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**Wangaratta RSL**

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# Monthly Management Report

**August 2021**

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Prepared by:



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13/09/2021

Wangaratta RSL Sub-Branch  
2-4 Templeton Street  
Wangaratta  
VIC, 3677

Dear Board Members,

**RE: Wangaratta RSL Financial Results – August 2021**

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Please find below a summary of the RSL's financial results for August 2021 as well as some commentary in relation to the financials.

**Financial Results August 2021:**

The financial reports for the period have been prepared on a calendar month basis from the 1<sup>st</sup> August to 31<sup>st</sup> August 2021.

On August 5<sup>th</sup>, the state government announced a state-wide lockdown which forced the venue's closure. The venue was allowed to re-open on August 10<sup>th</sup> for Food, Beverage and Gaming with significant capacity restrictions. On August 21<sup>st</sup> the state government announced an immediate state-wide lockdown which forced the venue's closure on August 21<sup>st</sup>. The KPI section of the report has been adjusted to reflect the 17 days of trade.

During July, the venue applied for the Licensed Venue Hospitality Fund grant. The Wangaratta RSL has received a further \$80k relating to this grant during August. OTH have cross checked all the funds received against what was available for the venue and can confirm the venue has received the full amount the venue was eligible for.

The venue recorded a \$63k profit for August. The profit can be attributed to the \$80k received from the Licensed Venue Hospitality Fund grant while operating expenses remained consistent compared to July. Operating Revenue had a drop compared to the last few months which can be explained by the following:

- Reduction in trading days due to the lockdown
- The venue was forced to close for two weekends during August which are generally the busiest trading days.
- Capacity restrictions from state government the venue had to comply with when open.

The Beverage Gross Profit Margin for August is 65%, this figure remains consistent with the YTD average of 66%. The Food Gross Profit Margin for August is 54%, this figure falls below the venue's YTD average of 58%. The August Gross Profit Margin results have been discussed with venue management with confirmation of the August results provided.

The FY21 Community Benefit Statement has been prepared by OTH, checked by Venue management and forwarded to R J Sanderson & Associates for auditing. Once the audit is completed, OTH will assist in uploading the relevant data and documents to the VCGLR portal. Final lodgement must be made before the 30<sup>th</sup> September 2021.

The FY2022 Marsh Advantage Business insurance has been renewed and partially funded through Hunter Premium. A Direct debit has been put in place with 10 monthly instalment payments of \$3.2k. The current balance can be found in the Liability section of the Balance Sheet. The insurance expense and finance interest will be expensed equally over 12 months.

During the venue's closure during August, the majority of the venue's full time and part time staff were paid from their leave entitlements. This has resulted in a negative annual leave expense.

Please note, the venue during August was below the gaming tax threshold and therefore have no gaming tax obligations relating to August.

Further note, the venue during August purchased 3 new computers from Clevernet IT valued at \$4.5k. These computers have been capitalised and will be depreciated with the year-end adjustments.

The Balance Sheet of the RSL reflects the latest known financial position as at the end of August 2021. I can confirm that the RSL is also up to date with the tax office and all statutory payments and lodgements.

Kind Regards,



**Freddie Deegan**

*Director – On Tap Hospitality*

**Profit & Loss [Multi-Period]**

June 2021 To August 2021

ABN: 61 412 912 811

	June	July	August	Total
Sales Revenue				
Bar Sales				
Beverage Sales	\$53,377.04	\$58,122.83	\$40,187.60	\$151,687.47
Total Bar Sales	\$53,377.04	\$58,122.83	\$40,187.60	\$151,687.47
Food Sales				
Food Sales	\$67,101.57	\$69,000.44	\$44,014.54	\$180,116.55
Food Sales - Subsidised	\$4,330.00	\$3,680.00	\$2,760.00	\$10,770.00
Total Food Sales	\$71,431.57	\$72,680.44	\$46,774.54	\$190,886.55
Gaming Machine Revenue				
Gaming Revenue	\$106,861.59	\$127,672.81	\$109,561.30	\$344,095.70
Total Gaming Machine Revenue	\$106,861.59	\$127,672.81	\$109,561.30	\$344,095.70
Keno Commission				
Keno Commission	\$651.14	\$743.71	\$522.45	\$1,917.30
Total Keno Commission	\$651.14	\$743.71	\$522.45	\$1,917.30
TAB Commission				
TAB Commission	\$955.85	\$263.79	\$866.18	\$2,085.82
Total TAB Commission	\$955.85	\$263.79	\$866.18	\$2,085.82
Membership Income				
Membership Income	\$827.32	\$1,925.46	\$581.79	\$3,334.57
Total Membership Income	\$827.32	\$1,925.46	\$581.79	\$3,334.57
Raffle Income				
Raffle Income	\$0.00	\$2,837.00	\$896.00	\$3,733.00
Total Raffle Income	\$0.00	\$2,837.00	\$896.00	\$3,733.00
Room Hire				
Room Hire & Catering - Subsidy	\$0.00	\$0.00	\$1,000.00	\$1,000.00
Total Room Hire	\$0.00	\$0.00	\$1,000.00	\$1,000.00
Other revenue				
ATM Rebate	\$1,010.93	\$1,327.26	\$1,247.25	\$3,585.44
Entertainment Subsidised	\$67.50	\$167.50	\$117.50	\$352.50
Wage Subsidy	\$0.00	\$2,500.00	\$0.00	\$2,500.00
Licensed Hospitality Venue Fund Grant	\$0.00	\$10,700.00	\$80,000.00	\$90,700.00
Other Income Received	\$1,727.28	\$1,870.91	\$309.09	\$3,907.28
Total Other revenue	\$2,805.71	\$16,565.67	\$81,673.84	\$101,045.22
Womens Auxillary Income				
WAUX - Events	\$0.00	\$0.00	\$873.70	\$873.70
WAUX - Interest Received	\$0.07	\$0.07	\$0.07	\$0.21
WAUX - Raffles	\$0.00	\$0.00	\$90.00	\$90.00
WAUX - Memberships	\$0.00	\$0.00	\$1.00	\$1.00
WAUX - Merchandise	\$105.45	\$86.36	\$69.09	\$260.90
Total Womens Auxillary Income	\$105.52	\$86.43	\$1,033.86	\$1,225.81
<b>Total Sales Revenue</b>	<b>\$237,015.74</b>	<b>\$280,898.14</b>	<b>\$283,097.56</b>	<b>\$801,011.44</b>
Cost Of Sales				
Cost of Sales - Beverage				
Beverage Cost of Sales	\$21,179.02	\$15,570.01	\$13,878.18	\$50,627.21
Total Cost of Sales - Beverage	\$21,179.02	\$15,570.01	\$13,878.18	\$50,627.21
Cost of Sales - Food				
Food Cost of Sales	\$25,465.22	\$27,448.62	\$20,234.34	\$73,148.18
Total Cost of Sales - Food	\$25,465.22	\$27,448.62	\$20,234.34	\$73,148.18

**Profit & Loss [Multi-Period]**

June 2021 To August 2021

ABN: 61 412 912 811

	June	July	August	Total
Cost of Sales - Gaming				
GSP Contract Cost	\$14,845.60	\$28,679.00	\$14,339.50	\$57,864.10
Loyalty EGM Integration Connec	\$300.00	\$775.00	\$775.00	\$1,850.00
State Gaming Tax	\$0.00	\$3,334.47	\$0.00	\$3,334.47
Monitoring Costs	\$8,371.67	\$1,436.51	\$2,118.17	\$11,926.35
VCGLR Supervision Charge	\$2,738.53	\$600.00	\$600.00	\$3,938.53
<b>Total Cost of Sales - Gaming</b>	<b>\$26,255.80</b>	<b>\$34,824.98</b>	<b>\$17,832.67</b>	<b>\$78,913.45</b>
Keno Cost of Sales				
Keno Fees	\$0.00	\$169.64	\$214.69	\$384.33
<b>Total Keno Cost of Sales</b>	<b>\$0.00</b>	<b>\$169.64</b>	<b>\$214.69</b>	<b>\$384.33</b>
TAB Cost of Sales				
TAB Fees	\$400.00	\$200.00	\$300.00	\$900.00
<b>Total TAB Cost of Sales</b>	<b>\$400.00</b>	<b>\$200.00</b>	<b>\$300.00</b>	<b>\$900.00</b>
<b>Total Cost Of Sales</b>	<b>\$73,300.04</b>	<b>\$78,213.25</b>	<b>\$52,459.88</b>	<b>\$203,973.17</b>
<b>Gross Profit</b>	<b>\$163,715.70</b>	<b>\$202,684.89</b>	<b>\$230,637.68</b>	<b>\$597,038.27</b>
Expenses				
Administration Expenses				
Accounting/Bookkeeping Fees	\$4,000.00	\$4,160.00	\$5,200.00	\$13,360.00
ATM Expenses	\$328.73	\$202.18	\$265.46	\$796.37
Bank Charges	\$0.00	\$150.00	\$132.00	\$282.00
Merchant fees	\$698.77	\$686.05	\$648.84	\$2,033.66
Computer Software & Support	\$697.80	\$179.95	\$211.08	\$1,088.83
Computer Other Expenses	\$13.59	\$0.00	\$313.09	\$326.68
Fees & Licences	\$252.74	\$18.75	\$18.75	\$290.24
Freight & Cartage	\$155.22	\$131.60	\$241.50	\$528.32
Postage	\$20.45	\$2.88	\$0.00	\$23.33
Printing, Stationery	\$392.35	\$173.22	\$272.82	\$838.39
Professional fees	\$52.12	\$54.68	\$61.67	\$168.47
Subscriptions - TV etc	\$3,630.51	\$2,329.20	\$2,198.20	\$8,157.91
Subscriptions - Other	\$209.25	\$459.65	\$197.90	\$866.80
Telephone & Internet	\$460.26	\$460.15	\$460.92	\$1,381.33
Travel Expenses	\$102.23	\$4.00	\$0.00	\$106.23
<b>Total Administration Expenses</b>	<b>\$11,014.02</b>	<b>\$9,012.31</b>	<b>\$10,222.23</b>	<b>\$30,248.56</b>
Operational Expenses				
Bar Expenses	\$188.08	\$195.53	\$186.24	\$569.85
Beer Gas	\$88.29	\$180.83	\$134.56	\$403.68
Cash Discrepancies	\$304.29	-\$39.85	\$23.46	\$287.90
Cleaning Products	\$66.36	\$85.41	\$183.05	\$334.82
Cleaning Contracts	\$2,157.50	\$4,642.00	\$3,405.00	\$10,204.50
Cleaning Other	\$133.18	\$218.66	\$0.00	\$351.84
Consumables	\$162.96	\$347.76	\$362.53	\$873.25
Dining Room Supplies	\$439.60	\$219.80	\$356.16	\$1,015.56
Donations	\$0.00	\$300.00	\$0.00	\$300.00
Gaming Expenses	\$1,935.14	\$760.00	\$5,675.02	\$8,370.16
Kitchen Supplies/equipment	\$3,337.86	\$1,139.87	\$1,190.65	\$5,668.38
Raffles	\$60.00	\$362.12	\$48.28	\$470.40
Sanitary Costs	\$150.00	\$0.00	\$0.00	\$150.00
Security Contracts	\$346.52	\$294.58	\$294.58	\$935.68
Sundry Expense	\$21.77	\$17.94	\$27.41	\$67.12
Wastage	\$3,047.81	\$1,889.96	\$1,839.28	\$6,777.05

**Profit & Loss [Multi-Period]**

June 2021 To August 2021

ABN: 61 412 912 811

	June	July	August	Total
Total Operational Expenses	\$12,439.36	\$10,614.61	\$13,726.22	\$36,780.19
Advertising & Promotions				
Advertising & Marketing	\$1,585.40	\$1,453.72	\$166.11	\$3,205.23
Promotions - Members Discount	\$3,313.83	\$3,753.89	\$2,380.67	\$9,448.39
Promotions - Gaming	\$299.00	\$511.00	\$199.00	\$1,009.00
Promotions - Food	\$339.82	\$248.73	\$1,257.58	\$1,846.13
Promotions - Other	-\$62.27	\$62.27	\$0.00	\$0.00
Promotions - Happy Hour	\$93.14	\$186.09	\$157.13	\$436.36
Promotions - Specials	\$441.75	\$42.95	\$42.14	\$526.84
Guest Entertainment	\$0.00	\$500.00	\$0.00	\$500.00
Giveaways	\$533.44	\$830.69	\$387.08	\$1,751.21
Total Advertising & Promotions	\$6,544.11	\$7,589.34	\$4,589.71	\$18,723.16
Occupancy Costs				
Rent - Patriotic Fund	\$19,222.56	\$24,028.20	\$19,222.56	\$62,473.32
Electricity	\$6,058.52	\$6,141.01	\$6,141.01	\$18,340.54
Gas	\$1,338.74	\$2,073.27	\$1,036.63	\$4,448.64
Water Rates	\$394.04	\$484.00	\$484.00	\$1,362.04
Waste Removal	\$812.00	\$984.00	\$822.00	\$2,618.00
Insurance	\$3,272.19	\$3,272.23	\$3,278.36	\$9,822.78
Rates & Taxes	\$0.00	\$234.00	\$268.44	\$502.44
Rep & Maint - Buildings	\$141.61	\$219.85	\$1,251.17	\$1,612.63
Rep & Maint - Plant & equip	\$111.53	\$440.00	\$350.17	\$901.70
Total Occupancy Costs	\$31,351.19	\$37,876.56	\$32,854.34	\$102,082.09
Committee & Members Expenses				
Loyalty Points Redemption	\$2,729.17	\$1,316.86	\$2,846.43	\$6,892.46
Committee Members Expenses	\$68.20	\$66.66	\$0.00	\$134.86
Members Expenses	\$81.82	\$97.73	\$0.00	\$179.55
President Shout	\$0.00	\$10.50	\$0.00	\$10.50
Total Committee & Members Expenses	\$2,879.19	\$1,491.75	\$2,846.43	\$7,217.37
Welfare & Charitable Expenses				
Other W&C expenses	\$40.91	\$136.37	\$200.00	\$377.28
Scholarship Costs	\$227.27	\$0.00	\$0.00	\$227.27
Subsidised - Entertainment	\$67.50	\$167.50	\$117.50	\$352.50
Subsidised - Meals	\$4,330.00	\$3,680.00	\$2,760.00	\$10,770.00
Subsidised - Room Hire	\$0.00	\$0.00	\$1,000.00	\$1,000.00
Welfare Wages	\$3,240.47	\$3,223.22	\$3,615.18	\$10,078.87
Total Welfare & Charitable Expenses	\$7,906.15	\$7,207.09	\$7,692.68	\$22,805.92
Womens Auxillary Expenses				
WAUX - Commemorative Events	\$0.00	\$0.00	\$26.75	\$26.75
WAUX - General Expenses	\$0.00	\$32.00	\$32.00	\$64.00
WAUX - Raffle Expenses	\$0.00	\$0.00	\$100.00	\$100.00
WAUX - Events	\$0.00	\$0.00	\$83.54	\$83.54
Total Womens Auxillary Expenses	\$0.00	\$32.00	\$242.29	\$274.29
Employment Expenses				
FOH Wages	\$39,219.60	\$35,937.97	\$32,124.16	\$107,281.73
BOH Wages	\$26,932.96	\$28,004.99	\$26,484.27	\$81,422.22
Admin Wages	\$2,213.77	\$1,590.44	\$1,563.12	\$5,367.33
Management Wages	\$13,439.67	\$13,422.39	\$13,002.34	\$39,864.40
Superannuation	\$7,089.29	\$7,491.94	\$8,945.41	\$23,526.64
Provision - Annual Leave	\$1,268.97	\$2,852.22	-\$983.37	\$3,137.82

**Profit & Loss [Multi-Period]**

June 2021 To August 2021

ABN: 61 412 912 811

	June	July	August	Total
Provision - Long Service Leave	\$2,086.17	\$579.58	\$604.44	\$3,270.19
Workcover	\$1,589.92	\$227.99	\$1,981.45	\$3,799.36
Payroll Tax	\$355.61	-\$252.46	\$501.34	\$604.49
Staff Amenities	\$392.73	\$570.25	\$48.90	\$1,011.88
Staff Discount	\$905.53	\$811.27	\$628.05	\$2,344.85
<b>Total Employment Expenses</b>	<b>\$95,494.22</b>	<b>\$91,236.58</b>	<b>\$84,900.11</b>	<b>\$271,630.91</b>
<b>Total Expenses</b>	<b>\$167,628.24</b>	<b>\$165,060.24</b>	<b>\$157,074.01</b>	<b>\$489,762.49</b>
<b>Operating Profit</b>	<b>-\$3,912.54</b>	<b>\$37,624.65</b>	<b>\$73,563.67</b>	<b>\$107,275.78</b>
Other Income				
Interest Received	\$1.29	\$9.82	\$11.91	\$23.02
<b>Total Other Income</b>	<b>\$1.29</b>	<b>\$9.82</b>	<b>\$11.91</b>	<b>\$23.02</b>
Other Expenses				
Amortisation - Gaming Entitlem	\$9,727.12	\$10,051.37	\$10,051.37	\$29,829.86
Interest paid	\$221.39	\$172.12	\$150.10	\$543.61
<b>Total Other Expenses</b>	<b>\$9,948.51</b>	<b>\$10,223.49</b>	<b>\$10,201.47</b>	<b>\$30,373.47</b>
<b>Net Profit/(Loss)</b>	<b>-\$13,859.76</b>	<b>\$27,410.98</b>	<b>\$63,374.11</b>	<b>\$76,925.33</b>



**Profit & Loss [Multi-Period]**

May 2021 To August 2021

ABN: 61 412 912 811

	May	June	July	August	Total
Sales Revenue					
Bar Sales					
Beverage Sales	\$80,309.81	\$53,377.04	\$58,122.83	\$40,187.60	\$231,997.28
Total Bar Sales	\$80,309.81	\$53,377.04	\$58,122.83	\$40,187.60	\$231,997.28
Food Sales					
Food Sales	\$94,061.43	\$67,101.57	\$69,000.44	\$44,014.54	\$274,177.98
Food Sales - Subsidised	\$6,010.00	\$4,330.00	\$3,680.00	\$2,760.00	\$16,780.00
Total Food Sales	\$100,071.43	\$71,431.57	\$72,680.44	\$46,774.54	\$290,957.98
Gaming Machine Revenue					
Gaming Revenue	\$165,605.51	\$106,861.59	\$127,672.81	\$109,561.30	\$509,701.21
Total Gaming Machine Revenue	\$165,605.51	\$106,861.59	\$127,672.81	\$109,561.30	\$509,701.21
Keno Commission					
Keno Commission	\$729.37	\$651.14	\$743.71	\$522.45	\$2,646.67
Total Keno Commission	\$729.37	\$651.14	\$743.71	\$522.45	\$2,646.67
TAB Commission					
TAB Commission	\$1,218.89	\$955.85	\$263.79	\$866.18	\$3,304.71
Total TAB Commission	\$1,218.89	\$955.85	\$263.79	\$866.18	\$3,304.71
Membership Income					
Membership Income	\$1,263.62	\$827.32	\$1,925.46	\$581.79	\$4,598.19
Total Membership Income	\$1,263.62	\$827.32	\$1,925.46	\$581.79	\$4,598.19
Raffle Income					
Raffle Income	\$7,262.00	\$0.00	\$2,837.00	\$896.00	\$10,995.00
Total Raffle Income	\$7,262.00	\$0.00	\$2,837.00	\$896.00	\$10,995.00
Room Hire					
Room Hire & Catering - Subsidy	\$2,000.00	\$0.00	\$0.00	\$1,000.00	\$3,000.00
Total Room Hire	\$2,000.00	\$0.00	\$0.00	\$1,000.00	\$3,000.00
Other revenue					

**Profit & Loss [Multi-Period]**

May 2021 To August 2021

ABN: 61 412 912 811

	May	June	July	August	Total
ATM Rebate	\$1,643.63	\$1,010.93	\$1,327.26	\$1,247.25	\$5,229.07
Entertainment Subsidised	\$120.00	\$67.50	\$167.50	\$117.50	\$472.50
Wage Subsidy	\$0.00	\$0.00	\$2,500.00	\$0.00	\$2,500.00
Licensed Hospitality Venue Fund Grant	\$0.00	\$0.00	\$10,700.00	\$80,000.00	\$90,700.00
Other Income Received	\$3,136.37	\$1,727.28	\$1,870.91	\$309.09	\$7,043.65
<b>Total Other revenue</b>	<b>\$4,900.00</b>	<b>\$2,805.71</b>	<b>\$16,565.67</b>	<b>\$81,673.84</b>	<b>\$105,945.22</b>
Womens Auxillary Income					
WAUX - Events	\$1,556.30	\$0.00	\$0.00	\$873.70	\$2,430.00
WAUX - Donations	\$350.00	\$0.00	\$0.00	\$0.00	\$350.00
WAUX - Interest Received	\$0.02	\$0.07	\$0.07	\$0.07	\$0.23
WAUX - Raffles	\$2,067.00	\$0.00	\$0.00	\$90.00	\$2,157.00
WAUX - Memberships	\$0.00	\$0.00	\$0.00	\$1.00	\$1.00
WAUX - Merchandise	\$460.91	\$105.45	\$86.36	\$69.09	\$721.81
<b>Total Womens Auxillary Income</b>	<b>\$4,434.23</b>	<b>\$105.52</b>	<b>\$86.43</b>	<b>\$1,033.86</b>	<b>\$5,660.04</b>
<b>Total Sales Revenue</b>	<b>\$367,794.86</b>	<b>\$237,015.74</b>	<b>\$280,898.14</b>	<b>\$283,097.56</b>	<b>\$1,168,806.30</b>
Cost Of Sales					
Cost of Sales - Beverage					
Beverage Cost of Sales	\$25,367.80	\$21,179.02	\$15,570.01	\$13,878.18	\$75,995.01
<b>Total Cost of Sales - Beverage</b>	<b>\$25,367.80</b>	<b>\$21,179.02</b>	<b>\$15,570.01</b>	<b>\$13,878.18</b>	<b>\$75,995.01</b>
Cost of Sales - Food					
Food Cost of Sales	\$37,433.01	\$25,465.22	\$27,448.62	\$20,234.34	\$110,581.19
<b>Total Cost of Sales - Food</b>	<b>\$37,433.01</b>	<b>\$25,465.22</b>	<b>\$27,448.62</b>	<b>\$20,234.34</b>	<b>\$110,581.19</b>
Cost of Sales - Gaming					
GSP Contract Cost	\$52,297.00	\$14,845.60	\$28,679.00	\$14,339.50	\$110,161.10
Loyalty EGM Integration Connec	\$775.00	\$300.00	\$775.00	\$775.00	\$2,625.00
State Gaming Tax	\$22,722.80	\$0.00	\$3,334.47	\$0.00	\$26,057.27
Monitoring Costs	\$9,578.34	\$8,371.67	\$1,436.51	\$2,118.17	\$21,504.69
VCGLR Supervision Charge	\$600.00	\$2,738.53	\$600.00	\$600.00	\$4,538.53

**Profit & Loss [Multi-Period]**

May 2021 To August 2021

ABN: 61 412 912 811

	May	June	July	August	Total
Total Cost of Sales - Gaming	\$85,973.14	\$26,255.80	\$34,824.98	\$17,832.67	\$164,886.59
Keno Cost of Sales					
Keno Fees	\$271.41	\$0.00	\$169.64	\$214.69	\$655.74
Total Keno Cost of Sales	\$271.41	\$0.00	\$169.64	\$214.69	\$655.74
TAB Cost of Sales					
TAB Fees	\$400.00	\$400.00	\$200.00	\$300.00	\$1,300.00
Total TAB Cost of Sales	\$400.00	\$400.00	\$200.00	\$300.00	\$1,300.00
<b>Total Cost Of Sales</b>	<b>\$149,445.36</b>	<b>\$73,300.04</b>	<b>\$78,213.25</b>	<b>\$52,459.88</b>	<b>\$353,418.53</b>
Gross Profit	\$218,349.50	\$163,715.70	\$202,684.89	\$230,637.68	\$815,387.77
Expenses					
Administration Expenses					
Accounting/Bookkeeping Fees	\$5,000.00	\$4,000.00	\$4,160.00	\$5,200.00	\$18,360.00
ATM Expenses	\$391.64	\$328.73	\$202.18	\$265.46	\$1,188.01
Bank Charges	\$19.05	\$0.00	\$150.00	\$132.00	\$301.05
Merchant fees	\$1,020.79	\$698.77	\$686.05	\$648.84	\$3,054.45
Computer Software & Support	\$1,133.15	\$697.80	\$179.95	\$211.08	\$2,221.98
Computer Other Expenses	\$189.09	\$13.59	\$0.00	\$313.09	\$515.77
Fees & Licences	\$437.84	\$252.74	\$18.75	\$18.75	\$728.08
Freight & Cartage	\$221.24	\$155.22	\$131.60	\$241.50	\$749.56
Postage	\$41.95	\$20.45	\$2.88	\$0.00	\$65.28
Printing, Stationery	\$917.37	\$392.35	\$173.22	\$272.82	\$1,755.76
Professional fees	\$65.98	\$52.12	\$54.68	\$61.67	\$234.45
Subscriptions - TV etc	\$3,630.51	\$3,630.51	\$2,329.20	\$2,198.20	\$11,788.42
Subscriptions - Other	\$216.05	\$209.25	\$459.65	\$197.90	\$1,082.85
Telephone & Internet	\$460.43	\$460.26	\$460.15	\$460.92	\$1,841.76
Travel Expenses	\$54.39	\$102.23	\$4.00	\$0.00	\$160.62
Total Administration Expenses	\$13,799.48	\$11,014.02	\$9,012.31	\$10,222.23	\$44,048.04

**Profit & Loss [Multi-Period]**

May 2021 To August 2021

ABN: 61 412 912 811

	May	June	July	August	Total
Operational Expenses					
Bar Expenses	\$1,858.14	\$188.08	\$195.53	\$186.24	\$2,427.99
Beer Gas	\$227.10	\$88.29	\$180.83	\$134.56	\$630.78
Cash Discrepancies	-\$2,345.32	\$304.29	-\$39.85	\$23.46	-\$2,057.42
Cleaning Products	\$102.32	\$66.36	\$85.41	\$183.05	\$437.14
Cleaning Contracts	\$5,900.00	\$2,157.50	\$4,642.00	\$3,405.00	\$16,104.50
Cleaning Other	\$25.00	\$133.18	\$218.66	\$0.00	\$376.84
Consumables	\$904.85	\$162.96	\$347.76	\$362.53	\$1,778.10
Dining Room Supplies	\$1,216.84	\$439.60	\$219.80	\$356.16	\$2,232.40
Donations	\$500.00	\$0.00	\$300.00	\$0.00	\$800.00
Gaming Expenses	\$1,117.40	\$1,935.14	\$760.00	\$5,675.02	\$9,487.56
Kitchen Supplies/equipment	\$2,732.13	\$3,337.86	\$1,139.87	\$1,190.65	\$8,400.51
Laundry	\$148.50	\$0.00	\$0.00	\$0.00	\$148.50
Raffles	\$2,384.14	\$60.00	\$362.12	\$48.28	\$2,854.54
Sanitary Costs	\$0.00	\$150.00	\$0.00	\$0.00	\$150.00
Security Contracts	\$517.98	\$346.52	\$294.58	\$294.58	\$1,453.66
Sundry Expense	\$131.04	\$21.77	\$17.94	\$27.41	\$198.16
Wastage	\$3,847.81	\$3,047.81	\$1,889.96	\$1,839.28	\$10,624.86
<b>Total Operational Expenses</b>	<b>\$19,267.93</b>	<b>\$12,439.36</b>	<b>\$10,614.61</b>	<b>\$13,726.22</b>	<b>\$56,048.12</b>
Advertising & Promotions					
Advertising & Marketing	\$2,376.09	\$1,585.40	\$1,453.72	\$166.11	\$5,581.32
Promotions - Members Discount	\$5,000.45	\$3,313.83	\$3,753.89	\$2,380.67	\$14,448.84
Promotions - Gaming	\$617.91	\$299.00	\$511.00	\$199.00	\$1,626.91
Promotions - Food	\$0.00	\$339.82	\$248.73	\$1,257.58	\$1,846.13
Promotions - Other	\$22.45	-\$62.27	\$62.27	\$0.00	\$22.45
Promotions - Happy Hour	\$318.98	\$93.14	\$186.09	\$157.13	\$755.34
Promotions - Specials	\$69.55	\$441.75	\$42.95	\$42.14	\$596.39
Guest Entertainment	\$4,150.00	\$0.00	\$500.00	\$0.00	\$4,650.00
Giveaways	\$863.40	\$533.44	\$830.69	\$387.08	\$2,614.61

**Profit & Loss [Multi-Period]**

May 2021 To August 2021

ABN: 61 412 912 811

	May	June	July	August	Total
Total Advertising & Promotions	\$13,418.83	\$6,544.11	\$7,589.34	\$4,589.71	\$32,141.99
Occupancy Costs					
Rent - Patriotic Fund	\$18,962.37	\$19,222.56	\$24,028.20	\$19,222.56	\$81,435.69
Electricity	\$6,181.77	\$6,058.52	\$6,141.01	\$6,141.01	\$24,522.31
Gas	\$464.17	\$1,338.74	\$2,073.27	\$1,036.63	\$4,912.81
Water Rates	\$513.99	\$394.04	\$484.00	\$484.00	\$1,876.03
Waste Removal	\$1,684.91	\$812.00	\$984.00	\$822.00	\$4,302.91
Insurance	\$3,272.19	\$3,272.19	\$3,272.23	\$3,278.36	\$13,094.97
Rates & Taxes	\$0.00	\$0.00	\$234.00	\$268.44	\$502.44
Rep & Maint - Buildings	\$86.36	\$141.61	\$219.85	\$1,251.17	\$1,698.99
Rep & Maint - Plant & equip	\$1,303.65	\$111.53	\$440.00	\$350.17	\$2,205.35
Total Occupancy Costs	\$32,469.41	\$31,351.19	\$37,876.56	\$32,854.34	\$134,551.50
Committee & Members Expenses					
Loyalty Points Redemption	\$3,020.99	\$2,729.17	\$1,316.86	\$2,846.43	\$9,913.45
Committee Members Expenses	\$0.00	\$68.20	\$66.66	\$0.00	\$134.86
Members Expenses	\$0.00	\$81.82	\$97.73	\$0.00	\$179.55
President Shout	\$14.72	\$0.00	\$10.50	\$0.00	\$25.22
Total Committee & Members Expenses	\$3,035.71	\$2,879.19	\$1,491.75	\$2,846.43	\$10,253.08
Welfare & Charitable Expenses					
Other W&C expenses	\$136.37	\$40.91	\$136.37	\$200.00	\$513.65
Scholarship Costs	\$0.00	\$227.27	\$0.00	\$0.00	\$227.27
Subsidised - Entertainment	\$120.00	\$67.50	\$167.50	\$117.50	\$472.50
Subsidised - Meals	\$6,010.00	\$4,330.00	\$3,680.00	\$2,760.00	\$16,780.00
Subsidised - Room Hire	\$2,000.00	\$0.00	\$0.00	\$1,000.00	\$3,000.00
Welfare Wages	\$3,614.22	\$3,240.47	\$3,223.22	\$3,615.18	\$13,693.09
Total Welfare & Charitable Expenses	\$11,880.59	\$7,906.15	\$7,207.09	\$7,692.68	\$34,686.51
Womens Auxillary Expenses					
WAUX - Commemorative Events	\$0.00	\$0.00	\$0.00	\$26.75	\$26.75

**Profit & Loss [Multi-Period]**

May 2021 To August 2021

ABN: 61 412 912 811

	May	June	July	August	Total
WAUX - General Expenses	\$0.00	\$0.00	\$32.00	\$32.00	\$64.00
WAUX - Merchandise	\$301.10	\$0.00	\$0.00	\$0.00	\$301.10
WAUX - Raffle Expenses	\$419.49	\$0.00	\$0.00	\$100.00	\$519.49
WAUX - Events	\$2,372.64	\$0.00	\$0.00	\$83.54	\$2,456.18
<b>Total Womens Auxillary Expenses</b>	<b>\$3,093.23</b>	<b>\$0.00</b>	<b>\$32.00</b>	<b>\$242.29</b>	<b>\$3,367.52</b>
Employment Expenses					
FOH Wages	\$60,382.46	\$39,219.60	\$35,937.97	\$32,124.16	\$167,664.19
BOH Wages	\$39,605.21	\$26,932.96	\$28,004.99	\$26,484.27	\$121,027.43
Admin Wages	\$1,445.38	\$2,213.77	\$1,590.44	\$1,563.12	\$6,812.71
Management Wages	\$12,455.24	\$13,439.67	\$13,422.39	\$13,002.34	\$52,319.64
Superannuation	\$12,015.40	\$7,089.29	\$7,491.94	\$8,945.41	\$35,542.04
Provision - Annual Leave	-\$365.72	\$1,268.97	\$2,852.22	-\$983.37	\$2,772.10
Provision - Long Service Leave	\$1,050.11	\$2,086.17	\$579.58	\$604.44	\$4,320.30
Workcover	\$2,787.15	\$1,589.92	\$227.99	\$1,981.45	\$6,586.51
Payroll Tax	\$1,117.95	\$355.61	-\$252.46	\$501.34	\$1,722.44
Staff Amenities	\$548.52	\$392.73	\$570.25	\$48.90	\$1,560.40
Staff Uniforms	\$1,372.33	\$0.00	\$0.00	\$0.00	\$1,372.33
Staff Discount	\$898.10	\$905.53	\$811.27	\$628.05	\$3,242.95
<b>Total Employment Expenses</b>	<b>\$133,312.13</b>	<b>\$95,494.22</b>	<b>\$91,236.58</b>	<b>\$84,900.11</b>	<b>\$404,943.04</b>
<b>Total Expenses</b>	<b>\$230,277.31</b>	<b>\$167,628.24</b>	<b>\$165,060.24</b>	<b>\$157,074.01</b>	<b>\$720,039.80</b>
<b>Operating Profit</b>	<b>-\$11,927.81</b>	<b>-\$3,912.54</b>	<b>\$37,624.65</b>	<b>\$73,563.67</b>	<b>\$95,347.97</b>
Other Income					
Interest Received	\$10.87	\$1.29	\$9.82	\$11.91	\$33.89
<b>Total Other Income</b>	<b>\$10.87</b>	<b>\$1.29</b>	<b>\$9.82</b>	<b>\$11.91</b>	<b>\$33.89</b>
Other Expenses					
Amortisation - Gaming Entitlem	\$10,051.37	\$9,727.12	\$10,051.37	\$10,051.37	\$39,881.23
Interest paid	\$165.71	\$221.39	\$172.12	\$150.10	\$709.32

**Profit & Loss [Multi-Period]**

May 2021 To August 2021

ABN: 61 412 912 811

	May	June	July	August	Total
Total Other Expenses	\$10,217.08	\$9,948.51	\$10,223.49	\$10,201.47	\$40,590.55
Net Profit/(Loss)	-\$22,134.02	-\$13,859.76	\$27,410.98	\$63,374.11	\$54,791.31

**Profit & Loss [Budget Analysis]**

August 2021

ABN: 61 412 912 811

	Selected Period	Budgeted	\$ Difference	% Difference
Sales Revenue				
Bar Sales				
Beverage Sales	\$40,187.60	\$70,000.00	-\$29,812.40	(42.6)%
Total Bar Sales	\$40,187.60	\$70,000.00	-\$29,812.40	(42.6)%
Food Sales				
Food Sales	\$44,014.54	\$115,000.00	-\$70,985.46	(61.7)%
Food Sales - Subsidised	\$2,760.00	\$8,000.00	-\$5,240.00	(65.5)%
Total Food Sales	\$46,774.54	\$123,000.00	-\$76,225.46	(62.0)%
Gaming Machine Revenue				
Gaming Revenue	\$109,561.30	\$179,800.00	-\$70,238.70	(39.1)%
Total Gaming Machine Revenue	\$109,561.30	\$179,800.00	-\$70,238.70	(39.1)%
Keno Commission				
Keno Commission	\$522.45	\$859.10	-\$336.65	(39.2)%
Total Keno Commission	\$522.45	\$859.10	-\$336.65	(39.2)%
TAB Commission				
TAB Commission	\$866.18	\$1,200.00	-\$333.82	(27.8)%
Total TAB Commission	\$866.18	\$1,200.00	-\$333.82	(27.8)%
Membership Income				
Membership Income	\$581.79	\$2,013.65	-\$1,431.86	(71.1)%
Total Membership Income	\$581.79	\$2,013.65	-\$1,431.86	(71.1)%
Raffle Income				
Raffle Income	\$896.00	\$5,800.00	-\$4,904.00	(84.6)%
Total Raffle Income	\$896.00	\$5,800.00	-\$4,904.00	(84.6)%
Room Hire				
Room Hire & Catering	\$0.00	\$1.82	-\$1.82	(100.0)%
Room Hire & Catering - Subsidy	\$1,000.00	\$0.00	\$1,000.00	NA
Total Room Hire	\$1,000.00	\$1.82	\$998.18	54,845.1%
Other revenue				
ATM Rebate	\$1,247.25	\$1,600.00	-\$352.75	(22.0)%
Entertainment Subsidised	\$117.50	\$0.00	\$117.50	NA
Licensed Hospitality Venue Fund Grant	\$80,000.00	\$0.00	\$80,000.00	NA
Other Income Received	\$309.09	\$0.00	\$309.09	NA
Total Other revenue	\$81,673.84	\$1,600.00	\$80,073.84	5,004.6%
Womens Auxillary Income				
WAUX - Events	\$873.70	\$0.00	\$873.70	NA
WAUX - Interest Received	\$0.07	\$0.00	\$0.07	NA
WAUX - Raffles	\$90.00	\$0.00	\$90.00	NA
WAUX - Memberships	\$1.00	\$0.00	\$1.00	NA
WAUX - Merchandise	\$69.09	\$200.00	-\$130.91	(65.5)%
Total Womens Auxillary Income	\$1,033.86	\$200.00	\$833.86	416.9%
<b>Total Sales Revenue</b>	<b>\$283,097.56</b>	<b>\$384,474.57</b>	<b>-\$101,377.01</b>	<b>(26.4)%</b>
Cost Of Sales				
Cost of Sales - Beverage				
Beverage Cost of Sales	\$13,878.18	\$22,400.00	-\$8,521.82	(38.0)%
Total Cost of Sales - Beverage	\$13,878.18	\$22,400.00	-\$8,521.82	(38.0)%
Cost of Sales - Food				
Food Cost of Sales	\$20,234.34	\$39,100.00	-\$18,865.66	(48.2)%
Total Cost of Sales - Food	\$20,234.34	\$39,100.00	-\$18,865.66	(48.2)%



**Profit & Loss [Budget Analysis]**

August 2021

ABN: 61 412 912 811

	Selected Period	Budgeted	\$ Difference	% Difference
Cost of Sales - Gaming				
GSP Contract Cost	\$14,339.50	\$52,297.00	-\$37,957.50	(72.6)%
Loyalty EGM Integration Connec	\$775.00	\$775.00	\$0.00	0.0%
State Gaming Tax	\$0.00	\$30,112.16	-\$30,112.16	(100.0)%
Monitoring Costs	\$2,118.17	\$3,000.00	-\$881.83	(29.4)%
VCGLR Supervision Charge	\$600.00	\$600.00	\$0.00	0.0%
<b>Total Cost of Sales - Gaming</b>	<b>\$17,832.67</b>	<b>\$86,784.16</b>	<b>-\$68,951.49</b>	<b>(79.5)%</b>
Keno Cost of Sales				
Keno Fees	\$214.69	\$395.82	-\$181.13	(45.8)%
<b>Total Keno Cost of Sales</b>	<b>\$214.69</b>	<b>\$395.82</b>	<b>-\$181.13</b>	<b>(45.8)%</b>
TAB Cost of Sales				
TAB Fees	\$300.00	\$500.00	-\$200.00	(40.0)%
<b>Total TAB Cost of Sales</b>	<b>\$300.00</b>	<b>\$500.00</b>	<b>-\$200.00</b>	<b>(40.0)%</b>
<b>Total Cost Of Sales</b>	<b>\$52,459.88</b>	<b>\$149,179.98</b>	<b>-\$96,720.10</b>	<b>(64.8)%</b>
<b>Gross Profit</b>	<b>\$230,637.68</b>	<b>\$235,294.59</b>	<b>-\$4,656.91</b>	<b>(2.0)%</b>
Expenses				
Administration Expenses				
Accounting/Bookkeeping Fees	\$5,200.00	\$5,000.00	\$200.00	4.0%
ATM Expenses	\$265.46	\$350.00	-\$84.54	(24.2)%
Bank Charges	\$132.00	\$200.00	-\$68.00	(34.0)%
Merchant fees	\$648.84	\$1,100.00	-\$451.16	(41.0)%
Computer Software & Support	\$211.08	\$300.00	-\$88.92	(29.6)%
Computer Other Expenses	\$313.09	\$56.31	\$256.78	456.0%
Fees & Licences	\$18.75	\$600.00	-\$581.25	(96.9)%
Freight & Cartage	\$241.50	\$232.92	\$8.58	3.7%
Legal Expenses	\$0.00	\$550.00	-\$550.00	(100.0)%
Postage	\$0.00	\$60.00	-\$60.00	(100.0)%
Printing, Stationery	\$272.82	\$1,000.00	-\$727.18	(72.7)%
Professional fees	\$61.67	\$453.59	-\$391.92	(86.4)%
Subscriptions - TV etc	\$2,198.20	\$3,500.00	-\$1,301.80	(37.2)%
Subscriptions - Other	\$197.90	\$300.00	-\$102.10	(34.0)%
Telephone & Internet	\$460.92	\$550.00	-\$89.08	(16.2)%
Travel Expenses	\$0.00	\$966.40	-\$966.40	(100.0)%
<b>Total Administration Expenses</b>	<b>\$10,222.23</b>	<b>\$15,219.22</b>	<b>-\$4,996.99</b>	<b>(32.8)%</b>
Operational Expenses				
Bar Expenses	\$186.24	\$1,300.00	-\$1,113.76	(85.7)%
Beer Gas	\$134.56	\$350.00	-\$215.44	(61.6)%
Cash Discrepancies	\$23.46	\$250.00	-\$226.54	(90.6)%
Cleaning Products	\$183.05	\$100.00	\$83.05	83.1%
Cleaning Contracts	\$3,405.00	\$6,250.00	-\$2,845.00	(45.5)%
Consumables	\$362.53	\$500.00	-\$137.47	(27.5)%
Dining Room Supplies	\$356.16	\$200.00	\$156.16	78.1%
Donations	\$0.00	\$940.50	-\$940.50	(100.0)%
Gaming Expenses	\$5,675.02	\$500.00	\$5,175.02	1,035.0%
Kitchen Supplies/equipment	\$1,190.65	\$1,500.00	-\$309.35	(20.6)%
Raffles	\$48.28	\$2,300.00	-\$2,251.72	(97.9)%
Sanitary Costs	\$0.00	\$93.72	-\$93.72	(100.0)%
Security Contracts	\$294.58	\$480.00	-\$185.42	(38.6)%
Sundry Expense	\$27.41	\$900.00	-\$872.59	(97.0)%
Wastage	\$1,839.28	\$200.00	\$1,639.28	819.6%

**Profit & Loss [Budget Analysis]**

August 2021

ABN: 61 412 912 811

	Selected Period	Budgeted	\$ Difference	% Difference
Total Operational Expenses	\$13,726.22	\$15,864.22	-\$2,138.00	(13.5)%
Advertising & Promotions				
Advertising & Marketing	\$166.11	\$2,500.00	-\$2,333.89	(93.4)%
Promotions - Members Prizes	\$0.00	\$1,200.00	-\$1,200.00	(100.0)%
Promotions - Members Discount	\$2,380.67	\$5,500.00	-\$3,119.33	(56.7)%
Promotions - Gaming	\$199.00	\$550.00	-\$351.00	(63.8)%
Promotions - Food	\$1,257.58	\$400.00	\$857.58	214.4%
Promotions - Other	\$0.00	\$5,000.00	-\$5,000.00	(100.0)%
Promotions - Happy Hour	\$157.13	\$2,500.00	-\$2,342.87	(93.7)%
Promotions - Specials	\$42.14	\$0.00	\$42.14	NA
Giveaways	\$387.08	\$0.00	\$387.08	NA
Total Advertising & Promotions	\$4,589.71	\$17,650.00	-\$13,060.29	(74.0)%
Occupancy Costs				
Rent - Patriotic Fund	\$19,222.56	\$31,600.00	-\$12,377.44	(39.2)%
Electricity	\$6,141.01	\$7,000.00	-\$858.99	(12.3)%
Gas	\$1,036.63	\$1,500.00	-\$463.37	(30.9)%
Water Rates	\$484.00	\$405.34	\$78.66	19.4%
Waste Removal	\$822.00	\$900.00	-\$78.00	(8.7)%
Insurance	\$3,278.36	\$4,500.00	-\$1,221.64	(27.1)%
Rates & Taxes	\$268.44	\$0.00	\$268.44	NA
Rep & Maint - Buildings	\$1,251.17	\$1,500.00	-\$248.83	(16.6)%
Rep & Maint - Plant & equip	\$350.17	\$1,500.00	-\$1,149.83	(76.7)%
Total Occupancy Costs	\$32,854.34	\$48,905.34	-\$16,051.00	(32.8)%
Committee & Members Expenses				
Loyalty Points Redemption	\$2,846.43	\$4,700.00	-\$1,853.57	(39.4)%
Membership Affiliation Charge	\$0.00	\$1,000.00	-\$1,000.00	(100.0)%
Committee Members Expenses	\$0.00	\$550.00	-\$550.00	(100.0)%
Total Committee & Members Expenses	\$2,846.43	\$6,250.00	-\$3,403.57	(54.5)%
Welfare & Charitable Expenses				
Other W&C expenses	\$200.00	\$0.00	\$200.00	NA
Subsidised - Entertainment	\$117.50	\$0.00	\$117.50	NA
Subsidised - Meals	\$2,760.00	\$8,000.00	-\$5,240.00	(65.5)%
Subsidised - Room Hire	\$1,000.00	\$0.00	\$1,000.00	NA
Welfare Wages	\$3,615.18	\$3,200.00	\$415.18	13.0%
Total Welfare & Charitable Expenses	\$7,692.68	\$11,200.00	-\$3,507.32	(31.3)%
Womens Auxillary Expenses				
WAUX - Commemorative Events	\$26.75	\$0.00	\$26.75	NA
WAUX - General Expenses	\$32.00	\$0.00	\$32.00	NA
WAUX - Merchandise	\$0.00	\$400.00	-\$400.00	(100.0)%
WAUX - Raffle Expenses	\$100.00	\$0.00	\$100.00	NA
WAUX - Events	\$83.54	\$350.00	-\$266.46	(76.1)%
Total Womens Auxillary Expenses	\$242.29	\$750.00	-\$507.71	(67.7)%
Employment Expenses				
FOH Wages	\$32,124.16	\$46,760.00	-\$14,635.84	(31.3)%
BOH Wages	\$26,484.27	\$34,500.00	-\$8,015.73	(23.2)%
Admin Wages	\$1,563.12	\$2,800.00	-\$1,236.88	(44.2)%
Management Wages	\$13,002.34	\$14,000.00	-\$997.66	(7.1)%
Superannuation	\$8,945.41	\$9,315.70	-\$370.29	(4.0)%
Provision - Annual Leave	-\$983.37	\$2,500.00	-\$3,483.37	(139.3)%
Provision - Long Service Leave	\$604.44	\$500.00	\$104.44	20.9%

**Profit & Loss [Budget Analysis]**

August 2021

ABN: 61 412 912 811

	<b>Selected Period</b>	<b>Budgeted</b>	<b>\$ Difference</b>	<b>% Difference</b>
Workcover	\$1,981.45	\$2,298.16	-\$316.71	(13.8)%
Payroll Tax	\$501.34	\$646.49	-\$145.15	(22.5)%
Staff Amenities	\$48.90	\$120.00	-\$71.10	(59.3)%
Staff Uniforms	\$0.00	\$354.54	-\$354.54	(100.0)%
Staff Discount	\$628.05	\$517.30	\$110.75	21.4%
<b>Total Employment Expenses</b>	<b>\$84,900.11</b>	<b>\$114,312.19</b>	<b>-\$29,412.08</b>	<b>(25.7)%</b>
<b>Total Expenses</b>	<b>\$157,074.01</b>	<b>\$230,150.97</b>	<b>-\$73,076.96</b>	<b>(31.8)%</b>
<b>Operating Profit</b>	<b>\$73,563.67</b>	<b>\$5,143.62</b>	<b>\$68,420.05</b>	<b>1,330.2%</b>
<b>Other Income</b>				
Interest Received	\$11.91	\$12.00	-\$0.09	(0.8)%
<b>Total Other Income</b>	<b>\$11.91</b>	<b>\$12.00</b>	<b>-\$0.09</b>	<b>(0.8)%</b>
<b>Other Expenses</b>				
Amortisation - Gaming Entitlem	\$10,051.37	\$10,051.37	\$0.00	0.0%
Interest paid	\$150.10	\$232.10	-\$82.00	(35.3)%
<b>Total Other Expenses</b>	<b>\$10,201.47</b>	<b>\$10,283.47</b>	<b>-\$82.00</b>	<b>(0.8)%</b>
<b>Net Profit/(Loss)</b>	<b>\$63,374.11</b>	<b>-\$5,127.85</b>	<b>\$68,501.96</b>	<b>1,335.9%</b>

**Profit & Loss [Budget Analysis]**

January 2021 To August 2021

ABN: 61 412 912 811

	Selected Period	Budgeted	\$ Difference	% Difference
Sales Revenue				
Bar Sales				
Beverage Sales	\$616,530.16	\$675,000.00	-\$58,469.84	(8.7)%
Total Bar Sales	\$616,530.16	\$675,000.00	-\$58,469.84	(8.7)%
Food Sales				
Food Sales	\$675,451.87	\$965,000.00	-\$289,548.13	(30.0)%
Food Sales - Subsidised	\$41,460.00	\$64,000.00	-\$22,540.00	(35.2)%
Total Food Sales	\$716,911.87	\$1,029,000.00	-\$312,088.13	(30.3)%
Gaming Machine Revenue				
Gaming Revenue	\$1,162,463.08	\$1,409,400.00	-\$246,936.92	(17.5)%
Total Gaming Machine Revenue	\$1,162,463.08	\$1,409,400.00	-\$246,936.92	(17.5)%
Keno Commission				
Keno Commission	\$5,708.15	\$5,216.50	\$491.65	9.4%
Total Keno Commission	\$5,708.15	\$5,216.50	\$491.65	9.4%
TAB Commission				
TAB Commission	\$9,164.89	\$9,600.00	-\$435.11	(4.5)%
Total TAB Commission	\$9,164.89	\$9,600.00	-\$435.11	(4.5)%
Membership Income				
Membership Income	\$17,948.19	\$26,926.10	-\$8,977.91	(33.3)%
Total Membership Income	\$17,948.19	\$26,926.10	-\$8,977.91	(33.3)%
Raffle Income				
Raffle Income	\$36,936.00	\$46,400.00	-\$9,464.00	(20.4)%
Total Raffle Income	\$36,936.00	\$46,400.00	-\$9,464.00	(20.4)%
Room Hire				
Room Hire & Catering	\$0.00	\$1,131.83	-\$1,131.83	(100.0)%
Room Hire & Catering - Subsidy	\$6,950.00	\$2,035.00	\$4,915.00	241.5%
Total Room Hire	\$6,950.00	\$3,166.83	\$3,783.17	119.5%
Other revenue				
ATM Rebate	\$11,994.52	\$12,800.00	-\$805.48	(6.3)%
Donations Received	\$7,890.91	\$0.00	\$7,890.91	NA
Entertainment Subsidised	\$472.50	\$136.00	\$336.50	247.4%
Wage Subsidy	\$2,500.00	\$0.00	\$2,500.00	NA
Licensed Hospitality Venue Fund Grant	\$90,700.00	\$0.00	\$90,700.00	NA
Circuit Breaker Action Payment Grant	\$3,000.00	\$0.00	\$3,000.00	NA
Sundry Income	-\$9.09	\$0.00	-\$9.09	NA
Other Income Received	\$7,043.65	\$0.00	\$7,043.65	NA
JobKeeper Wage Subsidy	\$63,000.00	\$0.00	\$63,000.00	NA
Total Other revenue	\$186,592.49	\$12,936.00	\$173,656.49	1,342.4%
Womens Auxillary Income				
WAUX - Events	\$2,430.00	\$0.00	\$2,430.00	NA
WAUX - Wakes	\$1,353.64	\$0.00	\$1,353.64	NA
WAUX - Donations	\$1,253.00	\$0.00	\$1,253.00	NA
WAUX - Interest Received	\$0.30	\$0.00	\$0.30	NA
WAUX - Raffles	\$3,327.00	\$0.00	\$3,327.00	NA
WAUX - Memberships	\$7.00	\$0.00	\$7.00	NA
WAUX - Merchandise	\$2,976.31	\$1,600.00	\$1,376.31	86.0%
Total Womens Auxillary Income	\$11,347.25	\$1,600.00	\$9,747.25	609.2%
<b>Total Sales Revenue</b>	<b>\$2,770,552.08</b>	<b>\$3,219,245.43</b>	<b>-\$448,693.35</b>	<b>(13.9)%</b>
Cost Of Sales				

**Profit & Loss [Budget Analysis]**

January 2021 To August 2021

ABN: 61 412 912 811

	Selected Period	Budgeted	\$ Difference	% Difference
Cost of Sales - Beverage				
Beverage Cost of Sales	\$202,966.72	\$216,000.00	-\$13,033.28	(6.0)%
Total Cost of Sales - Beverage	\$202,966.72	\$216,000.00	-\$13,033.28	(6.0)%
Cost of Sales - Food				
Food Cost of Sales	\$252,995.75	\$328,100.00	-\$75,104.25	(22.9)%
Total Cost of Sales - Food	\$252,995.75	\$328,100.00	-\$75,104.25	(22.9)%
Cost of Sales - Gaming				
GSP Contract Cost	\$257,604.90	\$411,628.00	-\$154,023.10	(37.4)%
Loyalty EGM Integration Connec	\$4,810.00	\$6,100.00	-\$1,290.00	(21.1)%
State Gaming Tax	\$112,376.83	\$220,853.64	-\$108,476.81	(49.1)%
Monitoring Costs	\$32,797.24	\$24,000.00	\$8,797.24	36.7%
VCGLR Supervision Charge	\$6,938.53	\$4,800.00	\$2,138.53	44.6%
Total Cost of Sales - Gaming	\$414,527.50	\$667,381.64	-\$252,854.14	(37.9)%
Keno Cost of Sales				
Keno Fees	\$1,436.07	\$2,759.42	-\$1,323.35	(48.0)%
Total Keno Cost of Sales	\$1,436.07	\$2,759.42	-\$1,323.35	(48.0)%
TAB Cost of Sales				
TAB Fees	\$2,850.00	\$4,000.00	-\$1,150.00	(28.8)%
Total TAB Cost of Sales	\$2,850.00	\$4,000.00	-\$1,150.00	(28.8)%
<b>Total Cost Of Sales</b>	<b>\$874,776.04</b>	<b>\$1,218,241.06</b>	<b>-\$343,465.02</b>	<b>(28.2)%</b>
Gross Profit	\$1,895,776.04	\$2,001,004.37	-\$105,228.33	(5.3)%
Expenses				
Administration Expenses				
Accounting/Bookkeeping Fees	\$35,360.00	\$35,000.00	\$360.00	1.0%
Audit Fees	\$2,200.00	\$2,400.00	-\$200.00	(8.3)%
ATM Expenses	\$2,534.93	\$2,800.00	-\$265.07	(9.5)%
Bank Charges	\$351.05	\$1,600.00	-\$1,248.95	(78.1)%
Merchant fees	\$7,865.62	\$8,800.00	-\$934.38	(10.6)%
Computer Software & Support	\$3,943.17	\$2,400.00	\$1,543.17	64.3%
Computer Other Expenses	\$691.27	\$5,556.57	-\$4,865.30	(87.6)%
Fees & Licences	\$2,481.78	\$4,800.00	-\$2,318.22	(48.3)%
Freight & Cartage	\$2,059.82	\$4,761.68	-\$2,701.86	(56.7)%
Legal Expenses	\$3,865.55	\$4,400.00	-\$534.45	(12.1)%
Postage	\$234.60	\$480.00	-\$245.40	(51.1)%
Printing, Stationery	\$4,336.19	\$8,000.00	-\$3,663.81	(45.8)%
Professional fees	\$1,137.46	\$3,628.72	-\$2,491.26	(68.7)%
Subscriptions - TV etc	\$21,916.76	\$28,000.00	-\$6,083.24	(21.7)%
Subscriptions - Other	\$1,798.20	\$2,400.00	-\$601.80	(25.1)%
Telephone & Internet	\$3,932.53	\$4,400.00	-\$467.47	(10.6)%
Travel Expenses	\$607.09	\$4,407.39	-\$3,800.30	(86.2)%
Total Administration Expenses	\$95,316.02	\$123,834.36	-\$28,518.34	(23.0)%
Operational Expenses				
Bar Expenses	\$7,383.53	\$10,400.00	-\$3,016.47	(29.0)%
Beer Gas	\$1,147.10	\$2,800.00	-\$1,652.90	(59.0)%
Cash Discrepancies	\$1,578.22	\$2,000.00	-\$421.78	(21.1)%
Cleaning Products	\$1,144.61	\$800.00	\$344.61	43.1%
Cleaning Contracts	\$29,697.00	\$43,750.00	-\$14,053.00	(32.1)%
Cleaning Other	\$510.02	\$0.00	\$510.02	NA
Consumables	\$3,524.13	\$4,000.00	-\$475.87	(11.9)%

**Profit & Loss [Budget Analysis]**

January 2021 To August 2021

ABN: 61 412 912 811

	Selected Period	Budgeted	\$ Difference	% Difference
Dining Room Supplies	\$5,060.61	\$1,600.00	\$3,460.61	216.3%
Donations	\$1,300.00	\$1,240.50	\$59.50	4.8%
Gaming Expenses	\$10,275.13	\$4,000.00	\$6,275.13	156.9%
Kitchen Supplies/equipment	\$17,462.33	\$12,000.00	\$5,462.33	45.5%
Laundry	\$148.50	\$230.10	-\$81.60	(35.5)%
Raffles	\$9,438.32	\$18,400.00	-\$8,961.68	(48.7)%
Sanitary Costs	\$150.00	\$912.71	-\$762.71	(83.6)%
Security Contracts	\$3,182.52	\$3,840.00	-\$657.48	(17.1)%
Sundry Expense	\$502.87	\$7,200.00	-\$6,697.13	(93.0)%
Wastage	\$10,634.81	\$1,600.00	\$9,034.81	564.7%
<b>Total Operational Expenses</b>	<b>\$103,139.70</b>	<b>\$114,773.31</b>	<b>-\$11,633.61</b>	<b>(10.1)%</b>
<b>Advertising &amp; Promotions</b>				
Advertising & Marketing	\$12,579.15	\$20,000.00	-\$7,420.85	(37.1)%
Promotions - Members Prizes	\$1,379.54	\$9,600.00	-\$8,220.46	(85.6)%
Promotions - Members Discount	\$37,486.32	\$44,000.00	-\$6,513.68	(14.8)%
Promotions - Gaming	\$2,487.55	\$4,400.00	-\$1,912.45	(43.5)%
Promotions - Food	\$2,292.13	\$3,200.00	-\$907.87	(28.4)%
Promotions - Other	\$132.08	\$40,000.00	-\$39,867.92	(99.7)%
Promotions - Happy Hour	\$1,648.29	\$20,000.00	-\$18,351.71	(91.8)%
Promotions - Specials	\$841.87	\$0.00	\$841.87	NA
Guest Entertainment	\$19,277.28	\$8,350.00	\$10,927.28	130.9%
Giveaways	\$5,881.26	\$0.00	\$5,881.26	NA
<b>Total Advertising &amp; Promotions</b>	<b>\$84,005.47</b>	<b>\$149,550.00</b>	<b>-\$65,544.53</b>	<b>(43.8)%</b>
<b>Occupancy Costs</b>				
Rent - Patriotic Fund	\$181,692.83	\$252,800.00	-\$71,107.17	(28.1)%
Electricity	\$50,022.37	\$56,000.00	-\$5,977.63	(10.7)%
Gas	\$8,402.14	\$12,000.00	-\$3,597.86	(30.0)%
Water Rates	\$4,096.24	\$5,460.57	-\$1,364.33	(25.0)%
Waste Removal	\$9,356.37	\$7,200.00	\$2,156.37	29.9%
Insurance	\$26,183.73	\$36,000.00	-\$9,816.27	(27.3)%
Rates & Taxes	\$502.44	\$5,677.60	-\$5,175.16	(91.2)%
Rep & Maint - Buildings	\$4,812.42	\$12,000.00	-\$7,187.58	(59.9)%
Rep & Maint - Plant & equip	\$7,057.26	\$12,000.00	-\$4,942.74	(41.2)%
<b>Total Occupancy Costs</b>	<b>\$292,125.80</b>	<b>\$399,138.17</b>	<b>-\$107,012.37</b>	<b>(26.8)%</b>
<b>Committee &amp; Members Expenses</b>				
Loyalty Points Redemption	\$22,079.25	\$37,600.00	-\$15,520.75	(41.3)%
Membership Affiliation Charge	\$0.00	\$1,000.00	-\$1,000.00	(100.0)%
Committee Members Expenses	\$173.04	\$4,400.00	-\$4,226.96	(96.1)%
Conference/Seminar costs	\$161.24	\$100.00	\$61.24	61.2%
Membership Cards	\$225.00	\$273.82	-\$48.82	(17.8)%
Members Expenses	\$261.37	\$0.00	\$261.37	NA
President Shout	\$94.77	\$0.00	\$94.77	NA
<b>Total Committee &amp; Members Expenses</b>	<b>\$22,994.67</b>	<b>\$43,373.82</b>	<b>-\$20,379.15</b>	<b>(47.0)%</b>
<b>Welfare &amp; Charitable Expenses</b>				
Commemorative Day Expenses	\$1,877.82	\$2,455.17	-\$577.35	(23.5)%
Committee Honorarium	\$0.00	\$2,400.00	-\$2,400.00	(100.0)%
VCGLR Gaming Donations	\$25,000.00	\$0.00	\$25,000.00	NA
Donations/Community outreach	\$91.64	\$5,500.00	-\$5,408.36	(98.3)%
Welfare Courtesy Bus	\$0.00	\$67.91	-\$67.91	(100.0)%
Other W&C expenses	\$649.97	\$1,213.69	-\$563.72	(46.4)%
Printing, Stationery	\$0.00	\$120.00	-\$120.00	(100.0)%

**Profit & Loss [Budget Analysis]**

January 2021 To August 2021

ABN: 61 412 912 811

	Selected Period	Budgeted	\$ Difference	% Difference
Scholarship Costs	\$909.08	\$0.00	\$909.08	NA
Subsidised - Entertainment	\$472.50	\$68.00	\$404.50	594.9%
Subsidised - Meals	\$41,460.00	\$64,000.00	-\$22,540.00	(35.2)%
Subsidised - Room Hire	\$6,950.00	\$0.00	\$6,950.00	NA
Welfare Wages	\$27,039.08	\$25,600.00	\$1,439.08	5.6%
<b>Total Welfare &amp; Charitable Expenses</b>	<b>\$104,450.09</b>	<b>\$101,424.77</b>	<b>\$3,025.32</b>	<b>3.0%</b>
Womens Auxillary Expenses				
WAUX - Commemorative Events	\$598.86	\$0.00	\$598.86	NA
WAUX - Donation	\$3,000.00	\$0.00	\$3,000.00	NA
WAUX - Catering	\$87.94	\$0.00	\$87.94	NA
WAUX - Donation (Main)	\$207.20	\$0.00	\$207.20	NA
WAUX - General Expenses	\$64.00	\$0.00	\$64.00	NA
WAUX - Merchandise	\$1,777.35	\$1,200.00	\$577.35	48.1%
WAUX - Printing & Stationery	\$4.50	\$0.00	\$4.50	NA
WAUX - Raffle Expenses	\$641.94	\$1,045.00	-\$403.06	(38.6)%
WAUX - Wakes	\$389.25	\$0.00	\$389.25	NA
WAUX - Womens Council	\$150.00	\$0.00	\$150.00	NA
WAUX - Events	\$2,726.43	\$13,650.00	-\$10,923.57	(80.0)%
<b>Total Womens Auxillary Expenses</b>	<b>\$9,647.47</b>	<b>\$15,895.00</b>	<b>-\$6,247.53</b>	<b>(39.3)%</b>
Employment Expenses				
FOH Wages	\$368,240.33	\$391,280.00	-\$23,039.67	(5.9)%
BOH Wages	\$252,496.85	\$289,500.00	-\$37,003.15	(12.8)%
Admin Wages	\$11,245.81	\$22,400.00	-\$11,154.19	(49.8)%
Management Wages	\$104,154.77	\$112,000.00	-\$7,845.23	(7.0)%
JobKeeper Top Up	\$756.56	\$0.00	\$756.56	NA
Superannuation	\$70,866.74	\$77,442.10	-\$6,575.36	(8.5)%
Provision - Annual Leave	\$11,136.16	\$20,000.00	-\$8,863.84	(44.3)%
Provision - Long Service Leave	\$6,843.67	\$4,000.00	\$2,843.67	71.1%
Workcover	\$14,765.50	\$19,104.78	-\$4,339.28	(22.7)%
Payroll Tax	\$4,303.34	\$5,580.33	-\$1,276.99	(22.9)%
Staff Amenities	\$2,053.90	\$960.00	\$1,093.90	113.9%
Staff Training	\$90.91	\$4,734.12	-\$4,643.21	(98.1)%
Staff Uniforms	\$2,510.23	\$4,414.87	-\$1,904.64	(43.1)%
Staff Discount	\$6,485.61	\$2,932.71	\$3,552.90	121.1%
Other Employment Expenses	\$252.59	\$0.00	\$252.59	NA
<b>Total Employment Expenses</b>	<b>\$856,202.97</b>	<b>\$954,348.91</b>	<b>-\$98,145.94</b>	<b>(10.3)%</b>
<b>Total Expenses</b>	<b>\$1,567,882.19</b>	<b>\$1,902,338.34</b>	<b>-\$334,456.15</b>	<b>(17.6)%</b>
<b>Operating Profit</b>	<b>\$327,893.85</b>	<b>\$98,666.03</b>	<b>\$229,227.82</b>	<b>232.3%</b>
Other Income				
Interest Received	\$56.95	\$71.27	-\$14.32	(20.1)%
<b>Total Other Income</b>	<b>\$56.95</b>	<b>\$71.27</b>	<b>-\$14.32</b>	<b>(20.1)%</b>
Other Expenses				
Amortisation - Gaming Entitlem	\$78,789.75	\$79,113.98	-\$324.23	(0.4)%
Sinking Fund EGM	\$0.00	\$6,000.00	-\$6,000.00	(100.0)%
Interest paid	\$1,462.03	\$3,933.71	-\$2,471.68	(62.8)%
<b>Total Other Expenses</b>	<b>\$80,251.78</b>	<b>\$89,047.69</b>	<b>-\$8,795.91</b>	<b>(9.9)%</b>
<b>Net Profit/(Loss)</b>	<b>\$247,699.02</b>	<b>\$9,689.61</b>	<b>\$238,009.41</b>	<b>2,456.3%</b>

**Balance Sheet [Multi-Period]**

June 2021 To August 2021

ABN: 61 412 912 811

	June	July	August
<b>Assets</b>			
<b>Current Assets</b>			
<b>Bank Accounts</b>			
ANZ Working Account x383	\$19,887.30	\$14,110.88	\$41,801.76
ANZ Gaming Account x775	\$59,690.85	\$65,665.79	\$63,214.51
ANZ Prize Account x612	\$30,000.81	\$27,100.12	\$30,001.30
ANZ Keno Account x321	\$5,420.27	\$6,051.84	\$7,066.91
ANZ Staff Entitlements x724	\$63,729.13	\$75,732.01	\$95,735.74
ANZ Community Chest x314	\$9,905.94	\$11,706.38	\$13,756.94
ANZ Gaming Entitlements x322	\$140,017.03	\$140,022.78	\$162,029.34
ANZ BAS Saver x603	\$50,278.48	\$45,621.85	\$43,228.91
ANZ WAUX x744	\$8,617.57	\$8,541.64	\$8,386.07
<b>Total Bank Accounts</b>	<b>\$387,547.38</b>	<b>\$394,553.29</b>	<b>\$465,221.48</b>
<b>Clearing Accounts</b>			
Cash Clearing	\$2,949.40	\$7,739.00	\$0.00
Pokie Clearing	\$0.00	\$2,900.94	\$0.00
TAB Clearing	-\$38.98	\$31.17	-\$111.51
EFTPOS Clearing	\$4,472.99	\$15,177.65	\$0.00
ATM Clearing	\$6,764.00	\$18,584.00	\$0.00
Account Charge Clearing	\$37.00	\$112.50	\$162.50
<b>Total Clearing Accounts</b>	<b>\$14,184.41</b>	<b>\$44,545.26</b>	<b>\$50.99</b>
<b>Floats</b>			
Gaming Float	\$115,009.75	\$111,099.00	\$102,864.35
Hoppers Float	\$1,144.00	\$1,087.00	\$984.00
Keno Float	\$1,800.00	\$1,800.00	\$1,800.00
TAB Float	\$1,500.00	\$1,500.00	\$1,500.00
Till Floats	\$2,500.00	\$2,500.00	\$3,000.00
Petty Cash	\$500.00	\$500.00	\$500.00
Change Tin	\$2,000.00	\$2,000.00	\$2,000.00
<b>Total Floats</b>	<b>\$124,453.75</b>	<b>\$120,486.00</b>	<b>\$112,648.35</b>
<b>Debtors</b>			
RSL Loyalty Points	\$32,816.94	\$33,912.54	\$34,693.10
<b>Total Debtors</b>	<b>\$32,816.94</b>	<b>\$33,912.54</b>	<b>\$34,693.10</b>
<b>Prepayments</b>			
Prepayments General	\$1,313.94	\$1,041.22	\$3,552.87
Prepaid Interest	\$165.67	\$0.00	\$1,645.22
Prepaid Workcover	\$24,519.58	\$27,588.77	\$27,588.77
Prepaid Insurance	\$3,272.23	\$0.00	\$36,061.92
<b>Total Prepayments</b>	<b>\$29,271.42</b>	<b>\$28,629.99</b>	<b>\$68,848.78</b>
<b>Deposits</b>			
TAB Holding Bond	\$5,000.00	\$5,000.00	\$5,000.00
<b>Total Deposits</b>	<b>\$5,000.00</b>	<b>\$5,000.00</b>	<b>\$5,000.00</b>
<b>Stock</b>			
Inventory - Beverage	\$24,413.09	\$23,444.99	\$31,341.25
Inventory - Food	\$18,744.55	\$19,108.62	\$19,992.56
<b>Total Stock</b>	<b>\$43,157.64</b>	<b>\$42,553.61</b>	<b>\$51,333.81</b>
<b>Total Current Assets</b>	<b>\$636,431.54</b>	<b>\$669,680.69</b>	<b>\$737,796.51</b>
<b>Fixed Assets</b>			
FF&F			
FF&F At Cost	\$14,004.10	\$14,004.10	\$14,004.10



**Balance Sheet [Multi-Period]**

June 2021 To August 2021

ABN: 61 412 912 811

	June	July	August
Accum. Depr. FF&F	-\$986.65	-\$986.65	-\$986.65
Total FF&F	\$13,017.45	\$13,017.45	\$13,017.45
Plant & Equip			
Plant & Equip at Cost	\$77,212.34	\$77,212.34	\$81,792.63
Accum. Depr. Plant & Equip	-\$35,440.71	-\$35,440.71	-\$35,440.71
Total Plant & Equip	\$41,771.63	\$41,771.63	\$46,351.92
Intangible Assets			
Gaming Entitlements			
Gaming Entitlements	\$759,202.70	\$759,202.70	\$759,202.70
Less - Accumulated Amort.	-\$673,737.81	-\$680,184.07	-\$686,630.33
Gaming Entitlements Add 18	\$141,490.83	\$141,490.83	\$141,490.83
Less - Accumulated Amort.	-\$93,694.06	-\$97,299.17	-\$100,904.28
Gaming Entitlements 2022	\$59,921.18	\$59,921.18	\$59,921.18
Total Gaming Entitlements	\$193,182.84	\$183,131.47	\$173,080.10
<b>Total Assets</b>	<b>\$884,403.46</b>	<b>\$907,601.24</b>	<b>\$970,245.98</b>
Liabilities			
Current Liabilities			
Trade Creditors			
Trade Creditors	\$73,948.51	\$73,926.86	\$59,858.33
Total Trade Creditors	\$73,948.51	\$73,926.86	\$59,858.33
Accruals			
Jackpot Contributions	-\$55,568.47	-\$51,491.60	-\$47,488.42
Accrual - General	\$7,898.77	\$8,766.05	\$9,140.84
Accrual - Utilities	\$6,542.52	\$7,109.01	\$8,629.64
Accrual - Workcover	\$19,405.74	\$1,656.35	\$3,637.80
Accrual - Payroll Tax	\$5,030.85	\$303.05	\$804.39
Accrual - Gaming Tax	\$0.00	\$3,334.47	\$0.00
Accrual - Wages	\$11,509.07	\$17,854.29	\$3,908.17
Total Accruals	-\$5,181.52	-\$12,468.38	-\$21,367.58
GST and Statutory Liabilities			
GST Collected	\$22,702.94	\$25,324.01	\$19,364.26
GST Paid	-\$9,048.32	-\$12,039.05	-\$12,815.33
PAYG Withholding Payable	\$13,438.00	\$13,616.00	\$15,949.00
Superannuation Payable	\$7,089.29	\$7,491.94	\$8,945.41
ATO Liability	\$26,673.00	\$24,673.00	\$22,673.00
Unclaimed Money	\$252.85	\$301.25	\$439.88
Child Support Payable	\$126.12	\$126.12	\$126.12
Total GST and Statutory Liabilities	\$61,233.88	\$59,493.27	\$54,682.34
Other Income Received			
Gift Vouchers	\$6,214.26	\$6,824.26	\$6,813.36
Total Other Income Received	\$6,214.26	\$6,824.26	\$6,813.36
RSL Loyalty Points			
RSL Loyalty Points	\$32,816.94	\$33,912.54	\$34,693.10
Total RSL Loyalty Points	\$32,816.94	\$33,912.54	\$34,693.10
Leave Liabilities			
Annual Leave Payable	\$65,418.59	\$67,798.16	\$67,076.89
Leave Loading Payable	\$7,863.00	\$8,335.65	\$8,073.55
LSL Payable - Non Current	\$21,681.57	\$22,261.15	\$22,865.59
Total Leave Liabilities	\$94,963.16	\$98,394.96	\$98,016.03

**Balance Sheet [Multi-Period]**

June 2021 To August 2021

ABN: 61 412 912 811

	June	July	August
Credit Cards			
ANZ - Credit Card x7984	\$301.48	\$0.00	\$381.20
<b>Total Credit Cards</b>	<b>\$301.48</b>	<b>\$0.00</b>	<b>\$381.20</b>
Loans - Other			
Hunter Premium	\$0.00	\$0.00	\$31,832.90
<b>Total Current Liabilities</b>	<b>\$264,296.71</b>	<b>\$260,083.51</b>	<b>\$264,909.68</b>
Non-Current Liabilities			
Loans - Other			
Loan - RSL HQ - \$50k	\$33,333.38	\$33,333.38	\$27,777.84
<b>Total Loans - Other</b>	<b>\$33,333.38</b>	<b>\$33,333.38</b>	<b>\$27,777.84</b>
Grants			
Sth Wangaratta Memorial Grant	\$200.00	\$200.00	\$200.00
<b>Total Grants</b>	<b>\$200.00</b>	<b>\$200.00</b>	<b>\$200.00</b>
<b>Total Non-Current Liabilities</b>	<b>\$33,533.38</b>	<b>\$33,533.38</b>	<b>\$27,977.84</b>
<b>Total Liabilities</b>	<b>\$297,830.09</b>	<b>\$293,616.89</b>	<b>\$292,887.52</b>
<b>Net Assets</b>	<b>\$586,573.37</b>	<b>\$613,984.35</b>	<b>\$677,358.46</b>
Equity			
Retained Earnings	\$429,659.44	\$429,659.44	\$429,659.44
Current Year Earnings	\$156,913.93	\$184,324.91	\$247,699.02
<b>Total Equity</b>	<b>\$586,573.37</b>	<b>\$613,984.35</b>	<b>\$677,358.46</b>

# Sales Summary

## Food

Days	22	17	31	30	27	27	19	17				
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Food Sales Actual	\$ 98,694	\$ 70,405	\$ 111,334	\$ 120,840	\$ 94,061	\$ 67,102	\$ 69,000	\$ 44,015				
Food Sales KPI	\$ 99,000	\$ 76,500	\$ 139,500	\$ 135,000	\$ 121,500	\$ 121,500	\$ 85,500	\$ 76,500				
Variance	-\$ 306	-\$ 6,095	-\$ 28,166	-\$ 14,160	-\$ 27,439	-\$ 54,398	-\$ 16,500	-\$ 32,485				
	-\$	-\$	-\$	-\$	-\$	-\$	-\$	-\$				

## Beverage

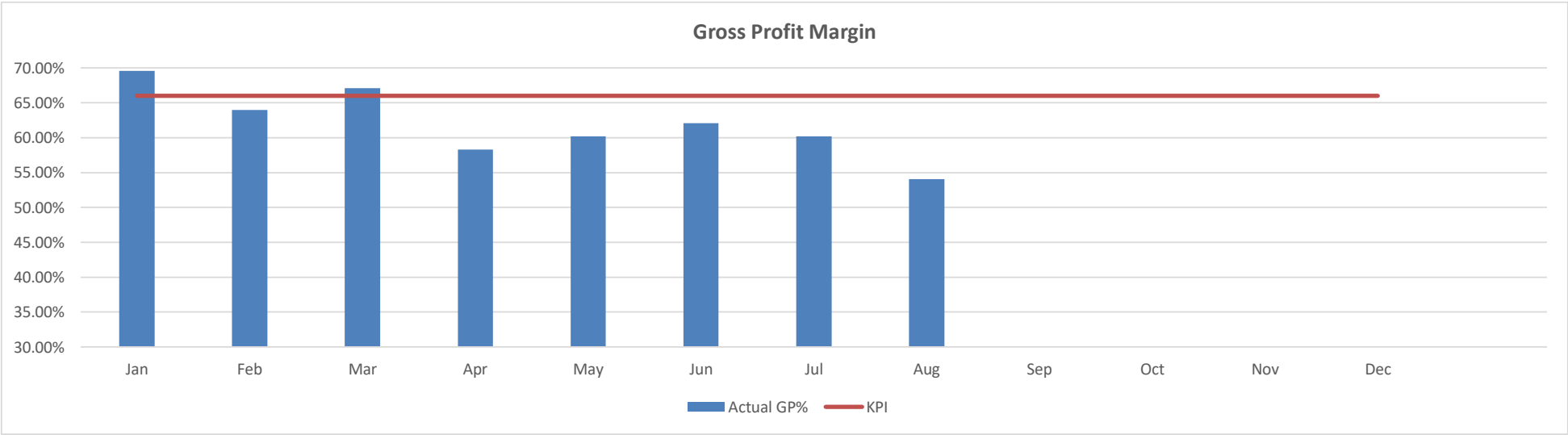
Days	30	23	31	30	27	27	19	17				
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Beverage Actual	\$ 91,342	\$ 72,467	\$ 99,604	\$ 121,120	\$ 80,310	\$ 53,377	\$ 58,123	\$ 40,188				
Beverage KPI	\$ 128,580	\$ 98,578	\$ 132,866	\$ 128,580	\$ 115,722	\$ 115,722	\$ 81,434	\$ 72,862				
Variance	-\$ 37,238	-\$ 26,111	-\$ 33,262	-\$ 7,460	-\$ 35,412	-\$ 62,345	-\$ 23,311	-\$ 32,674				
	-\$	-\$	-\$	-\$	-\$	-\$	-\$	-\$				

## Gaming

Days	30	23	31	30	27	20	19	17				
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Gaming Actual	\$ 159,745	\$ 140,178	\$ 181,223	\$ 171,617	\$ 165,606	\$ 106,862	\$ 127,673	\$ 109,561				
Gaming KPI	\$ 204,000	\$ 156,400	\$ 210,800	\$ 204,000	\$ 183,600	\$ 136,000	\$ 129,200	\$ 115,600				
Variance	-\$ 44,255	-\$ 16,223	-\$ 29,577	-\$ 32,383	-\$ 17,994	-\$ 29,138	-\$ 1,527	-\$ 6,039				
	-\$	-\$	-\$	-\$	-\$	-\$	-\$	-\$				

# Sales & Cost of Sales Analysis - Food

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
<b>Food Sales</b>	\$ 98,694	\$ 70,405	\$ 111,334	\$ 120,840	\$ 94,061	\$ 67,102	\$ 69,000	\$ 44,015					\$ 675,452
<b>COGS</b>	\$ 30,006	\$ 25,382	\$ 36,628	\$ 50,399	\$ 37,433	\$ 25,465	\$ 27,449	\$ 20,234					\$ 252,996
<b>Gross Profit</b>	\$ 68,688	\$ 45,023	\$ 74,707	\$ 70,442	\$ 56,628	\$ 41,636	\$ 41,552	\$ 23,780					\$ 422,456
<b>GP%</b>	69.60%	63.95%	67.10%	58.29%	60.20%	62.05%	60.22%	54.03%					
<b>KPI</b>	66.00%	66.00%	66.00%	66.00%	66.00%	66.00%	66.00%	66.00%	66.00%	66.00%	66.00%	66.00%	66.00%
	✓	✗	✓	✗	✗	✗	✗	✗					



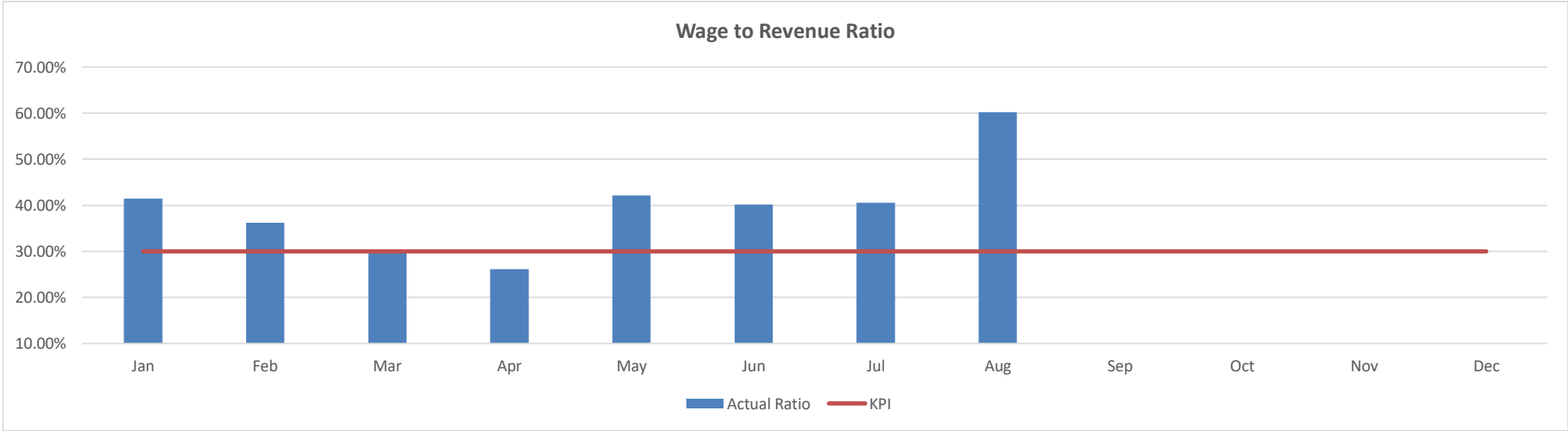
# Wage Analysis - Food (BOH)

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Food Sales	\$ 98,694	\$ 70,405	\$ 111,334	\$ 120,840	\$ 94,061	\$ 67,102	\$ 69,000	\$ 44,015					\$ 675,452

Wages (BOH)	\$ 40,855	\$ 25,511	\$ 33,576	\$ 31,527	\$ 39,605	\$ 26,933	\$ 28,005	\$ 26,484					\$ 252,497
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Wage to Revenue Ratio	41.40%	36.23%	30.16%	26.09%	42.11%	40.14%	40.59%	60.17%					
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KPI	30.00%	30.00%	30.00%	30.00%	30.00%	30.00%	30.00%	30.00%	30.00%	30.00%	30.00%	30.00%	30.00%
	x	x	x	✓	x	x	x	x					

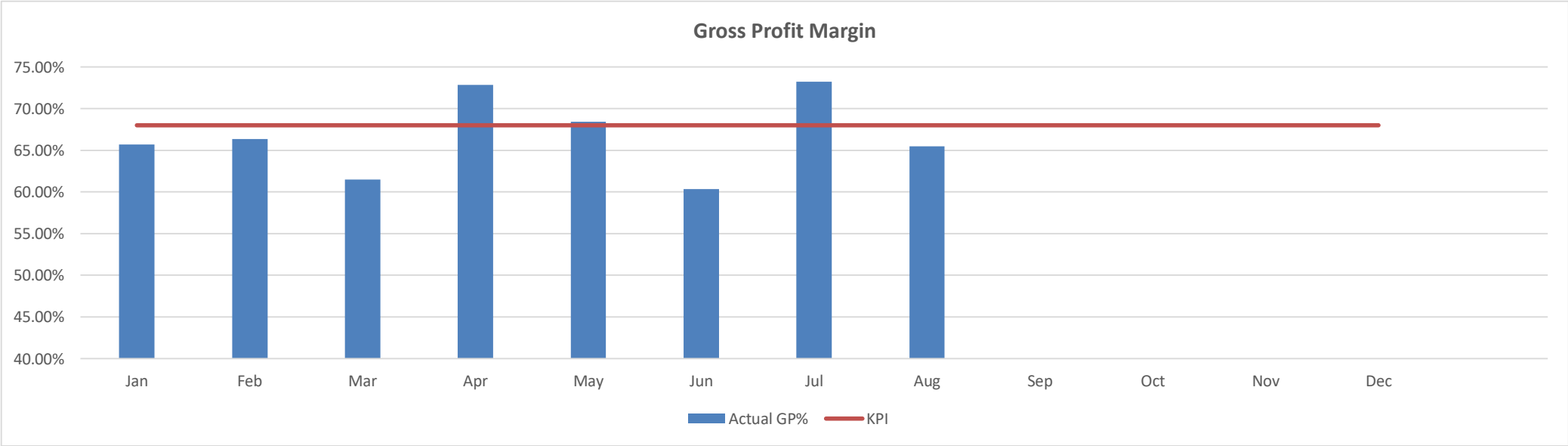


# Sales & Cost of Sales Analysis - Beverage

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Beverage Sales	\$ 91,342	\$ 72,467	\$ 99,604	\$ 121,120	\$ 80,310	\$ 53,377	\$ 58,123	\$ 40,188					\$ 616,530
COGS	\$ 31,358	\$ 24,370	\$ 38,377	\$ 32,867	\$ 25,368	\$ 21,179	\$ 15,570	\$ 13,878					\$ 202,967

<b>Gross Profit</b>	\$ 59,984	\$ 48,098	\$ 61,227	\$ 88,252	\$ 54,942	\$ 32,198	\$ 42,553	\$ 26,309					\$ 413,563
<b>GP%</b>	65.67%	66.37%	61.47%	72.86%	68.41%	60.32%	73.21%	65.47%					

<b>KPI</b>	68.00%	68.00%	68.00%	68.00%	68.00%	68.00%	68.00%	68.00%	68.00%	68.00%	68.00%	68.00%	68.00%
	x	x	x	✓	✓	x	✓	x					



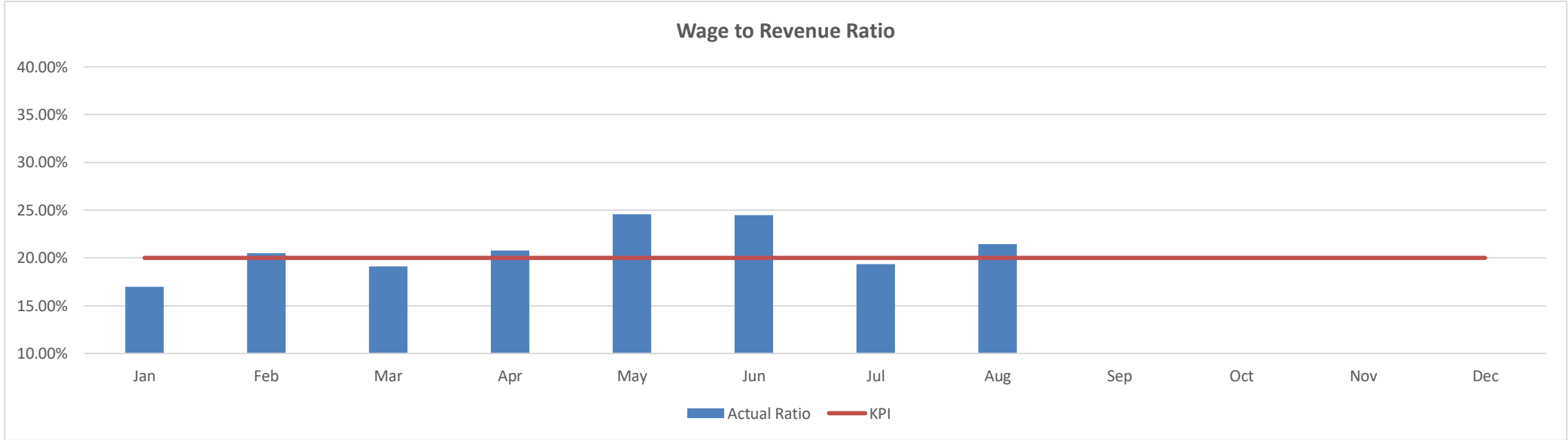
# Wage Analysis - Beverage/Gaming (FOH)

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Beverage Sale	\$ 91,342	\$ 72,467	\$ 99,604	\$ 121,120	\$ 80,310	\$ 53,377	\$ 58,123	\$ 40,188					\$ 616,530
Gaming Revenue	\$ 159,745	\$ 140,178	\$ 181,223	\$ 171,617	\$ 165,606	\$ 106,862	\$ 127,673	\$ 109,561					\$ 1,162,463
Total Revenue	\$ 251,087	\$ 212,645	\$ 280,827	\$ 292,737	\$ 245,915	\$ 160,239	\$ 185,796	\$ 149,749					\$ 1,778,993

<b>Wages (FOH)</b>	\$ 42,572	\$ 43,563	\$ 53,628	\$ 60,813	\$ 60,382	\$ 39,220	\$ 35,938	\$ 32,124					\$ 368,240
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<b>Wage to Revenue Ratio</b>	16.95%	20.49%	19.10%	20.77%	24.55%	24.48%	19.34%	21.45%					
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<b>KPI</b>	20.00%	20.00%	20.00%	20.00%	20.00%	20.00%	20.00%	20.00%	20.00%	20.00%	20.00%	20.00%	20.00%
	✓	✗	✓	✗	✗	✗	✓	✗					



# Gaming Sales Analysis

Days	30	23	31	30	27	20	19	17	30	31	30	31	Total
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Gaming Sales	\$ 159,745	\$ 140,178	\$ 181,223	\$ 171,617	\$ 165,606	\$ 106,862	\$ 127,673	\$ 109,561					\$ 1,162,463
Gaming Tax	\$ 19,810	\$ 9,758	\$ 30,843	\$ 25,908	\$ 22,723	\$ -	\$ 3,334	\$ -					\$ 112,377
<b>Gross Profit</b>	\$ 139,935	\$ 130,419	\$ 150,380	\$ 145,708	\$ 142,883	\$ 106,862	\$ 124,338	\$ 109,561					\$ 1,050,086
GP%	87.60%	93.04%	82.98%	84.90%	86.28%	100.00%	97.39%	100.00%					
Days	30	23	31	30	27	20	19	17					
Daily NMR	\$ 190.17	\$ 217.67	\$ 208.78	\$ 204.31	\$ 219.05	\$ 190.82	\$ 239.99	\$ 230.17					
Gaming Turnover	\$ 2,044,061	\$ 1,675,150	\$ 2,418,496	\$ 2,266,472	\$ 1,909,836	\$ 1,217,320	\$ 1,609,776	\$ 1,454,997					\$ 14,596,107
KPI	\$ 2,357,143	\$ 1,807,143	\$ 2,435,714	\$ 2,357,143	\$ 2,121,429	\$ 1,571,429	\$ 1,492,857	\$ 1,335,714	\$ 2,357,143	\$ 2,435,714	\$ 2,357,143	\$ 2,435,714	\$ 25,064,286
	x	x	x	x	x	x	✓	✓	x	x	x	x	

