



Managers' Report October 2021

- Another decent profit in October due to the Vic gov grants again. Along with this we also didn't have to pay any gaming tax. This has meant cash flow is in a great position as we edge towards 90% vax and no restrictions in the club. Its again positive to see a profit if you ignore the hospitality fund money received. The last two weeks in October saw a good increase in food and bev with November having an increase of over 50% in the first two weeks so far.
- Christmas: This year we get hit with four consecutive public holidays and there are multiple staff that haven't seen their families in some time and wish to travel to see them. I propose we shut for these days. Along with this the staff party will again be on New Year's Day. As at the end of October we had 3399 members and currently in Nov have 608 financial members. Staff incentive proposal for 2021 as per the previous 2 years is that for every 1% of members that renew that it will be worth \$10 towards the staff xmas party.
- As mentioned last month the members draw will start back on the 25th of November after we hit 90% double vax. Christmas raffle will be finalised over the next week, advertised and tickets will be on sale from now. This will be on Thurs 16th Dec so that the people who win hams etc can use them over the Christmas period.
- I am currently working through new gp and pricing for beverages. Just waiting on a couple of wine suppliers to send through their new price lists.
- New menu will start on the 15th November.
- Application for our building permit has been lodged and paid for. We received a 50% discount on the payment. Waiting on further advise from Martin on the process for when this will be finalised. As soon as we received it after the council processes the permit, I have the application ready for submission to the VCGLR to increase our red line plan.
- Staffing: Kitchen is on track and are now just waiting for Nap to start on the 22nd November. FOH – Jacinta has handed her resignation and will finish on the 6th December. Nadia and I have had a lengthy interview with Caleb and will be promoting her to Duty Manager with a start date of 22nd November. We had an interview with a girl on the 12th Nov and will give her a trial later this week. Matt will be in his role until Christmas and then step down after the 25th. Pending the trial, we currently need to fill 2 duty manager positions. We have had 2 new casuals start and will be trialling a couple more staff over the coming weeks.
- Diggers Golf Day: Currently sitting at 15 teams.
- CCTV: After Friday night I would like to put up 2 extra cameras. Please see attached quote from Pinkerton. There was an altercation outside of the main entrance that I do not have sufficient CCTV footage of. This is a must both for safety and being able to provide further footage to the police if needed in the future.
- Bus: Was not in use for July due to restrictions.