & Maint - Plant & equip	\$6,155.56	\$7,500.00	-\$1,344.44	(17.9)%
Total Occupancy Costs	\$190,043.71	\$249,575.02	-\$59,531.31	(23.9)%
Committee & Members Expenses				
Loyalty Points Redemption	\$15,186.79	\$23,500.00	-\$8,313.21	(35.4)%
Committee Members Expenses	\$38.18	\$2,750.00	-\$2,711.82	(98.6)%
Conference/Seminar costs	\$161.24	\$0.00	\$161.24	NA
Membership Cards	\$225.00	\$109.00	\$116.00	106.4%
Members Expenses	\$81.82	\$0.00	\$81.82	NA
President Shout	\$84.27	\$0.00	\$84.27	NA
Total Committee & Members Expenses	\$15,777.30	\$26,359.00	-\$10,581.70	(40.1)%
Welfare & Charitable Expenses				
Commemorative Day Expenses	\$1,877.82	\$2,455.17	-\$577.35	(23.5)%
Committee Honorarium	\$0.00	\$1,200.00	-\$1,200.00	(100.0)%
VCGLR Gaming Donations	\$25,000.00	\$0.00	\$25,000.00	NA
Donations/Community outreach	\$91.64	\$5,500.00	-\$5,408.36	(98.3)%
Other W&C expenses	\$272.69	\$1,213.69	-\$941.00	(77.5)%
Printing, Stationery	\$0.00	\$120.00	-\$120.00	(100.0)%
Scholarship Costs	\$681.81	\$0.00	\$681.81	NA
Subsidised - Entertainment	\$120.00	\$68.00	\$52.00	76.5%
Subsidised - Meals	\$30,690.00	\$40,000.00	-\$9,310.00	(23.3)%
Subsidised - Room Hire	\$5,950.00	\$0.00	\$5,950.00	NA
Welfare Wages	\$16,960.21	\$16,000.00	\$960.21	6.0%
Total Welfare & Charitable Expenses	\$81,644.17	\$66,556.86	\$15,087.31	22.7%
Womens Auxillary Expenses				
WAUX - Commemorative Events	\$572.11	\$0.00	\$572.11	NA

Profit & Loss [Budget Analysis]

January 2021 To May 2021

ABN: 61 412 912 811

	Selected Period	Budgeted	\$ Difference	% Difference
WAUX - Donation	\$3,000.00	\$0.00	\$3,000.00	NA
WAUX - Catering	\$87.94	\$0.00	\$87.94	NA
WAUX - Donation (Main)	\$207.20	\$0.00	\$207.20	NA
WAUX - Merchandise	\$1,777.35	\$800.00	\$977.35	122.2%
WAUX - Printing & Stationery	\$4.50	\$0.00	\$4.50	NA
WAUX - Raffle Expenses	\$541.94	\$445.00	\$96.94	21.8%
WAUX - Wakes	\$389.25	\$0.00	\$389.25	NA
WAUX - Womens Council	\$150.00	\$0.00	\$150.00	NA
WAUX - Events	\$2,642.89	\$800.00	\$1,842.89	230.4%
Total Womens Auxillary Expenses	\$9,373.18	\$2,045.00	\$7,328.18	358.3%
Employment Expenses				
FOH Wages	\$260,958.60	\$252,160.00	\$8,798.60	3.5%
BOH Wages	\$171,074.63	\$186,000.00	-\$14,925.37	(8.0)%
Admin Wages	\$5,878.48	\$14,000.00	-\$8,121.52	(58.0)%
Management Wages	\$64,290.37	\$70,000.00	-\$5,709.63	(8.2)%
JobKeeper Top Up	\$756.56	\$0.00	\$756.56	NA
Superannuation	\$47,340.10	\$49,605.20	-\$2,265.10	(4.6)%
Provision - Annual Leave	\$7,998.34	\$12,500.00	-\$4,501.66	(36.0)%
Provision - Long Service Leave	\$3,573.48	\$2,500.00	\$1,073.48	42.9%
Workcover	\$10,966.14	\$12,237.48	-\$1,271.34	(10.4)%
Payroll Tax	\$3,698.85	\$3,656.30	\$42.55	1.2%
Staff Amenities	\$1,042.02	\$600.00	\$442.02	73.7%
Staff Training	\$90.91	\$3,158.03	-\$3,067.12	(97.1)%
Staff Uniforms	\$2,510.23	\$3,721.38	-\$1,211.15	(32.5)%
Staff Discount	\$4,140.76	\$1,074.53	\$3,066.23	285.4%
Other Employment Expenses	\$252.59	\$0.00	\$252.59	NA
Total Employment Expenses	\$584,572.06	\$611,212.92	-\$26,640.86	(4.4)%
Total Expenses	\$1,078,119.70	\$1,196,222.75	-\$118,103.05	(9.9)%
Operating Profit	\$220,618.07	\$101,621.46	\$118,996.61	117.1%
Other Income				
Interest Received	\$33.93	\$23.40	\$10.53	45.0%
Total Other Income	\$33.93	\$23.40	\$10.53	45.0%
Other Expenses				
Amortisation - Gaming Entitlem	\$48,959.89	\$49,284.12	-\$324.23	(0.7)%
Sinking Fund EGM	\$0.00	\$6,000.00	-\$6,000.00	(100.0)%
Interest paid	\$918.42	\$1,284.20	-\$365.78	(28.5)%
Total Other Expenses	\$49,878.31	\$56,568.32	-\$6,690.01	(11.8)%
Net Profit/(Loss)	\$170,773.69	\$45,076.54	\$125,697.15	278.9%

Balance Sheet [Multi-Period]

March 2021 To May 2021

ABN: 61 412 912 811

	March	April	May
Assets			
Current Assets			
Bank Accounts			
ANZ Working Account x383	\$41,970.58	\$18,381.24	\$21,027.56
ANZ Gaming Account x775	\$87,957.42	\$109,577.14	\$129,115.74
ANZ Prize Account x612	\$30,000.09	\$24,624.67	\$30,000.57
ANZ Keno Account x321	\$11,293.11	\$13,084.42	\$15,129.98
ANZ Staff Entitlements x724	\$80,003.09	\$80,006.38	\$80,009.77
ANZ Community Chest x314	\$4,055.20	\$5,855.28	\$8,105.57
ANZ Gaming Entitlements x322	\$80,001.74	\$120,005.63	\$140,011.27
ANZ BAS Saver x603	\$80,000.00	\$80,285.92	\$80,271.91
ANZ WAUX x744	\$3,669.85	\$4,407.68	\$1,613.50
Total Bank Accounts	\$418,951.08	\$456,228.36	\$505,285.87
Clearing Accounts			
Cash Clearing	\$3,782.30	\$14,884.70	\$0.00
Pokie Clearing	\$0.00	\$5,375.65	\$0.00
Keno Clearing	\$0.00	\$0.00	-\$563.85
TAB Clearing	\$0.00	\$0.00	-\$512.70
EFTPOS Clearing	\$3,218.62	\$8,657.95	\$0.00
ATM Clearing	\$7,528.00	\$10,586.00	\$0.00
Account Charge Clearing	\$0.00	\$0.00	\$60.00
WAUX Event Clearing	\$0.00	-\$4,560.00	\$0.00
Total Clearing Accounts	\$14,528.92	\$34,944.30	-\$1,016.55
Floats			
Gaming Float	\$105,681.35	\$112,015.75	\$103,920.10
Hoppers Float	\$11,239.00	\$1,201.00	\$963.00
Keno Float	\$1,800.00	\$1,800.00	\$1,800.00
TAB Float	\$5,000.00	\$1,500.00	\$1,500.00
Till Floats	\$2,500.00	\$2,500.00	\$2,500.00
Petty Cash	\$500.00	\$500.00	\$500.00
Change Tin	\$1,000.00	\$2,000.00	\$2,000.00
Total Floats	\$127,720.35	\$121,516.75	\$113,183.10
Debtors			
RSL Loyalty Points	\$29,060.67	\$30,777.63	\$32,352.28
Accrued Income	\$20,000.00	\$0.00	\$0.00
Total Debtors	\$49,060.67	\$30,777.63	\$32,352.28
Prepayments			
Prepayments General	\$2,924.37	\$2,130.66	\$1,918.59
Prepaid Interest	\$662.80	\$497.09	\$331.38
Prepaid Workcover	\$24,519.58	\$24,519.58	\$24,519.58
Prepaid Insurance	\$13,088.80	\$9,816.61	\$6,544.42
Total Prepayments	\$41,195.55	\$36,963.94	\$33,313.97
Deposits			
TAB Holding Bond	\$5,000.00	\$5,000.00	\$5,000.00
Total Deposits	\$5,000.00	\$5,000.00	\$5,000.00
Stock			
Inventory - Beverage	\$27,273.20	\$26,427.55	\$31,025.79
Inventory - Food	\$23,617.90	\$19,187.05	\$17,898.74
Total Stock	\$50,891.10	\$45,614.60	\$48,924.53
Total Current Assets	\$707,347.67	\$731,045.58	\$737,043.20

Balance Sheet [Multi-Period]

March 2021 To May 2021

ABN: 61 412 912 811

	March	April	May
Fixed Assets			
FF&F			
FF&F At Cost	\$8,621.10	\$14,004.10	\$14,004.10
Accum. Depr. FF&F	-\$986.65	-\$986.65	-\$986.65
Total FF&F	\$7,634.45	\$13,017.45	\$13,017.45
Plant & Equip			
Plant & Equip at Cost	\$76,061.43	\$77,031.43	\$77,212.34
Accum. Depr. Plant & Equip	-\$35,440.71	-\$35,440.71	-\$35,440.71
Total Plant & Equip	\$40,620.72	\$41,590.72	\$41,771.63
Intangible Assets			
Gaming Entitlements			
Gaming Entitlements	\$759,202.70	\$759,202.70	\$759,202.70
Less - Accumulated Amort.	-\$654,814.93	-\$661,053.24	-\$667,499.50
Gaming Entitlements Add 18	\$141,490.83	\$141,490.83	\$141,490.83
Less - Accumulated Amort.	-\$83,111.33	-\$86,600.14	-\$90,205.25
Gaming Entitlements 2022	\$59,921.18	\$59,921.18	\$59,921.18
Total Gaming Entitlements	\$222,688.45	\$212,961.33	\$202,909.96
Total Assets	\$978,291.29	\$998,615.08	\$994,742.24
Liabilities			
Current Liabilities			
Trade Creditors			
Trade Creditors	\$111,622.77	\$92,814.41	\$127,329.54
Total Trade Creditors	\$111,622.77	\$92,814.41	\$127,329.54
Accruals			
Jackpot Contributions	-\$68,334.33	-\$63,874.45	-\$59,259.20
Accrual - General	\$14,039.65	\$14,513.49	\$14,820.79
Accrual - Utilities	\$7,130.34	\$8,176.47	\$9,062.47
Accrual - Workcover	\$12,851.54	\$15,028.67	\$17,815.82
Accrual - Payroll Tax	\$2,827.77	\$3,557.29	\$4,675.24
Accrual - Gaming Tax	\$30,843.01	\$25,908.49	\$22,722.80
Accrual - Wages	\$14,813.08	\$19,719.72	\$2,868.94
Total Accruals	\$14,171.06	\$23,029.68	\$12,706.86
GST and Statutory Liabilities			
GST Collected	\$38,986.53	\$40,856.75	\$33,408.35
GST Paid	-\$14,579.42	-\$16,519.67	-\$15,654.14
PAYG Withholding Payable	\$16,882.00	\$20,165.00	\$24,785.00
Superannuation Payable	\$8,605.08	\$9,693.01	\$12,454.43
ATO Liability	\$32,673.00	\$30,673.00	\$28,673.00
Unclaimed Money	\$0.59	\$233.76	\$401.18
Child Support Payable	\$0.00	\$0.00	\$126.12
Total GST and Statutory Liabilities	\$82,567.78	\$85,101.85	\$84,193.94
Other Income Received			
Gift Vouchers	\$6,923.84	\$6,442.69	\$6,465.51
Total Other Income Received	\$6,923.84	\$6,442.69	\$6,465.51
RSL Loyalty Points			
RSL Loyalty Points	\$29,060.67	\$30,777.63	\$32,352.28
Total RSL Loyalty Points	\$29,060.67	\$30,777.63	\$32,352.28
Leave Liabilities			
Annual Leave Payable	\$65,078.85	\$64,537.69	\$64,335.37

Balance Sheet [Multi-Period]

March 2021 To May 2021

ABN: 61 412 912 811

	March	April	May
Leave Loading Payable	\$7,639.93	\$7,840.65	\$7,677.25
LSL Payable - Non Current	\$17,642.25	\$18,545.29	\$19,595.40
Total Leave Liabilities	\$90,361.03	\$90,923.63	\$91,608.02
Credit Cards			
ANZ - Credit Card x7984	\$142.54	\$3,539.77	\$3,341.81
Total Credit Cards	\$142.54	\$3,539.77	\$3,341.81
Loans - Other			
Hunter Premium	\$8,658.69	\$4,329.35	\$0.00
Total Current Liabilities	\$343,508.38	\$336,959.01	\$357,997.96
Non-Current Liabilities			
Loans - Other			
Loan - RSL HQ - \$50k	\$41,666.69	\$38,888.92	\$36,111.15
Total Loans - Other	\$41,666.69	\$38,888.92	\$36,111.15
Grants			
Sth Wangaratta Memorial Grant	\$200.00	\$200.00	\$200.00
Total Grants	\$200.00	\$200.00	\$200.00
Total Non-Current Liabilities	\$41,866.69	\$39,088.92	\$36,311.15
Total Liabilities	\$385,375.07	\$376,047.93	\$394,309.11
Net Assets	\$592,916.22	\$622,567.15	\$600,433.13
Equity			
Retained Earnings	\$429,659.44	\$429,659.44	\$429,659.44
Current Year Earnings	\$163,256.78	\$192,907.71	\$170,773.69
Total Equity	\$592,916.22	\$622,567.15	\$600,433.13

Sales Summary

Food

Days	22	17	31	30	27	Jun	Jul	Aug	Sep	Oct	Nov	Dec
	Jan	Feb	Mar	Apr	May							
Food Sales Actual	\$ 98,694	\$ 70,405	\$ 111,334	\$ 120,840	\$ 94,061							
Food Sales KPI	\$ 99,000	\$ 76,500	\$ 139,500	\$ 135,000	\$ 121,500							
Variance	-\$ 306	-\$ 6,095	-\$ 28,166	-\$ 14,160	-\$ 27,439							
	-\$	-\$	-\$	-\$	-\$							

Beverage

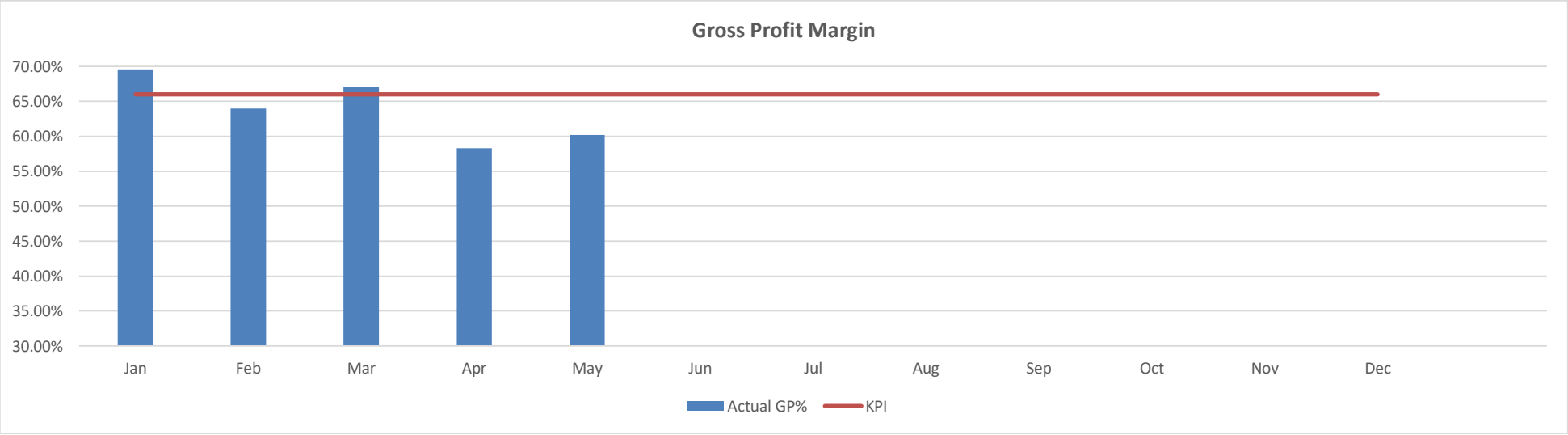
Days	30	23	31	30	27	Jun	Jul	Aug	Sep	Oct	Nov	Dec
	Jan	Feb	Mar	Apr	May							
Beverage Actual	\$ 91,342	\$ 72,467	\$ 99,604	\$ 121,120	\$ 80,310							
Beverage KPI	\$ 128,580	\$ 98,578	\$ 132,866	\$ 128,580	\$ 115,722							
Variance	-\$ 37,238	-\$ 26,111	-\$ 33,262	-\$ 7,460	-\$ 35,412							
	-\$	-\$	-\$	-\$	-\$							

Gaming

Days	30	23	31	30	27	Jun	Jul	Aug	Sep	Oct	Nov	Dec
	Jan	Feb	Mar	Apr	May							
Gaming Actual	\$ 159,745	\$ 140,178	\$ 181,223	\$ 171,617	\$ 165,606							
Gaming KPI	\$ 204,000	\$ 156,400	\$ 210,800	\$ 204,000	\$ 183,600							
Variance	-\$ 44,255	-\$ 16,223	-\$ 29,577	-\$ 32,383	-\$ 17,994							
	-\$	-\$	-\$	-\$	-\$							

Sales & Cost of Sales Analysis - Food

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Food Sales	\$ 98,694	\$ 70,405	\$ 111,334	\$ 120,840	\$ 94,061								\$ 495,335
COGS	\$ 30,006	\$ 25,382	\$ 36,628	\$ 50,399	\$ 37,433								\$ 179,848
Gross Profit	\$ 68,688	\$ 45,023	\$ 74,707	\$ 70,442	\$ 56,628								\$ 315,488
GP%	69.60%	63.95%	67.10%	58.29%	60.20%								
KPI	66.00%	66.00%	66.00%	66.00%	66.00%	66.00%	66.00%	66.00%	66.00%	66.00%	66.00%	66.00%	66.00%
	✓	✗	✓	✗	✗								



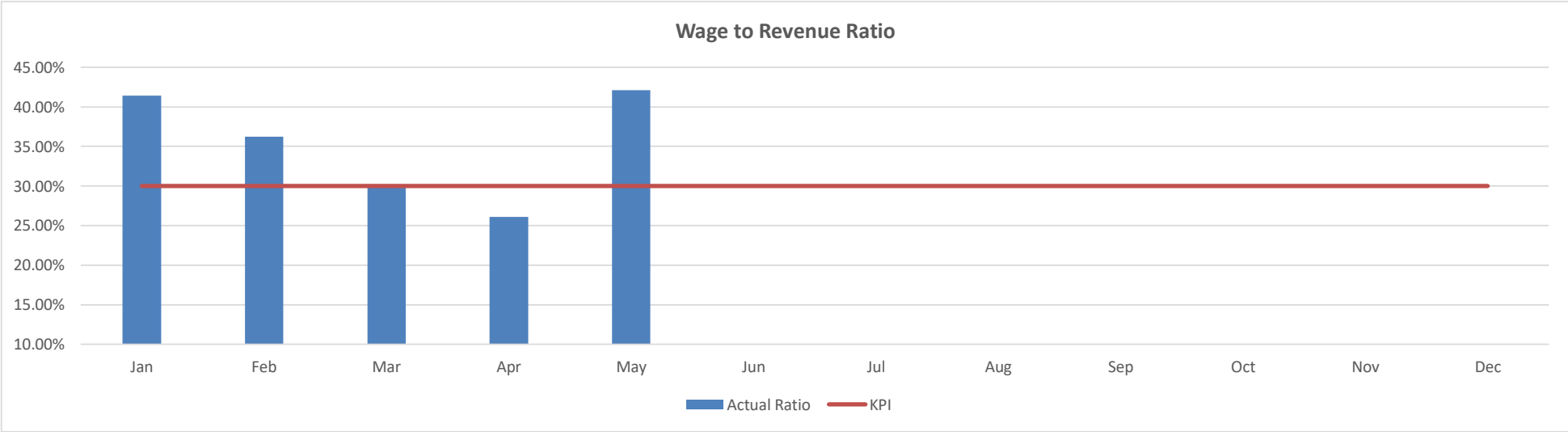
Wage Analysis - Food (BOH)

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Food Sales	\$ 98,694	\$ 70,405	\$ 111,334	\$ 120,840	\$ 94,061								\$ 495,335

Wages (BOH)	\$ 40,855	\$ 25,511	\$ 33,576	\$ 31,527	\$ 39,605								\$ 171,075
-------------	-----------	-----------	-----------	-----------	-----------	--	--	--	--	--	--	--	------------

Wage to Revenue Ratio	41.40%	36.23%	30.16%	26.09%	42.11%								
-----------------------	--------	--------	--------	--------	--------	--	--	--	--	--	--	--	--

KPI	30.00%	30.00%	30.00%	30.00%	30.00%	30.00%	30.00%	30.00%	30.00%	30.00%	30.00%	30.00%	30.00%
	x	x	x	✓	x								

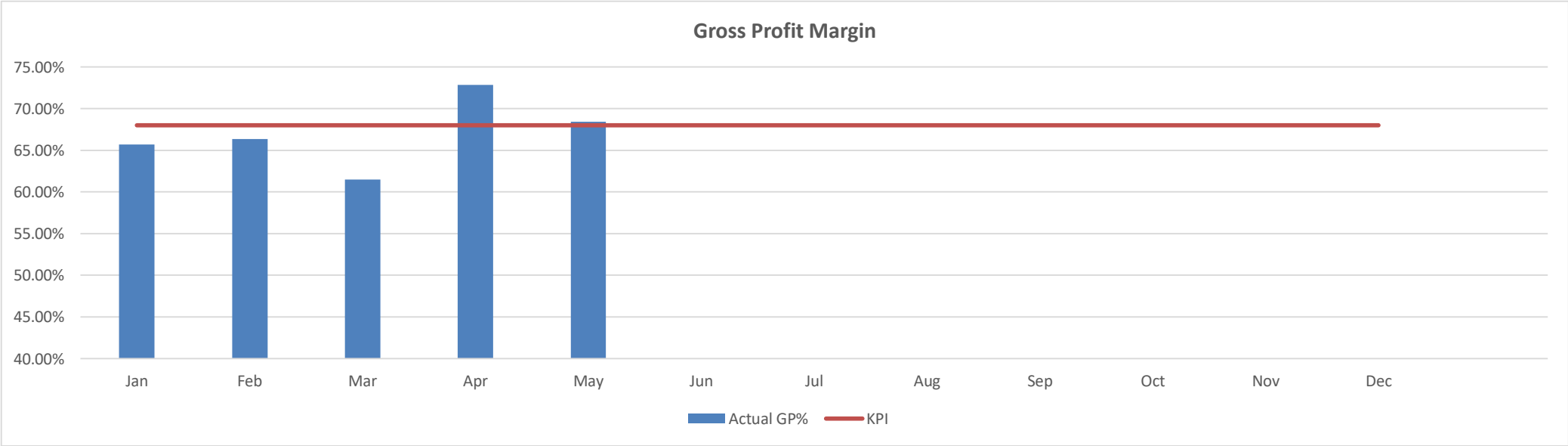


Sales & Cost of Sales Analysis - Beverage

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Beverage Sales	\$ 91,342	\$ 72,467	\$ 99,604	\$ 121,120	\$ 80,310								\$ 464,843
COGS	\$ 31,358	\$ 24,370	\$ 38,377	\$ 32,867	\$ 25,368								\$ 152,340

Gross Profit	\$ 59,984	\$ 48,098	\$ 61,227	\$ 88,252	\$ 54,942								\$ 312,503
GP%	65.67%	66.37%	61.47%	72.86%	68.41%								

KPI	68.00%	68.00%	68.00%	68.00%	68.00%	68.00%	68.00%	68.00%	68.00%	68.00%	68.00%	68.00%	68.00%
	x	x	x	✓	✓								



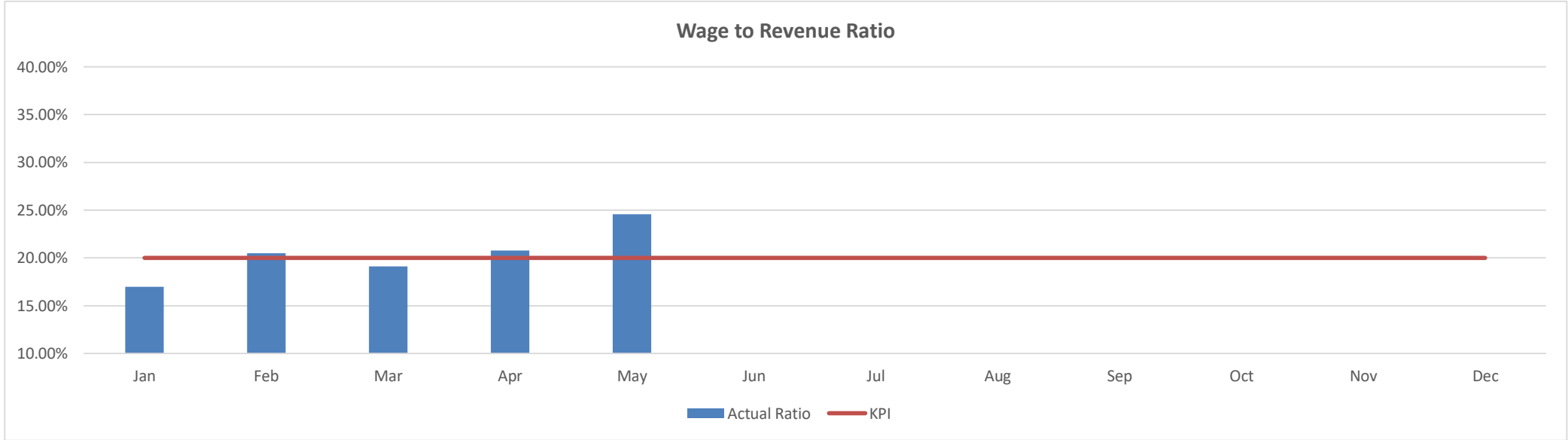
Wage Analysis - Beverage/Gaming (FOH)

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Beverage Sale	\$ 91,342	\$ 72,467	\$ 99,604	\$ 121,120	\$ 80,310								\$ 464,843
Gaming Revenue	\$ 159,745	\$ 140,178	\$ 181,223	\$ 171,617	\$ 165,606								\$ 818,367
Total Revenue	\$ 251,087	\$ 212,645	\$ 280,827	\$ 292,737	\$ 245,915								\$ 1,283,210

Wages (FOH)	\$ 42,572	\$ 43,563	\$ 53,628	\$ 60,813	\$ 60,382								\$ 260,959
--------------------	-----------	-----------	-----------	-----------	-----------	--	--	--	--	--	--	--	------------

Wage to Revenue Ratio	16.95%	20.49%	19.10%	20.77%	24.55%								
------------------------------	--------	--------	--------	--------	--------	--	--	--	--	--	--	--	--

KPI	20.00%	20.00%	20.00%	20.00%	20.00%	20.00%	20.00%	20.00%	20.00%	20.00%	20.00%	20.00%	20.00%
	✓	✗	✓	✗	✗								



Gaming Sales Analysis

Days	30	23	31	30	27	30	31	31	30	31	30	31	Total
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Gaming Sales	\$ 159,745	\$ 140,178	\$ 181,223	\$ 171,617	\$ 165,606								\$ 818,367
Gaming Tax	\$ 19,810	\$ 9,758	\$ 30,843	\$ 25,908	\$ 22,723								\$ 109,042
Gross Profit	\$ 139,935	\$ 130,419	\$ 150,380	\$ 145,708	\$ 142,883								\$ 709,325
GP%	87.60%	93.04%	82.98%	84.90%	86.28%								
Days	30	23	31	30	27								
Daily NMR	\$ 106.50	\$ 121.89	\$ 116.92	\$ 114.41	\$ 122.67								
Gaming Turnover	\$ 2,044,061	\$ 1,675,150	\$ 2,418,496	\$ 2,266,472	\$ 1,909,836								\$ 10,314,014
KPI	\$ 2,357,143	\$ 1,807,143	\$ 2,435,714	\$ 2,357,143	\$ 2,121,429	\$ 2,357,143	\$ 2,435,714	\$ 2,435,714	\$ 2,357,143	\$ 2,435,714	\$ 2,357,143	\$ 2,435,714	\$ 27,892,858
	x	x	x	x	x	x	x	x	x	x	x	x	

