Monthly Management Report

September 2021

Prepared by:



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12/10/2021

Wangaratta RSL Sub-Branch 2-4 Templeton Street Wangaratta VIC, 3677

Dear Board Members,

RE: Wangaratta RSL Financial Results - September 2021

Please find below a summary of the RSL's financial results for September 2021 as well as some commentary in relation to the financials.

Financial Results September 2021:

The financial reports for the period have been prepared on a calendar month basis from the 1st September to 30th September 2021.

On August 21st the state government announced an immediate state-wide lockdown which forced the venue's closure on August 21st. The venue was allowed to re-open on September 10th with significant capacity restrictions. From September 10th the venue's Bar & Gaming Room were trading 7 days a week, while Food was only offered Thursday to Sunday. From September 22nd the venue begun offering Food on Wednesdays along with Thursday to Sunday. The KPI section of the report has been adjusted to reflect the 21 days of Beverage & Gaming trade and 15 days of Food trade.

During July, the venue applied for the Licensed Venue Hospitality Fund grant. The Wangaratta RSL has received a further \$80k relating to this grant during September. OTH will continue to monitor any grants the Wangaratta RSL may be eligible for and forward to venue management when appropriate.

The venue recorded a \$88k profit for September. The profit can be attributed to the \$80k received from the Licensed Venue Hospitality Fund grant along with the reductions in Operational, Advertising & Promotions and Employment expenses reflecting the strong management controls at the venue.

The Beverage Gross Profit Margin for September is 57%, this figure falls below the YTD average of 61%. The Food Gross Profit Margin for September is 57%, this figure is consistent with the venue's YTD average of 57%.

The FY21 Community Benefit Statement has been lodged by OTH on September 30th, with lodgement receipts provided to venue management. OTH would like to thank venue management and R J Sanderson & Associates for their work throughout the FY21 Community Benefits Statement process.

During the venue's closure at the beginning of September, the majority of the venue's full time and part time staff were paid from their leave entitlements. This has resulted in a negative annual leave expense.

Please note, the venue during September was below the gaming tax threshold and therefore have no gaming tax obligations relating to September.

Further note, the venue during September purchased a new computer and IT equipment from Clevernet valued at \$2.6k. This equipment has been capitalised and will be depreciated with the year-end adjustments.

The Balance Sheet of the RSL reflects the latest known financial position as at the end of September 2021. I can confirm that the RSL is also up to date with the tax office and all statutory payments and lodgements.

Kind Regards,

Freddie Deegan Director – On Tap Hospitality

July 2021 To September 2021

	July	August	September	Total
Sales Revenue				
Bar Sales				
Beverage Sales	\$58,122.83	\$40,187.60	\$22,925.60	\$121,236.03
Total Bar Sales	\$58,122.83	\$40,187.60	\$22,925.60	\$121,236.03
Food Sales				
Food Sales	\$69,000.44	\$44,014.54	\$18,783.18	\$131,798.16
Food Sales - Subsidised	\$3,680.00	\$2,760.00	\$1,225.00	\$7,665.00
Total Food Sales	\$72,680.44	\$46,774.54	\$20,008.18	\$139,463.16
Gaming Machine Revenue				
Gaming Revenue	\$127,672.81	\$109,561.30	\$103,628.38	\$340,862.49
Total Gaming Machine Revenue	\$127,672.81	\$109,561.30	\$103,628.38	\$340,862.49
Keno Commission				
Keno Commission	\$743.71	\$522.45	\$108.98	\$1,375.14
Total Keno Commission	\$743.71	\$522.45	\$108.98	\$1,375.14
TAB Commission				
TAB Commission	\$263.79	\$866.18	\$559.99	\$1,689.96
Total TAB Commission	\$263.79	\$866.18	\$559.99	\$1,689.96
Membership Income				
Membership Income	\$1,925.46	\$581.79	\$168.16	\$2,675.41
Total Membership Income	\$1,925.46	\$581.79	\$168.16	\$2,675.41
Raffle Income				
Raffle Income	\$2,837.00	\$896.00	\$0.00	\$3,733.00
Total Raffle Income	\$2,837.00	\$896.00	\$0.00	\$3,733.00
Room Hire	t 0.00	* 1 0 0 0 0	* • • • •	* 4 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
Room Hire & Catering - Subsidy	\$0.00	\$1,000.00	\$0.00	\$1,000.00
Total Room Hire	\$0.00	\$1,000.00	\$0.00	\$1,000.00
Other revenue	¢4.007.00	¢1 017 05	<i>t</i> < 17 07	to 001 70
ATM Rebate Entertainment Subsidised	\$1,327.26 \$167.50	\$1,247.25 \$117.50	\$647.27 \$172.50	\$3,221.78 \$457.50
Wage Subsidy	\$107.50	\$117.50	\$172.50 \$0.00	\$457.50 \$2,500.00
Licensed Hospitality Venue Fund Grant	\$10,700.00	\$0.00 \$80,000.00	\$0.00 \$80,000.00	\$2,300.00 \$170,700.00
Sundry Income	\$0.00	\$0.00 \$0.00	\$732.50	\$732.50
Other Income Received	\$1,870.91	\$309.09	\$300.00	\$2,480.00
Total Other revenue	\$16,565.67	\$81,673.84	\$81,852.27	\$180,091.78
Womens Auxillary Income				<u> </u>
WAUX - Events	\$0.00	\$873.70	\$0.00	\$873.70
WAUX - Interest Received	\$0.07	\$0.07	\$0.07	\$0.21
WAUX - Raffles	\$0.00	\$90.00	\$148.00	\$238.00
WAUX - Memberships	\$0.00	\$1.00	\$0.00	\$1.00
WAUX - Merchandise	\$86.36	\$69.09	\$18.18	\$173.63
Total Womens Auxillary Income	\$86.43	\$1,033.86	\$166.25	\$1,286.54
Total Sales Revenue	\$280,898.14	\$283,097.56	\$229,417.81	\$793,413.51
Cost Of Sales				
Cost of Sales - Beverage				
Beverage Cost of Sales	\$15,570.01	\$13,878.18	\$9,815.63	\$39,263.82
Total Cost of Sales - Beverage	\$15,570.01	\$13,878.18	\$9,815.63	\$39,263.82
Cost of Sales - Food				
Food Cost of Sales	\$27,448.62	\$20,234.34	\$7,945.36	\$55,628.32

Profit & Loss [Multi-Period]

July 2021 To September 2021

Total Cost of Sales - Food \$27,448.62 \$20,234.34 \$7,945.36 \$55,628.32 Cost of Sales - Gaming \$22,0000 \$14,339.50 \$9,211.02 \$52,229.52 Loyalty EGM Integration Connec \$775.00 \$775.00 \$750.00 \$500.00 \$53,334.47 Monitoring Costs \$1,343.651 \$2,11.02 \$52,229.52 \$52,200.00 \$53,334.47 Monitoring Costs \$1,343.651 \$2,11.07 >56,885.16 \$53,334.47 Monitoring Costs \$1,343.651 \$2,10.00.00 \$500.00 \$130.00.00 Total Cost of Sales \$169.64 \$214.69 \$00.00 \$384.33 Tab Cost of Sales \$169.64 \$214.69 \$00.00 \$384.33 Tab Cost of Sales \$120.00 \$300.00 \$		July	August	September	Total
GSP Contract Cost S28,673,00 \$14,339,50 \$92,211,02 \$52,229,52 \$52,229,52 \$52,200,00 \$52,200,00 \$53,334,47 \$50,00 \$52,300,00 \$53,334,47 \$50,00 \$53,334,47 \$50,00 \$53,334,47 \$50,00 \$53,334,47 \$50,00 \$53,334,47 \$50,00 \$53,334,47 \$50,00 \$53,334,47 \$50,00 \$53,334,47 \$50,00 \$53,334,47 \$50,00 \$53,334,47 \$50,000 \$53,334,47 \$50,000 \$53,334,47 \$50,000 \$51,80,000 \$51,80,000 \$51,800,00 \$56,333,51 Keno Cost Of Sales \$119,64 \$214,69 \$00,00 \$30,000 \$300,00 \$300,00 \$300,00 \$300,00 \$300,00 \$300,00 \$300,00 \$300,00 \$300,00 \$300,00 \$300,00 \$500,00 \$52,409,98 \$21,736,85 \$152,409,98 \$20,637,68 \$20,637,68 \$20,637,68 \$20,637,68 \$20,637,68 \$20,637,68 \$20,600 \$41,60,00 \$13,52,000 \$41,60,00 \$13,52,000 \$41,60,00 \$13,52,00 \$41,60,00 \$13,52,000 \$41,60,00 \$13,52,00	Total Cost of Sales - Food	\$27,448.62	\$20,234.34	\$7,945.36	\$55,628.32
Loyalty EGM Integration Connec \$775.00 \$775.00 \$725.00 \$2200.00 State Gaming Tax \$3.3447 \$50.00 \$500.00 \$500.00 \$500.00 \$1.436.51 \$2.118.17 -56.885.16 \$3.33.048 VCGLR Supervision Charge \$600.00 \$500.00 \$500.00 \$1.800.00	Cost of Sales - Gaming				
State Caming Tac \$3.33.447 \$0.00 \$0.00 \$3.33.47 Monitoring Costs \$1,436.51 \$2,118.17 -56,885.16 -53.33.048 VCGIR Supervision Charge \$600.00 \$1,600.00 \$500.00	GSP Contract Cost	\$28,679.00	\$14,339.50	\$9,211.02	\$52,229.52
Monitoring Costs \$1,436.51 \$2,118.17 -\$6,88.16 -\$3,330.48 VGGR Supervision Charge \$600.00 \$600.00 \$500.00 \$500.00 \$500.00 \$500.00 \$500.00 \$500.00 \$500.00 \$500.00 \$500.00 \$500.00 \$500.00 \$500.333.51 Keno Cost of Sales \$169.64 \$214.69 \$0.00 \$384.33 TAB Cert of Sales \$169.64 \$214.69 \$0.00 \$384.33 TAB Cert of Sales \$200.00 \$300.00 \$300.00 \$800.00 Total Cost of Sales \$78.213.25 \$52.459.88 \$21.736.85 \$152.409.98 Gross Profit \$200.67.68 \$207.680.96 \$41.60.03 \$15.2409.98 Gross Profit \$202.684.89 \$230.637.68 \$27.786.95 \$61.70.333 Expenses \$4.160.00 \$15.200.00 \$13.200 \$13.520.00 Administration Expenses \$24.160.00 \$13.200 \$13.520.00 \$13.17.537 Computer Other Expenses \$0.00 \$13.20 \$17.10 \$17.139 Computer Other E	Loyalty EGM Integration Connec	\$775.00	\$775.00	\$750.00	\$2,300.00
VCERR Supervision Charge \$600.00 \$500.00 \$11,832.67 \$3,675.86 \$56,333.51 Keno Cest of Sales \$169.64 \$214.69 \$0.00 \$384.33 Total Keno Cost of Sales \$169.64 \$214.69 \$0.00 \$384.33 TAB Cost of Sales \$100.00 \$313.50 \$31.52.409.98 \$21.736.85 \$152.409.98 \$31.52.409.98 \$31.52.409.98 \$31.52.409.98 \$313.50 \$	State Gaming Tax	\$3,334.47	\$0.00	\$0.00	\$3,334.47
Total Cost of Sales \$34,824.98 \$17,832.67 \$3,675.86 \$56,333.51 Keno Cost of Sales \$169,64 \$214.69 \$0.00 \$384.33 Total Keno Cost of Sales \$169,64 \$214.69 \$0.00 \$384.33 Table Keno Cost of Sales \$200.00 \$31.50 \$217.68 \$17.710 \$367.58 \$207.680.96 \$41,160.00 \$13.50.00 \$13.50 \$31.30	Monitoring Costs	\$1,436.51	\$2,118.17	-\$6,885.16	-\$3,330.48
Keno Cost of Sales \$169.64 \$214.69 \$0.00 \$384.33 Total Keno Cost of Sales \$169.64 \$214.69 \$0.00 \$384.33 TAB Cost of Sales \$200.00 \$300.00 \$300.00 \$300.00 \$300.00 Total Keno Cost of Sales \$200.00 \$300.00 \$400.00 \$52.409.98 \$41.60.00 \$52.409.98 \$41.60.00 \$52.409.86 \$41.40.353 \$400.353 \$400.353 \$400.353 \$400.353 \$400.353 \$400.00 \$52.200.00 \$41.60.00 \$52.200.00 \$41.60.00 \$52.200.00 \$41.60.00 \$52.200.00 \$41.60.00 \$52.200.00 \$41.60.353 \$60.570.05 \$349.00 \$60.55 \$513.50 \$50.50	VCGLR Supervision Charge	\$600.00	\$600.00	\$600.00	\$1,800.00
Keno Fees \$169.64 \$214.69 \$0.00 \$384.33 Tata Keno Cost of Sales \$169.64 \$214.69 \$0.00 \$380.00 TAB Cost of Sales \$200.00 \$300.00 \$300.00 \$300.00 \$300.00 Total TAB Cost of Sales \$220.000 \$300.00 \$300.00 \$300.00 \$300.00 Total Cost of Sales \$220.637.68 \$221,736.85 \$112,400.98 \$221,637.68 \$12,400.98 Gross Profit \$220,637.68 \$207,680.96 \$41,100.00 \$13,520.00 \$41,60.00 \$13,520.00 Atternistration Expenses \$220,18 \$227,833 \$13,132.00 \$77,710 Bank Charges \$10.00 \$13,200.00 \$54,100.01 \$13,520.00 \$41,100.01 \$13,520.00 Merchant fees \$200,18 \$265.46 \$249.46 \$777.70 \$343.90 \$302.98 \$616.07 Freight & Cartage \$117.37 \$13.50 \$131.30 \$302.98 \$616.07 Freight & Cartage \$117.37 \$18.75 \$18.75 \$18.75 \$18.75 \$	Total Cost of Sales - Gaming	\$34,824.98	\$17,832.67	\$3,675.86	\$56,333.51
Total Keno Cost of Sales \$169.64 \$214.69 \$0.00 \$384.33 TAB Fees \$200.00 \$300.00 \$300.00 \$800.00 Total TAB Cost of Sales \$200.00 \$300.00 \$800.00 Total Cost of Sales \$200.00 \$300.00 \$800.00 Total Cost of Sales \$78.213.25 \$52.459.88 \$21.736.85 \$152.409.98 Gross Profit \$202.684.89 \$23.0637.68 \$207.680.05 \$64.100.33 Expenses Administration Expenses \$202.18 \$265.46 \$24.946 \$717.10 Bank Charges \$150.00 \$4.160.00 \$132.00 \$34.90.00 \$34.90.00 Merchant fees \$686.05 \$64.84 \$27.93 \$11.613.20 \$67.00 \$34.90.00 \$31.09 \$302.98 \$51.00 \$42.54 \$11.73.57 Computer Other Expenses \$10.00 \$313.09 \$302.98 \$516.75 \$18.75 \$18.75 \$18.75 \$18.75 \$18.75 \$18.75 \$18.75 \$18.75 \$18.75 \$18.75 \$18.75 \$18.75 \$18.75	Keno Cost of Sales				
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TAB Fees \$200.00 \$300.00 \$300.00 \$800.00 Total TAB Cost of Sales \$200.00 \$300.00 \$300.00 \$800.00 Total Cost Of Sales \$78,213.25 \$\$22,459.88 \$21,736.85 \$152,409.98 Gross Profit \$202,684.89 \$203,637.68 \$207,660.96 \$641,003.53 Expenses Administration Expenses \$202,18 \$265.46 \$249.46 \$717.10 Bank Charges \$150.00 \$13.20 \$67.00 \$349.00 \$349.00 Merchant fees \$666.05 \$648.84 \$278.93 \$1,173.57 \$562.55 Computer Software & Support \$179.95 \$211.08 \$782.54 \$1,173.57 Computer Other Expenses \$0.00 \$13.29 \$565.55 \$18.75 \$54.24 \$171.90 \$198.25	Total Keno Cost of Sales	\$169.64	\$214.69	\$0.00	\$384.33
Total TAB Cost of Sales \$200.00 \$300.00 \$300.00 \$800.00 Total Cost Of Sales \$78,213.25 \$52,459.88 \$21,736.85 \$152,409.98 Gross Profit \$202,684.89 \$230,637.68 \$207,680.96 \$641,003.53 Expenses Administration Expenses \$202,684.89 \$220,000 \$4,160.00 \$135,20.00 ATM Expenses \$202,18 \$265.46 \$249.46 \$717,10 Bank Charges \$150.00 \$132.00 \$67.00 \$349.00 Merchant fees \$6680.50 \$648.84 \$278.93 \$1,613.82 Computer Software & Support \$1179.95 \$211.08 \$778.254 \$1,173.57 Computer Software & Support \$113.16 \$224.150 \$15.37 \$488.47 Postage \$28.8 \$0.00 \$65.55 \$9.43 Printing, Stationery \$173.22 \$27.92.84 \$1,171.9 Subscriptions - Other \$459.65 \$197.90 \$18.25 \$561.30 Tavel Expenses \$400.15 \$460.15 \$460.92 \$460.48	TAB Cost of Sales				
Total Cost Of Sales \$78,213.25 \$52,459.88 \$21,736.85 \$152,409.98 Gross Profit \$202,684.89 \$203,637.68 \$207,680.96 \$641,003.53 Expenses Administration Expenses \$4,160.00 \$13,520.00 \$4,160.00 \$13,520.00 ATM Expenses \$202,18 \$265.64 \$249.46 \$717.10 Bank Charges \$115.000 \$132.00 \$67.00 \$349.00 Merchant fees \$686.05 \$648.84 \$278.93 \$1,613.82 Computer Software & Support \$179.95 \$211.08 \$782.54 \$1,173.57 Computer Other Expenses \$000 \$313.09 \$302.98 \$616.07 Freight & Cartage \$18.75 \$18.75 \$18.75 \$18.75 \$18.75 Postage \$24.68 \$61.67 \$\$44.84.47 \$171.19 Subscriptions - TV etc \$2.32.92 \$175.26 \$62.130 Professional fees \$400.15 \$460.92 \$460.48 \$13.155 Subscriptions - Other \$459.65 \$197.90 \$198.25 <t< td=""><td>TAB Fees</td><td>\$200.00</td><td>\$300.00</td><td>\$300.00</td><td>\$800.00</td></t<>	TAB Fees	\$200.00	\$300.00	\$300.00	\$800.00
Gross Profit \$202,684.89 \$230,637.68 \$207,680.96 \$641,003.53 Expenses Administration Expenses \$4,160.00 \$5,200.00 \$4,160.00 \$13,520.00 Arcounting/Bookkeeping Fees \$202,18 \$265.46 \$249,46 \$717.10 Bank Charges \$150.00 \$13,20.00 \$67.00 \$344.00 Merchant fees \$686.05 \$648.84 \$278.33 \$1,173.57 Computer Other Expenses \$0.00 \$313.09 \$302.98 \$616.07 Fees & Licences \$18.75 \$18.75 \$18.75 \$18.75 \$18.75 \$548.84 \$177.10 Postage \$2.88 \$0.00 \$313.09 \$302.98 \$616.07 Professional fees \$18.75 \$18.75 \$18.75 \$18.75 \$18.75 \$18.75 \$18.75 \$175.26 \$621.00 Professional fees \$18.75 \$18.75 \$18.75 \$175.26 \$621.30 Professional fees \$450.61 \$460.92 \$460.48 \$1.31.55 Subscriptions - Other \$450.65 <td>Total TAB Cost of Sales</td> <td>\$200.00</td> <td>\$300.00</td> <td>\$300.00</td> <td>\$800.00</td>	Total TAB Cost of Sales	\$200.00	\$300.00	\$300.00	\$800.00
Expenses Administration Expenses Accounting/Bookkeeping Fees \$4,160.00 \$13,520.00 ATM Expenses \$202.18 \$265.46 \$249.46 \$717.10 Bank Charges \$150.00 \$132.00 \$67.00 \$349.00 Merchant fees \$686.05 \$648.84 \$278.93 \$1,613.82 Computer Software & Support \$179.95 \$211.08 \$782.54 \$1,173.57 Computer Other Expenses \$0.00 \$313.09 \$302.98 \$616.07 Fees & Licences \$18.75 \$18.75 \$18.75 \$18.75 \$18.75 Postage \$13.160 \$241.50 \$113.37 \$448.47 Postage \$2.88 \$0.00 \$65.5 \$9.43 Professional fees \$54.68 \$61.67 \$54.44 \$171.19 Subscriptions - TV etc \$2,329.20 \$2,198.20 \$60.35 \$55.135.75 Subscriptions - Other \$459.65 \$197.90 \$198.25 \$855.80 Tavel Expenses \$9.012.31 \$10,222.23 \$7,486.76 \$26.7	Total Cost Of Sales	\$78,213.25	\$52,459.88	\$21,736.85	\$152,409.98
Administration Expenses \$4,160.00 \$5,200.00 \$4,160.00 \$13,520.00 ATM Expenses \$202.18 \$265.46 \$249.46 \$717.10 Bank Charges \$150.00 \$132.00 \$67.00 \$349.00 Merchant fees \$686.05 \$648.84 \$278.93 \$1,613.82 Computer Software & Support \$179.95 \$211.08 \$782.54 \$1,173.57 Computer Other Expenses \$0.00 \$313.09 \$302.98 \$616.07 Fees & Licences \$18.75 \$18.75 \$18.75 \$562.55 Freight & Cartage \$131.160 \$241.50 \$115.37 \$448.47 Postage \$2.88 \$0.00 \$65.5 \$94.33 Printing, Stationery \$173.22 \$272.82 \$177.26 \$621.30 Professional fees \$54.46 \$61.67 \$54.46 \$61.67 \$54.84 \$171.19 Subscriptions - TV etc \$2.329.20 \$2.198.20 \$60.835 \$5,135.75 Subscriptions - Other \$460.51 \$460.92 \$460.48 \$13.17.57 Bar Expenses \$195.53 \$186.24 \$0.00	Gross Profit	\$202,684.89	\$230,637.68	\$207,680.96	\$641,003.53
Ådministration Expenses \$4,160.00 \$5,200.00 \$4,160.00 \$13,520.00 ATM Expenses \$202.18 \$265.46 \$249.46 \$717.10 Bank Charges \$150.00 \$132.00 \$67.00 \$349.00 Merchant fees \$666.05 \$648.84 \$278.93 \$1,613.82 Computer Software & Support \$179.95 \$211.08 \$782.54 \$1,173.57 Computer Other Expenses \$0.00 \$313.09 \$302.98 \$616.07 Fees & Licences \$18.75 \$18.75 \$18.75 \$18.75 \$662.5 Protessional fees \$22.88 \$0.00 \$65.5 \$943 Professional fees \$54.64 \$61.67 \$54.84 \$171.10 Subscriptions - TV etc \$2,329.20 \$2,198.20 \$60.43 \$13.81.55 Tavel Expenses \$40.01 \$40.04 \$10.222.23 \$7.486.76 \$26.721.30 Operational Expenses \$199.012.31 \$10.222.23 \$7.486.76 \$26.721.30 Operational Expenses \$199.53 \$186.24 \$0.00 <td>Expenses</td> <td></td> <td></td> <td></td> <td></td>	Expenses				
Accounting/Bookkeeping Fees \$4,160.00 \$5,200.00 \$4,160.00 \$13,520.00 ATM Expenses \$202.18 \$265.46 \$249.46 \$717.10 Bank Charges \$150.00 \$132.00 \$67.00 \$349.00 Merchant fees \$686.05 \$648.84 \$278.93 \$1,613.82 Computer Software & Support \$179.95 \$211.08 \$782.54 \$1,173.57 Computer Other Expenses \$000 \$313.09 \$302.98 \$616.07 Fees & Licences \$18.75 \$18.75 \$18.75 \$18.75 \$18.75 \$56.25 Freight & Cartage \$288 \$000 \$65.5 \$9.43 Printing, Stationery \$173.22 \$272.82 \$175.26 \$621.30 Professional fees \$49.65 \$197.90 \$198.25 \$\$85.80 Tavel Expenses \$40.15 \$440.92 \$460.48 \$1,381.55 Tavel Expenses \$40.15 \$460.92 \$460.48 \$1,381.55 Tavel Expenses \$9.012.31 \$10.222.33 \$7,486.76 \$22.10.20<					
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Profit & Loss [Multi-Period]

July 2021 To September 2021

	July	August	September	Total
Wastage	\$1,889.96	\$1,839.28	\$884.05	\$4,613.29
Total Operational Expenses	\$10,614.61	\$13,726.22	\$4,472.82	\$28,813.65
Advertising & Promotions				
Advertising & Marketing	\$1,453.72	\$166.11	-\$68.95	\$1,550.88
Promotions - Members Discount	\$3,753.89	\$2,380.67	\$1,408.35	\$7,542.91
Promotions - Gaming	\$511.00	\$199.00	\$0.00	\$710.00
Promotions - Food	\$248.73	\$1,257.58	\$0.00	\$1,506.31
Promotions - Other	\$62.27	\$0.00	\$0.00	\$62.27
Promotions - Happy Hour	\$186.09	\$157.13	\$62.14	\$405.36
Promotions - Specials	\$42.95	\$42.14	\$15.95	\$101.04
Guest Entertainment	\$500.00	\$0.00	\$0.00	\$500.00
Giveaways	\$830.69	\$387.08	\$89.52	\$1,307.29
Total Advertising & Promotions	\$7,589.34	\$4,589.71	\$1,507.01	\$13,686.06
Occupancy Costs				
Rent - Patriotic Fund	\$24,028.20	\$19,222.56	\$24,028.20	\$67,278.96
Electricity	\$6,141.01	\$6,141.01	\$4,416.31	\$16,698.33
Gas	\$2,073.27	\$1,036.63	\$366.71	\$3,476.61
Water Rates	\$484.00	\$484.00	\$4.14	\$972.14
Waste Removal	\$984.00	\$822.00	\$944.91	\$2,750.91
Insurance	\$3,272.23	\$3,278.36	\$3,278.36	\$9,828.95
Rates & Taxes	\$234.00	\$268.44	\$251.22	\$753.66
Rep & Maint - Buildings	\$219.85	\$1,251.17	\$900.32	\$2,371.34
Rep & Maint - Plant & equip	\$440.00	\$350.17	\$628.05	\$1,418.22
Total Occupancy Costs	\$37,876.56	\$32,854.34	\$34,818.22	\$105,549.12
Committee & Members Expenses				
Loyality Points Redemption	\$1,316.86	\$2,846.43	\$1,524.93	\$5,688.22
Committee Members Expenses	\$66.66	\$0.00	\$0.00	\$66.66
Members Expenses	\$97.73	\$0.00	\$0.00	\$97.73
President Shout	\$10.50	\$0.00	\$0.00	\$10.50
Total Committee & Members Expenses	\$1,491.75	\$2,846.43	\$1,524.93	\$5,863.11
Welfare & Charitable Expenses				
Other W&C expenses	\$136.37	\$200.00	\$129.55	\$465.92
Subsidised - Entertainment	\$167.50	\$117.50	\$172.50	\$457.50
Subsidised - Meals	\$3,680.00	\$2,760.00	\$1,225.00	\$7,665.00
Subsidised - Room Hire	\$0.00	\$1,000.00	\$0.00	\$1,000.00
Welfare Wages	\$3,223.22	\$3,615.18	\$3,273.91	\$10,112.31
Total Welfare & Charitable Expenses	\$7,207.09	\$7,692.68	\$4,800.96	\$19,700.73
Womens Auxillary Expenses				
WAUX - Commemorative Events	\$0.00	\$26.75	\$0.00	\$26.75
WAUX - General Expenses	\$32.00	\$32.00	\$32.00	\$96.00
WAUX - Merchandise	\$0.00	\$0.00	\$206.11	\$206.11
WAUX - Raffle Expenses	\$0.00	\$100.00	\$72.73	\$172.73
WAUX - Events	\$0.00	\$83.54	\$0.00	\$83.54
Total Womens Auxillary Expenses	\$32.00	\$242.29	\$310.84	\$585.13
Employment Expenses				
FOH Wages	\$35,937.97	\$32,124.16	\$20,112.76	\$88,174.89
		\$26,484.27	\$18,636.74	\$73,126.00
BOH Wages	\$28,004.99	\$L0,+0+.L1		
BOH Wages Admin Wages	\$28,004.99 \$1,590.44	\$1,563.12	\$980.53	
				\$4,134.09 \$40,543.48

Profit & Loss [Multi-Period]

July 2021 To September 2021

	July	August	September	Total
Provision - Annual Leave	\$2,852.22	-\$983.37	-\$6,577.64	-\$4,708.79
Provision - Long Service Leave	\$579.58	\$604.44	\$451.52	\$1,635.54
Workcover	\$227.99	\$1,981.45	\$1,080.56	\$3,290.00
Payroll Tax	-\$252.46	\$501.34	\$0.00	\$248.88
Staff Amenities	\$570.25	\$48.90	\$53.32	\$672.47
Staff Discount	\$811.27	\$628.05	\$337.04	\$1,776.36
Total Employment Expenses	\$91,236.58	\$84,900.11	\$53,927.37	\$230,064.06
Total Expenses	\$165,060.24	\$157,074.01	\$108,848.91	\$430,983.16
Operating Profit	\$37,624.65	\$73,563.67	\$98,832.05	\$210,020.37
Other Income				
Interest Received	\$9.82	\$11.91	\$12.43	\$34.16
Total Other Income	\$9.82	\$11.91	\$12.43	\$34.16
Other Expenses				
Amortisation - Gaming Entitlem	\$10,051.37	\$10,051.37	\$9,727.13	\$29,829.87
Interest paid	\$172.12	\$150.10	\$169.06	\$491.28
Total Other Expenses	\$10,223.49	\$10,201.47	\$9,896.19	\$30,321.15
Net Profit/(Loss)	\$27,410.98	\$63,374.11	\$88,948.29	\$179,733.38

ABN: 61 412 912 811

Profit & Loss [Multi-Period]

June 2021 To September 2021

	June	July	August	September	Total
	Cuito	Ualy	7.49401	C Spronisor	
Sales Revenue					
Bar Sales					
Beverage Sales	\$53,377.04	\$58,122.83	\$40,187.60	\$22,925.60	\$174,613.07
Total Bar Sales	\$53,377.04	\$58,122.83	\$40,187.60	\$22,925.60	\$174,613.07
Food Sales					
Food Sales	\$67,101.57	\$69,000.44	\$44,014.54	\$18,783.18	\$198,899.73
Food Sales - Subsidised	\$4,330.00	\$3,680.00	\$2,760.00	\$1,225.00	\$11,995.00
Total Food Sales	\$71,431.57	\$72,680.44	\$46,774.54	\$20,008.18	\$210,894.73
Gaming Machine Revenue					
Gaming Revenue	\$106,861.59	\$127,672.81	\$109,561.30	\$103,628.38	\$447,724.08
Total Gaming Machine Revenue	\$106,861.59	\$127,672.81	\$109,561.30	\$103,628.38	\$447,724.08
Keno Commission					
Keno Commission	\$651.14	\$743.71	\$522.45	\$108.98	\$2,026.28
Total Keno Commission	\$651.14	\$743.71	\$522.45	\$108.98	\$2,026.28
TAB Commission					
TAB Commission	\$955.85	\$263.79	\$866.18	\$559.99	\$2,645.81
Total TAB Commission	\$955.85	\$263.79	\$866.18	\$559.99	\$2,645.81
Membership Income					
Membership Income	\$827.32	\$1,925.46	\$581.79	\$168.16	\$3,502.73
Total Membership Income	\$827.32	\$1,925.46	\$581.79	\$168.16	\$3,502.73
Raffle Income	· · · · · ·				· ·
Raffle Income	\$0.00	\$2,837.00	\$896.00	\$0.00	\$3,733.00
Total Raffle Income	\$0.00	\$2,837.00	\$896.00	\$0.00	\$3,733.00
Room Hire					
Room Hire & Catering - Subsidy	\$0.00	\$0.00	\$1,000.00	\$0.00	\$1,000.00
Total Room Hire	\$0.00	\$0.00	\$1,000.00	\$0.00	\$1,000.00
Other revenue	1.111		• •		

Other revenue

June 2021 To September 2021

	June	July	August	September	Total	
ATM Rebate	\$1,010.93	\$1,327.26	\$1,247.25	\$647.27	\$4,232.71	
Entertainment Subsidised	\$67.50	\$167.50	\$117.50	\$172.50	\$525.00	
Wage Subsidy	\$0.00	\$2,500.00	\$0.00	\$0.00	\$2,500.00	
Licensed Hospitality Venue Fund Grant	\$0.00	\$10,700.00	\$80,000.00	\$80,000.00	\$170,700.00	
Sundry Income	\$0.00	\$0.00	\$0.00	\$732.50	\$732.50	
Other Income Received	\$1,727.28	\$1,870.91	\$309.09	\$300.00	\$4,207.28	
Total Other revenue	\$2,805.71	\$16,565.67	\$81,673.84	\$81,852.27	\$182,897.49	
Womens Auxillary Income						
WAUX - Events	\$0.00	\$0.00	\$873.70	\$0.00	\$873.70	
WAUX - Interest Received	\$0.07	\$0.07	\$0.07	\$0.07	\$0.28	
WAUX - Raffles	\$0.00	\$0.00	\$90.00	\$148.00	\$238.00	
WAUX - Memberships	\$0.00	\$0.00	\$1.00	\$0.00	\$1.00	
WAUX - Merchandise	\$105.45	\$86.36	\$69.09	\$18.18	\$279.08	
Total Womens Auxillary Income	\$105.52	\$86.43	\$1,033.86	\$166.25	\$1,392.06	
Total Sales Revenue	\$237,015.74	\$280,898.14	\$283,097.56	\$229,417.81	\$1,030,429.25	
Cost Of Sales						
Cost of Sales - Beverage						
Beverage Cost of Sales	\$21,179.02	\$15,570.01	\$13,878.18	\$9,815.63	\$60,442.84	
Total Cost of Sales - Beverage	\$21,179.02	\$15,570.01	\$13,878.18	\$9,815.63	\$60,442.84	
Cost of Sales - Food						
Food Cost of Sales	\$25,465.22	\$27,448.62	\$20,234.34	\$7,945.36	\$81,093.54	
Total Cost of Sales - Food	\$25,465.22	\$27,448.62	\$20,234.34	\$7,945.36	\$81,093.54	
Cost of Sales - Gaming						
GSP Contract Cost	\$14,845.60	\$28,679.00	\$14,339.50	\$9,211.02	\$67,075.12	
Loyalty EGM Integration Connec	\$300.00	\$775.00	\$775.00	\$750.00	\$2,600.00	
State Gaming Tax	\$0.00	\$3,334.47	\$0.00	\$0.00	\$3,334.47	
Monitoring Costs	\$8,371.67	\$1,436.51	\$2,118.17	-\$6,885.16	\$5,041.19	

Wangaratta RSL

June 2021 To September 2021

	June	July	August	September	Total	
Total Cost of Sales - Gaming	\$26,255.80	\$34,824.98	\$17,832.67	\$3,675.86	\$82,589.31	
Keno Cost of Sales						
Keno Fees	\$0.00	\$169.64	\$214.69	\$0.00	\$384.33	
Total Keno Cost of Sales	\$0.00	\$169.64	\$214.69	\$0.00	\$384.33	
TAB Cost of Sales	· · ·					
TAB Fees	\$400.00	\$200.00	\$300.00	\$300.00	\$1,200.00	
Total TAB Cost of Sales	\$400.00	\$200.00	\$300.00	\$300.00	\$1,200.00	
Total Cost Of Sales	\$73,300.04	\$78,213.25	\$52,459.88	\$21,736.85	\$225,710.02	
Gross Profit	\$163,715.70	\$202,684.89	\$230,637.68	\$207,680.96	\$804,719.23	
Expenses						
Administration Expenses						
Accounting/Bookkeeping Fees	\$4,000.00	\$4,160.00	\$5,200.00	\$4,160.00	\$17,520.00	
ATM Expenses	\$328.73	\$202.18	\$265.46	\$249.46	\$1,045.83	
Bank Charges	\$0.00	\$150.00	\$132.00	\$67.00	\$349.00	
Merchant fees	\$698.77	\$686.05	\$648.84	\$278.93	\$2,312.59	
Computer Software & Support	\$697.80	\$179.95	\$211.08	\$782.54	\$1,871.37	
Computer Other Expenses	\$13.59	\$0.00	\$313.09	\$302.98	\$629.66	
Fees & Licences	\$252.74	\$18.75	\$18.75	\$18.75	\$308.99	
Freight & Cartage	\$155.22	\$131.60	\$241.50	\$115.37	\$643.69	
Postage	\$20.45	\$2.88	\$0.00	\$6.55	\$29.88	
Printing, Stationery	\$392.35	\$173.22	\$272.82	\$175.26	\$1,013.65	
Professional fees	\$52.12	\$54.68	\$61.67	\$54.84	\$223.31	
Subscriptions - TV etc	\$3,630.51	\$2,329.20	\$2,198.20	\$608.35	\$8,766.26	
Subscriptions - Other	\$209.25	\$459.65	\$197.90	\$198.25	\$1,065.05	
Telephone & Internet	\$460.26	\$460.15	\$460.92	\$460.48	\$1,841.81	
Travel Expenses	\$102.23	\$4.00	\$0.00	\$8.00	\$114.23	
Total Administration Expenses	\$11,014.02	\$9,012.31	\$10,222.23	\$7,486.76	\$37,735.32	

Wangaratta RSL

June 2021 To September 2021

	June	July	August	September	Total	
Operational Expenses						
Bar Expenses	\$188.08	\$195.53	\$186.24	\$0.00	\$569.85	
Beer Gas	\$88.29	\$180.83	\$134.56	\$88.29	\$491.97	
Cash Discrepancies	\$304.29	-\$39.85	\$23.46	\$10.93	\$298.83	
Cleaning Products	\$66.36	\$85.41	\$183.05	\$152.26	\$487.08	
Cleaning Contracts	\$2,157.50	\$4,642.00	\$3,405.00	\$0.00	\$10,204.50	
Cleaning Other	\$133.18	\$218.66	\$0.00	\$0.00	\$351.84	
Consumables	\$162.96	\$347.76	\$362.53	\$214.82	\$1,088.07	
Dining Room Supplies	\$439.60	\$219.80	\$356.16	\$173.80	\$1,189.36	
Donations	\$0.00	\$300.00	\$0.00	\$750.00	\$1,050.00	
Gaming Expenses	\$1,935.14	\$760.00	\$5,675.02	\$762.78	\$9,132.94	
Kitchen Supplies/equipment	\$3,337.86	\$1,139.87	\$1,190.65	\$573.06	\$6,241.44	
Raffles	\$60.00	\$362.12	\$48.28	\$0.00	\$470.40	
Sanitary Costs	\$150.00	\$0.00	\$0.00	\$0.00	\$150.00	
Security Contracts	\$346.52	\$294.58	\$294.58	\$700.10	\$1,635.78	
Sundry Expense	\$21.77	\$17.94	\$27.41	\$162.73	\$229.85	
Wastage	\$3,047.81	\$1,889.96	\$1,839.28	\$884.05	\$7,661.10	
Total Operational Expenses	\$12,439.36	\$10,614.61	\$13,726.22	\$4,472.82	\$41,253.01	
Advertising & Promotions						
Advertising & Marketing	\$1,585.40	\$1,453.72	\$166.11	-\$68.95	\$3,136.28	
Promotions - Members Discount	\$3,313.83	\$3,753.89	\$2,380.67	\$1,408.35	\$10,856.74	
Promotions - Gaming	\$299.00	\$511.00	\$199.00	\$0.00	\$1,009.00	
Promotions - Food	\$339.82	\$248.73	\$1,257.58	\$0.00	\$1,846.13	
Promotions - Other	-\$62.27	\$62.27	\$0.00	\$0.00	\$0.00	
Promotions - Happy Hour	\$93.14	\$186.09	\$157.13	\$62.14	\$498.50	
Promotions - Specials	\$441.75	\$42.95	\$42.14	\$15.95	\$542.79	
Guest Entertainment	\$0.00	\$500.00	\$0.00	\$0.00	\$500.00	
Giveaways	\$533.44	\$830.69	\$387.08	\$89.52	\$1,840.73	
Total Advertising & Promotions	\$6,544.11	\$7,589.34	\$4,589.71	\$1,507.01	\$20,230.17	

Wangaratta RSL

June 2021 To September 2021

	June	July	August	September	Total
	Cullo	cary	, luguot	Coptombol	. otur
Occupancy Costs					
Rent - Patriotic Fund	\$19,222.56	\$24,028.20	\$19,222.56	\$24,028.20	\$86,501.52
Electricity	\$6,058.52	\$6,141.01	\$6,141.01	\$4,416.31	\$22,756.85
Gas	\$1,338.74	\$2,073.27	\$1,036.63	\$366.71	\$4,815.35
Water Rates	\$394.04	\$484.00	\$484.00	\$4.14	\$1,366.18
Waste Removal	\$812.00	\$984.00	\$822.00	\$944.91	\$3,562.91
Insurance	\$3,272.19	\$3,272.23	\$3,278.36	\$3,278.36	\$13,101.14
Rates & Taxes	\$0.00	\$234.00	\$268.44	\$251.22	\$753.66
Rep & Maint - Buildings	\$141.61	\$219.85	\$1,251.17	\$900.32	\$2,512.95
Rep & Maint - Plant & equip	\$111.53	\$440.00	\$350.17	\$628.05	\$1,529.75
Total Occupancy Costs	\$31,351.19	\$37,876.56	\$32,854.34	\$34,818.22	\$136,900.31
Committee & Members Expenses					
Loyality Points Redemption	\$2,729.17	\$1,316.86	\$2,846.43	\$1,524.93	\$8,417.39
Committee Members Expenses	\$68.20	\$66.66	\$0.00	\$0.00	\$134.86
Members Expenses	\$81.82	\$97.73	\$0.00	\$0.00	\$179.55
President Shout	\$0.00	\$10.50	\$0.00	\$0.00	\$10.50
Total Committee & Members Expenses	\$2,879.19	\$1,491.75	\$2,846.43	\$1,524.93	\$8,742.30
Welfare & Charitable Expenses					
Other W&C expenses	\$40.91	\$136.37	\$200.00	\$129.55	\$506.83
Scholarship Costs	\$227.27	\$0.00	\$0.00	\$0.00	\$227.27
Subsidised - Entertainment	\$67.50	\$167.50	\$117.50	\$172.50	\$525.00
Subsidised - Meals	\$4,330.00	\$3,680.00	\$2,760.00	\$1,225.00	\$11,995.00
Subsidised - Room Hire	\$0.00	\$0.00	\$1,000.00	\$0.00	\$1,000.00
Welfare Wages	\$3,240.47	\$3,223.22	\$3,615.18	\$3,273.91	\$13,352.78
Total Welfare & Charitable Expenses	\$7,906.15	\$7,207.09	\$7,692.68	\$4,800.96	\$27,606.88
Womens Auxillary Expenses					
WAUX - Commemorative Events	\$0.00	\$0.00	\$26.75	\$0.00	\$26.75
WAUX - General Expenses	\$0.00	\$32.00	\$32.00	\$32.00	\$96.00

Wangaratta RSL

June 2021 To September 2021

	June	July	August	September	Total
WAUX - Merchandise	\$0.00	\$0.00	\$0.00	\$206.11	\$206.11
WAUX - Raffle Expenses	\$0.00	\$0.00	\$100.00	\$72.73	\$172.73
WAUX - Events	\$0.00	\$0.00	\$83.54	\$0.00	\$83.54
Total Womens Auxillary Expenses	\$0.00	\$32.00	\$242.29	\$310.84	\$585.13
Employment Expenses					
FOH Wages	\$39,219.60	\$35,937.97	\$32,124.16	\$20,112.76	\$127,394.49
BOH Wages	\$26,932.96	\$28,004.99	\$26,484.27	\$18,636.74	\$100,058.96
Admin Wages	\$2,213.77	\$1,590.44	\$1,563.12	\$980.53	\$6,347.86
Management Wages	\$13,439.67	\$13,422.39	\$13,002.34	\$14,118.75	\$53,983.15
Superannuation	\$7,089.29	\$7,491.94	\$8,945.41	\$4,733.79	\$28,260.43
Provision - Annual Leave	\$1,268.97	\$2,852.22	-\$983.37	-\$6,577.64	-\$3,439.82
Provision - Long Service Leave	\$2,086.17	\$579.58	\$604.44	\$451.52	\$3,721.71
Workcover	\$1,589.92	\$227.99	\$1,981.45	\$1,080.56	\$4,879.92
Payroll Tax	\$355.61	-\$252.46	\$501.34	\$0.00	\$604.49
Staff Amenities	\$392.73	\$570.25	\$48.90	\$53.32	\$1,065.20
Staff Discount	\$905.53	\$811.27	\$628.05	\$337.04	\$2,681.89
Total Employment Expenses	\$95,494.22	\$91,236.58	\$84,900.11	\$53,927.37	\$325,558.28
Total Expenses	\$167,628.24	\$165,060.24	\$157,074.01	\$108,848.91	\$598,611.40
Operating Profit	-\$3,912.54	\$37,624.65	\$73,563.67	\$98,832.05	\$206,107.83
Other Income					
Interest Received	\$1.29	\$9.82	\$11.91	\$12.43	\$35.45
Total Other Income	\$1.29	\$9.82	\$11.91	\$12.43	\$35.45
Other Expenses					
Amortisation - Gaming Entitlem	\$9,727.12	\$10,051.37	\$10,051.37	\$9,727.13	\$39,556.99
Interest paid	\$221.39	\$172.12	\$150.10	\$169.06	\$712.67
Total Other Expenses	\$9,948.51	\$10,223.49	\$10,201.47	\$9,896.19	\$40,269.66

Profit & Loss [Multi-Period]

June 2021 To September 2021

	June	July	August	September	Total	
Net Profit/(Loss)	-\$13,859.76	\$27,410.98	\$63,374.11	\$88,948.29	\$165,873.62	

September 2021

	Selected Period	Budgeted	\$ Difference	% Difference
Sales Revenue				
Bar Sales				
Beverage Sales	\$22,925.60	\$90,000.00	-\$67,074.40	(74.5)%
Total Bar Sales	\$22,925.60	\$90,000.00	-\$67,074.40	(74.5)%
Food Sales				i
Food Sales	\$18,783.18	\$115,000.00	-\$96,216.82	(83.7)%
Food Sales - Subsidised	\$1,225.00	\$8,000.00	-\$6,775.00	(84.7)%
Total Food Sales	\$20,008.18	\$123,000.00	-\$102,991.82	(83.7)%
Gaming Machine Revenue				
Gaming Revenue	\$103,628.38	\$174,000.00	-\$70,371.62	(40.4)%
Total Gaming Machine Revenue	\$103,628.38	\$174,000.00	-\$70,371.62	(40.4)%
Keno Commission				
Keno Commission	\$108.98	\$660.29	-\$551.31	(83.5)%
Total Keno Commission	\$108.98	\$660.29	-\$551.31	(83.5)%
TAB Commission				
TAB Commission	\$559.99	\$1,200.00	-\$640.01	(53.3)%
Total TAB Commission	\$559.99	\$1,200.00	-\$640.01	(53.3)%
Membership Income				
Membership Income	\$168.16	\$1,109.14	-\$940.98	(84.8)%
Total Membership Income	\$168.16	\$1,109.14	-\$940.98	(84.8)%
Raffle Income	· ·			, ,
Raffle Income	\$0.00	\$5,800.00	-\$5,800.00	(100.0)%
Total Raffle Income	\$0.00	\$5,800.00	-\$5,800.00	(100.0)%
Room Hire				
Room Hire & Catering	\$0.00	\$138.18	-\$138.18	(100.0)%
Total Room Hire	\$0.00	\$138.18	-\$138.18	(100.0)%
Other revenue			1	(,
ATM Rebate	\$647.27	\$1,600.00	-\$952.73	(59.5)%
Entertainment Subsidised	\$172.50	\$65.20	\$107.30	164.6%
Licensed Hospitality Venue Fund Grant	\$80,000.00	\$0.00	\$80,000.00	NA
Sundry Income	\$732.50	\$0.00	\$732.50	NA
Other Income Received	\$300.00	\$0.00	\$300.00	NA
Total Other revenue	\$81,852.27	\$1,665.20	\$80,187.07	4,815.5%
Womens Auxillary Income				
WAUX - Interest Received	\$0.07	\$0.00	\$0.07	NA
WAUX - Raffles	\$148.00	\$0.00	\$148.00	NA
WAUX - Merchandise	\$18.18	\$200.00	-\$181.82	(90.9)%
Total Womens Auxillary Income	\$166.25	\$200.00	-\$33.75	(16.9)%
Total Sales Revenue	\$229,417.81	\$397,772.81	-\$168,355.00	(42.3)%
Cost Of Sales				· · · · · ·
Cost of Sales - Beverage				
Beverage Cost of Sales	\$9,815.63	\$28,800.00	-\$18,984.37	(65.9)%
Total Cost of Sales - Beverage	\$9,815.63	\$28,800.00	-\$18,984.37	(65.9)%
Cost of Sales - Food				(,
Food Cost of Sales	\$7,945.36	\$39,100.00	-\$31,154.64	(79.7)%
Total Cost of Sales - Food	\$7,945.36	\$39,100.00	-\$31,154.64	(79.7)%
Cost of Sales - Gaming	+ , - 10100	,,		(,)0
GSP Contract Cost	\$9,211.02	\$50,610.00	-\$41,398.98	(81.8)%

September 2021

	Selected Period	Budgeted	\$ Difference	% Difference
Loyalty EGM Integration Connec	\$750.00	\$750.00	\$0.00	0.0%
State Gaming Tax	\$0.00	\$27,132.70	-\$27,132.70	(100.0)%
Monitoring Costs	-\$6,885.16	\$3,000.00	-\$9,885.16	(329.5)%
VCGLR Supervision Charge	\$600.00	\$600.00	\$0.00	0.0%
Total Cost of Sales - Gaming	\$3,675.86	\$82,092.70	-\$78,416.84	(95.5)%
Keno Cost of Sales				
Keno Fees	\$0.00	\$316.65	-\$316.65	(100.0)%
Total Keno Cost of Sales	\$0.00	\$316.65	-\$316.65	(100.0)%
TAB Cost of Sales				
TAB Fees	\$300.00	\$500.00	-\$200.00	(40.0)%
Total TAB Cost of Sales	\$300.00	\$500.00	-\$200.00	(40.0)%
Total Cost Of Sales	\$21,736.85	\$150,809.35	-\$129,072.50	(85.6)%
Gross Profit	\$207,680.96	\$246,963.46	-\$39,282.50	(15.9)%
Expenses				
Administration Expenses				
Accounting/Bookkeeping Fees	\$4,160.00	\$4,000.00	\$160.00	4.0%
Audit Fees	\$0.00	\$1,340.00	-\$1,340.00	(100.0)%
ATM Expenses	\$249.46	\$350.00	-\$100.54	(28.7)%
Bank Charges	\$67.00	\$200.00	-\$133.00	(66.5)%
Merchant fees	\$278.93	\$1,100.00	-\$821.07	(74.6)%
Computer Software & Support	\$782.54	\$300.00	\$482.54	160.8%
Computer Other Expenses	\$302.98	\$0.00	\$302.98	NA
Fees & Licences	\$18.75	\$600.00	-\$581.25	(96.9)%
Freight & Cartage	\$115.37	\$230.73	-\$115.36	(50.0)%
Legal Expenses	\$0.00	\$550.00	-\$550.00	(100.0)%
Postage	\$6.55	\$60.00	-\$53.45	(89.1)%
Printing, Stationery	\$175.26	\$1,000.00	-\$824.74	(82.5)%
Professional fees	\$54.84	\$453.59	-\$398.75	(87.9)%
Subscriptions - TV etc	\$608.35	\$3,500.00	-\$2,891.65	(82.6)%
Subscriptions - Other	\$198.25	\$300.00	-\$101.75	(33.9)%
Telephone & Internet	\$460.48	\$550.00	-\$89.52	(16.3)%
Travel Expenses	\$8.00	\$0.00	\$8.00	NA
Total Administration Expenses	\$7,486.76	\$14,534.32	-\$7,047.56	(48.5)%
Operational Expenses				
Bar Expenses	\$0.00	\$1,300.00	-\$1,300.00	(100.0)%
Beer Gas	\$88.29	\$350.00	-\$261.71	(74.8)%
Cash Discrepancies	\$10.93	\$250.00	-\$239.07	(95.6)%
Cleaning Products	\$152.26	\$100.00	\$52.26	52.3%
Cleaning Contracts	\$0.00	\$5,000.00	-\$5,000.00	(100.0)%
Consumables	\$214.82	\$500.00	-\$285.18	(57.0)%
Dining Room Supplies	\$173.80	\$200.00	-\$26.20	(13.1)%
Donations	\$750.00	\$357.50	\$392.50	109.8%
Gaming Expenses	\$762.78	\$500.00	\$262.78	52.6%
Kitchen Supplies/equipment	\$573.06	\$1,500.00	-\$926.94	(61.8)%
Raffles	\$0.00	\$2,300.00	-\$2,300.00	(100.0)%
Security Contracts	\$700.10	\$480.00	\$220.10	45.9%
Sundry Expense	\$162.73	\$900.00	-\$737.27	(81.9)%
Wastage	\$884.05	\$200.00	\$684.05	342.0%
Total Operational Expenses	\$4,472.82	\$13,937.50	-\$9,464.68	(67.9)%

September 2021

	Selected Period	Budgeted	\$ Difference	% Difference
Advertising & Promotions				
Advertising & Marketing	-\$68.95	\$2,500.00	-\$2,568.95	(102.8)%
Promotions - Members Prizes	\$0.00	\$1,200.00	-\$1,200.00	(100.0)%
Promotions - Members Discount	\$1,408.35	\$5,500.00	-\$4,091.65	(74.4)%
Promotions - Gaming	\$0.00	\$550.00	-\$550.00	(100.0)%
Promotions - Food	\$0.00	\$400.00	-\$400.00	(100.0)%
Promotions - Other	\$0.00	\$5,000.00	-\$5,000.00	(100.0)%
Promotions - Happy Hour	\$62.14	\$2,500.00	-\$2,437.86	(97.5)%
Promotions - Specials	\$15.95	\$0.00	\$15.95	NA
Giveaways	\$89.52	\$0.00	\$89.52	NA
Total Advertising & Promotions	\$1,507.01	\$17,650.00	-\$16,142.99	(91.5)%
Occupancy Costs				
Rent - Patriotic Fund	\$24,028.20	\$31,600.00	-\$7,571.80	(24.0)%
Electricity	\$4,416.31	\$7,000.00	-\$2,583.69	(36.9)%
Gas	\$366.71	\$1,500.00	-\$1,133.29	(75.6)%
Water Rates	\$4.14	\$642.40	-\$638.26	(99.4)%
Waste Removal	\$944.91	\$900.00	\$44.91	5.0%
Insurance	\$3,278.36	\$4,500.00	-\$1,221.64	(27.1)%
Rates & Taxes	\$251.22	\$0.00	\$251.22	NA
Rep & Maint - Buildings	\$900.32	\$1,500.00	-\$599.68	(40.0)%
Rep & Maint - Plant & equip	\$628.05	\$1,500.00	-\$871.95	(58.1)%
Total Occupancy Costs	\$34,818.22	\$49,142.40	-\$14,324.18	(29.1)%
Committee & Members Expenses				
Loyality Points Redemption	\$1,524.93	\$4,700.00	-\$3,175.07	(67.6)%
Committee Members Expenses	\$0.00	\$550.00	-\$550.00	(100.0)%
Membership Cards	\$0.00	\$163.64	-\$163.64	(100.0)%
Total Committee & Members Expenses	\$1,524.93	\$5,413.64	-\$3,888.71	(71.8)%
Welfare & Charitable Expenses				
Committee Honorarium	\$0.00	\$1,200.00	-\$1,200.00	(100.0)%
Welfare Courtesy Bus	\$0.00	\$45.45	-\$45.45	(100.0)%
Other W&C expenses	\$129.55	\$0.00	\$129.55	NA
Subsidised - Entertainment	\$172.50	\$65.20	\$107.30	164.6%
Subsidised - Meals	\$1,225.00	\$8,000.00	-\$6,775.00	(84.7)%
Welfare Wages	\$3,273.91	\$3,200.00	\$73.91	2.3%
Total Welfare & Charitable Expenses	\$4,800.96	\$12,510.65	-\$7,709.69	(61.6)%
Womens Auxillary Expenses				
WAUX - General Expenses	\$32.00	\$0.00	\$32.00	NA
WAUX - Merchandise	\$206.11	\$0.00	\$206.11	NA
WAUX - Raffle Expenses	\$72.73	\$175.00	-\$102.27	(58.4)%
Total Womens Auxillary Expenses	\$310.84	\$175.00	\$135.84	77.6%
Employment Expenses				
FOH Wages	\$20,112.76	\$49,600.00	-\$29,487.24	(59.5)%
BOH Wages	\$18,636.74	\$34,500.00	-\$15,863.26	(46.0)%
Admin Wages	\$980.53	\$2,800.00	-\$1,819.47	(65.0)%
Management Wages	\$14,118.75	\$14,000.00	\$118.75	0.8%
Superannuation	\$4,733.79	\$9,585.50	-\$4,851.71	(50.6)%
Provision - Annual Leave	-\$6,577.64	\$2,500.00	-\$9,077.64	(363.1)%
Provision - Long Service Leave	\$451.52	\$500.00	-\$48.48	(9.7)%
	\$451.52 \$1,080.56	\$500.00 \$2,364.72	\$48.48- \$1,284.16-	(9.7)%

September 2021

	Selected Period	Budgeted	\$ Difference	% Difference
Staff Amenities Staff Discount	\$53.32 \$337.04	\$120.00 \$378.43	-\$66.68 -\$41.39	(55.6)% (10.9)%
Total Employment Expenses	\$53,927.37	\$117,032.92	-\$63,105.55	(53.9)%
Total Expenses	\$108,848.91	\$230,396.43	-\$121,547.52	(52.8)%
Operating Profit	\$98,832.05	\$16,567.03	\$82,265.02	496.6%
Other Income Interest Received	\$12.43	\$10.86	\$1.57	14.5%
Total Other Income	\$12.43	\$10.86	\$1.57	14.5%
Other Expenses Amortisation - Gaming Entitlem Interest paid	\$9,727.13 \$169.06	\$9,727.13 \$467.34	\$0.00 -\$298.28	0.0% (63.8)%
Total Other Expenses	\$9,896.19	\$10,194.47	-\$298.28	(2.9)%
Net Profit/(Loss)	\$88,948.29	\$6,383.42	\$82,564.87	1,293.4%

ABN: 61 412 912 811

Profit & Loss [Budget Analysis]

January 2021 To September 2021

	Selected Period	Budgeted	\$ Difference	% Difference
Sales Revenue				
Bar Sales				
Beverage Sales	\$639,455.76	\$765,000.00	-\$125,544.24	(16.4)%
Total Bar Sales	\$639,455.76	\$765,000.00	-\$125,544.24	(16.4)%
Food Sales				
Food Sales	\$694,235.05	\$1,080,000.00	-\$385,764.95	(35.7)%
Food Sales - Subsidised	\$42,685.00	\$72,000.00	-\$29,315.00	(40.7)%
Total Food Sales	\$736,920.05	\$1,152,000.00	-\$415,079.95	(36.0)%
Gaming Machine Revenue				
Gaming Revenue	\$1,266,091.46	\$1,583,400.00	-\$317,308.54	(20.0)%
Total Gaming Machine Revenue	\$1,266,091.46	\$1,583,400.00	-\$317,308.54	(20.0)%
Keno Commission				
Keno Commission	\$5,817.13	\$5,876.79	-\$59.66	(1.0)%
Total Keno Commission	\$5,817.13	\$5,876.79	-\$59.66	(1.0)%
TAB Commission				~ /
TAB Commission	\$9,724.88	\$10,800.00	-\$1,075.12	(10.0)%
Total TAB Commission	\$9,724.88	\$10,800.00	-\$1,075.12	(10.0)%
Membership Income	¢0,12.000	410/000100	<i><i>q ijoioiiii</i></i>	(1010)/0
Membership Income	\$18,116.35	\$28,035.24	-\$9,918.89	(35.4)%
Total Membership Income	\$18,116.35	\$28,035.24	-\$9,918.89	(35.4)%
Raffle Income	, .,	,	1-7-	()
Raffle Income	\$36,936.00	\$52,200.00	-\$15,264.00	(29.2)%
Total Raffle Income	\$36,936.00	\$52,200.00	-\$15,264.00	(29.2)%
Room Hire				
Room Hire & Catering	\$0.00	\$1,270.01	-\$1,270.01	(100.0)%
Room Hire & Catering - Subsidy	\$6,950.00	\$2,035.00	\$4,915.00	241.5%
Total Room Hire	\$6,950.00	\$3,305.01	\$3,644.99	110.3%
Other revenue				
ATM Rebate	\$12,641.79	\$14,400.00	-\$1,758.21	(12.2)%
Donations Received	\$7,890.91	\$0.00	\$7,890.91	NA
Entertainment Subsidised	\$645.00	\$201.20	\$443.80	220.6%
Wage Subsidy	\$2,500.00	\$0.00	\$2,500.00	NA
Licensed Hospitality Venue Fund Grant	\$170,700.00	\$0.00	\$170,700.00	NA
Circuit Breaker Action Payment Grant	\$3,000.00	\$0.00	\$3,000.00	NA
Sundry Income	\$723.41	\$0.00	\$723.41	NA
Other Income Received	\$7,343.65	\$0.00	\$7,343.65	NA
JobKeeper Wage Subsidy	\$63,000.00	\$0.00	\$63,000.00	NA
Total Other revenue	\$268,444.76	\$14,601.20	\$253,843.56	1,738.5%
Womens Auxillary Income				
WAUX - Events	\$2,430.00	\$0.00	\$2,430.00	NA
WAUX - Wakes	\$1,353.64	\$0.00	\$1,353.64	NA
WAUX - Donations	\$1,253.00	\$0.00	\$1,253.00	NA
WAUX - Interest Received	\$0.37	\$0.00	\$0.37	NA
WAUX - Raffles	\$3,475.00	\$0.00	\$3,475.00	NA
WAUX - Memberships	\$7.00	\$0.00	\$7.00	NA
WAUX - Merchandise	\$2,994.49	\$1,800.00	\$1,194.49	66.4%
Total Womens Auxillary Income	\$11,513.50	\$1,800.00	\$9,713.50	539.6%
Total Sales Revenue	\$2,999,969.89	\$3,617,018.24	-\$617,048.35	(17.1)%

Cost Of Sales

ABN: 61 412 912 811

Profit & Loss [Budget Analysis]

January 2021 To September 2021

	Selected Period	Budgeted	\$ Difference	% Difference
Cost of Sales - Beverage				
Beverage Cost of Sales	\$212,782.35	\$244,800.00	-\$32,017.65	(13.1)%
Total Cost of Sales - Beverage	\$212,782.35	\$244,800.00	-\$32,017.65	(13.1)%
Cost of Sales - Food	, , ,	, ,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	() -
Food Cost of Sales	\$260,941.11	\$367,200.00	-\$106,258.89	(28.9)%
Total Cost of Sales - Food	\$260,941.11	\$367,200.00	-\$106,258.89	(28.9)%
Cost of Sales - Gaming	\$200,511.11	\$301,200.00	\$100,230.03	(20.5)//0
GSP Contract Cost	\$266,815.92	\$462,238.00	-\$195,422.08	(42.3)%
Loyalty EGM Integration Connec	\$5,560.00	\$6,850.00	-\$1,290.00	(18.8)%
State Gaming Tax	\$112,376.83	\$247,986.34	-\$135,609.51	(54.7)%
Monitoring Costs	\$25,912.08	\$27,000.00	-\$1,087.92	(4.0)%
VCGLR Supervision Charge	\$7,538.53	\$5,400.00	\$2,138.53	39.6%
Total Cost of Sales - Gaming	\$418,203.36	\$749,474.34	-\$331,270.98	(44.2)%
Keno Cost of Sales	÷ · · · · · · · · · · · · · · · · · · ·	<i>\(\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\</i>	<i>400 .127 0.00</i>	(1112)//0
Keno Fees	\$1,436.07	\$3,076.07	-\$1,640.00	(53.3)%
Total Keno Cost of Sales	\$1,436.07	\$3,076.07	-\$1,640.00	(53.3)%
TAB Cost of Sales	\$1,430.07	\$3,070.07	-\$1,040.00	(55.5)76
TAB Fees	\$3,150.00	\$4,500.00	-\$1,350.00	(30.0)%
Total TAB Cost of Sales	\$3,150.00	\$4,500.00	-\$1,350.00	(30.0)%
Total Cost Of Sales	\$896,512.89	\$1,369,050.41	-\$472,537.52	(34.5)%
Gross Profit	\$2,103,457.00	\$2,247,967.83	-\$144,510.83	(6.4)%
Expenses				
Administration Expenses				
Accounting/Bookkeeping Fees	\$39,520.00	\$39,000.00	\$520.00	1.3%
Audit Fees	\$2,200.00	\$3,740.00	-\$1,540.00	(41.2)%
ATM Expenses	\$2,784.39	\$3,150.00	-\$365.61	(11.6)%
Bank Charges	\$418.05	\$1,800.00	-\$1,381.95	(76.8)%
Merchant fees	\$8,144.55	\$9,900.00	-\$1,755.45	(17.7)%
Computer Software & Support	\$4,725.71	\$2,700.00	\$2,025.71	75.0%
Computer Other Expenses	\$994.25	\$5,556.57	-\$4,562.32	(82.1)%
Fees & Licences	\$2,500.53	\$5,400.00	-\$2,899.47	(53.7)%
Freight & Cartage	\$2,175.19	\$4,992.41	-\$2,817.22	(56.4)%
Legal Expenses	\$3,865.55	\$4,950.00	-\$1,084.45	(21.9)%
Postage	\$241.15	\$540.00	-\$298.85	(55.3)%
Printing, Stationery Professional fees	\$4,511.45	\$9,000.00	-\$4,488.55	(49.9)% (70.8)%
Subscriptions - TV etc	\$1,192.30 \$22,525.11	\$4,082.31 \$31,500.00	-\$2,890.01 -\$8,974.89	· · ·
Subscriptions - Other	\$1,996.45	\$2,700.00	-\$0,974.09	(28.5)% (26.1)%
Telephone & Internet	\$4,393.01	\$2,700.00 \$4,950.00	-\$556.99	(11.3)%
Travel Expenses	\$615.09	\$4,407.39	-\$3,792.30	(86.0)%
Total Administration Expenses	\$102,802.78	\$138,368.68	-\$35,565.90	(25.7)%
Operational Expenses	4:01,0020	<i><i><i></i></i></i>	400,000.00	(2011)//0
Bar Expenses	\$7,383.53	\$11,700.00	-\$4,316.47	(36.9)%
Beer Gas	\$1,235.39	\$3,150.00	-\$1,914.61	(60.8)%
Cash Discrepancies	\$1,589.15	\$2,250.00	-\$660.85	(29.4)%
Cleaning Products	\$1,296.87	\$900.00	\$396.87	44.1%
Cleaning Contracts	\$29,697.00	\$48,750.00	-\$19,053.00	(39.1)%
Cleaning Other	\$510.02	\$0.00	\$510.02	NA
Consumables	\$3,738.95	\$4,500.00	-\$761.05	(16.9)%
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January 2021 To September 2021

Drining Room Supplies \$5,234.41 \$1,800.00 \$3,434.41 190.8% Donations \$2,050.00 \$1,538.00 \$5,537.31 143,38 Kitchen Supplies/equipment \$18,00.00 \$5,537.31 143,38 Kitchen Supplies/equipment \$18,00.00 \$5,537.33 13,36.8% Raffles \$9,438.23 \$20,700.00 \$1,1261.68 (5,44.4%) Sanitary Costs \$3,082.62 \$4,320.00 \$5,873.43 (10,11%) Sundry Expense \$6,656.00 \$8,100.00 \$7,434.40 (19,1%) Wastage \$11,518.68 \$1,800.00 \$5,718.46 (53,99.%) Total Operational Expenses \$107,612.52 \$128,710.81 \$21,098.29 (16,4%) Advertising & Marketing \$12,510.20 \$22,500.00 \$5,424.24 (47,2%) Promotions - Members Discount \$38,894.67 \$49,500.00 \$5,424.26 (47,7%) Promotions - South \$38,894.67 \$49,500.00 \$5,424.26 (47,7%) Promotions - Gaming \$2,429.13 \$3,400.00 \$5,426.2 (48,3%)		Selected Period	Budgeted	\$ Difference	% Difference
Gaming Expenses \$11,03791 \$4,500.00 \$6,53791 145.3% Kitchen Supplies/equipment \$18,035.39 \$13,500.00 \$4,535.39 33.6% Laundry \$9,483.32 \$20,700.00 \$4,515.00 \$4,555.97 Raffles \$9,483.32 \$20,700.00 \$511.261.68 \$11,571.68 \$163.06% Security Contracts \$3,882.02 \$4,320.00 \$571.271.68 \$3,65% Sundry Expense \$510.00 \$9,718.86 \$33.98.20 \$4,320.00 \$9,718.86 \$33.98.00 Advertising & Promotions Materiting & \$12,510.20 \$22,200.00 \$9,989.80 (44.4)% Promotions - Members Discount \$3,884.07 \$49,500.00 \$5,94,264.66 \$6,72.1% Promotions - Gaming \$2,247.55 \$4,59.00.00 \$5,94,264.66 \$6,72.1% Promotions - Members Discount \$3,884.07 \$49,500.00 \$5,94,264.66 \$6,72.1% Promotions - Food \$2,22.13 \$3,600.00 \$54,87.2 NA Guest Entertainment \$19,277.28 \$83,500.00 \$54,87.2 NA </td <td>Dining Room Supplies</td> <td>\$5,234.41</td> <td>\$1,800.00</td> <td>\$3,434.41</td> <td>190.8%</td>	Dining Room Supplies	\$5,234.41	\$1,800.00	\$3,434.41	190.8%
Kitchen Supplies/equipment \$18,033.39 \$13,500.00 \$4,535.39 33.6% Raffles \$5,938.32 \$220,100 \$4,516.0 (55,5%) Sanitary Corts \$150.00 \$912,271 \$17,627.1 (68,6%) Security Contracts \$3,882.62 \$4,320.00 \$437,38 (10,1)% Sundry Expense \$665.60 \$8,100.00 \$57,434.40 (91,8%) Wastage \$11,518.46 \$1,800.00 \$57,434.40 (91,8%) Advertsiing & Promotions \$21,051.20 \$22,800.00 \$59,998.80 (44,4%) Advertsiing & Promotions - Nembers Discount \$38,8467 \$49,800.00 \$59,424.6 (87,2%) Promotions - Gaming \$22,291.00 \$22,600.00 \$54,267.92 (16,4%) Promotions - Food \$2,292.13 \$3,600.00 \$51,307.87 (16,4%) Promotions - Food \$2,292.13 \$3,600.00 \$51,467.92 (16,4%) Promotions - Food \$2,292.13 \$3,600.00 \$51,467.92 (16,4%) Promotions - Food \$2,292.13 \$3,600.00	Donations	\$2,050.00	\$1,598.00	\$452.00	28.3%
Laundry \$148.50 \$230.00 -\$81.60 (35.5%) Raffles \$9438.32 \$20.700.00 >511.261.68 (54.4%) Saintary Costs \$1500.00 \$971.27.18 (80.79.27.18) (80.79.27.18) Sundry Expense \$665.60 \$80.100.00 \$57.434.40 (91.8%) Wastage \$11.518.86 \$11.000 \$57.434.40 (91.8%) Advertising & Promotions \$12.510.20 \$22.500.00 \$9.99.89.80 (44.4%) Advertising & Marketing \$12.510.20 \$22.500.00 \$9.99.89.80 (84.44) Promotions - Members Prizes \$1.37.94 \$10.800.00 \$2.462.45 (49.7%) Promotions - Gaming \$2.247.55 \$4.950.00 \$2.462.45 (49.7%) Promotions - Gaming \$2.248.25 \$4.950.00 \$2.462.45 (49.7%) Promotions - Gaming \$2.248.25 \$4.950.00 \$2.462.45 (49.7%) Promotions - Gaming \$2.248.25 \$4.90.00 \$5.78.78 NA Guest Entertainment \$19.277.28 \$4.90.00 \$5.78.78.7	Gaming Expenses	\$11,037.91	\$4,500.00	\$6,537.91	145.3%
Raffles \$9,438.32 \$22,70.00 \$11,261.68 (64.4%) Sanitary Costs \$150.00 \$912.71 \$762.71 (83.6%) Security Contracts \$3,882.62 \$4,320.00 \$437.38 (10.1%) Sundary Expense \$665.60 \$51,100.00 \$7,434.40 (91.8%) Wastage \$115.618.66 \$1,800.00 \$7,434.40 (91.8%) Advertising & Promotions \$12,098.29 (16.4%) Advertising & Promotions - Members Prizes \$1,379.54 \$10,800.00 \$59,420.46 (87.2%) Promotions - Nembers Discount \$28,894.67 \$49,500.00 \$10,005.33 (21.4%) Promotions - Gord \$2,22.13 \$3,600.00 \$10,005.33 (21.4%) Promotions - Secials \$4857.82 \$0,000 \$44,867.92 (99.7%) Promotions - Secials \$857.82 \$80.00 \$10,01.38 (21.4%) Promotions - Secials \$857.82 \$00.00 \$10,92.28 NA Occupancy Costs \$1271.03 \$24.62.45 (49.7%) NA <	Kitchen Supplies/equipment	\$18,035.39	\$13,500.00	\$4,535.39	33.6%
Santary Costs \$119.000 \$5762.71 \$762.71 (83.69) Security Contracts \$3.882.62 \$4.320.00 \$5.437.38 (10.19)% Sundry Expanse \$655.60 \$8,100.00 \$7.434.40 (91.8)% Wastage \$11.518.86 \$1.800.00 \$7.434.40 (91.8)% Advertising & Promotions Matter \$212.871.081 \$21.098.29 (16.4)% Advertising & Marketing \$12.510.20 \$22.500.00 \$5.9998.80 (44.4)% Promotions - Members Discount \$3.894.67 \$4.950.00 \$5.462.45 (40.7)% Promotions - Gaming \$2.292.13 \$3.600.00 \$5.462.45 (40.7)% Promotions - Social \$2.291.31 \$3.800.00 \$5.307.87 (92.4%) Promotions - Social \$2.291.31 \$3.800.00 \$5.870.78 NA Guest Entertainment \$19.277.28 \$3.00.00 \$5.970.78 NA Guest Entertainment \$19.277.28 \$3.00.00 \$5.970.78 NA Occupancy Costs \$205.721.03 \$284.400.00 \$2.875.7	Laundry	\$148.50	\$230.10	-\$81.60	(35.5)%
Security Contracts \$3,88,62 \$4,2000 -\$4,47.38 (10,1%) Sundty Expense \$665,60 \$811000 \$57,434.40 (01,8%) Wastage \$11,518.86 \$1,800.00 \$57,743.40 (01,8%) Advertsing & Promotions \$22,500.00 \$22,900.00 \$59,99.80.00 (44,4%) Advertsing & Marketing \$12,75,5 \$49,500.00 -\$59,99.80.00 (44,4%) Promotions - Members Discount \$38,894.67 \$49,500.00 -\$1,807.87 (27,3%) Promotions - Gaming \$2,427.55 \$49,500.00 -\$1,807.87 (27,3%) Promotions - Gaming \$2,427.35 \$3,600.00 -\$1,807.87 (27,3%) Promotions - Mapp Hour \$1,710.43 \$22,500.00 \$22,789.57 (28,4%) Promotions - Specials \$857.82 \$80.00 \$857.82 NA Guevanys \$5970.78 \$0.00 \$857.87 (27,7%) Cocupancy Costs \$610,200 -\$47.81,78 (27,7%) Rent - Partiotic Fund \$205,771.03 \$244.400.91 \$13,600.00 <t< td=""><td>Raffles</td><td>\$9,438.32</td><td>\$20,700.00</td><td>-\$11,261.68</td><td>(54.4)%</td></t<>	Raffles	\$9,438.32	\$20,700.00	-\$11,261.68	(54.4)%
Sundry Expense \$665.60 \$81,00.00 -\$7,434.40 (91.8)% Wastage \$115,18.68 \$1100.00 -\$27,184.40 (91.8)% Total Operational Expenses \$107,612.52 \$128,710.81 -\$21,088.29 (16.4)% Advertising & Promotions 44.04% \$151,816.84 \$40.800.00 -\$39,89.80 (44.4)% Promotions - Members Discount \$38,894.67 \$49,500.00 -\$10,605.33 (21.4)% Promotions - Garning \$2,427.55 \$4,950.00 -\$10,605.33 (21.4)% Promotions - God \$2,229.13 \$3,600.00 -\$13,07.87 (36.3)% Promotions - Specials \$857.82 \$0.00 \$857.82 NA Guest Extertainment \$19,277.28 \$130.09% \$55.970.78 NA Total Advertising & Promotions \$55.970.78 \$0.00 \$55.970.78 NA Cocupancy Costs	Sanitary Costs	\$150.00	\$912.71	-\$762.71	(83.6)%
Wastage \$11,518.86 \$15,00.00 \$9,718.86 \$539.9% Total Operational Expenses \$107,612.52 \$128,710.81 -\$21,098.29 (16.4)% Advertising & Promotions \$1373,754 \$10,800.00 -\$9,989.80 (44.4)% Promotions - Members Prizes \$13,73,754 \$10,800.00 -\$9,420.46 (87.2)% Promotions - Members Prizes \$13,73,754 \$10,800.00 -\$9,420.46 (87.2)% Promotions - Gord \$22,247.55 \$49,900.00 -\$10,605.33 (21.4)% Promotions - Food \$132.00 \$24,87.57 (94.9)% (95.7)% Promotions - Happy Hour \$17.10.43 \$22,200.00 >544,867.92 (99.7)% Promotions - Specials \$857.82 \$0.00 \$10,927.28 130.9% Giveaways \$5,970.78 \$0.00 \$5,970.78 \$0.00 \$5,970.78 \$0.00 \$5,970.79 NA Occupancy Costs Rent - Patriotic Fund \$205,721.03 \$24,400.00 \$78,678.97 (27.7)% Rep & Maint - Baut & Equip \$73,668 \$13,300.00	Security Contracts	\$3,882.62	\$4,320.00	-\$437.38	(10.1)%
Total Operational Expenses \$107,612.52 \$128,710.81 -\$21,098.29 (16.4)% Advertising & Promotions 4 512,510.20 \$22,500.00 -\$59,989.80 (44.4)% Promotions - Members Discount \$38,894.67 \$49,500.00 -\$59,989.80 (21.4)% Promotions - Gaming \$22,492.55 \$49,500.00 -\$10,605.33 (21.4)% Promotions - Good \$2,292.13 \$35,000.00 -\$13,0787 (36.3)% Promotions - Other \$132.06 \$45,000.00 \$24,462.79 (99.7)% Promotions - Specials \$857.82 \$00.00 \$59,70.78 NA Guest Entertainment \$19,277.28 \$83,300.00 \$10,927.28 13.0.9% Occupancy Costs 200 \$2,471.15 (35,00% \$36,768.97 (27.7)% Rate A Takrotic Fund \$205,721.03 \$244.400.00 \$78,78.97 (27.3)% Water Rates \$44,100.38 \$6,102.97 \$52,002.59 (32.8)% Occupancy Costs \$23,00.29 \$4,23.30,00 \$4,73.11.5 (35.0)% Water Rates </td <td></td> <td>\$665.60</td> <td>\$8,100.00</td> <td>-\$7,434.40</td> <td>(91.8)%</td>		\$665.60	\$8,100.00	-\$7,434.40	(91.8)%
Advertising & Promotions \$12,510.20 \$22,500.00 -\$9,989.80 (44.4)% Promotions - Members Prizes \$13,375.4 \$10,800.00 -\$9,420.46 (87.2)% Promotions - Gaming \$24,87.55 \$4,950.00 -\$10,605.33 (21.4)% Promotions - Gaming \$24,87.55 \$4,950.00 -\$24,64.25 (49.7)% Promotions - Goming \$22,92.13 \$\$3,800.00 -\$44,867.92 (99.7)% Promotions - Topod \$22,728 \$3,800.00 -\$44,867.92 (99.7)% Promotions - Topod \$22,728 \$3,800.00 \$24,985.72 (80.3)% Promotions - Specials \$857.82 \$0.00 \$20,783.77 (92.4)% Occupancy Costs \$12,728 \$33,000.00 \$10,927.28 130.9% Gas \$5,970.78 \$0.00 \$5,870.78 NA Cocupancy Costs \$24,400.00 \$78,678.97 (27.7)% Rent - Patriotic Fund \$20,727.103 \$24,840.000 \$78,678.97 (27.2)% Gas \$3,768.85 \$13,0000 \$4,71.15 (35.0)%	Wastage	\$11,518.86	\$1,800.00	\$9,718.86	539.9%
Advertsing & Marketing \$12,510.20 \$22,500.00 -\$9,989.80 (44.4)% Promotions - Members Discount \$38,894.67 \$49,500.00 -\$10,605.33 (21.4)% Promotions - Gaming \$2,487.55 \$49,500.00 -\$10,605.33 (21.4)% Promotions - Food \$2,282.13 \$3,600.00 -\$11,307.87 (36.3)% Promotions - Other \$132.08 \$45,000.00 -\$44,867.92 (99.7)% Promotions - Specials \$87.82 \$0.00 \$85.97.07 \$0.00 \$85.97.78 NA Guest Entertainment \$19,277.28 \$8,350.00 \$58,70.78 NA Total Advertsing & Promotions \$85,970.78 \$0.00 \$58,76.37 (27.7)% Rent - Patriotic Fund \$205,721.03 \$28,460.00 \$58,661.32 (13.6)% Gas \$41,038 \$6,102.97 \$2,002.59 (22.8)% \$2.01,28 \$2.23,8% Mater Rates \$41,038 \$6,102.97 \$2,002.59 (23.8)% \$4.31.15 (35.9)% Water Rates \$4,131.50 \$5,874.68 \$13,500.00<	Total Operational Expenses	\$107,612.52	\$128,710.81	-\$21,098.29	(16.4)%
Promotions - Members Pizes \$1,379.54 \$10,800.00 -59,420.46 (87.2)% Promotions - Gaming \$2,487.55 \$4,950.00 -510,605.33 (21,4)% Promotions - Food \$2,292.13 \$3,800.00 -512,662.55 (49.7)% Promotions - Cher \$1,320.8 \$45,000.00 -542,662.57 (92,4)% Promotions - Happy Hour \$1,710.43 \$22,500.00 -520,789.57 (92,4)% Promotions - Specials \$857.82 \$0.00 \$857.82 NA Guest Entertainment \$19,277.28 \$33,000 \$10,927.28 \$130.9% Grecupancy Costs T Sept.72.8 \$63,000.00 \$51,67.52 (27.7)% Electricity \$54,438.68 \$61,02.00 \$51,67.52 (27.7)% Back Removal \$10,301.28 \$84,00.00 \$51,67.52 (27.7)% Insurance \$294,62.09 \$40,500.00 \$51,137.51 (55.0)% Water Rates \$4,100.38 \$8,100.00 \$51,137.51 (55.0)% Water Rates & Taxes \$5,712.4 \$13,500.00	Advertising & Promotions				
Promotions - Members Discount \$38,894.67 \$49,500.00 -\$10,605.33 (21,4)% Promotions - Gaming \$2,247.55 \$4,950.00 -\$2,2462.45 (49,7)% Promotions - Food \$2,287.13 \$3,500.00 -\$2,462.45 (49,7)% Promotions - Other \$1,120.43 \$22,500.00 -\$24,785.77 (92,4)% Promotions - Happy Hour \$1,171.04.3 \$22,500.00 \$24,785.77 (92,4)% Guest Entertainment \$19,277.28 \$8,30.00 \$10,927.28 130.9% Giveaways \$5,570.78 \$000 \$5,707.8 NA Total Advertising & Promotions \$85,512.48 \$16,700.00 -\$41,687.52 (48.9)% Occupancy Costs * * * \$24,436.86 \$63,000.00 -\$41,731.15 (35.0)% Gas \$8,768.85 \$13,500.00 -\$41,731.15 (35.0)% \$2481,80.00 \$24,20.29 \$44,230.00 \$44,730.78 \$20,02.59 \$(32,8)% Waste Removal \$10,301.28 \$6,10.297 -\$2,002.59 \$(32,8)% \$22,01.28 \$27,23%<	Advertising & Marketing	\$12,510.20	\$22,500.00	-\$9,989.80	(44.4)%
Promotions - Gaming \$2,487.55 \$4,950.00 -\$2,462.45 \$4,97,78 Promotions - Other \$132.08 \$4,500.00 -\$41,467.92 \$97,78 Promotions - Appy Hour \$132.08 \$45,000.00 -\$44,667.92 \$97,78 Promotions - Specials \$857.82 \$0.00 \$857.82 \$0.00 \$857.82 NA Guest Intertainment \$19,277.28 \$8,350.00 \$10,927.28 \$130.9% Giveaways \$55,970.78 \$0.00 \$55,970.78 NA Total Advertising & Promotions \$85,512.48 \$167,200.00 -\$81,687.52 (48.9)% Occupancy Costs \$284,400.00 -\$78,678.97 \$27,77% Rate - Patriotic Fund \$205,721.03 \$284,400.00 -\$78,678.97 \$27,7% Water Rates \$4,400.38 \$6,102.97 -\$2,002.59 \$32,01% Water Rates \$5,97.78 \$5,00.00 -\$4,731.15 \$13,500.00 -\$4,731.15 \$13,500.00 -\$11,037.91 \$2,72.7% Insurance \$52,9462.09 \$40,000.00 \$2	Promotions - Members Prizes	\$1,379.54	\$10,800.00	-\$9,420.46	(87.2)%
Promotions - Food \$2,292.13 \$3,600.00 -\$1,307.87 (36,3)% Promotions - Other \$132.08 \$45,000.00 -\$14,4867.92 (99.7)% Promotions - Happy Hour \$1,710.43 \$22.500.00 \$22.07.89.57 (92.4)% Promotions - Specials \$857.82 \$0.00 \$857.82 NA Guest Entertainment \$19.277.28 \$83.50.00 \$10.927.28 130.9% Giveaways \$55,970.78 \$0.00 \$57.07.8 NA Total Advertising & Promotions \$85,512.48 \$167.200.00 -\$81,687.52 (48.9)% Occupancy Costs \$224,400.00 -\$78,678.97 (27.7)% Electricity \$54,438.68 \$63,000.00 -\$4,731.15 (35.0)% Water Rates \$4,100.38 \$6,102.97 -\$2,002.59 (22.0)% Waste Removal \$10,301.28 \$8,100.00 \$2,212.8 27.2% Insurance \$29,462.09 \$40,500.00 -\$1,107.91 (23.3)% Rates & Taxes \$753.66 \$5,77.60 -\$4,23.94 (48.7)% <td>Promotions - Members Discount</td> <td>\$38,894.67</td> <td>\$49,500.00</td> <td>-\$10,605.33</td> <td>(21.4)%</td>	Promotions - Members Discount	\$38,894.67	\$49,500.00	-\$10,605.33	(21.4)%
Promotions - Other \$132.08 \$45,000.00 -\$44,867.92 (99.7)% Promotions - Specials \$857.82 \$0.00 \$527,783 \$0.00 \$557.28 \$0.00 Guest Entertainment \$19,277.28 \$8,350.00 \$10,927.28 130.9% Giveaways \$5,970.78 \$0.00 \$5,970.78 NA Total Advertising & Promotions \$85,512.48 \$16,875.22 (48.9)% Occupancy Costs \$172.07,98 \$284,400.00 -\$78,678.97 (27.7)% Gaes \$8,768.85 \$13,500.00 -\$4,731.15 (35.0)% Water Rates \$4,100.38 \$6,102.97 -\$2,002.59 (23.2)% Waste Removal \$10,301.28 \$8,010.00 \$2,201.28 27.2% Insurance \$29,462.09 \$40,500.00 -\$1,037.91 (27.3)% Rate & Taxes \$24,62.09 \$40,500.00 -\$1,037.91 (27.3)% Rate & Maint - Buildings \$7,12.74 \$13,500.00 -\$1,037.91 (27.3)% Rep & Maint - Bunt & equip \$7,68.63 \$1,000.00 -\$1,0	Promotions - Gaming	\$2,487.55	\$4,950.00	-\$2,462.45	(49.7)%
Promotions - Happy Hour \$1,710.43 \$22,500.00 \$20,789,57 (92.4)% Promotions - Specials \$857,82 \$0.00 \$857,82 NA Guest Entertaimment \$19,277,28 \$8,50.00 \$5,570.78 \$0.00 \$55,970.78 NA Total Advertising & Promotions \$85,512.48 \$167,200.00 \$581,687.52 (48.9)% Occupancy Costs Rent - Patriotic Fund \$205,721.03 \$284,400.00 \$-58,661.32 (13.6)% Gas \$8,768.85 \$13,00.00 \$-58,671.32 (13.6)% Gas \$8,768.85 \$13,00.00 \$-58,671.32 (13.6)% Water Rates \$4,100.38 \$6,102.97 \$-52,002.59 (32.8)% Wase Removal \$10.301.28 \$8,100.00 \$-22,12.8 27.2% Insurance \$753.66 \$5,577.00 -54,923.94 (86.7)% Rep & Maint - Plant & equip \$7,685.31 \$13,500.00 \$5,814.69 (43.1)% Total Occupancy Costs \$22,604.10 \$442,8057 \$121,336.55 (27.7)% Rep & Maint - Plant	Promotions - Food	\$2,292.13	\$3,600.00	-\$1,307.87	(36.3)%
Promotions - Specials \$857.82 \$0.00 \$857.82 \$0.00 \$857.82 NA Guest Entertainment \$19,277.28 \$83,50.00 \$10,927.28 \$130.9% Giveaways \$5,970.78 \$0.00 \$5,970.78 NA Total Advertising & Promotions \$85,512.48 \$167,200.00 -\$81,687.52 (48.9)% Occupancy Costs \$205,721.03 \$284,400.00 -\$78,678.97 (27.7)% Bent - Patriotic Fund \$205,721.03 \$284,400.00 -\$4,731.15 (35.0)% Gas \$8,768.85 \$13,500.00 -\$4,731.15 (35.0)% Water Removal \$10,301.28 \$8,8100.00 \$2,201.28 27.2% Insurance \$29,462.09 \$40,500.00 -\$11,037.91 (27.3)% Rates & Taxes \$5,577.76 \$4,923.94 (86.7)% \$48,810.80 \$5,712.74 \$13,500.00 -\$11,037.91 (27.3)% Rates & Taxes \$286,410.2 \$448,280.57 \$12,136.55 (27.1)% Rota & Startes & Taxes \$236,041.8 \$42,300.00 \$5,814	Promotions - Other	\$132.08	\$45,000.00	-\$44,867.92	(99.7)%
Guest Entertainment \$19,277.28 \$8,350.00 \$10,927.28 \$130.9% Giveaways \$5,970.78 \$0.00 \$5,970.78 NA Total Advertising & Promotions \$85,512.48 \$167,200.00 -\$81,687.52 (48.9)% Occupancy Costs ************************************	Promotions - Happy Hour	\$1,710.43	\$22,500.00	-\$20,789.57	(92.4)%
Giveaways \$5,970.78 \$0.00 \$5,970.78 NA Total Advertising & Promotions \$85,512.48 \$167,200.00 -\$81,687.52 (48.9)% Occupancy Costs Rent - Patriotic Fund \$205,721.03 \$284,400.00 -\$78,678.97 (27.7)% Electricity \$54,438.68 \$63,000.00 -\$78,678.97 (27.7)% Gas \$8,676.85 \$13,500.00 -\$4,731.15 (35.0)% Wate Rates \$4,100.38 \$6,102.97 -\$2,002.59 (32.8)% Waste Removal \$10,301.28 \$8,100.00 \$2,201.28 27.2% Insurance \$29,462.09 \$4,050.00 -\$11,037.91 (27.3)% Rates & Taxes \$5,712.74 \$13,500.00 -\$7,787.26 (77.7)% Rep & Maint - Plant & equip \$7,685.31 \$13,500.00 -\$5,814.69 (43.1)% Total Occupancy Costs \$23,604.18 \$42,300.00 -\$18,695.82 (42.2)% Members Expenses \$161.24 \$1000.00 \$1,000.00 \$1,000.00 \$1,000.00 \$1,000.00 \$1,000.00 \$1,21.36 5.	Promotions - Specials	\$857.82	\$0.00	\$857.82	NA
Total Advertising & Promotions \$85,512.48 \$167,200.00 -\$81,687.52 (48.9)% Occupancy Costs *	Guest Entertainment	\$19,277.28	\$8,350.00	\$10,927.28	130.9%
Occupancy Costs \$205,721.03 \$284,400.00 -\$78,678.97 (27.7)% Electricity \$54,438.68 \$63,000.00 -\$8,561.32 (13.6)% Gas \$87,68.85 \$13,500.00 -\$4,731.15 (35.0)% Water Rates \$4,100.38 \$6,102.97 -\$2,002.59 (32.8)% Waste Removal \$10,301.28 \$8,100.00 \$2,201.28 27.2% Insurance \$29,462.09 \$40,500.00 \$11,137.91 (27.3)% Rates & Taxes \$5,677.60 \$4,923.94 (86.7)% Rep & Maint - Plant & equip \$7,685.31 \$13,500.00 \$17.17.45 \$13,500.00 \$51.21,36.55 (27.7)% Total Occupancy Costs \$326,944.02 \$448,280.57 \$121.336.55 (27.7)% Committee & Members Expenses \$326,944.02 \$448,280.57 \$121.36.55 (27.1)% Loyality Points Redemption \$23,604.18 \$4,300.00 \$121.36.55 (27.1)% Committee & Members Expenses \$173.04 \$4,950.00 \$41.29% (44.2)% Membership Affiliation Charge	Giveaways	\$5,970.78	\$0.00	\$5,970.78	NA
Rent - Patriotic Fund \$205,721.03 \$284,400.00 -\$78,678.97 (27.7)% Electricity \$54,438.68 \$63,000.00 -\$8,651.32 (13.6)% Gas \$8,768.85 \$13,500.00 -\$4,731.15 (35.0)% Water Rates \$4,100.38 \$6,102.97 -\$2,002.59 (32.8)% Waste Removal \$10,301.28 \$8,100.00 \$2,201.28 27.2% Insurance \$29,462.09 \$40,500.00 -\$11,037.91 (27.3)% Rep & Maint - Buildings \$753.66 \$5,677.60 -\$4,923.94 (86.7)% Rep & Maint - Plant & equip \$7,685.31 \$13,500.00 -\$7,77.26 (57.7)% Rep & Maint - Plant & equip \$7,685.31 \$13,500.00 -\$121,336.55 (27.1)% Committee & Members Expenses \$100.01 \$448,280.57 -\$121,336.55 (27.1)% Loyality Points Redemption \$23,604.18 \$42,300.00 -\$18,695.82 (44.2)% Membership Affiliation Charge \$100.01 \$1,000.00 \$1,000.00 \$1,000.00 \$1,000.00 \$1,000.00 \$1,000.0%	Total Advertising & Promotions	\$85,512.48	\$167,200.00	-\$81,687.52	(48.9)%
Electricity \$54,438.68 \$63,000.00 -\$8,561.32 (13.6)% Gas \$87,68.85 \$13,500.00 -\$4,731.15 (35.0)% Water Rates \$4,100.38 \$6,102.97 -\$2,002.59 (32.8)% Waste Removal \$10.301.28 \$8,100.00 \$2,201.28 27.2% Insurance \$29,462.09 \$40,500.00 -\$11,037.91 (27.3)% Rates & Taxes \$5,71.74 \$13,500.00 -\$7,787.26 (57.7)% Rep & Maint - Plant & equip \$7,685.31 \$13,500.00 -\$7,787.26 (57.7)% Committee & Members Expenses \$326,944.02 \$448,280.57 -\$121,336.55 (27.1)% Committee & Members Expenses \$23,604.18 \$42,300.00 -\$121,336.55 (27.1)% Membership Affiliation Charge \$0.00 \$1,000.00 -\$10,000.00 (100.0)% Conference/Seminar costs \$173.04 \$49,500.00 -\$4,77.696 (96.5)% Conference/Seminar costs \$121,32.60 \$48,787.46 -\$221.246 (48.6)% Membership Cards \$225.00 \$43	Occupancy Costs				
Gas\$8,768.85\$13,500.00-\$4,731.15(35.0)%Water Rates\$4,100.38\$6,102.97-\$2,002.59(32.8)%Waste Removal\$10,301.28\$8,100.00\$2,201.2827.2%Insurance\$29,462.09\$40,500.00-\$11,037.39(27.3)%Rates & Taxes\$753.66\$5,677.60-\$4,923.94(86.7)%Rep & Maint - Buildings\$5,712.74\$13,500.00-\$7,787.26(57.7)%Rep & Maint - Plant & equip\$7,685.31\$13,500.00-\$5,814.69(43.1)%Total Occupancy Costs\$326,944.02\$448,280.57-\$12,1336.55(27.1)%Committee & Members Expenses\$4,2500.00-\$1,607.00(100.0)%Loyality Points Redemption\$23,604.18\$42,300.00-\$1,000.00(100.0)%Committee Members Expenses\$1173.04\$4,950.00-\$4,776.96(96,5)%Conference/Seminar costs\$161.24\$100.00\$61.2461.2%Membership Cards\$226.01\$437.46-\$24.267.86(44.2)%Members Expenses\$261.37\$0.00\$261.37NAPresident Shout\$94.77\$0.00\$94.77NATotal Committee & Members Expenses\$1,877.82\$2,455.17-\$577.35(23.5)%Commemorative Day Expenses\$1,877.82\$2,455.17-\$577.35(23.5)%Commemorative Day Expenses\$1,877.82\$2,500.00\$3,600.00\$3,600.00\$1,000.%VCGLR Gaming Donations\$25,000.00\$10.00\$5,540.36(98.3)% </td <td>Rent - Patriotic Fund</td> <td>\$205,721.03</td> <td>\$284,400.00</td> <td>-\$78,678.97</td> <td>(27.7)%</td>	Rent - Patriotic Fund	\$205,721.03	\$284,400.00	-\$78,678.97	(27.7)%
Water Rates \$4,100.38 \$6,102.97 -\$2,002.59 (32.8)% Waste Removal \$10,301.28 \$8,100.00 \$2,201.28 27.2% Insurance \$29,462.09 \$40,500.00 \$11,037.91 (27.3)% Rates & Taxes \$753.66 \$5,677.60 \$4,923.94 (86.7)% Rep & Maint - Buildings \$5,712.74 \$13,500.00 -\$7,787.26 (57.7)% Rep & Maint - Plant & equip \$7,685.31 \$13,500.00 -\$12,1336.55 (27.1)% Total Occupancy Costs \$326,944.02 \$448,280.57 -\$12,1336.55 (27.1)% Committee & Members Expenses \$326,944.02 \$448,280.57 -\$18,695.82 (44.2)% Membership Affiliation Charge \$0.00 \$1,000.00 -\$18,695.82 (44.2)% Committee & Members Expenses \$173.04 \$4,95.00 -\$18,695.82 (44.2)% Membership Affiliation Charge \$20.00 \$1,000.00 -\$18,695.82 (44.2)% Members Expenses \$173.04 \$4,95.00 -\$418,695.82 (44.2)% Members Expenses \$100.00 <td>Electricity</td> <td>\$54,438.68</td> <td>\$63,000.00</td> <td>-\$8,561.32</td> <td>(13.6)%</td>	Electricity	\$54,438.68	\$63,000.00	-\$8,561.32	(13.6)%
Waste Removal \$10,301.28 \$8,100.00 \$2,201.28 27.2% Insurance \$29,462.09 \$40,500.00 -\$11,037.91 (27.3)% Rates & Taxes \$753.66 \$5,677.60 -\$4,923.94 (86.7)% Rep & Maint - Buildings \$5,712.74 \$13,500.00 -\$7,787.26 (57.7)% Rep & Maint - Plant & equip \$7,685.31 \$13,500.00 -\$5,814.69 (43.1)% Total Occupancy Costs \$326,944.02 \$448,280.57 -\$121,336.55 (27.1)% Committee & Members Expenses \$13,000.00 -\$18,695.82 (44.2)% Membership Affiliation Charge \$0.00 \$1,000.00 -\$100.00 (100.0)% Committee Members Expenses \$173.04 \$4,950.00 -\$18,695.82 (42.9% Membership Affiliation Charge \$0.00 \$1,000.00 -\$100.00 (100.0)% Conference/Seminar costs \$161.24 \$100.00 -\$1,000.00 (100.0)% Members Expenses \$261.37 \$44,950.00 \$417.34 \$42,950.00 \$94.77 NA President Shout	Gas	\$8,768.85	\$13,500.00	-\$4,731.15	(35.0)%
Insurance \$29,462.09 \$40,500.00 -\$11,037.91 (27.3)% Rates & Taxes \$753.66 \$5,677.60 -\$4,923.94 (86.7)% Rep & Maint - Buildings \$5,712.74 \$13,500.00 -\$7,787.26 (57.7)% Rep & Maint - Plant & equip \$7,685.31 \$13,500.00 -\$5,814.69 (43.1)% Total Occupancy Costs \$326,944.02 \$448,805.07 -\$121,336.55 (27.1)% Committee & Members Expenses \$13,000.00 -\$121,36.55 (27.1)% Committee & Members Expenses \$23,604.18 \$42,300.00 -\$18,695.82 (24.2)% Membership Affiliation Charge \$0.00 \$1,000.00 (100.0)% (100.0)% Conference/Seminar costs \$161.24 \$100.00 \$61.24 61.2% Membership Cards \$225.00 \$437.46 -\$212.46 (48.6)% Members Expenses \$261.37 \$0.00 \$94.77 NA Total Committee & Members Expenses \$24,519.60 \$48,787.46 -\$24,267.86 (49.7)% Committee & Members Expenses \$24,519.6	Water Rates	\$4,100.38	\$6,102.97	-\$2,002.59	(32.8)%
Rates & Taxes \$753.66 \$5,677.60 -\$4,923.94 (86.7)% Rep & Maint - Buildings \$5,712.74 \$13,500.00 -\$7,787.26 (57.7)% Rep & Maint - Plant & equip \$7,685.31 \$13,500.00 -\$5,814.69 (43.1)% Total Occupancy Costs \$326,944.02 \$448,280.57 -\$121,336.55 (27.1)% Committee & Members Expenses \$42,300.00 -\$118,695.82 (44.2)% Membership Affiliation Charge \$0.00 \$1,000.00 -\$11,000.00 (100.0)% Committee Members Expenses \$173.04 \$49,950.00 -\$12,136.55 (44.2)% Membership Affiliation Charge \$173.04 \$49,950.00 -\$11,000.00 (100.0)% Conference/Seminar costs \$1151.24 \$100.00 \$61.24 61.2% Members Expenses \$261.37 \$0.00 \$261.37 NA President Shout \$94.77 \$0.00 \$94.77 NA Melfare & Charitable Expenses \$24,519.60 \$48,787.46 -\$24,267.86 (49.7)% Welfare & Charitable Expenses \$24,519.60 \$48,787.46 -\$24,267.86 (49.7)% (23.5)%	Waste Removal	\$10,301.28	\$8,100.00	\$2,201.28	27.2%
Rep & Maint - Buildings \$5,712.74 \$13,500.00 -\$7,787.26 (57.7)% Rep & Maint - Plant & equip \$7,685.31 \$13,500.00 -\$5,814.69 (43.1)% Total Occupancy Costs \$326,944.02 \$448,280.57 -\$121,336.55 (27.1)% Committee & Members Expenses	Insurance	\$29,462.09	\$40,500.00	-\$11,037.91	(27.3)%
Rep & Maint - Plant & equip \$7,685.31 \$13,500.00 -\$5,814.69 (43.1)% Total Occupancy Costs \$326,944.02 \$448,280.57 -\$121,336.55 (27.1)% Committee & Members Expenses \$23,604.18 \$42,300.00 -\$18,695.82 (44.2)% Membership Affiliation Charge \$0.00 \$1,000.00 -\$18,695.82 (44.2)% Committee Members Expenses \$173.04 \$44,950.00 -\$17,000.00 (100.0)% Conference/Seminar costs \$161.24 \$100.00 \$61.24 61.2% Membership Cards \$225.00 \$437.46 -\$212.46 (48.6)% Members Expenses \$261.37 \$0.00 \$261.37 NA President Shout \$94.77 \$0.00 \$94.77 NA Total Committee & Members Expenses \$24,519.60 \$48,787.46 -\$24,267.86 (49.7)% Welfare & Charitable Expenses \$24,519.60 \$48,787.46 -\$24,267.86 (49.7)% Commetrate & Members Expenses \$1,877.82 \$2,455.17 -\$577.35 (23.5)% Committee Anorarium <t< td=""><td>Rates & Taxes</td><td>\$753.66</td><td>\$5,677.60</td><td>-\$4,923.94</td><td>(86.7)%</td></t<>	Rates & Taxes	\$753.66	\$5,677.60	-\$4,923.94	(86.7)%
Total Occupancy Costs \$326,944.02 \$448,280.57 -\$121,336.55 (27.1)% Committee & Members Expenses Loyality Points Redemption \$23,604.18 \$42,300.00 -\$18,695.82 (44.2)% Membership Affiliation Charge \$0.00 \$1,000.00 -\$1,000.00 (100.0)% Committee Members Expenses \$173.04 \$4,950.00 -\$4,776.96 (96.5)% Conference/Seminar costs \$161.24 \$100.00 \$61.24 61.2% Membership Cards \$225.00 \$437.46 -\$212.46 (48.6)% Members Expenses \$261.37 \$0.00 \$261.37 NA President Shout \$94.77 \$0.00 \$94.77 NA Total Committee & Members Expenses \$24,519.60 \$48,787.46 -\$24,267.86 (49.7)% Welfare & Charitable Expenses \$24,519.60 \$48,787.46 -\$24,267.86 (49.7)% Committee Honorarium \$0.00 \$3,600.00 -\$3,600.00 (100.0)% VCGLR Gaming Donations \$25,000.00 \$0.00 \$3,600.00 -\$5,408.36 (98.3)% <tr< td=""><td>Rep & Maint - Buildings</td><td>\$5,712.74</td><td>\$13,500.00</td><td>-\$7,787.26</td><td>(57.7)%</td></tr<>	Rep & Maint - Buildings	\$5,712.74	\$13,500.00	-\$7,787.26	(57.7)%
Committee & Members Expenses \$23,604.18 \$42,300.00 -\$18,695.82 (44.2)% Membership Affiliation Charge \$0.00 \$1,000.00 -\$1,000.00 (100.0)% Committee Members Expenses \$173.04 \$4,950.00 -\$4,776.96 (96.5)% Conference/Seminar costs \$161.24 \$100.00 \$61.24 61.2% Membership Cards \$225.00 \$437.46 -\$212.46 (48.6)% Members Expenses \$261.37 \$0.00 \$261.37 NA President Shout \$94.77 \$0.00 \$94.77 NA Total Committee & Members Expenses \$24,519.60 \$48,787.46 -\$24,267.86 (49.7)% Welfare & Charitable Expenses \$24,519.60 \$48,787.46 -\$24,267.86 (49.7)% Committee Honorarium \$0.00 \$3,600.00 -\$3,600.00 (100.0)% VCGLR Gaming Donations \$25,000.00 \$0.00 \$25,000.00 NA Donations/Community outreach \$91.64 \$5,500.00 -\$48.36 (98.3)% Welfare Courtesy Bus \$0.00 \$113.3	Rep & Maint - Plant & equip	\$7,685.31	\$13,500.00	-\$5,814.69	(43.1)%
Loyality Points Redemption \$23,604.18 \$42,300.00 \$-\$18,695.82 (44.2)% Membership Affiliation Charge \$0.00 \$1,000.00 \$-\$1,000.00 (100.0)% Committee Members Expenses \$173.04 \$4,950.00 \$-\$4,776.96 (96.5)% Conference/Seminar costs \$161.24 \$100.00 \$61.24 61.2% Membership Cards \$225.00 \$437.46 -\$212.46 (48.6)% Members Expenses \$261.37 \$0.00 \$261.37 NA President Shout \$94.77 \$0.00 \$94.77 NA Methers Expenses \$24,519.60 \$48,787.46 -\$24,267.86 (49.7)% Welfare & Charitable Expenses \$24,519.60 \$48,787.46 -\$24,267.86 (49.7)% Welfare & Charitable Expenses \$1,877.82 \$2,455.17 -\$577.35 (23.5)% Committee Honorarium \$0.00 \$3,600.00 -\$3,600.00 (100.0)% VCGLR Gaming Donations \$25,000.00 \$0.00 \$25,000.00 NA Donations/Community outreach \$91.64 \$5,500.00	Total Occupancy Costs	\$326,944.02	\$448,280.57	-\$121,336.55	(27.1)%
Membership Affiliation Charge \$0.00 \$1,000.00 -\$1,000.00 (100.0)% Committee Members Expenses \$173.04 \$4,950.00 -\$4,776.96 (96.5)% Conference/Seminar costs \$161.24 \$100.00 \$61.24 61.2% Membership Cards \$225.00 \$437.46 -\$212.46 (48.6)% Members Expenses \$261.37 \$0.00 \$261.37 NA President Shout \$94.77 \$0.00 \$94.77 NA Total Committee & Members Expenses \$24,519.60 \$48,787.46 -\$24,267.86 (49.7)% Welfare & Charitable Expenses \$24,519.60 \$48,787.46 -\$24,267.86 (49.7)% Commemorative Day Expenses \$1,877.82 \$2,455.17 -\$577.35 (23.5)% Committee Honorarium \$0.00 \$3,600.00 -\$3,600.00 (100.0)% VCGLR Gaming Donations \$25,000.00 \$0.00 \$25,000.00 NA Donations/Community outreach \$91.64 \$5,500.00 -\$113.36 (100.0)% Welfare Courtesy Bus \$0.00 \$113.36 <td>Committee & Members Expenses</td> <td></td> <td></td> <td></td> <td></td>	Committee & Members Expenses				
Committee Members Expenses\$173.04\$4,950.00-\$4,776.96(96.5)%Conference/Seminar costs\$161.24\$100.00\$61.2461.2%Membership Cards\$225.00\$437.46-\$212.46(48.6)%Members Expenses\$261.37\$0.00\$261.37NAPresident Shout\$94.77\$0.00\$94.77NATotal Committee & Members Expenses\$24,519.60\$48,787.46-\$24,267.86(49.7)%Welfare & Charitable Expenses\$113.782\$2,455.17-\$577.35(23.5)%Commemorative Day Expenses\$10.00\$3,600.00(100.0)%VCGLR Gaming Donations\$25,000.00\$0.00\$25,000.00NADonations/Community outreach\$91.64\$5,500.00-\$5,408.36(98.3)%Welfare Courtesy Bus\$0.00\$113.36-\$113.36(100.0)%Other W&C expenses\$779.52\$1,213.69-\$434.17(35.8)%	Loyality Points Redemption	\$23,604.18	\$42,300.00	-\$18,695.82	(44.2)%
Conference/Seminar costs\$161.24\$100.00\$61.2461.2%Membership Cards\$225.00\$437.46-\$212.46(48.6)%Members Expenses\$261.37\$0.00\$261.37NAPresident Shout\$94.77\$0.00\$94.77NATotal Committee & Members Expenses\$24,519.60\$48,787.46-\$24,267.86(49.7)%Welfare & Charitable Expenses\$24,519.60\$48,787.46-\$24,267.86(49.7)%Commemorative Day Expenses\$1,877.82\$2,455.17-\$577.35(23.5)%Committee Honorarium\$0.00\$3,600.00-\$3,600.00(100.0)%VCGLR Gaming Donations\$25,000.00\$0.00\$25,000.00NADonations/Community outreach\$91.64\$5,500.00-\$5,408.36(98.3)%Welfare Courtesy Bus\$0.00\$113.36-\$113.36(100.0)%Other W&C expenses\$779.52\$1,213.69-\$434.17(35.8)%	Membership Affiliation Charge	\$0.00	\$1,000.00	-\$1,000.00	(100.0)%
Membership Cards \$225.00 \$437.46 -\$212.46 (48.6)% Members Expenses \$261.37 \$0.00 \$261.37 NA President Shout \$94.77 \$0.00 \$94.77 NA Total Committee & Members Expenses \$24,519.60 \$48,787.46 -\$24,267.86 (49.7)% Welfare & Charitable Expenses \$24,519.60 \$48,787.46 -\$24,267.86 (49.7)% Commemorative Day Expenses \$1,877.82 \$2,455.17 -\$577.35 (23.5)% Committee Honorarium \$0.00 \$3,600.00 -\$3,600.00 (100.0)% VCGLR Gaming Donations \$25,000.00 \$0.00 \$25,000.00 NA Donations/Community outreach \$91.64 \$5,500.00 -\$5,408.36 (98.3)% Welfare Courtesy Bus \$0.00 \$113.36 -\$113.36 (100.0)% Other W&C expenses \$779.52 \$1,213.69 -\$434.17 (35.8)%	Committee Members Expenses	\$173.04	\$4,950.00	-\$4,776.96	(96.5)%
Members Expenses \$261.37 \$0.00 \$261.37 NA President Shout \$94.77 \$0.00 \$94.77 NA Total Committee & Members Expenses \$24,519.60 \$48,787.46 -\$24,267.86 (49.7)% Welfare & Charitable Expenses \$24,519.60 \$48,787.46 -\$24,267.86 (49.7)% Commemorative Day Expenses \$1,877.82 \$2,455.17 -\$577.35 (23.5)% Committee Honorarium \$0.00 \$3,600.00 -\$3,600.00 (100.0)% VCGLR Gaming Donations \$25,000.00 \$0.00 \$25,000.00 NA Donations/Community outreach \$91.64 \$5,500.00 -\$113.36 (100.0)% Welfare Courtesy Bus \$0.00 \$113.36 -\$113.36 (100.0)% Other W&C expenses \$779.52 \$1,213.69 -\$434.17 (35.8)%	Conference/Seminar costs	\$161.24	\$100.00	\$61.24	61.2%
President Shout \$94.77 \$0.00 \$94.77 NA Total Committee & Members Expenses \$24,519.60 \$48,787.46 -\$24,267.86 (49.7)% Welfare & Charitable Expenses \$24,519.60 \$48,787.46 -\$24,267.86 (49.7)% Commemorative Day Expenses \$1,877.82 \$2,455.17 -\$577.35 (23.5)% Committee Honorarium \$0.00 \$3,600.00 -\$3,600.00 (100.0)% VCGLR Gaming Donations \$25,000.00 \$0.00 \$25,000.00 NA Donations/Community outreach \$91.64 \$5,500.00 -\$113.36 (100.0)% Welfare Courtesy Bus \$0.00 \$113.36 -\$113.36 (100.0)% Other W&C expenses \$779.52 \$1,213.69 -\$434.17 (35.8)%	Membership Cards	\$225.00	\$437.46	-\$212.46	(48.6)%
Total Committee & Members Expenses \$24,519.60 \$48,787.46 -\$24,267.86 (49.7)% Welfare & Charitable Expenses	Members Expenses	\$261.37	\$0.00	\$261.37	NA
Welfare & Charitable Expenses \$1,877.82 \$2,455.17 -\$577.35 (23.5)% Commemorative Day Expenses \$0.00 \$3,600.00 -\$3,600.00 (100.0)% VCGLR Gaming Donations \$25,000.00 \$0.00 \$25,000.00 NA Donations/Community outreach \$91.64 \$5,500.00 -\$5,408.36 (98.3)% Welfare Courtesy Bus \$0.00 \$113.36 -\$113.36 (100.0)% Other W&C expenses \$779.52 \$1,213.69 -\$434.17 (35.8)%	President Shout	\$94.77	\$0.00	\$94.77	NA
Commemorative Day Expenses \$1,877.82 \$2,455.17 -\$577.35 (23.5)% Committee Honorarium \$0.00 \$3,600.00 -\$3,600.00 (100.0)% VCGLR Gaming Donations \$25,000.00 \$0.00 \$25,000.00 NA Donations/Community outreach \$91.64 \$5,500.00 -\$5,408.36 (98.3)% Welfare Courtesy Bus \$0.00 \$113.36 -\$113.36 (100.0)% Other W&C expenses \$779.52 \$1,213.69 -\$434.17 (35.8)%	Total Committee & Members Expenses	\$24,519.60	\$48,787.46	-\$24,267.86	(49.7)%
Committee Honorarium\$0.00\$3,600.00-\$3,600.00(100.0)%VCGLR Gaming Donations\$25,000.00\$0.00\$25,000.00NADonations/Community outreach\$91.64\$5,500.00-\$5,408.36(98.3)%Welfare Courtesy Bus\$0.00\$113.36-\$113.36(100.0)%Other W&C expenses\$779.52\$1,213.69-\$434.17(35.8)%	Welfare & Charitable Expenses				
VCGLR Gaming Donations \$25,000.00 \$0.00 \$25,000.00 NA Donations/Community outreach \$91.64 \$5,500.00 -\$5,408.36 (98.3)% Welfare Courtesy Bus \$0.00 \$113.36 -\$113.36 (100.0)% Other W&C expenses \$779.52 \$1,213.69 -\$434.17 (35.8)%	Commemorative Day Expenses	\$1,877.82	\$2,455.17	-\$577.35	(23.5)%
Donations/Community outreach \$91.64 \$5,500.00 -\$5,408.36 (98.3)% Welfare Courtesy Bus \$0.00 \$113.36 -\$113.36 (100.0)% Other W&C expenses \$779.52 \$1,213.69 -\$434.17 (35.8)%			\$3,600.00	-\$3,600.00	(100.0)%
Welfare Courtesy Bus \$0.00 \$113.36 -\$113.36 (100.0)% Other W&C expenses \$779.52 \$1,213.69 -\$434.17 (35.8)%	VCGLR Gaming Donations	\$25,000.00		\$25,000.00	NA
Other W&C expenses \$779.52 \$1,213.69 -\$434.17 (35.8)%	Donations/Community outreach	\$91.64	\$5,500.00	-\$5,408.36	(98.3)%
	Welfare Courtesy Bus	\$0.00	\$113.36	-\$113.36	(100.0)%
Printing, Stationery \$0.00 \$120.00 -\$120.00 (100.0)%		\$779.52	\$1,213.69	-\$434.17	(35.8)%
	Printing, Stationery	\$0.00	\$120.00	-\$120.00	(100.0)%

January 2021 To September 2021

Scholarship Costs \$909.08 \$0.00 \$909.08 NA Subsidised - Entertainment \$645.00 \$133.20 \$511.80 \$842.85 Subsidised - Meals \$542.685.00 \$20.000 \$52.931.00 \$407.7% Subsidised - Room Hire \$509.251.05 \$113.935.42 \$4.684.437 (4.17%. Weffare Wages \$303.12.99 \$28.800.00 \$1.512.99 \$3.3% Total Weffare & Charitable Expenses WUXU - Commemorative Events \$598.86 \$0.00 \$3.000.00 NA WAUX - Contaion (Main) \$207.20 \$0.00 \$427.20 NA NA WAUX - Ponation (Main) \$207.20 \$0.00 \$45.00 NA WAUX - Ponation (Wain) \$207.20 \$0.00 \$45.00 NA WAUX - Printing & Stationery \$4.50 \$0.00 \$45.00 \$1.98.346 \$1.200.00 \$4.38 NA WAUX - Wates \$389.25 \$0.00 \$1.90 \$1.90 NA \$1.90 \$1.90 \$1.90 \$1.90 \$1.90 \$1.90 \$1.90 \$1		Selected Period	Budgeted	\$ Difference	% Difference
Subsidised - Entertainment \$645.00 \$133.20 \$511.80 \$842.685.00 \$72.000.00 \$52.931.00 \$407.7% Subsidised - Room Hire \$509.00 \$509.00 \$5.950.00 \$13.229 \$28.800.00 \$5.950.00 \$1.512.99 \$3.33 Total Weffare & Charitable Expenses \$509.251.05 \$11.933.54.2 \$4.684.37 (4.1)% WAUX - Commemorative Events \$598.86 \$50.00 \$598.86 NA WAUX - Contaiton (Main) \$207.20 \$0.00 \$207.20 NA WAUX - Contaiton (Main) \$207.20 \$0.00 \$56.00 NA WAUX - Contaiton (Main) \$207.20 \$0.00 \$57.33 \$1.933.46 \$1.200.00 \$57.33 \$1.41.9% WAUX - Marchandize \$1.933.46 \$1.200.00 \$57.33 \$1.41.9% \$1.45.0 \$1.00 \$1.80.00 \$1.94.20 \$1.44.9% \$1.44.9% \$1.42.00 \$55.93.31 \$1.41.9% \$1.44.9% \$1.44.9% \$1.44.9% \$1.42.00 \$55.03.31 \$1.41.9% \$1.42.00 \$55.03.31 \$1.41.9% \$1.42.00	Scholarshin Costs	\$909 08	-		
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Total Other Income \$69.38 \$82.13 -\$12.75 (15.5)% Other Expenses </td <td></td> <td>¢c0.20</td> <td>¢00.40</td> <td>440 7F</td> <td></td>		¢c0.20	¢00.40	440 7F	
Other Expenses \$88,516.88 \$88,841.11 -\$324.23 (0.4)% Amortisation - Gaming Entitlem \$88,516.88 \$88,841.11 -\$324.23 (0.4)% Sinking Fund EGM \$0.00 \$6,000.00 -\$6,000.00 (100.0)% Interest paid \$1,631.09 \$4,401.05 -\$2,769.96 (62.9)% Total Other Expenses \$90,147.97 \$99,242.16 -\$9,094.19 (9.2)%					
Amortisation - Gaming Entitlem \$88,516.88 \$88,841.11 -\$324.23 (0.4)% Sinking Fund EGM \$0.00 \$6,000.00 -\$6,000.00 (100.0)% Interest paid \$1,631.09 \$4,401.05 -\$2,769.96 (62.9)% Total Other Expenses \$90,147.97 \$99,242.16 -\$9,094.19 (9.2)%		\$69.38	\$82.13	-\$12.75	(15.5)%
Sinking Fund EGM \$0.00 \$6,000.00 -\$6,000.00 (100.0)% Interest paid \$1,631.09 \$4,401.05 -\$2,769.96 (62.9)% Total Other Expenses \$90,147.97 \$99,242.16 -\$9,094.19 (9.2)%					
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Total Other Expenses \$90,147.97 \$99,242.16 -\$9,094.19 (9.2)%					
		\$1,631.09		-\$2,769.96	(62.9)%
Net Profit/(Loss) \$336,647.31 \$16,073.03 \$320,574.28 1,994.5%	Total Other Expenses	\$90,147.97	\$99,242.16	-\$9,094.19	(9.2)%
	Net Profit/(Loss)	\$336,647.31	\$16,073.03	\$320,574.28	1,994.5%

Balance Sheet [Multi-Period]

July 2021 To September 2021

ABN: 61 412 912 811

	July	August	September
Assets			
Current Assets			
Bank Accounts			
ANZ Working Account x383	\$14,110.88	\$41,801.76	\$51,521.14
ANZ Gaming Account x775	\$65,665.79	\$63,214.51	\$69,384.66
ANZ Prize Account x612	\$27,100.12	\$30,001.30	\$32,934.86
ANZ Keno Account x321	\$6,051.84	\$7,066.91	\$8,244.35
ANZ Staff Entitlements x724	\$75,732.01	\$95,735.74	\$95,739.67
ANZ Community Chest x314	\$11,706.38	\$13,756.94	\$16,557.57
ANZ Gaming Entitlements x322	\$140,022.78	\$162,029.34	\$170,036.18
ANZ BAS Saver x603	\$45,621.85	\$43,228.91	\$61,785.50
ANZ WAUX x744	\$8,541.64	\$8,386.07	\$8,219.42
Total Bank Accounts	\$394,553.29	\$465,221.48	\$514,423.35
Clearing Accounts			
Cash Clearing	\$7,739.00	\$0.00	\$1,868.70
Pokie Clearing	\$2,900.94	\$0.00	-\$2,933.35
TAB Clearing	\$31.17	-\$111.51	-\$77.26
EFTPOS Clearing	\$15,177.65	\$0.00	\$2,633.32
ATM Clearing	\$18,584.00	\$0.00	\$6,706.00
Account Charge Clearing	\$112.50	\$162.50	\$5.60
Total Clearing Accounts	\$44,545.26	\$50.99	\$8,203.01
Floats Gaming Float	\$111,099.00	\$102,864.35	\$119,217.20
Hoppers Float	\$1,087.00	\$984.00	\$959.00
Keno Float	\$1,007.00	\$984.00 \$1,800.00	\$959.00 \$1,800.00
TAB Float	\$1,800.00	\$1,500.00	\$1,500.00
Till Floats	\$2,500.00	\$3,000.00	\$3,000.00
Petty Cash	\$500.00	\$500.00	\$5,000.00
Change Tin	\$2,000.00	\$2,000.00	\$2,000.00
Total Floats	\$120,486.00	\$112,648.35	\$128,976.20
Debtors			
RSL Loyality Points	\$33,912.54	\$34,693.10	\$34,862.82
Total Debtors	\$33,912.54	\$34,693.10	\$34,862.82
Prepayments			
Prepayments General	\$1,041.22	\$3,552.87	\$3,505.29
Prepaid Interest	\$0.00	\$1,645.22	\$1,495.65
Prepaid Workcover	\$27,588.77	\$27,588.77	\$27,588.77
Prepaid Insurance	\$0.00	\$36,061.92	\$32,783.56
Total Prepayments	\$28,629.99	\$68,848.78	\$65,373.27
Deposits	45 000 00	t = 000 00	*=
TAB Holding Bond	\$5,000.00	\$5,000.00	\$5,000.00
Total Deposits	\$5,000.00	\$5,000.00	\$5,000.00
Stock	122 · · · · 1	*****	**** * · · ·
Inventory - Beverage	\$23,444.99	\$31,341.25	\$28,343.12
Inventory - Food	\$19,108.62	\$19,992.56	\$16,078.64
Total Stock	\$42,553.61	\$51,333.81	\$44,421.76
Total Current Assets	\$669,680.69	\$737,796.51	\$801,260.41
Fixed Assets			
FF&F	t	****	****

FF&F At Cost

\$14,004.10 \$14,004.10 \$14,004.10

Balance Sheet [Multi-Period]

July 2021 To September 2021

Total FF&F \$13,017.45 \$13,017		July	August	September
Total FR6F \$13,017.45 \$13,017	Accum. Depr. FF&F	-\$986.65	-\$986.65	-\$986.65
Plant & Equip 577,212.34 \$81,792.63 \$44,517.87 Accum. Depr. Plant & Equip -535,440.71 -535,440.71 -535,440.71 -535,440.71 Intangile Assets \$41,771.63 \$46,351.92 \$49,077.11 Gaming Entitlements \$579,202.70 \$759,202.70 \$759,202.70 \$759,202.70 Gaming Entitlements \$579,202.70 \$759,202.70 \$759,202.70 \$759,202.70 Less - Accumulated Amort. -\$680,184.07 -\$686,630.33 >1692,268,66 Gaming Entitlements \$114,490.03 \$141,490.03 \$141,490.03 \$141,490.03 \$141,490.03 \$141,490.03 \$141,490.03 \$141,490.03 \$141,490.03 \$141,490.03 \$141,490.03 \$141,490.03 \$141,490.03 \$141,490.03 \$141,490.03 \$141,490.03 \$141,490.03 \$141,53,22.97 Total Assets \$907,601.24 \$907,001.24 \$907,001.24 \$907,001.24 \$907,001.24 \$907,001.24 \$907,001.24 \$907,001.24 \$907,001.24 \$907,001.24 \$907,001.24 \$907,001.24 \$907,001.24 \$907,001.24 \$907,001.24 \$907,001.24 \$907,001.24			\$13,017,45	\$13,017,45
Plant & Équip at Cost \$77,212.41 \$81,792.63 \$84,517.82 Accum Degr. Plant & Equip -\$35,440.71 -\$35,440.71 -\$35,440.71 Total Plant & Equip \$41,777.63 \$44,351.92 \$40,771.11 Intangible Assets \$759,202.70		+	+,	+
Accum. Depr. Plant & Equip -535.440.71 -535.440.71 -535.440.71 Total Plant & Equip \$41,771.63 \$46,351.92 \$49,077.17 Intangible Assets Gaming Entitlements 5759,202.70 \$751,439,30 \$710,43 \$714,420.41 \$714,420.41 \$714,420.41 \$774,420.41 \$7471.43 \$7478.42		\$77.212.34	\$81,792,63	\$84,517,82
Total Plant & Equip \$41,771.63 \$46,351.92 \$49,077.11 Intangible Assets Gaming Entitlements Gaming Entitlements 5759,202.70 \$759,				
Intangible Assets Gaming Entitlements Gaming Entitlements Gaming Entitlements Standard Searing Entitlements Gaming Entitlements Less - Accumulated Amort. Gaming Entitlements Add 18 Less - Accumulated Amort. Gaming Entitlements Add 18 Standards Standards Gaming Entitlements Standards Standards Standards Standards Current Liabilities Trade Creditors Trade Creditors Standards Accrual - General Jackpot Contributions A-Standards Accrual - General Standards Accrual - Gaming Tax Standards Accrual - Caming Tax Standards Accrual - Gaming Tax Standards Accrual - Gaming Tax Standards Standards Standards Standards Standards <td< td=""><td></td><td></td><td></td><td></td></td<>				
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Child Support Payable \$126.12 \$126.12 \$126.12 Total GST and Statutory Liabilities \$59,493.27 \$54,682.34 \$43,730.02 Other Income Received \$6,824.26 \$6,813.36 \$6,811.46 Gift Vouchers \$6,824.26 \$6,813.36 \$6,811.46 Total Other Income Received \$6,824.26 \$6,813.36 \$6,811.46 RSL Loyality Points \$33,912.54 \$34,693.10 \$34,862.82 Total RSL Loyality Points \$33,912.54 \$34,693.10 \$34,862.82 Leave Liabilities \$67,798.16 \$67,076.89 \$61,132.43 Leave Loading Payable \$8,335.65 \$8,073.55 \$7,440.37 LSL Payable - Non Current \$22,261.15 \$22,865.59 \$23,317.11				
Total GST and Statutory Liabilities \$59,493.27 \$54,682.34 \$43,730.02 Other Income Received	•			
Other Income Received \$6,824.26 \$6,813.36 \$6,811.46 Total Other Income Received \$6,824.26 \$6,813.36 \$6,811.46 RSL Loyality Points \$6,824.26 \$6,813.36 \$6,811.46 RSL Loyality Points \$33,912.54 \$34,693.10 \$34,862.82 Total RSL Loyality Points \$33,912.54 \$34,693.10 \$34,862.82 Leave Liabilities \$33,912.54 \$34,693.10 \$34,862.82 Leave Liabilities \$67,798.16 \$67,076.89 \$61,132.43 Leave Loading Payable \$8,335.65 \$8,073.55 \$7,440.37 LSL Payable - Non Current \$22,261.15 \$22,865.59 \$23,317.17				•
Gift Vouchers \$6,824.26 \$6,813.36 \$6,811.46 Total Other Income Received \$6,824.26 \$6,813.36 \$6,811.46 RSL Loyality Points \$33,912.54 \$6,813.36 \$6,811.46 RSL Loyality Points \$33,912.54 \$34,693.10 \$34,862.82 Total RSL Loyality Points \$33,912.54 \$34,693.10 \$34,862.82 Leave Liabilities \$33,912.54 \$34,693.10 \$34,862.82 Leave Loading Payable \$67,798.16 \$67,076.89 \$61,132.43 Leave Loading Payable \$8,335.65 \$8,073.55 \$7,440.37 LSL Payable - Non Current \$22,261.15 \$22,865.59 \$23,317.11	· · ·	\$59,493.27	\$54,682.34	\$43,730.02
Total Other Income Received \$6,824.26 \$6,813.36 \$6,811.46 RSL Loyality Points RSL Loyality Points \$33,912.54 \$34,693.10 \$34,862.82 Total RSL Loyality Points \$33,912.54 \$34,693.10 \$34,862.82 Leave Liabilities \$33,912.54 \$34,693.10 \$34,862.82 Leave Liabilities \$33,912.54 \$34,693.10 \$34,862.82 Leave Loading Payable \$67,076.89 \$61,132.43 Leave Loading Payable \$67,076.89 \$61,132.43 LSL Payable - Non Current \$22,261.15 \$22,865.59 \$23,317.11		¢ < 02 4 2 5	¢ < 012.2 <	¢C 011 4C
RSL Loyality Points \$33,912.54 \$34,693.10 \$34,862.82 RSL Loyality Points \$33,912.54 \$34,693.10 \$34,862.82 Total RSL Loyality Points \$33,912.54 \$34,693.10 \$34,862.82 Leave Liabilities \$37,798.16 \$67,076.89 \$61,132.45 Leave Loading Payable \$8,335.65 \$8,073.55 \$7,440.37 LSL Payable - Non Current \$22,261.15 \$22,865.59 \$23,317.11				
RSL Loyality Points \$33,912.54 \$34,693.10 \$34,862.82 Total RSL Loyality Points \$33,912.54 \$34,693.10 \$34,862.82 Leave Liabilities \$34,693.10 \$34,862.82 Annual Leave Payable \$67,798.16 \$67,076.89 \$61,132.43 Leave Loading Payable \$8,335.65 \$8,073.55 \$7,440.37 LSL Payable - Non Current \$22,261.15 \$22,865.59 \$23,317.11		\$6,824.26	\$6,813.36	\$6,811.46
Total RSL Loyality Points \$33,912.54 \$34,693.10 \$34,862.82 Leave Liabilities				
Leave Liabilities \$67,798.16 \$67,076.89 \$61,132.43 Annual Leave Payable \$67,798.16 \$67,076.89 \$61,132.43 Leave Loading Payable \$8,335.65 \$8,073.55 \$7,440.37 LSL Payable - Non Current \$22,261.15 \$22,865.59 \$23,317.17				\$34,862.82
Annual Leave Payable \$67,798.16 \$67,076.89 \$61,132.43 Leave Loading Payable \$8,335.65 \$8,073.55 \$7,440.37 LSL Payable - Non Current \$22,261.15 \$22,865.59 \$23,317.11	Total RSL Loyality Points	\$33,912.54	\$34,693.10	\$34,862.82
Leave Loading Payable \$8,335.65 \$8,073.55 \$7,440.37 LSL Payable - Non Current \$22,261.15 \$22,865.59 \$23,317.11	Leave Liabilities			
LSL Payable - Non Current \$22,261.15 \$22,865.59 \$23,317.11	Annual Leave Payable	\$67,798.16	\$67,076.89	\$61,132.43
		\$8,335.65	\$8,073.55	\$7,440.37
Total Lagua Lightitian 0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.	LSL Payable - Non Current	\$22,261.15	\$22,865.59	\$23,317.11
10tal Leave Liabilities \$98,594.30 \$98,010.03 \$91,889.9	Total Leave Liabilities	\$98,394.96	\$98,016.03	\$91,889.91

Balance Sheet [Multi-Period]

July 2021 To September 2021

	July	August	September
Credit Cards			
ANZ - Credit Card x7984	\$0.00	\$381.20	\$126.77
Total Credit Cards	\$0.00	\$381.20	\$126.77
Loans - Other			
Hunter Premium	\$0.00	\$31,832.90	\$28,939.00
Total Current Liabilities	\$260,083.51	\$264,909.68	\$235,201.12
Non-Current Liabilities Loans - Other			
Loan - RSL HQ - \$50k	\$33,333.38	\$27,777.84	\$25,000.07
Total Loans - Other	\$33,333.38	\$27,777.84	\$25,000.07
Grants Sth Wangaratta Memorial Grant	\$200.00	\$200.00	\$200.00
Total Grants	\$200.00	\$200.00	\$200.00
Total Non-Current Liabilities	\$33,533.38	\$27,977.84	\$25,200.07
Total Liabilities	\$293,616.89	\$292,887.52	\$260,401.19
Net Assets	\$613,984.35	\$677,358.46	\$766,306.75
Equity			
Retained Earnings	\$429,659.44	\$429,659.44	\$429,659.44
Current Year Earnings	\$184,324.91	\$247,699.02	\$336,647.31
Total Equity	\$613,984.35	\$677,358.46	\$766,306.75

Sales Summary

Food

Days		22		17		31		30		27		27		19		17		15			
		Jan		Feb		Mar		Apr		May		Jun		Jul		Aug		Sep	Oct	Nov	Dec
Food Sales Actual	\$	98,694	\$	70,405	\$	111,334	\$	120,840	\$	94,061	\$	67,102	\$	69,000	\$	44,015	\$	18,783			
Food Sales KPI	\$	99,000	\$	76,500	\$	139,500	\$	135,000	\$	121,500	\$	121,500	\$	85,500	\$	76,500	\$	67,500			
Variance	-\$	306	-\$	6,095	-\$	28,166	-\$	14,160	-\$	27,439	-\$	54,398	-\$	16,500	-\$	32,485	-\$	48,717			
		-\$		-\$		-\$		-\$		-\$		-\$		-\$		-\$		-\$			

Beverage

Days		30		23		31		30		27		27		19		17		21			
		Jan		Feb		Mar		Apr		May		Jun		Jul		Aug		Sep	Oct	Nov	Dec
Beverage Actual	\$	91,342	\$	72,467	\$	99,604	\$	121,120	\$	80,310	\$	53,377	\$	58,123	\$	40,188	\$	22,926			
Beverage KPI	\$	128,580	\$	98,578	\$	132,866	\$	128,580	\$	115,722	\$	115,722	\$	81,434	\$	72,862	\$	90,006			
Variance	-\$	37,238	-\$	26,111	-\$	33,262	-\$	7,460	-\$	35,412	-\$	62,345	-\$	23,311	-\$	32,674	-\$	67,080			
		-\$		-\$		-\$		-\$		-\$		-\$		-\$		-\$		-\$			

Gaming

Days		30		23		31		30		27		20		19		17		21			
		Jan		Feb		Mar		Apr		May		Jun		Jul		Aug		Sep	Oct	Nov	Dec
Gaming Actual	\$	159,745	\$	140,178	\$	181,223	\$	171,617	\$	165,606	\$	106,862	\$	127,673	\$	109,561	\$	103,628			
Gaming KPI	\$	204,000	\$	156,400	\$	210,800	\$	204,000	\$	183,600	\$	136,000	\$	129,200	\$	115,600	\$	142,800			
Variance	-\$	44,255	-\$	16,223	-\$	29,577	-\$	32,383	-\$	17,994	-\$	29,138	-\$	1,527	-\$	6,039	-\$	39,172			
		-\$		-\$		-\$		-\$		-\$		-\$		-\$		-\$		-\$			

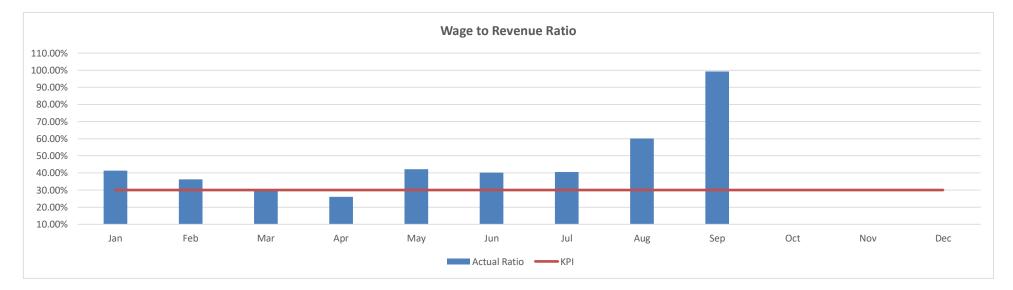
Sales & Cost of Sales Analysis - Food

	Jan	F	eb	М	1ar	A	Apr	N	lay	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Tota	I
Food Sales	\$ 98,694	\$	70,405	\$ 1	111,334	\$	120,840	\$	94,061	\$ 67,102	\$ 69,000	\$ 44,015	\$ 18,783				\$	694,235
COGS	\$ 30,006	\$	25,382	\$	36,628	\$	50,399	\$	37,433	\$ 25,465	\$ 27,449	\$ 20,234	\$ 7,945				\$	260,941
Gross Profit	\$ 68,688	\$	45,023	\$	74,707	\$	70,442	\$	56,628	\$ 41,636	\$ 41,552	\$ 23,780	\$ 10,838				\$	433,294
GP%	69.60%		63.95%		67.10%		58.29%		60.20%	62.05%	60.22%	54.03%	57.70%					
KPI	66.00%		66.00%		66.00%		66.00%		66.00%	66.00%	66.00%	66.00%	66.00%	66.00%	66.00%	66.00%	6	
	\checkmark		×	٧	1		x		×	×	×	×	×					



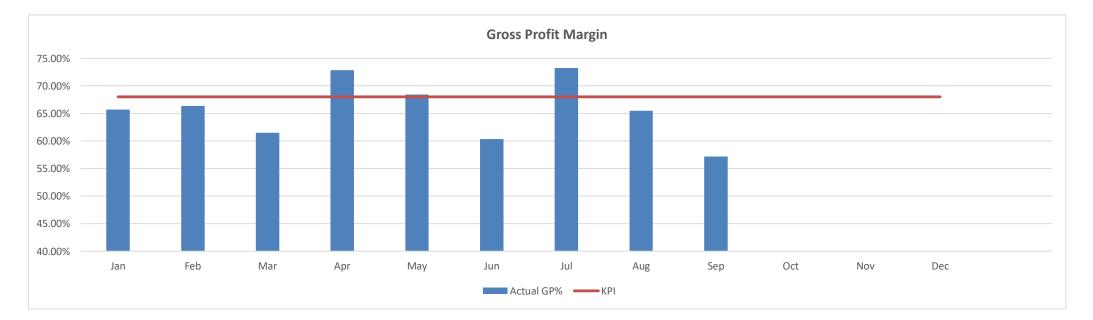
Wage Analysis - Food (BOH)

	Jan	Feb	Mar	Apr	I	May	Jun	Ju	ıl	Aug	g	Sep		Oct	Nov	Dec	Tota	ıl
Food Sales	\$ 98,694	\$ 70,405	\$ 111,334	\$ 120,840	\$	94,061	\$ 67,102	\$	69,000	\$ 4	4,015	\$ 18,78	33				\$	694,235
Wages (BOH)	\$ 40,855	\$ 25,511	\$ 33,576	\$ 31,527	\$	39,605	\$ 26,933	\$	28,005	\$ 2	6,484	\$ 18,63	37				\$	271,134
Wage to Revenue Ratio	41.40%	36.23%	30.16%	26.09%		42.11%	40.14%		40.59%	6	0.17%	99.22	2%					
KPI	30.00%	30.00%	30.00%	30.00%		30.00%	30.00%	:	30.00%	3	0.00%	30.00)%	30.00%	30.00%	30.00%	D	
	×	×	x	\checkmark		×	x	×	:	×		×						



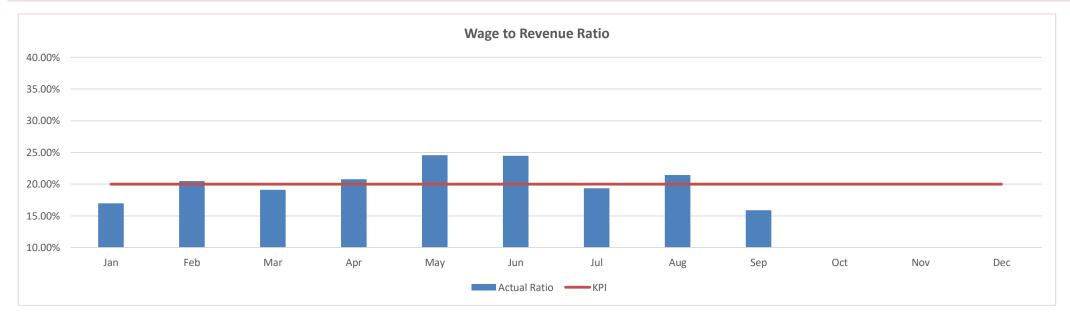
Sales & Cost of Sales Analysis - Beverage

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Tot	tal
Beverage Sales	\$ 91,342	\$ 72,467	\$ 99,604	\$ 121,120	\$ 80,310	\$ 53,377	\$ 58,123	\$ 40,188	\$ 22,926				\$	639,456
COGS	\$ 31,358	\$ 24,370	\$ 38,377	\$ 32,867	\$ 25,368	\$ 21,179	\$ 15,570	\$ 13,878	\$ 9,816				\$	212,782
Gross Profit	\$ 59,984	\$ 48,098	\$ 61,227	\$ 88,252	\$ 54,942	\$ 32,198	\$ 42,553	\$ 26,309	\$ 13,110				\$	426,673
GP%	65.67%	66.37%	61.47%	72.86%	68.41%	60.32%	73.21%	65.47%	57.18%					
KPI	68.00%	68.00%	68.00%	68.00%	68.00%	68.00%	68.00%	68.00%	68.00%	68.00%	68.00%	68.00%	6	
	×	×	×	\checkmark	\checkmark	×	\checkmark	×	×					



Wage Analysis - Beverage/Gaming (FOH)

	Jan	1	Feb	Mar	Apr	М	1ay	Jun	Jul	Aug	Sep	Oct	Nov		Dec	To	tal
Beverage Sale	\$ 91,342	\$	72,467	\$ 99,604	\$ 121,120	\$	80,310	\$ 53,377	\$ 58,123	\$ 40,188	\$ 22,926					\$	639,456
Gaming Revenue	\$ 159,745	\$	140,178	\$ 181,223	\$ 171,617	\$1	165,606	\$ 106,862	\$ 127,673	\$ 109,561	\$ 103,628					\$	1,266,091
Total Revenue	\$ 251,087	\$	212,645	\$ 280,827	\$ 292,737	\$ 2	245,915	\$ 160,239	\$ 185,796	\$ 149,749	\$ 126,554					\$	1,905,547
Wages (FOH)	\$ 42,572	\$	43,563	\$ 53,628	\$ 60,813	\$	60,382	\$ 39,220	\$ 35,938	\$ 32,124	\$ 20,113					\$	388,353
Wage to Revenue Ratio	16.95%		20.49%	19.10%	20.77%		24.55%	24.48%	19.34%	21.45%	15.89%						
	20.00%		20.00%	20.00%	20.00%		20.00%	20.00%	20.00%	20.00%	20.00%	20.00	20	.00%	20.00	0/	
KPI	20.00%		20.00%	20.00%	20.00%		20.00%	20.00%	20.0070	20.0070	20.0070	20.00	/0 20	.00 /6	20.00	/0	



Gaming Sales Analysis

Days	30	23	31	30	27	20	19	17	21	31	30		31	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov		Dec	Total
Gaming Sales	\$ 159,745	\$ 140,178	\$ 181,223	\$ 171,617	\$ 165,606	\$ 106,862	\$ 127,673	\$ 109,561	\$ 103,628					\$ 1,266,091
Gaming Tax	\$ 19,810	\$ 9,758	\$ 30,843	\$ 25,908	\$ 22,723	\$ -	\$ 3,334	\$ -	\$ -					\$ 112,377
Gross Profit	\$ 139,935	\$ 130,419	\$ 150,380	\$ 145,708	\$ 142,883	\$ 106,862	\$ 124,338	\$ 109,561	\$ 103,628					\$ 1,153,715
GP%	87.60%	93.04%	82.98%	84.90%	86.28%	100.00%	97.39%	100.00%	100.00%					
Days	30	23	31	30	27	20	19	17	21					
Daily NMR	\$ 190.17	\$ 217.67	\$ 208.78	\$ 204.31	\$ 219.05	\$ 190.82	\$ 239.99	\$ 230.17	\$ 176.24					
Gaming Turnover	\$ 2,044,061	\$ 1,675,150	\$ 2,418,496	\$ 2,266,472	\$ 1,909,836	\$ 1,217,320	\$ 1,609,776	\$ 1,454,997	\$ 1,012,248					\$ 15,608,355
KPI	\$ 2,357,143	\$ 1,807,143	\$ 2,435,714	\$ 2,357,143	\$ 2,121,429	\$ 1,571,429	\$ 1,492,857	\$ 1,335,714	\$ 1,650,000	\$ 2,435,714	\$ 2,357,143	\$ 2,	,435,714	\$ 24,357,143
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